

and Alfied Trades. Northampton 52424.

FINANCIAL I IVIES

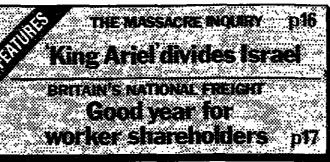
Saturday February 12 1983



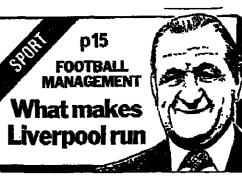
CONTINENTAL SELLING FRICES: AUSTRIA Sch. 15; BELGIUM Fr 35; DENMARK Kr 7.00; Fr 5.00; GERMANY DM 2.00; ITALY 1, 1,100; NETHERLANDS FI 2.25; NORWAY Kr 6.00; PORTUGAL Esc 65; SPAIN Pts 95; SWEDEN Kr 6.50; SWITZERLAND Fr 2.00; EIRE 50p; MALTA 30c











NEWS SUMMARY

BUSINESS

GENERAL

COMPANY Man charged in London killing

LEGAL NOT Dennis Andrew Nilson, 37, a ASSOCIATED BRITISH Ports civil servant, was last night share offer has been 34 times charged with murdering oversubscribed by the public. Stephen Sinclair "on or about The Government put up 49 per February 1" in Muswell Hill, cent of the shares with an arrow of the shares with a share the shares with a share of the shares with an arrow of the shares with a share of the shares with a share of the shares with a share of the share of the shares with a share of the share of th

> The charge followed the find-ing of the remains of three chopped-up bodies. investigations are continuing at a house in nearby Kilburn.

The accused man worked on the employment transfer scheme, arranging grants for people seeking work to move around the country,

Sharon guits

RT GALLEISraeli Defence Minister Ariel Sharon resigned but said he wanted to stay in the cabinet, portfolio. Back Page

Publishers guilty

Daily Star and Sunday Times publishers were found guilty by the High Court of contempt in pre-trial reports on Palace intruder Michael Fagan.

Labour loses

The Law Eards reflected the Share index closed 1.1 Labour Party's attempt to block up at 413.08. Page 24 boundary changes it fears will 6 GHTS improved. cost it 30 parliamentary seats.

Mercenary hopes

British mercenaries in Angola since 1976 could be released this year, Angolan Foreign Minister Paulo Teixeira Jorge said in London.

Shergar 'hoaxes'

Police hunting kidnapped race-horse Shergar believe telephone calls demanding a £40,000 ransome and claiming the horse was dead were made by hoazers.

Holidays company.

Laker reprieve Spanish hoteliers lifted their threatened boycott against Sir Freddie Laker's new Skytrain

Nigerian warning

Nigeria said it gave advance warming to countries affected by its expulsion of 2m aliens.

lce-cream killing

Angelo Ciralo at Wovernampton. **Bandit queen**

Indian bandit queen Phoolan Devi, 27, will surrender in public today. "Dasyu Sundari" (the beautiful bandit) is wanted for murder, robbery and abet-

Capitol chill Near-blizzard conditions Washington closed the U.S. government. All but essential employees were sent home in

the morning Weather, Back

Briefly . . . Peter Tatchell (Lab) is 2-9 favourite in the Bermondsey Dy-election.

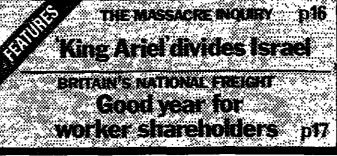
112 died in South African police custody last year. Bus hit a truck north of Athens,

CHIEF PRICE CHANGES

(Prices in peace unless ornerwise	٠.
RISES	
Treas, 11 pc 1989£991 + 1	•
Excheq, 12pc '13-17 f1101 + 1	
Accon Datrice (6) + 6	
- 4	
Barratt Devots, 492 + 10 Blueptel Bros. 26 + 4	
Bluentel Bros 26 + 4	
DIRWERET PLANTS AND DESCRIPTION OF THE PERSON OF THE PERSO	:
Exce Int	
Fine Arts Devpts 36 + 5 Kennedy Brookes 190 + 12	
Nrthrn. Goldsmiths 164 + 30	•
Nova (Jersey) 21 + 9	
Prico 213 + 18	•
Nevs (Jersey) 91 + 9 Piteo 213 + 18 Pieasurama 470 + 25 Reed Intl. 232 + 10 Tate and Lyle 284 + 7	
Reed intl 282 + 10	
Tate and Lyle	•
Trust Securities 91 + 13	ŀ

YESTERDAY	
c indicated)	
Ultramar	+ 12 + 40 + 13
Driefontein	+ 6 + 6 + 75
Hardebees: £56; Kinnf Gold £34; MIM 264	- 1g - 1 1 - 20
Randfontein £952 Rostenburg Plat 460 Samantha Explor 41 Vazi Reefs	+ 20 + 10 + 23
Western Mining 246 FALLS Tress. 21pc IL 2016 £251 Automated Security 453	- 1

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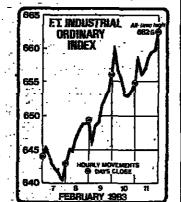


Ports sell-off draws

£740m official price tag of £22m and would-be investors have put up

almost £740m. Back Page

♦ EQUITIES closed at a record high for the fourth successive week. The FT Industrial



Ordinary index closed 7.7 up a 662.5. The FT Actuaries All-Share index closed 1.1 per cent

• GHATS improved, with longs gaining | while shorts closed DOLLAR fell to DM 2.4025

(DM 24115), SwFr 2.0025 (SwFr 2.011), FFr 6.8125 (FFr 6.833) and Y234.25 (Y235.1). Its trade-weighted index was 119.1 (119.5). Page 21

 STERLING was unchanged at \$1.545, but fell to DM 3.7125 (DM 3.7275), SwFr 3.0925 (SwFr 3.11), FFr 10.525 (FFr 10.555) and Y362 (Y363.5). Its trade-weighted index was 80.9 (81). Page 21

● GOLD rose \$7 to \$503 in London. In New York the Comex February settlement was 504.1 (503.6). Page 21

• WALL STREET was down 3.02 to 1,084.73 near the close.

• U.S. producer prices fell by a record I per cent in January.

the steepest monthly decline since 1947. Page 2 • FRANCE lost 2.25m working days through strikes last year, a 51 per cent increase.

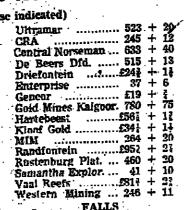
Ice-cream salesman Michele
Indelicato was jailed for life for
shooting dead rival salesman a record 25 per cent of the a record 25 per cent of the Canadian car market last year, European imports only 6.4 per

> • STANDARD OIL of Indiana is understood to be close to agreeing the sale of its Italian subsidiary, Amoco Italia. Page

• CARRINGTON - VIYELLA chairman Bill Fieldhouse has heen replaced by Vantona chairman Sir James Spooner. Page 3

• HMSO earned a return on capital comfortably above Treasury objectives in 1981-82 despite having to compete for orders from Government depart-

• ROBERT M. DOUGLAS Holdings, Birmingham civil engineer, builder and contractor, fell into loss for the first time. Pre-tax losses for the half-year to September 1982 were £95,000. Page 18



Douglas (R. M.) ... 70 - 5

Trident TV A 75 - 5

IMF subscriptions to rise by 47.5%

BY MAX WILKINSON AND ANATOLE KALETSKY

national Monetary Fund by bolster international banking \$31bn after a tough late-night confidence. bargaining session in Washing— It was a compromise between

be effectively vetoed by a group ing out for a much bigger minimum needed.

The eventual compromise, at against the background of pera dinner party after the formal sistent anxiety about the world session of the Fund's interim economy. committee, was for a 47.5 per cent increase in quota subscriptions, the amount each member subscribes to the Fund to 90bn (\$98.5bn) from

THE WORLD'S financial leaders most countries thought adereached a compromise agree- quate to contain the threat of a ment yesterday to raise the worsening debt crisis among subscriptions to the Inter- Third World countries, and to

ton on Thursday.

This was achieved after the U.S. on a maximum increase anxieties that the deal would to SDR 85bn, and the belief of many other countries that a new of Third World countries hold- total of SDR 100bn was the The increase was agreed

> The communique at the end of the meeting expressed "anxiety at the high level of unemployment and the weakness of investment and world

It said that forecasts for growth and inflation had been wngraded since the autumn. Yesterday's increase follows an earlier decision to extend the 10 richest nations' General Arrangements to Borrow from SDR 6.4bn to SDR 17bn. This

members, instead of only the Group of Ten. Not all this extra money will be available for lending to countries with debt or balance of payments problems, since yesterday, only about half the quotas are M Jacqu in hard currencies available for

lending.

Altogether it is estimated that the usable resources of the fund will have increased by 80 SDR 61bn. trade, against the background fund will have increased by 80. This is the same minimum of only limited indications per cent, or about SDR 26bn

when it is hoped member- not automatically mean that Governments will have ratified large debtor countries like the increases. Mexico and Argentina can

years in advance of that envis- port aged at the last interim committee meeting in Helsinki in March 1982. Saudi Arabia has agreed to

through the fund for use of all provide a further loan of between \$3bn to \$4bn to the Fund with \$1.5bn to \$2bn in a parallel arrangement with the GAB, although the exact figures had not been confirmed

M Jacques de Larosière, the fund's managing director, said yesterday that the IMF's usable resources would be about doubled when the Saudi contribution in parallel to the GAB was included.

THE building societies yester-

day reported a big drop in new

savings and warned that they could soon be forced to ration

mortgage funds, unless compet-

ing interest rates begin to fall.

The warning came from Mr Richard Weir, secretary-general

of the Building Societies Asso-ciation, who said the societies

were not attracting sufficient

funds to meet demand from

from bank customers who were

disappointed by the bank's "change of attitude to mortgage

There are, however, signs that

were running down their liquid

funds to support high mortgage

lending levels. Without a sig-

nificant cut in competing

interest rates, they would be

ration funds to help as many

dispel fears of a return to

lengthy mortgage queues in-

volving thousands of unsatisfied

customers. They emphasise that current lending is at very

borrowers as possible.

Some of that demand came

home buvers.

lending."...

Building societies'

BY MICHAEL CASSELL AND JEREMY STONE

receipts fall sharply

Home

This timetable would be two apply for increased fund sup-

At present members can be given assistance of up to 450 per cent of their quota. It was agreed yesterday that there should be further discussions by the Fund's executive board about reducing this figure.

It was also agreed to change the relative size of member subscriptions, and voting power with their economic importance. The UK's position will be slightly downgraded, though it will retain its position as largest subscriber after the U.S.

Acrow wins bank support

BY RAY MAUGHAN

ACROW, the cranes, excavation equipment and bridge construction specialist, has concluded negotiations with a dozen UK and overseas banks which set up "a framework to provide continuity of finance for the future."

The agreement is similar to the recent debt rescheduling by Turner & Newall, the asbestos materials and construction products group, in that the banks have pledged to provide continued support in return for taking a charge over the group's assets. There is no change in the level of their loan facilities. Mr Colin Daniels, Acrow finance director, explained yesterday that he had been unable to call on shareholders for additional equity finance because of the group's capital structure. This gives votes to only £400,000 of the ordinary capital while £15m of the equity is not enfranchised. There are immediate plans for enfranchisement.

The leading British bank in the agreement is Barclays. Other UK clearers involved are Williams & Glyn's, Midland and Lloyds. The rescheduling has been organised by Mr Stan Carslake, head of Barclays' "intensive care unit" for corporate customers. The agreement has been reached with Acrow's debenture

and loan stock holders. deal means in effect that the banks have a floating charge over all the group's assets. Talks have been going on viously determined to holds its market share through the recession whatever the effect on margins and profitability, decided that the brief revival in order levels last summer would not last and further rationalisation was necessary.

Borrowings are about £55m, some 100 per cent of shareholders' funds. Some 750 redundancies have been announced since the end of March last year, principally involving the concentration of Continued on Back Page

UK inflation rate drops to lowest level since 1969

BY ROBIN PAULEY

THE ANNUAL inflation rate fell to 4.9 per cent in January. once again beating ministers most optimistic hopes and reaching its lowest level since September 1969. The January figure compares

with 5.4 per cent in December and 12 per cent in January last year. It is much lower than the Government or any other forecasters had predicted, largely because of persistently low commodity prices, moderated wage claims and very low profit margins en-forced by the depth of the domestic and world recessions. In the Budget last March, the Government forecast 9 per cent inflation for the final three recently as the end of October Sir Geoffrey Howe, the Chan-cellor, was still talking in terms of it being this spring before a rate of 5 per cent was

reached. The retail price index for January was 325.9 (1974≃100). an increase of 0.1 per cent on December's 325.5 and a rise of 4.9 per cent over the figure for January last year (310.6).

The rise this January was due principally to higher prices for cars, alcoholic drinks (which had registered an unexpected fall in December), and British Rail fares (up by 7 per cent on January 9).

This was countered by the last feed-in of the lower mortgage nterest rates and by lower petrol prices, which fell by porarily reduced for last month's about 5p a gallon during sales. Brokers James Capel January. Prices for clothes and said last night that inflation



U.S. wholesale prices fell a record 1 per cent in January since the Producer Price Index started in 1947. Falling energy prices helped the trend which pushed U.S. inflation last year to its lowest annual level for a decade.

household goods also fell in the January sales. But the downward track of

the inflation rate may be nearing its end just as Britain gets within striking distance of one of its major competitors-West Germany, which had an inflation rate of 4.6 per cent in December and 3.9 per cent in January

Petrol has risen in price this month with cigarettes, some foods and those items tem-

could be up to 71 per cent by the end of the year, although it could reach a low of 4.2 per cent in May. Mr Norman Tebbitt, Employment Secretary, said yesterday the inflation struggle would be

tougher and "the path of inflation will become a little bumpier later this year."
West Germany, however, faces the same problems and Dr Karl-Otto Poehl, president of the

Bundesbank, said in Washington yesterday that the planned in West German value added tax tater this year could add 1 to 2 of a percentage interest rate pressures on the point to the West German rate. societies may soon begin to add 1 to 1 of a percentage During the last 12 months lessen. Slightly easier money has been a dramatic fall market conditions are seen as

in the price of seasonal foods the prelude to a possible fall in of nearly 11 per cent. Overall Clearing bank base rates. ther £1.49bn was proposed prices have risen by just Mr Weir said the societies mortgage applicants. food prices have risen by just under 2 per cent in the last year, the same low increase as for clothing and footwear. The other side of the inflation picture, however, is to be seen under increasing pressure to in the nationalised industries which, in spite of some recent price pegging, still have the

segment of the economy. They have raised their prices by 14.1 per cent in the last 12 months. The tax and price index. which measures the gross earnings needed to keep pace with high levels. tax and price rises, increased by 5.2 per cent in the 12 months to January. This compares with an annual rate of 5.8 per cent in December. This index now stands at 170.7 (1978=100).

worst inflation record of any

Peter Riddeil writes: The

Rank Xerox pledges to protect purchasing power of pensions

ment manufacturer, has become the firs major quoted company to give a public assurance to its employees that their pensions will be index-linked to the infla-The index-linking will apply

to current pensioners and to

current pensioners and to people

retiring from Rank Xerox, as well as to deferred penions of people who leave before retire-Announcing the scheme yesterday, Mr Hamish Orr-Ewing, chairman of Rank Xerox, file outside their own member-stressed that it would not be guaranteed in all circumstances. a specific commitment as that

if, for example, there were a period of "hyper-inflation." The £170m Rank Xerox pen-Such index-linking of pensions 11 years.

the private sector. sioned Scott Report on indexa- had to top up the pension tion in the public sector pub- scheme by over £3m.

is standard practice in public

service schemes, but rare in

RANK XEROX, the office equip- lished a year ago, recommended that private-sector pensions actuarial valuation, a good in-should try to index-link. vestment performance and The latest report from the Occupational Pensions Board, which advises the Government, recommend that pensions, both

in payment and deferred, be revalued to maintain their value. A few major funds review pensions annually, and make substantial increases at or near the movement in the Retail Imperial Group and Unilever. But they maintain a low pro-

The company has in the past revalued pensions in payment sion fund has 9,000 contribution an ad hoc basis, and has tors, 2,500 pensioners and 2,000 maintained their purchasing deferred pensioners on its books. power in all but two of the past

> Deferred pensions have been increased at 5 per cent a year Under previous Government-commis- arrangements the company has

Since the latest three-yearly favourable age structure of the workforce has resulted in the pension fund being considered financially strong enough to support these pension increases without need of support from the company.

In addition the company's contribution, has been reduced from 201 per cent to 19 per cent. Members' contribution remain The need was. Mr Orr-Ewing

said, to ensure that no-one had fears about the purchasing power of their pensions in the present uncertain economic environment.

	Feb. 10	Previous
		!
Spot	\$1,5475-5490 0,30-0,25 dia 0,70-0,65 dia 1,25-1,10 dis	\$1,5435.544
1 month	10.20-0.27 GIS	. 0.21.0,22 0

Week in the Mits. Base Lending Rates Building Soc. Rates SAVINGS OFFERS

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E Diary	17	Mining	-5	UK News
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n Options	22	Motoring	11	Labour
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For latest Share Index phone 01-246 8026

AN OFFER FROM M&G

buyers borrowed

£1.42bn in January, the lowest

figure since September, but the

ther £1.49bn was promised to

Recent increases in compet-

ing interest rates have, how-

ever, had a marked impact on

receipts and many societies are

having to review their projected

Last month the societies re-

corded net receipts of £391m.

This was the lowest monthly

total since March 1982 and very

little improvement is expected

A fall of 0.27 percentage

Continued on Back Page

lending programes.

this month.

The societies are anxious to against £490m in December.

Unit trusts provide constant supervision of your invest-ment by prefessionals and minimise the risk of loss by investing in a wide spread of different companies. M&G (who founded unit trusts in Britain) now manage main Unit trusts are a loag-term investment and not

or money you may need at short notice. The price of units and the iscome from these may go down as well as up. The four M&G unit trusts described below have particular appeal in the present investment climate. U form below to buy units in the Fund of your choice.

AMERICAN RECOVERY FUND A Fund with the sale objective of capital growth over the long-term, designed to invest in shares in the USA and Canada which are considered by M8G to be underrated in the stock market. Trustee: Llowds Bank Pic. Distribution dates (Income units only): 20th June and 20th December, next distribution date for new investors: 20th June 1983.

ONTO END Aims for a yield at least 50% higher than that of the F.T. Actuaries All-Share Index. The Fund is suitable for investors

The M&G unit trust people have a nice record of success in finding under-valued Situations ... SHEETERS CHRORICLE 29182

JAPAN AND GENERAL FUND. A Fund designed to invest in a wide range of Japanese securities, embracing all aspects of the economy; the sole objective is king-term capital growth. Trustee: Linyts Bank Pic. Distribution dates (Income units only). 29th June and 29th December; next destribution date for new investors, 29th June 1983.

RECOVERYFUND. Invests for capital growth in companies which have laiten on hard times, a "speculative" policy which has proved outstandingly successful in the past Losses must be expected when a company fails to recover but the effect of a humanidated can be peeding a high and sleadily increasing income with prospects of dramatic. Trustee: Barclays Bane Trust Co. Limited, Distribution capital growth as well; indeed, the total gross dividend on an dates throome units only). 20th February and 20th August; pext

READ THIS TABLE BEFORE INVESTING	american Recovery	DIVIDEND	JAPAN AND GENERAL*	RECOVERY*
Launch date and price equivalent	JULY'79 50p	MAY '64 50p	APR '71 50p*	MAY '69 1214p*
Price of Income® units at 9th February 1983 and estimated current gross yield	150.4p 1.13%	.176.9p 7.66%	243.3p* 0.82%	164.2p xd* 5.07%
Percentage change in Fund offer price since launch date	+201%	+254%	+387%*	+1,21496*
Percentage change in F.T. Ordinary Index over same penod	+ 28%	+87%	-226kë**	÷56%∘
"Accumulation ums shown to Recurreng and Japan and General tracture in N.B. Index", change takes to account of reinvested occupa. ** The New I			,	<u> </u>

Prices and waters appear delay to the FT **A schedularizer of \$5' is implicated in the obtained give. an historial rate of \$5' in order plant is described in the obtained give. An historial rate of the plant is described and for in a contract of the cont

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THE M&G GROUP

Opec rift deepened by price cut resistance

BY ROGER MATTHEWS AND MICHAEL HOLMAN

were drawn more sharply yesboth opposing Saudi Arabia's meeting in Geneva last month. call for a cut in the reference price of \$34 a barrel.

the others which want to keep

the Venezuelan Oil Minister, attempt to break the dominant \$00,000 b/d down from 1.2m b/d denied Saudi Arabia's claim that influence of Saudi Arabia within in December. price cut would stimulate the organisation. demand for oil. He said that Sheikh Ahmed Zaki Yamani, viser to President Shehu Shagari the suggested cut would have the Saudi Oil Minister, said in and the Opec president, has

which had been partly respon- in

Mr Abas Honardost, the that the old yardsticks of supply Iranian Deputy Oil Minister, and demand were now irrelevant said Opec members would gain to the price of oil. "Oil has no advantage by reducing their become an arm of war. The prices. "We are going to con- logic of war prevails over the tinue to support Venezuela and logic of economics," he said.
the others which want to keep
This was a reference to Iran's firm the oil market price of vigorous undercutting of Opec's

THE BATTLE lines within the only a marginal effect and that an interview yesterday that the been in London this week for Organisation of Petroleum- Opec should aim to resolve the kingdom had lost patience with the last of a series of meetings Exporting Countries (Opec) arguments over differentials. Opec members who acted only their own short-term terday, with Venezuela and Iran sible for the failure of the Opec interests. Saudi Arabia would no longer delend the \$34 bench- long-term strategy. However, a senior Gulf diplo- mark and, he thought, a fall in mat said in London yesterday price was inevitable.

Nigerian oil production this month might average a little more than 700,000 barrels a day (b/d) if the current level of liftings were to be maintained, industry officials in Lagos said last night. If so, February would be the second successive month 34." agreed prices in order to finance in which output had fallen.
Sr Humberto Calderon Berti, its war against Iraq, and its January production is put at

> Mallam Yahaya Dikko, oil adprices and break ranks with Opec.

with oil companies in the U.S. and Europe, during which he

If the British National Oil Corporation (BNOC) were to reduce the price of North Sea oil, as expected. Nigeria would come under intense pressure to cut the price of its oil. Libya has been sounding out

another meeting to resolve their differences, according to Sr Gustavo Galindo, the Ecuadorian Oil Minister. Ecuador insisted vesterday that it had not yielded to pres-

Opec members this week about



Poll test for Kyprianou tipped to retain Cyprus presidency S. African right wing in Transvaal

THE strength of South Africa's right-wing Conservative Party, which broke away from the ruling National Party last year in protest against the reform of apartheid, is to be tested in three simultaneous by-elections in the Transvaal.

This is the result of an apparently unplanted challenge issued in Parliamentary debate Minister of Manpower, leader of the House and one of the most powerful and committed reformists in the government. He offered to resign bis seat in the northern Transvaal and Government's policies to the test of a byelection on condition that the leader of the Conservative the former cabinet

did the same Provided that simultaneous resignations can be organised, the result will be a test of the electorate's attitude towards Government reform and rightwing opposition. It could settle the fate of the Conservative Party or, alternatively, prove a devastating setback for the Government.

minister Dr Andries Treurnicht,

However, if the extreme rightwing Herstigte Nasionale Party (HNP) fields candidates, it could critically divide the rightwing vote and ensure victory for the Government.

Dr Trearnicht's Conservative Party has recently been talking with the HNP about an electoral alliance, though without apparent success. But the HNP can now expect to come under renewed persuasion to stand aside

There will be by-elections before late April:
In Dr Treurnicht's constituency of Waterberg, in the bushveld farms of north-eastern Transvaal where Dr Treumicht as a National Party MP held the seat in 1981 against the leader of the HNP, Mr Jaap

In Mr Fanie Botha's constituency of Soutpansberg, in the far north, where he will be chalenged by Dr Treurnicht's first lieutenant, Mr Tom Langley. • In the Pretoria constituency of Waterkloof, which Mr Langley won in 1981 on a National Party ticket. He is resigning to

polls tomorrow to choose a incumbent head of state, Mr cent. Spyros Kpyrianou, will be elected to a new five year term. According to an opinion poll conducted recently, President Kyprianou, 50, is expected to win about 54 per cent of the votes, the majority of them from the powerful Communist

Party Akel. His main rival, right-wing politician and former acting

SOME 328,000 Cypriots go to the per cent. The third candidate, assured him another term in Dr Vassos Lyssarides, 62, the Preseident and mos tobservers Socialist party leader is exigree there is little doubt the pected to gain about 12 per

Mr Kyprianou needs 50 per cent plus one vote to avoid a second-round confrontation with his nearest challenger. Most chservers believe he will win eutright.

Mr Kyprianou's centre-right Democratic Party (DIKO) formed an electoral alliance with Akel last April, which strained his relations with

the island. Under this pact. Mr Kyprianou

pledged to continue talks with the Turkish Cypriots for a peace settlement along the lines of a federal Cyprus republic, even though the eight-year-old nego tiations have not made any progress so far.

tinue to occupy 37 per cent of

President Kyprianou has stressed in his campaign that subway cars ends Greek Cypriots have enjoyed economic prosperity and stabi-lity during the past five years of his administration.

Mr Clerides has argued that Mr Kyprianou has become a Both Mr Clerides and Dr virtual prisoner of the Com yssarides support the position munists, and that the election of of Mr Papandreou who says it a Cyprus President with the is futile to continue with inter- help of Communist votes would communal talks. They argue anger the West and discourage the talks cannot produce results the U.S. from taking any effecpresident, Mr Glafkos Clerides. Greece's Socialist Premier, Mr as long as Turkish troops which tive action to force Turkey to 63, is tipped to poll about 34 Andreas Papandreou, but which invaded Cyprus in 1974 con-withdraw its troops

Canada signs arms testing pact

BY JIM RUSK IN OTTAWA

agreement with the U.S. on Geneva arms control negotiaweapons testing that could lead to the Cruise missile guided being tested over Canadian territory. Testing of weapons systems which could include artiflery, helicopters and advanced non-nuclear munitions as well as the Cruise missile would be subject to sub-agree-

linked the proposed testing of the sub-agreement negotisting possible.

Mr MacEachen did not rule out the possibility of Canada vetoing Cruise missile testing over its territory if it felt that Washington was not doing enough to ensure sucress in the

Opposition to testing the MacEachen, missile in Canada has been Canadian External Affairs growing A recent poll indicated Minister announced that the that 52 per cent of Canadians agreement had been signed in are against the proposal. Anti- part of the Soviet Union, and Washington on Thursday, and testing group; now plan to use cold-weather tests would be

CANADA has signed a five-year Cruise to progress at the period to step up their protests, which have included demonstrations in front of Parliament and at the Toronto offices of the governing Liberal party.

> At Canada's insistence, the umbrella agreement includes a clause specifying that missiles would be unarmed. The Pentagon wants to test the missiles at a large Canadian forces weapons testing range in western Canada. The terrain is similar to that in the western

FitzGerald under pressure | over abortion amendment

BY BRENDAN KEENAN IN DUBLIN

the footwork of Dr Garret trying to avold the consequences of a proposed amendment to the constitution, which would ban abortion.

Mr Ailan MacEachen

The issue is especially serious Rev Desmond Gilliland, a leadfor Dr FitzGerald. He has made ing Methodist clergyman here. reform of the Irish constitution. "It will now be much barder a key plank in his Northern to secularise this state." Ireland policy, claiming that it has a pro-Catholic bias which impedes political progress.

moted by a mainly Roman an has been opposed in an un-tended to prevent any overturn fight Mr Botha in Soutpansberg. | usually forthright manner by of the abortion laws,

IRISH POLITICS may be the main Protestant churches. FitzGerald, the Prime Minister, to change the constitution would retain little credibility with Ulster Unionists or the British. "The amendement belies Dr FitzGerald's commitment," said

Abortion is illegal in the Republic, under an act similar to that which applied in Britain But the amendment, which he before 1967. But many Irish promised to support, is pro- laws have been overturned by interventionist Supreme Catholic pressure group, and Court. The amendment is in-

purchase of F-16s THE DOUBTS which have sur- with the companies grouped in dominated in the next few weeks If Dr FitzGerald were to fail rounded the Belgian govern- the region's comparatively new

Belgium ends delay over

new generation of F-16 fighter aircraft from General Dynamics Corporation of the U.S. have been dispelled by an official announcement in Brussels that the contract now has the go-Belgium's delay over the past

year in signing the BFrs 42bn (£568m) deal for 44 aircraft with the U.S. has stemmed from internal rivalries over where the promised 46 per cent Belgian content of the F-16 programme should be produced.

The long-established Belgian aerospace industry is in the southern, francophone region of Wallonia, but there has been strong pressure from the northern, Flemish-speaking region of Flanders for a greater propor-tion of the work to be placed

consortium known as Flag. which is seeking a big redistribution of all aircraft production work in Belgium.

The impasse over the F-16

sub-contracts has been resolved with an agreement that the Flag companies should receive a substantial proportion of the work. More than 200 European trade union leaders are to attend a meeting in Brussels next month, which will run parallel to the European Council meeting of EEC heads of government on March 21 and 22. This will be to draw attention to the worsening unemployment in the EEC, and was decided here yesterday during a one-day demonstration by

U.S. Congress backs war crime probe

Dispute over NY

THE bitter trade dispute over

New York's purchase of Cana-

dian-built subway cars has

come to an end following an

undertaking by the City's metropolitan transportation

authority (MTA) not to buy

any more foreign built rail

cars for a period of three years, Richard Lambert re-

unions has agreed to withdraw a petition with the U.S. trade

authorities which could have

led to the imposition of sub-

stantial countervalling duties on the MTA.

In return, a group of trade

ports from New York.

THE RETURN of former Nazi Klaus Barbie to France has prompted a major new con-gressional investigation into war criminals in the U.S., Reuter reports from Washing-

Tension in

Spain over

Moroccan

land claim

By David White in Madrid

Spain's socialist Government

is doing its best to pacify angry reactions to the build-

Morocco's claims to Ceuta and

Melilla, the Spanish enclave

of pressure behind

A member of the congressional investigating committee said if may probe whether U.S. officials have lied and covered up information about

Namibia talks hopes

ANGOLA'S Foreign Minister; ANGULA'S Foreign minister,
Mr Paulo Jorge, yesterday
raised the possibility of a
further meeting with South
Africa to discuss a settlement
in: South West Africa
(Namibia) but repeated his
Government's refusal to link
withdrawal of Cuban troops withdrawal of Cuban troops

tions, Michael Holman writes. The Minister was speaking at a press conference in

EC textile protest

WEST GERBIANY'S textile industry has formally pro-tested to the European Community Commission against what it estimates to be DM 230m (61.7m) worth of unfair state subsidies given to its Italian competitors, AP-DJ reports from Frankfurt.

Detente groups plan

THE MADRID European security review conference agreed yesterday to establish six working groups to negotiate a final document east-west detente in Europe, Reuter reports from

Record 1% fall for U.S. wholesale price index in January

BY ANATOLE KALETSKY IN WASHINGTON

U.S. wholesale prices plunged by a record 1 per cent in January as falling energy prices helped maintain the mome that had already pushed inflation in 1982 down to its lowest annual level for a decade.

towns in North Africa. Sr Felipe Gonzalez, the Prime Minister, appealed to The 1 per cent fall in the January wholesale price index, announced yesterday by the U.S. Spaniards to keep calm after a motion backing Morocco was Labor Department, was the steepest monthly decline since unanimously approved by a 14-nation meeting of Arab parliamentarians in Rabat. the index was introduced in 1947. It follows increases of 0.2 per cent in December and 0.6 per cent in November. The motion calls on Spain to negotiate immediately on

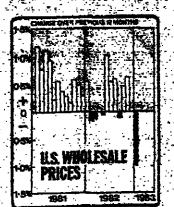
handing over the two towns The issue, a highly sensi-The drop, which was reflected in falling prices in most sectors of the economy, should help counteract some of the pessimism about inflationary protive one among the Spanish military, is directly linked by Morocco to Spain's claim to sovereignty over Gibraltar. spects expressed recently by monetarist economists analysts in Wall Street. and

It is particularly welcome news for Mr Paul Volcker, chairman of the Federal Reserve Board, who will appear on Wednesday before the Senate to announce and justify the Fed's 1983 monetary targets. The Fed is expected to stick with what are its main targets

9 per cent growth in the
broader money measures, M2

But Mr Volcker will be able to argue that the fall in infiation has left more headroom than might have been expected for real economic growth within -

The Fed is gradually shifting its focus towards a much broader monetary guideline—the rate of growth of nominal



gross national product. Under a policy geared towards nominal GNP growth, success in reducing inflation could lead directly towards a more stimulative attitude towards real economic

The Fed will have much more room for manoeuvre in more room ave economic re-stimulating an economic recovery if January's wholesale price figures are followed by further good news on consumer prices, and if the inflationary expectations which have been building up in the money markets as a result of the past few months' very rapid growth in the narrower measures of

money supply are revessed. The biggest single factor in January's wholesale price decline was a 4.2 per cost fall in energy prices. But finished consumer goods, capital equipment, intermediate goods and crude goods, other than food, also fell

Reagan proposes \$4.3bn job-creation package

BY REGINALD DALE, U.S. EDITOR IN WASHINGTON

PRESIDENT Ronald Reagan night as "progress in meeting has conceded to Congressional pressure by offering a \$4.3bn (£2.8bn) programme to create jobs and provide "humani-tarian relief." for the un-

The offer was haded as a major concession by Democrats, who have been pressing for Government funds to help those worst hit by recession. They claimed the package contained a number of measures they have long been pressing for and that Mr Reagan has so far

resisted. Mr Tip O'Neill, the Democratic Speaker of the House of Representatives, welcomed

the country's economic emerg-ency." Final details, however, the next few days.
The White House insisted

Mr Reagan had not abandoned his long-standing opposition to what he regards as esceptive " make-work " Government programmes. Mr Reagan yesterday main-

tained his position that most of the new jobs would be created by accelerating "things that are already in the budget," The package is believed to

include funds to provide food and shelter to the needy and homeless, and the acceleration the White House proposal put of federal construction projects forward at a private meeting which Mr Reagan has aircady

Foreign cars take 36% of market in France

BY DAVID HOUSEGO IN PARIS

THE FRENCH motor industry drop by 16.6 per cent from received another damaging set those of January 1983. Citroën back last month when cars (part of the Peugeot group) manufactured abroad captured suffered a loss of 8.5 per cent 36 per cent of the domestic By contrast, Peugeot itself

The record is 40 per cent, of 5 per cent. reached last mid-summer.

market.

benefited from a sharp recovery
This is much more than the in sales, of 15 per cent, and
average of 30 per cent last year. Talbot (also part of Pengeot),

Total car sales in France, in The sharpest loss in market January, reached 148,659, or share was experienced by about 3 per cent more than Renault, which saw its sales those of January last year.

too, are marking Luther's

anniversary.



In fact, surrounded by overhanging palm trees and in the Caribbean atmosphere of our glass covered patio, you can sip your way through a variety of tempting cocktails, shaken or stirred at our tropical poolside bar.

Just one of the many unexpected places we provide for you to go to at night, before you eventually turn in. Another is Diamond Lil's saloon. An authentic 150 year old barn, shipped

log by log from Montana, where we hold our very own wild, Wild West' evenings. And in contrast, there's our French restaurant. Boasting a reputation for excellent cuisine, friendly service and extensive wine list. All of which, incidentally, you can enjoy even if you aren't staying at the Skyline.

Although with over 350 rooms, there's every comfort for guests who don't know when to leave.

Sheraton Skyline Bed, yes. Bored, never. BATH ROAD, HAYES, MIDDLESEX, TEL: 01-759 2535.

Romanian production shortfall

By Leslie Colitt in Berlin

ROMANIAN INDUSTRIAL production last year again fell short of its target, rising 3.3 per cent over 1981 instead of a planned 4.7 per cent. The increase in 1981 was 2.6 per cent compared with a target of 7 per cent growth.

Romania hopes to achieve industrial growth of 8 per cent this year.

The statistical office in Bucharest said oil production last year was 11.7m tonnes or 800,000 tonnes short of the target. This reflected the inability to hoost production from mature fields. Crude oil production this year is to reach 13.5m tonnes.

Coal production last year was 6.1m tonnes below target. a serious shortfall as coal is to replace oil in power stations and industries. Coal production this year is estimated to have been some 51m tonnes.

Romania's grain harvest last year was a record 22.3m tonnes but fell short of the 24m tonne target. Meat production at nearly im tonnes was about half of the goal. President Nicolae Ceausescu recently urged Romanians to

reduce their calorie intake.

He said it was 20 per cent

above international norms. Romania's foreign trade last year showed a surplus of \$1.8hn, according to the statistical office which said it would help reduce Romania's foreign debt of some \$10bn.

Leslie Colitt on East German promotion of a protestant's anniversary An indulgence in Martin Luther

more than 4,000 activists.

EAST GERMANY'S celebration this year of the 500th anniver-sary of Martin Luther's birth overshadowed only by the centennial of Karl Marx's death— highlights the Protestant Church's growing political importance. President Erich Honecker

has now gone so far as to praise Luther as one of the German peoples' "greatest sons" as part of a strategy to claim leadas East Germany's own.

At the same time, he is making a deliberate bid to woo

the Church away from the un-

official peace movement which

has sprung up among younger pastors. Luther was born and died in what is now East Germany. But post-war East Germany history books called the leader of the Protestant Reformation a "servant of princes" and "traitor to the peasants" for his opposition to the Peasants' War of his time. Now, Herr Honecker speaks glowingly of the Reformation as a "bourgeois revolu-

the most important humanists striving for a just world."

Such an appraisal would have been impossible before Herr Honecker's 1978 truce with the leaders of the East German Protestant Church, whose members total more than 6m. or criple the number of Com-

tion" and of Luther as "one of

munist Party members. The Protestant and Catholic Churches are the only institutions in East Germany to be independent of the Communist Party. They enjoy greater freedom than in other Communist countries apart from Poland and Hungary.

Government's Martin Luther Committee, which has funded repairs to Luther's places of birth and death in Eisleben, and to sites in Eisenach, Erfurt

much of his life.
At least 100,000 hard currency spending tourists are expected to come for the Luther celebrations. Tours "in the footsteps of Martin Luther" will include visits to the Wittenberg church door to which Luther attached his Ninety Five Theses and to his room at Wartburg castle, where he is alleged to have thrown an ink-pot at the devil, but hit the wall

and Wittenberg, where he spent

East Germany has issued stamps honouring the "great reformer" and a record album with readings from the Bible translated into German by Luther, as well as the music he This flood of memorabilia

about a man officially damned or ignored during most of East Germany's existence prompted the East Berlin cabaret. Die Distel-The Thorn-to pay its own satiric tribute, including a rare mention of Herr Honecker. He who thinks Martin is philosophically not quite legitimate enough for us, remember -Comrade Erich supports him!

But not all the comrades should

race to join the church in one

mass move!" The cabaret spoof goes on to note that granting indulgences, which Luther condemned, would be a handy device in East Germany. The married boss who has a "Techtelmechtel"—an has a "Techtelmechtel"—an affair with his secretary—



East German marks (£5.26) to cleanse his soul and avoid

The citizen caught building a bungalow with stolen material would buy an indulgence and "then he's clean." The process could be speeded up, because the "indulgence man would take Valuta" (hard currency).

West Germany have prepared a series on Luther's life and not



ndulgence office and pay 20

Television stations in Cast and would merely go to the state to be wholly outdone by East

Nüremberg, the first German city to introduce the Reformation, will hold a major Luther exhibition beginning in June while Augsburg, Coburg, and Worms, where the edict was issued, saying: "His books are to be eradicated from human memory," will be the scene of important exhibits. The Protestant Church in East Germany will com-memorate Luther Day on May 4 at Wartburg Castle, with a sersentatives have been invited. Eishop Werner Leicht, chair-men of the Protestant Church's Luther Committee, said coniroversial theries will not be avoided, including "Luther's attitude poward Jews."

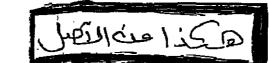
The East German Church will also hold regional church

conferences under the theme, "Darling to Trust," at which one certain topic will be how far the East German Church should go in supporting the growing number of young people refusing to do military service.

Another will be the question of whether the church in East Germany, as younger pastors demand, about step up its attainer on Service. attacks on Soviet, as well as U.S. midstr missies in Europe Any such moves by

FINANCIAL TIMES: pushend delly sucept Sundays and holdryn U.S. authorition results SED 00 per summission Clara postular paid at New York N.Y. and at additional mellous

the Church would inevitably badly sour church-state rela-tions. Mertin Leither notwiti-



Another underwriter sues over dismissal

By John Moore, City Correspondent

ANOTHER underwriter sacked by the Lloyd's insurance interests of Minet Holdings, the troubled insurance broker, is sueing a Minet subsidiary for wrongful dismissal.

A statement issued yesterday by lawyers for the sacked underwriter, Mr Adrian Hardman, said he had "issued pro-ceedings in the High Court against his former employers, PCW Underwriting Agencies (part of the Minet Holdings group). Mr Hardman is claim ing damages for breach of contract against PCW Underwriting Agencies alleging that they summarily and wrongfully dismissed him from his employment as a marine underwriter."

Earlier this week Mr David Babington Hill, a marine underwriter who was sacked with Mr Hardman last December, also took legal action against PCW claiming wrongful dismissal and

The dismissals came when the two former underwriters and four other senior Minet staff-including Mr John Wallrock, the former chairman - faced allegations that they personally benefited from reinsurance transactions carried out by Lloyd's syndicates under the management of Minet com-

In the wake of the scandal, about 150 of the 1,800 members of the Lloyd's underwriting syndicates under the management of Minet's PCW agency company decided to leave the group and seek new manage-ment for their affairs at Lloyd's.

Mr Wallrock was forced to resign from the group after he admitted that he personally benefited from reinsurance transactions carried out by the

ioses St

France

syndicate. No details were given yester-day about Mr Hardman's length of contract when be was

Mr Hill had a 12-year contract with the PCW agency commenc-ing from June 1980. When he was dismissed from the group, he was earning £32,500 a year with a personal share in the agency's profit commission worth £17,632

Golf course builder faces liquidation.

a private company formed 10 years ago by golfing stars Peter Allis and Dave Thomas, faces almost certain liquidation on Monday following a petition from its creditors.

The company, which specialised in the design and construc-tion of golf courses, said the collapse was caused by the failure of projects in Japan and Spain. The petition was made by a group of small UK creditors, seeking payment of debts of

Allis Thomas, based in Rosebourne, Hampshire, has been in-volved in several projects in the U.K., including a plan to build the London Open Golf and Industrial Mail next to Heathrow airport. It also beloed to build a golf course at the West Midheadquarters of the Professional Golfers Association. Neither, Mr Allis nor Mr Thomas was available for comment yesterday, butthe company said through its solicitors that its problems would have been overcome "if some creditors had been willing to wait." It had been trying to sell assets and given time, would have been able to satisfy all current

creditors.
The company said the specialist pature of its business meant it was restricted to a few clients in any one year and the failure of two big projects caused "severe cash problems." The company's most recent venture was the construction of the Old Thorn Golf and Country Club in Hampshire, a joint venture with Mr Ken Wood, founders of the food mixer company.

British Steel

IN yesterday's early editions, the assertion that Mr Ian MacGregor was eager to administer the same harsh medicine to the National Coal Board that he has applied to the British Steel Corporation was attributed in error to a spokesman for Mr MacGregor.

Pub food sales

OUR FEBRUARY 10 report of a boom in pub food sales was drawn from Egon Ronay's drawn from Egon Ronay's president, said the decision to who have been offered sever-Bulmer Pub Guide, 1983, not the move to Cardiff was "a major ance pay have until October to Good Pub Guide.

Labour plea on boundaries rejected

BY MAYMOND HUGHES AND PETER RIDDELL

THE Labour Party yesterday

Lord Diplock said that they and by three Appeal Court tions in early May.

A sizeable and growing group

A sizeable and growing group changes in the boundaries of English parliamentary continued as an appeal comparison ordered to pay the costs of all ministers layout a stituencies, which will cost mittee of five instead of the the hearings, unofficially estimated at about £75,000.

Labour about 30 seats at the usual three judges.

In the boundaries of the costs of all ministers layout a sound losing the mated at about £75,000.

Party's opinion poll lead. But several cabinet ministers still

Five Law Lords decided there were no grounds for allowing Labour to challenge the Court of Appeal's refusal last month to stop the Boundary Commission for England submitting its report. This proposed that the Home Secretary implement the

After listening to Labour's counsel for 70 minutes, and did not do its duty reasonably without calling on the Commis- in accordance with the House decide to refuse Labour's leave

importance of the case and

arguable ground had been shown to suggest that an appeal could possibly succeed. The case had been brought

mission misdirected itself and for a summer election.

عكذا حدة القصل

The Law Lord's ruling has opened up the Prime Minister's

options on election timing. by Mr Michael Foot, Mr Michael might try to delay implementation of the changes by prolongseparate secretary, and Mr David
Hughes, the national agent.

Labour yesterday named that it is delay implementation of the changes by prolonging the debate in Parliament, very strong pressures for a June
is likely that the administrative

Meanwhile, Labour has the Their argument that the Com- work could be completed in time

There is, however, no indicain accordance with the House tion that Mrs Thatcher has sion's counsel to reply, the Law of Commons (Redistribution of changed her mind about prefer-Lords took only 10 minutes to Seats) Acts, was rejected by ring a later date. She will prob-

The Labour leaders have been of back-benchers and junior several cabinet ministers still

believe October is preferable. However, if the Conservatives Although a statement from do well in the local elections. Labour yesterday hinted that it if the opinion poll lead is main-

> added problem that, unlike the other parties, it has not started to select candidates on the basis of the new boundaries. Such a process will probably ressurect the clash between Labour's left

two judges in the Queen's Bench ably not review the position and right wings in many Divisional Court last December again until after the local electronstituencies.

Foot pledges more leeway for local councils

BY PETER RIDDELL, POLITICAL EDITOR

THE LABOUR PARTY plans legislation to free local authorities from many central government controls and to allow them to expand their services.

Mr Michael Foot, the Labour leader said at the Labour local government conference in Ports mouth last night, that the party would publish its campaign guide in a week or two, setting out its programme and priori-

Mr Foot said the party would announce pledges to increase and simplify grants, to free councillors from the threat of surcharge, to expand social services, education and council housing, to freeze council rents for a year and to restore full local authority control over

promised action to remove re- shadow sector as well as for local auth- October.

Mr Kaufman also promised to repeal the existing legislation on local authority financing which allows the Government to impose ceilings on local spending, while there would be no more enterprise zones.

In another weekend speech. Mr Brynmor John, the Labour Social Security spokesman, called for a £2-a-week increase in child benefit in the Budget, as well as a pledge that there would be no claw-back from pensions and other benefits. He also urged the restoration of the 5 per cent cut in the real

strictions on council's direct attacked the Government's prolabour organisations and to posed civil defence regulations allow them a wider scope to which are based on the consultender for work in the private tative document published last which are based on the consul-

He said Labour would vote against these regulations, partly because they imposed obliga-tions on councils which they would be unable to fulfil and which could be discharged only at enormous cost while further eroding local democracy.

 Dr Rhodes Boyson, Under-Secretary of State for Education, said last night that there seemed to be "a growing letf-wing plot" in some Labourcontrolled authorities to destroy excellence and order in schools. Presumably, the aim was to

Dr Boyson cited two cases to back his allegations during a speech to Tories in his Brent North constituency.

He said Brent Council—which he called the "People's Republic of Brent"-with its Labour majority had required a report from all its head teachers on their plans for encouraging pupil involvement in the "extreme left-wing National Union of School Students."

Dr Boyson went on to claim that some Labour authorities packed the governing bodies of schools with one-party political appointments, totally against the recommendation a few years ago of the Taylor Report on governing bodies.

He said Chesterfield school Speaking at the same conference, Mr Gerald Kaniman, the shadow Environment Secretary, the 5 per cent cut in the real create decline, despondency and in Derbyshire, a successful boys' chaos which could be used to school with a sixth form of 200, facilitate a Marxist take-over of had 12 political governor appointees—all of them Labour.

Mining **Supplies** chief resigns

MR ARTHUR SNIPE resigned yesterday as chairman and managing director of Doncasterbased Mining Supplies, the company he founded 13 years ago, following "certain irregu-larities" which have come to light in a VAT investigation.

Undisclosed sales have been put by the VAT office at \$700,000 — "the proceeds of which were not accounted for to the group."

An investigation by the company's auditors, Coopers & Lybrand, started but it will be some time before the amount is established.

They are not thought to exceed £700,000 by much but an assurance has been given to the company that "full restitu-tion will be made." Meanwhile, £660,000 has already been received on account.

Mr Snipe has assured the board neither he nor his family has any intention of selling part of their substantial holding in the company.

In the accounts for the year to May 1 last year. Mr Snipe was shown as holding 38 per cent of the equity.

The only other shareholder with a 5 per cent stake or more was Mishael Pall who there

was Mr Michael Bell who takes over as managing director. It is understood Mr Bell has been in line for the post.

The chairman's post will be taken by Mr Ken Blair, a direc-tor of Pegler-Hattersley, who is generally credited with the strong performance of Pegler's plumbing fittings and valve divisions.

Mining Supplies had achieved strong unbroken growth for several years until it acquired Laurence Scott, an electric motors group, which dragged the company into a £715,000 pre-tax loss last year

Results, Page 18

Fieldhouse removed as chairman of Carrington-Viyella

VANTONA yesterday stripped Mr Bill Fieldhouse of the chairmanship of Carrington-Viyella, the textile group it acquired on Wednesday.

Sir James Spooner, Vantona chairman, was appointed in his place at a board meeting.

The original intention was that, following the two com-panies capital reconstruction after the merger. Mr Fieldhouse would become executive deputy chairman of the group, to be called Vantona-Viyella, as well as chairman of CV, the main operating arm.

Mr Fieldhouse remains a nonexecutive member of the Carrington-Viyella board, a role he will assume on Vantona-Vivella when it comes into existence. None of the parties would comment on the change last night, Sir-James Spooner would

only say that Mr Fieldhouse "has now given up all his executive positions within the combined group and I have taken over from him."

The question of compensation for Mr Fieldhouse "will be dealt with by his lawyers and

the company's lawyers." Mr Fieldhouse was instru-mental in bringing the two companies together in talks which began last April.

It was his service contract

that led to the break. He had a service agreement with CV giving him a salary of £75,000 a year terminable on five years' notice. This contract began on July 2. after the talks with Vantona started. It stipulated that if there was

a disagreement between himself two years of the merger which could not be resolved to his satisfaction be would be entitled to treat this as a repudiation of the contract.

The Post Office Pension Fund him.



Bill Fieldhouse: service contract led to break.

and other institutions were angered by this clause as they considered it gave him the right to collect £375,000 as a golden handshake.

Their anger was compounded by the revelation last month that Mr Fieldhouse had received what is thought to be the largest award made in Britain when a year ago he left Letraset, where he had been

Mr Fieldhouse has always re fused to confirm the actual figure, but he is believed to have received some \$700,600 for loss of office when Esselte, the and Vantona during the first Swedish group, took over Letra-

> Sir James Spooner commented then that the news of Mr Fieldhouse's deal with Vantona came as a great surprise to

Civil Service cut to 17-year low

THE NUMBER of civil servants has been reduced to 652,500the lowest for 17 years—Mr Barney Hayhoe, Treasury Minister of State, announced in the House of Commons yester-

April next year, thus fulfilling Tim Eggar (Con, Enfield its plan to cut the Civil Service North). Mr Hayhoe ruled out to its smallest since the Second suggestions that the Treasury The number of civil servants

had been reduced by 11 per cent the Government took office, leading to a saving of

He insisted that although Lord Rayner, an exective of day.

He told MPs that the Government in the Government's determination to improve the performment expects to secure a ance of the Civil Service.

further reduction to 630,000 by

In spite of pressure from Mr

Tim Regar (Con. Enfield

> and the Management and Personnel Office should, if necessary, be able to go over the heads of departmental ministers and conduct efficiency audits in

He argued that although the collective responsibility of the Marks & Spencer, would no Cabinet for certain matters was longer be leading the drive against inefficiency in White-hall, there would be no let-up doctrine that each minister was his own department.

He instanced the financial management initiative, centrally co-ordinated efficiency exercises and joint central departmental exer tion and effectiveness reviews as terest taken by the Treasury and the Management and Persome £600m in the annual pay any part of the Government sonnel Office in the quality of bill, Mr Hayhoe said.

some £600m in the annual pay any part of the Government departmental management.

Co-op buys five stores from BAT

of BAT Industries, yesterday International Stores chain. sold five of its Mainstop stores to the Co-operative Wholesale Society (CWS) for £14.1m. It expects to complete the sale of the remaining six or so stores, probably to a single buyer, in the next few weeks.

BAT, which has extensive tobacco, paper and packaging interests, set out to establish a chain of 35 Mainstop superstores three years ago, but was unable to find enough suitable

CHEMICAL BANK'S

opened yesterday.

part of the U.S. bank's opera-

About £3.5m bas been

invested in an advanced net-

work on data and telecommuni-

cations technology, linking the

centre to the main trading and

marketing functions, which remain in London.

The 79,000 sq ft of office

space in the centre of Cardiff.

at a reported rent of £5.35 a

so ft, will permit the bank,

sixth largest in the U.S. to

reduce the growing cost of rent and rates in London.

Mr Robert Callender, Chemi-

cal Bank's executive senior vice-

new centre at Cardiff

Cardiff operations centre, which for many other industries in will be responsible for a large the future." The choice came

tions in Britain, was formally towns in England and Wales.

BAT STORES, the retailing arm the rest within its 450-strong lease the stores.

The latest sale involves stores in Gosport, Hampshire; Notting-ham; Orpington, Kent; Peterborough, Cambridgeshire; and Rugby, Warwickshire. They have a combined selling space of 160,000 sq ft.

The Mainstop range was 70 per cent food items. The stores are being sold where they duplicate existing International Stores outlets.

The CWS said it had negosites. Last November it tiated with BAT on behalf of market announced plans to sell off several individual retail co-ops, another some of the stores and integrate each of which may later buy or Bolton-

new potentially significant signpost

after a study of more than 20

Mr Nicholas Edwards, Welsh

Secretary of State, described

tant landmark in the transfor-

About 250 staff have been

• The National Giro Bank at

move into Wales, he said.

recruited, 150 locally.

rise to 400.

major outlets brings the numsaid Mr. Dennis Landau, CWS chief executive. "These stores be operated by Co-op societies from next Monday." The Co-op will retain the present workforce. The group is Britain's largest food retailer with annual sales of more than

The addition of these five

£3bn. BAT earlier announced the sale of three stores to William Morrison, the Bradford supermarket group, for £3.9m, and of another store to Hillards of

Whitbread to Chemical Bank moves into

THE 200-year-old Whitbread

the bank's arrival as an impormation of the economy of Cardiff and Wales. . It was the first major financial group to dancies or changes were made. number is due eventually to

Bootle, Merseyside, is to make 200 of its staff redundant, 90 attempt to save the jobs. per cent of them women workers aged over 61. Those

close brewery in Portsmouth

Wessex Brewery in Portsmouth will close in September with the loss of 123 jobs. A decline in national sales of beer in the last two years is blamed. The company will still employ 200 people in administration and distribution.

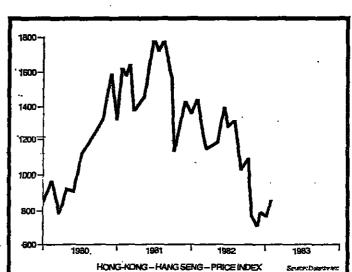
The Transport and General Workers' Union, representing the production staff, said the company had reneged on an eight-week-old agreement to consult workers before redun-Mr Alex Hodder, a union rep

resentative, said there would be

e meeting with the manage

Mr Ron Worland, managing director said: "The problem we face is that we have been able to produce more beer than we

ACIASSIC RF(X)V SILIATION



Hong Kong's Growth Experience

Over the past decade the Hong Kong economy has been one of the most dynamic in the whole of South East Asia, an area noted for its outstanding economic growth.

Hong Kong's aggressive laissez-faire capitalism has been remarkably successful, often producing real economic growth rates in excess of 10% per However, in 1982 the economy and the stock-

market were severely affected by world economic conditions. Growth was less than 4%, property values fell substantially and market sentiment was severely affected by the apparent lack of progress on negotiations, with China about the future of Hong Kong when the lease on the New Territories

The Recovery Potential

At its current low level, we believe that the Hong Kong stockmarket discounts the problems facing Hong Kong and that share prices will move considerably higher as political and economic improvements make themselves felt.

International money is flowing back into Hong Kong and many parts of the economy are seeing a notable increase in activity. A growing number of

companies are reporting full order books. One of the major strengths of Hong Kong is its vibrant, flexible approach to business which enables it to take full advantage of worldwide economic opportunities. Hong Kong is very sensitive to developments in world trade and to the

American economy in particular and with the real

prospect in 1983 of lower interest rates and

PORTFOLIO PROFILE

Percentage Sector Percentage 170% Utilities Trading Houses 160% Industrial and Electronic 8.0% Property Development 15.0% Shipping & Construction Banks and Financial 60% 90% 100.0%

increased growth in America, Hong Kong will benefit considerably from any economic upturn in what is its major export market.

In political terms, there is a growing feeling that China wishes to reach an equable agreement sooner rather than later which will enable Hong Kong to maintain its position as an important that adviser about this offer.

financial and commercial gateway for Chinese

Invest Now We believe that the Hong Kong stockmarket now offers investors an extremely attractive recovery situation. Britannia Hong Kong Performance Fund aims for capital growth and is the only U.K. authorised unit trust exclusively invested in

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Britannia Hong Kong Performance Fund

To: Britannia Group of Unit Bross, Ltd., Salesbury House, 31 Firsbury Grous, London EC2M SQL Tel: 01-588 2777 or FREEPONE 310-91/vs Operator) (Block Letters Please) भारती के प्राथमिक (September के किए) **FIRST NAMES** I toquare my income to be rest

Car output falls despite sales increase BY KENNETH GOODING, MOTOR INDUSTRY CORRESPONDENT trends were difficult to dis-

change for the bank and a make a final decision.

CAR SALES last month resched a record for any January, but UK production. Provisional Department of output last mouth at 57,000, seasonally adjusted, com-pared with 72,000 in January

The department said recent

cern because of the wide variation of production from month to month. Taking the past six months as a whole, output fell 6 per

cent from the previous sixmonth period. The downture last month effected the shut-down of the Austin Rover Metro lines and

Ford's problems in meeting scheduled trgets at Dagenham, where the Sierra is produced.

Seasonally adjusted commercial vehicle production in January was also below the monthly average for 1982 and lower than levels in the second-half of last year, when output seemed to be improvHowever, the output figure last month was 20,800, compared with 19,600 in January 1982 when Leyland was not producing because of the dispute over its rationalisation For the past six months as a whole, commercial vehicle

production rose 5 per cent on the previous six-month period.

Heathrow terminal plan attacked

By Michael Donne Aerospace Correspondent

DEVELOPMENT of a fifth passenger terminal at London's Heathrow airport in the late 1980s would create immense difficulties for the British Airports Authority and the airlimes in trying to keep within the Government's planned ceiling of 275,000 aircraft movements a year to and from the airport, according to the BAA.

The ceiling is to take effect in 1985 when Terminal Four, now under construction becomes operational. Its aim is to keep environmental noise and pollution nuisance to residents round Heathrow to a minimum.

Terminal Four, approved after a long public planning inquiry, is intended to raise the number of passengers passing through the airport from the present 30m to about 38m a year.

But the BAA says a fifth passenger terminal at Heathrow. designed to cater for another 15m passengers a year, would put severe strains on the Government's ceiling of permitted aircraft movements.

Mr D. M. G. King, BAA's director of Heathrow, suggests ir evidence submitted to the public planning inquiry into the proposed fifth terminal that even with Terminal Four and a maximum of 38m passengers a year the problems of trying to cope within the 275,000 ceiling would be come almost overwhelming. It would be virtually impossible to try to move 53m passengers a year through the airport with the same ceiling.

Although the use of larger aircraft would help the airlines keep within the ceiling, there would still be difficulties in finding enough landing and take-off time-slots during the day for all the aircraft involved.

Heathrow already suffers from the problem of an acute shortage of space. Mr King says. "At certain hours it is at capacity, and there is a delicate balance between satisfying the demands of airlines and maintaining acceptable service levels. At specific hours, the demand is now greater than can be met."

It is the BAA's objective, he says, to ensure that the problem does not get any worse.

Mr Robert G. Purshouse has been appointed a director of

the Manders Group. He will be

responsible for personnel. Mr

Colin Greatrix has been appointed a director of

Mr Mike Dellar has been

appointed managing director of SPICER-HALLFIELD to succeed

the late Mr Hugh Spence. Mr

Dellar was regional manager of Spicers' stationery wholesaling

Mr John Moody has become managing director of PITNEY

BOWES following the retirement of Mr R. E. Williams. Mr Moody

was director of marketing until June when he was appointed

assistant managing director. He joined the company in 1970. Mr

Eric Springate has joined the company as marketing director from AB Dick, where he held the same post. Mr Robert Baker

has been named finance director.

He joins the company from Diploma, where he was manag-ing director of one of the major

Mr Neville Whitfield has been

Britannia Group of Unit Trusts Ltd.

Schroder Unit Trust Managers Ltd.

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Henderson Management (Guernsey) Ltd.

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Tyndail & Company

Vanbrugh

MANDERS PAINTS.

operation.

MANDER BROTHERS, part

APPOINTMENTS

U.S. lessons 'will benefit Sizewell'

BY A SPECIAL CORRESPONDENT

THE LESSONS which emerged clean-up operations, but the would follow a training and Three Mile Island and other from the Three Mile Island public had not been harmed. qualification programme em-significant U.S. PWR incidents. from the Three Mile Island accident in the U.S. have been taken into account in plans for Britain's first pressurised water reactor (PWR) power station, the Sizawell B inquiry was told vesterda.

Mr John Harrison, head of new projects in the Central Electricity Generating Board's health and safety department, said that following the 1979 accident an "action plan" had been drawn up by the U.S. Nuclear Regulatory Commission the equivalent of Britain's Nuclear Installations Inspec-

accident had undoubtedly been very serious in terms of reactor damage, cost and the risks involved in the

While the design of the Three Mile Island PWR was very different from Sizewell B, the CEGE and the National Nuclear Corporation had applied the action plan recommendations whenever they were relevant.

Mr Harrison said help in completing the work had been provided by the Westinghouse and Bechtel Corporations in the U.S. Sizewell B is modelled on the Westinghouse PWR, with Bechtel acting as special

Action plan recommendations relating to operating procedures, training and improved emergency preparations had all been noted in preparing the

bodying the lessons of the U.S. would also be provided with more information about the way the plant was behaving.

Studies were undertaken in the U.S. of measures which might lessen the effect of an accident involving a melt-down of the reactor core but these had been shown to be largely ineffective in terms of reducing risks.

valve research and testing and the results would be available for Sizewell B. Mr Harrison said the CEGB and the National Nuclear Cor-

These included an emergency accident. When working, they at the Rancho Seco plant where staff had difficulty in determining the state of the plant for 70 minutes, and at the Ginno

plant, where a steam generating

tube ruptured leading to a leak

of radioactive material. The Three Mile Island accident involved a combination of technical and human errors, including the failure of a valve. Technical problems and operaserious accident could have

occured. The Nuclear Installations Inspectorate is yet to be satis-fied on various aspects of the

tor errors brought the reactor Other action plan regultments involved relief and safety close to the stage where a more

Sizewell B design, he said. poration were fully aware of the CEGB's case on Sizewell B's Staff operating the reactor importance of the lessons of safety.

ICI biotech processes backed by grants

BY DAVID FISHLOCK, SCIENCE EDITOR

support is being given to for a "club" of 50 industrial Imperial Chemicals Industries companies organised by under an Industry Department Harwell. initiative which has earmarked £16m for new industrial biotechnology ventures.

Two ICI technologies at its agricultural division at Billing- further developing its Pruteen ham Cleveland, Northern process. Pruteen is single cell England, have received grants protein for feeding young under the department's pro-cesses and products develop-Both technol ments scheme.

Other investments include £700,000 in a £2.25m pilot plant for continuous fermentation planned by Matthew Hall and

SUBSTANTIAL FINANCIAL P. A. International, and support biotechnology involving £16m

The ICI technologies are processes for making a biodegradable plastic called PHB (polyhydroxy butyrate) and for

Both technologies involve cultivating bacteria in con- as a premium-priced specialty tinuous fermentation plants. Mr Patrick Jenkin, Industry

expenditure.

Mr Rob Margetts, agricultural

involved both the novel product and its manufacturing ICI has been making a few tonnes of PHB a year for study

plastic, notably for medical

PHB's biodegradability and lack of foreign-body reaction The grants to ICI are under- when implanted hold promise stood in each case to amount to of uses in surgery. It would less than a third of what the simply dissolve in the body company expects to spend on once it had done its job.

For Pruteen the further development focuses on raising division director of research, the efficiency of its process for said the PHB devilopment continuously breeding bacteria fed on methanol, and on increasing the proportrons of key ingredients.

Mr Margetts said the grants to ICI were "significant" but not the maximu mof 33 per cent available until the end of May Secretary, last November It aims at raising production Thereafter the top limit has announced initiatives to support to a few hundred tonnes a year. been set at 25 per cent.

Pricing hitch delays Irish Wilkins and Mitchell wins £9m batch of orders

WILKINS AND MITCHELL, the last August with a reduced Midlands power press company which was bought out of Receivership last year by the U.S. company Verson Allsteel Press, has won orders worth nearly £9m in the past five

months. Verson, a Chicago-based company with annual sales of about £50m, is integrating Wilkins and Mitchell into its interna-tional marketing and manufacturing activities. It has so far invested about £200,000 in the Darlaston factory.

Since re-opening the plant

wyn Electric, a subsidiary of

member of the Welwyn Electric

Following the announcement

of the proposed acquisition of Bremar Holdings by Bremar

Trust, BREMAR HOLDINGS has

appointed Mr R. J. Frost a direc-

tor. Mr Andrew L. Grevstoke.

Mr John Moody,

Pitney Bowes managing director

Chief for Golden Wonder

appointed chairman and chief PELCO (ELECTRONICS). He

executive of GOLDEN WONDER succeeds Mr Gordon Dale-Smith and HP FOODS, and joins the who has decided to concentrate board of Imperial Foods. He on other interests. Mr Dale-Smith

has been managing director of will remain a consultant to

both companies since October Pelco. Mr Neville Whitfield has 1980 and retains this responsi-bility. Mr Wellings succeeds Mr and marketing director of Wel-

appointed chairman and chief Welwyn Electronics, which also executive of Imperial Foods in owns Pelco. He will remain a

been appointed a director of the BRITISH INVESTMENT TRUST. has been appointed special trust.

SAVINGS OFFERS

sidiaries.

workforce, the company has received export orders worth £8.9m for metal forming presses, large automated welding machines and forging presses, with the result that it is working at full capacity.

Mr Timothy Kellcher, manag-ing director of Verson International, said yesterday that all the company's output was being sold abroad, due mainly to the lack of investment in Britain, but he believed that this would increase in response to foreign

Mr David Wellings

chairman, Golden Wonder

Mr David Quysner, a director of Abingworth has joined the board of COMPUTER PERI-

PHERALS as a non-executive

director following Abingworth's

5200,000 investment in the

SMITH KEEN CUTLER, stock-

Green, Mr Nigei A. Harrison

brokers, from May 6 will be taking into partnership Mr Peter

and Mr Jeremy J. D. Smith. At

the same time Mr Deric J. Homes

will be retiring from the partnership to join another firm.

Mr Björn Allgurén, who is head

of business research and informa-tion at Billerud, a Swedish forestry company, has been elected president of the European

Association for Industrial Market-

ing Research-EVAF, which is

Mr R G. Trigg-Knight company

secretary for the past three years of E. ALLMAN AND CO. has been appointed to the board.

JOHN GOVETT AND CO. has

appointed Mr R. A. Smith as a

Mr Ronald C. Nelson, company

secretary of COCHRANE SHIP-BUILDERS, Selby, has been

Mr Malcolm Campbell has

CREASY PUBLIC RELATIONS. He was account director.

Mr Terry Wainwright has been

appointed marketing director, PARTCO EUROPE. He was

marketing manager. The com-pany is a Quinten Hazell sub-

become a board director

appointed a director.

gas deal with Ulster

Northern Ireland is believed to be caused by the difficulty of establishing a pricing mechan-

ism to cover changes in world energy prices and exchange rates. Mr John Bruton, Ireland's Industry and Energy Minister, met Mr Adam Butler, his Belfast counterpart, for talks this week but it is thought many weeks of work remain before agreement is reached.

THE DELAY in signing an on a basic price for the gas agreement to supply natural gas from the Kinsale field off Cork from the Irish Republic to some time ago. This is believed to be about 30p a therm.

The final contract will have to cover the expected 20-year supply. An added complication is that the Irish pound is no onger linked to sterling.

The Irish would like a reciprocal deal so they would have access to any gas which might be discovered in Northern Ireland's jurisdiction.

reached. The proposed pipeline would The two governments agreed run from Dublin to Belfast.

Rolls-Royce to help develop carbon fibre

By Michael Donne.

ROLLS-ROYCE is to join with Nippon Carbon of Japan in researching and developing a silicon carbide fiore, Nicalon, for use in the aero-engine and other metal-using indus-

Nicalon is made from silicon carbide reinforced aluminium. It will be exploited by Rolls-Royce in the manufacture of aeroengine parts, such as com-

pressor casings.

The material is claimed to be strong, light and heat-resistant, making it suitable for aero-engines, but with wide uses elsewhere.

Nippon Carbon has already signed an agreement with Dow-Corning for the exploita-tion of the material in the U.S. and Canada, and is looking for other partners elsewhere. Rolls-Royce is the designated partner in the UK and Western Europe.

Rolls-Royce aiready has links with the three major Japanese aero-engine com-panies-Ishikawajima-Harima Heavy Industries, Mitsubishi Heavy Industries and Kawasald Heavy Industries—on the development of the RJ-500 aero-engine for airliners such as the Airbus A-320 150-

Nippon Carbon is producing Nicalon at a pilot plant near Tokyo at a monthly rate of 100 kg. It plans to boost this to one tonne a month from

Orlon Airways, the UK independet airline, has placed a £4.5m order with Rediffusion Simulation for a flight simulator for the new advanced Boeing 737 Series 300.

Orion, which is the airline subsidiary of Horizon Travel, is buying five of the new air-

The simulator will be the world's first for the 737-300. It will be installed at Orion's new Flight Training Centre at the East Midlands Airport near Derby, ready for training to start in January 1985. Delivery of the Series 300 aircraft from Boeing starts in 1985 and extends into 1986.

Rediffusion Simulation, a member of the international Rediffusion electronics, computer and music group, will build the simulator at its Crawley, Sussex, factory.

Steel union officials stripped of office over local pay deal

BY BRIAN GROOM, LABOUR STAFF

Talbot steelworks in South deal, Wales have been stripped of the Iron and Steel Trades Cop-federation, for signing a local pay and productivity agreement with the British Steel Corpora-

nesday by some ISTC sections at the plant and some other officials. unions in defiance of the em-bargo on local pay talks imposed by the ISIC and 13 other British Steel unions.

The unions are trying to mount a united campaign against British Steel's plan to pay no national wage increase this year. The corporation insists, as it did last year, that any money must be earned from a continuation of local lump-sum bonuses in return for redundancies and other efficiency measures.

The TUC steel committee has recommended all 14 unions to hold a joint meeting of negotiating committees in Sheffleid on February 25 to discuss the next step:

Mr Bill Sirs, ISTC general secretary, said: "The dismissal of these Port Talbot officials that the agreement signed is invalid." British Steel,

SIX branch officials at the Port however, believed it still had a

No details of the agreement Wales have been stripped of have emerged except that it office by the main steel union includes the 23 per cent guaranteed minimum bonus payment proposed by British Steel at national level. ISTC branch officials would not com-ment. ISTC head office said the The deal was signed on Wed other unions were considering the position of their own branch

> . Mr Sire sald: "For the first time since the national steel strike, all the steel unions have combined together to fight BSC on pay. It is essential that we

on pay. It is essential that we stick together."

He added that over the last two years the bonus schemes were "a critel con mick. Workers have been promised honuses of up to 17 per cent and have received 4 to 5 per cent. Last year most men were promised 10 per cent and most received 2.5 per cent."

This year the unions were not going to be "council again," he going to be "connect again," he said, which was why harsh action had been taken against the lay officials. They had been stripped of branch office, but would keep their membership.

British Steel has told the unions that they must sign national enabling agreements by Monday or narrowers will per

be backdated to January 2.

Little hope of water talks as strike effects worsen

BY IVO DAWNAY AND ROBIN REEVES

THE DEADLOCK in the water strikers in many regions, aldispute continued yesterday with little prospect of new talks over the weekend.

The Advisory, Conciliation and Arbitration Service is maintaining contacts with both sides but neither the employers nor the water unions appear to have given ground on the key issue of whether any inquiry or arbitration should be binding.

Evidence os worsening water services emerged with farmers expressing the greatest concern.
In the past week the number of consumers boiling water for drinking rose from 7m to 7.5m, while properties without sup-plies more than doubled from 21,000 to 50,500. The Agriculture Ministry has

set up emergency information offices for farmers in all regions ing and greenhouses are being have been shut off in the past

of interruptions to work, althat, while supplies are being though some small plants lost maintained to the vast majority supplies and others suffered

though many ended of their own accord. In Ham, near Taunton, 10 workers occupying a sewage plant were served with a summons to appear in court on Monday.

In most regions, the unions have ordered a withdrawal of emergency cover. Many workers are ignoring the instruction when appeals are made by health authorities or local management.

Wales is among the worst hit regions with about 1.7m consumers, over half the population, having to boil their water. The Farmers Union of Wales has warned that there will be disastrous consequences unless surplies are restored soon.

In the South West all consumers are bolling water. Much of West Cornwall is receiving intermittent supplies and more than 100 industrial consumers week to make water available The Confederation of British for hospitals and domestic users.

maintained to the vast majority of customers, a long strike and worsening weather could bring There were sporadic sit-ins by a rapid increase in burst mains.

Unofficial strike disrupts trains at King's Cross

By David Goodhart, Labour Staff TRAIN SERVICES from King's Cross in London were expected to return to narmal today after a 24-hour unofficial strike disrupted services yesterday.

The strike, by 500 guards and 200 drivers, did not hold up some trains crewed from

other depots.
Union officials allege that members recently have been subjected to "a reign of terror" by local management. Yesterday's action was sparked by the suspension of

a driver.

Mr John Marks of the
National Union of Bailwaymen said: "Management has been seeking deliberate confrontation with train crews' representatives by both ignering them and going back on many agreements."

British Rail confirmed its

commitment to the closed shop at an informal meeting with the three rail unions. ... The meeting was called to discuss the effects of the 1980 and 1982 Employment Acts on the industry's closed-shop agreement. Attempts by rebel members of the National Union of Railwaymen to set up a Federation of Professional Railwaymen following resignations after last year's strike were discussed.

BR said after the meeting: We do not wish to alter the present agreement or extend recognition rights to further organisations." BR acknowledges, however, amendments may have to be made in the light of the new legislation. Mr Norman Tebbit, Employ

ment Secretary, has said that hallots on existing closed shop agreements would have to begin after November 1, 1984.

Civil servants' claim dismissed as 'unrealistic'

unrealistic."

Civil Service pay, said in a statement that the full cost of the claim would add £700m to: a wage bill estimated at about £4.2bn, a rise of 16 per cent.

had the need for pay settle-ments to be below the level of inflation.

Unions values its claim for a flat increases of £12 a week for lower-paid staff. 10 per cent rises for middle-ranking groups and substantial awards for senior grades, at about 10.5 per

Jobs alliance call

in Brussels, Our Labour Staff Yes' to 4.5% THE NATIONAL Union of

about 1m council manual workers has accepted formally the 4.5 per cent pay offer to manual workers.

The offer is likely to be accepted by the other main

BT in new technology pact BY OUR LABOUR EDITOR

staff has been accepted by the Civil and Public Services Association's posts and telecommuni-

By Ivo Dawnay, Labour Staff TREASURY negotiators dis

missed a joint union pay claim yesterday for 530,000 white col-lar civil servants as "utterly Mr Peter Le Cheminant. deputy secretary in charge of

As expected, the Treasury emphasised that "market forces" factors, such as the ease with which staff could be recruited had not been taken account of by the unions. Nor

The Council of Civil Service

A EUROPEAN alliance to defeat unemployment was called for yesterday by Mr Moss Evans, general secretary of the Trans-port and General Workers Union: He was addressing an international trade union rally

Public Employees which represents' more than 400,000 of

union, the General, Municipal, Bollermakers and Allied Trades

A RADICAL new technology compulsory redundancies. The agreement affecting \$6,000 deal was accepted after branch.
British Telecom clerical grads consultations produced a swo-to-The executive first recommended acceptance last Novem-

ciation's posts and telecommunications executive.

The two-year agreement provides for full union co-operation on the introduction of new commitment to the pecuniancy. technology in return for no was suspended

Polishing up an old cutlery name of England and Wales. There is growing concern that dairy herds, intensive livestock breed-

EVERYONE WHO meets Mr ikely to be asked: "Can you name three cutlery manufac-

turers? Almost without exception, he says, people can name only one -Viners, the Sheffield company which went into the hands of the receivers in July and was finally December. dismembered

The answer is a reassuring one for Melvyn and his brother Leon, chairman and managing director respectively of the Trafalgar Group, a north London incentive promotions, distribution and retail company, for they have just spent several hundred thousand pounds acquiring the Viners name and its trademarks, designs and

tooling. Though they have never manufactured anything before. they hope to succeed where the cutlery industry professionals have so obviously failed. Premises are being sought in

Sheffield and the new Trafalgar subsidiary is planning to begin manufacturing Viners cutlery again by April. Trafalgar, which has no connection with Trafalgar House,

expects to commit £1m from its

breathe life back into the Viners "Our main objective for 1983 is to keep the Viners brand awareness alive," says Mr

Melvyn Novak. "I would think we would make profit in 1984. There is no question about the fact that it will be successful." Mr Nevak, 38, set up an incen tive promotions company at the

age of 23 with £100 capital. The diversified group he heads now employs 250 people and has an annual turnsver of £10m. It has organised offers on the back of packets such as free oven gloves from Bisto, bargain and the 100.000 car-wash brushes that Shell will give

couple of months.

The success of the business was based on the realisation that the companies for which they ran incentive promotions were also manufacturers who might have suitable "dead stock" for other premetions or discount mail order catalogues. "We don't buy rubbish or seconds. But we realised we

could sell products that in the normal course of things are not terribly desirable," Mr Nevak says. Last year's range or colour is very acceptable as a glft or when it comes at a hefty discount. When a company is in trouble or changing its stock lines, Mr Nevak is there. For instance,

when Ilford decided to stop

making cameras, Trafalgar bought the remaining 200,000 cameras in stock. More recently he bought 50

Raymond Snoddy reports on a new lease of life for Viners



Mr Melvyn Novak (left) and Mr Leon Novak, chairman and

sidiary.

Mr Peter Warner, who headed

the prespects for the new sub

defined marketing of brands

more extensive use of the Viners name, more efficient

overseas procurement and a

"totally incentive orientated

Mr Novak says popular

cutlery lines such as Love Story, Studio and Harvest will be

retained, but new up-market

ranges will be introduced and

old Viners designs from the

Since the Novaks bought the

Viners name, they say they have been inundated by calls

from stores all over the country,

The Novaks say that Mr

Ruben Viner, former president

of the company, has offered to

support the project financially

and that a member of the

Viners family is likely to be

"We built our company up

very carefully from nothing and

asked to join the board,

approach to marketing."

1920s may be revived.

It calls for much more clearly

managing director of the Trafalgar Group. American manufacturer which less steel breadbins and garden had gone out of business. But is a sharp eye for a bargain and a "gut feeling for what Viners International, the common of the company of the company of the cut-levy business? Mr Novak says and has produced a report on the cut-levy business? Mr Joe Average wants to buy" lery business? Mr Novak says simply: "We are a trading company, we understand merchandise and we have a good team." Former key members of the Viners staff will also be hired. Trafalgar has been a customer of Viners for its incentive catalogues for the past 10 years away with oil over the next

> for it under the Viners name. As soon as the receivers were appointed, the group put in a bid for the assets it wanted, but was successful only after the last attempt to sell the business as a going concern failed. It is, however, unclear what proportion of Viners products will be manufactured in the

> and recently nad a range of promotional items, such as cork-

screws and butter dishes, made

Silverware and other items at the top of the cutlery range will probably be made in Sheffield, Mr Novak says. "But everything that cannot be manufactured competitively in the UK will be sourced from wherever in the world it can

The aim will be to take Viners more into the fashion business and to use its name on a much wider range of home and

e have no intention of putting that at risk," says Mr Molvyn Novak, as he looks for a suitable place in his office to hang the Royal warrant given to Viners containers, each 40 ft long, full kitchen equipment—everything as suppliers of cutlery to King of plant propagators from an from wall can-openers to stain. George V.

هكذا عين النكال

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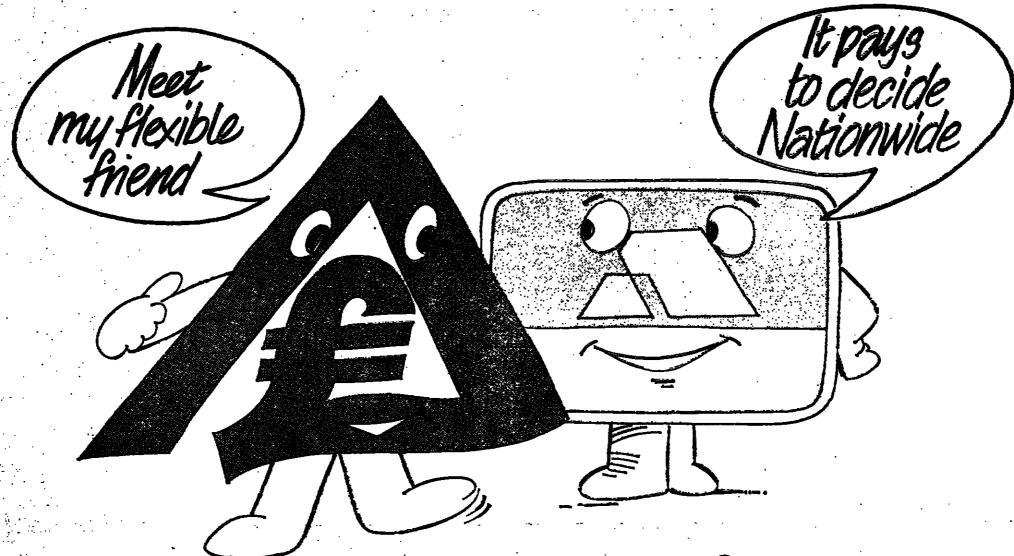
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Twogreatnameslaunch agreatnewidea.



Nationwide Flex Account and Midland Bank Access.

Nationwide Building Society and Midland Bank have been doing something not too common these days.

Listening to what people want.

What many people want is a safe place for their money. And good interest. And a convenient way to pay bills and get cash.

Well, Nationwide and Midland have got it together.

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1110102

Shares stay firmly on the boil

THE London Stock Market was of an underwritten one-for-four of the pace of the company's upwards since mid-1981, shed

return to lower interest rate ment they fell to 468p but later optimism which with economic recovered a lot of ground considerations kept the pot on the boil. Gilts also gamed ground helped by the signs from the U.S. that interest rates there might also be heading down again.

News of a further fall in the inflation rate was a further spur to trading yesterday taking the 662.5, up 18.5 on the week, Sterling also remained healthier weighted average slipped 0.1 to

removal of South Africa's dual exchange rates prompted a further boom in gold shares which took the FT Gold Mines index, at one stage, to a record 712, nearly 21 times the level of

Daring Ultramar

F.T. Govt. Secs. Index

F.T. Ind. Ord. Index

Automated Security

Barratt Devs.

Crouch Group

Exco Int.

GKN

Laporte

Mellins

Securicon

Woolworth

F.T. Gold Mines Index

Brit. and Commonwealth

Gold Fields of S. Africa

Habitar Mothercare

Land Securities

NatWest Bank

North Broken Hill

TSL Thermal Syndicate

With the oil market in disarray and the spectre of Britoil still haunting the City, it was a brave Ultramar that this week amnounced the second largest rights issue ever launched by a

This independent Brilish con-

up and running for much of this rights issue of 27m shares at meteoric rise towards the big week. The FT Industrial share 400p each. There had been talk league. index was soon hitting record of such a move for some time levels with only momentary and the shares had been supping interruptions for some profit- from the previous week's level A firmer sterling brought a one stage after the announce-

> The current three-year £700m investment programme had looked likely to push borrowings to over 70 per cent of

LONDON

ONLOCKER

shareholders' funds. Therefore move to contain gearing at a reasonable level.

It comes eight weeks before Britoil calls in the outstanding £293m on its partly paid shares. Ultramar's issue has been underwritten (all but for the 5.5 ner cent held by Consolidated Gold Fields) by Morgan Grenfell, one of the six merchant banks that underwrote the ill-fated Britoil offer in

However, the Ultramar issue is accompanied by an estimate of a more than 10 per cent advance in pre-tax profits to not less than £100m for 1982. This

Change

on week

+ 1.34

+18.5

+43.0

+73

+22

+110

+ 18

+178

+29

+ 6

+24

+17

+25

+38

-34

-- 17

+29

+29

1982/3

High

85.84

662.5

44.9

492

740

120

610

159

£881

248

312

272

-246

547

186

300

107

206

1982/3

Low

518.1

155

196

291

14

£19}

107

105

122

388

92

MARKET HIGHLIGHTS OF THE WEEK

78.80

711.5

492

240

153

There is also a promise of an increase in the final dividend, taking the total from 13p to of 5280 ahead of the news. At 15p, a level which the company hopes at least to maintain for the enlarged capital in 1983.

> .economic climate stemmed chiefly from the Indonesian oil and gas operations. Progress offset the setback in refining and marketing.

The doubling of the capacity of the liquid natural gas plant in Indonesia, together with the jump in pre-tax profits to £154m. benefits from other projects in Quebec and the North Sea. could push profits up by half over the next two years.

The new money will strengthen the balance sheet and put Ultramar in a better position to broaden its geographic spread particularly in the U.S. and UK. But pricing the issue was difficult with oil stocks currently underperforming the current bull market.

Imps jumps ahead.

Full year profits from Imperial Group this week were right on the button as far as City forecasts were concerned but the perennial optimists amongst the inhabitants of Throgmorton Street were disappointed that the dividend was left unchanged. The share price, which cern is to raise £108m by way would represent just an easing had been moving fairly steadily

Hopes of lower interest rates

S. Africa unifies exchange rate

Crime prevention exhibition

Revived speculative demand

Revised profits forecast

Hopes of gold find near Kloof

Strong all-round demand

Increased housing starts

Stake in Exco

Telerate stake

Recovery hopes

Revived demand

Investment seminar

Speculative demand

Rights issue rumours

AS64m rights issue

Good annual results

Poor preliminary results

Revised profits forecast

£2.5m property sale

a few pence on the results though really the group's "new" management has delivered all that could reasonably have been expected.

For years Imperial has been overdistributing to its shareholders and now the emphasis has been shifted towards a more conservative approach to dividend cover, up from 1.7 to 2.2 times historical cost earnings. Even so, allowing for extraordinary charges. Imps has not been able to hold the payout unchanged without some depletion of reserves despite a £48m

Under the fresh stewardship of Mr Geoffrey Kent, the chairman, Imps undertook a major shake up last year, especially in the food division. Out went a number of businesses, all at a hefty book loss and with the combined rationalisation costs of the tobacco division extraordinary charges of £66.8m wiped out the year's earnings.

Efforts to smarten up returns from food are evident in a pro-fits rise from £71m to £32m in this division on sales an eighth lower at £1.09bn. The major disposal of the poultry opera-tions is largely responsible but there was still a good underlying increase—12 per cent from the ongoing food busi-

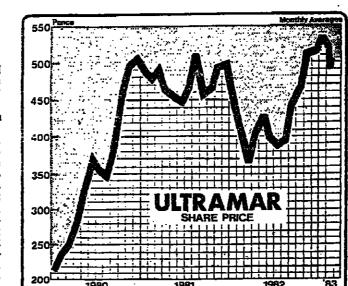
However it was the core tobacco operation that really got the profits line moving. It is no secret that Imps has focused more on margins than market share. Tobacco profits are up from £147m to £191m in a market that saw UK cigarettes volume fall 8 per cent while Imps' share fell three points to 46

per cent. Brewing and leisure also performed soundly but in the U.S. Howard Johnson was hit by the continuing recession and profits slipped from £21m to £16m. Still, Imps seems to have got to grips with the company and a better 1983 is expected.

The City is already thinking in terms of £175m profit for this year and there really ought to be a dividend increase. There is just one possible snag to counter the general enthusiasm. Imperial has a sound balance sheet-strong enough to consider acquisitions. Judged on past -record the market may have some reservations about Imp's ability to pick potential

Toy problems

There was trouble in Toyland decade ago. But few people then could have foreseen just rapidly disaster was to



British names in the playroom, names may still live on, albeit This week one of the few under different ownership. apparent survivors was added to the fatality list when a receiver was called in to the Harbutt's Plasticine maker Berwick Timpo. Losses in 1982 had reached £2.3m, some £1m

The company's shares were suspended at 5p on Thursday valuing it at only £280,000. A 15p fall in the price the previous day has attracted the attention of leak-conscious Stock Exchange officials.

more than expected.

Recession, a declining birth rate and slow reactions to a changing demand have been the ingredients of failure for many toymakers. Dunbee - Combex Marx collapsed in 1980 and since then Airfix, the plastic kit concern, and Lesney, the Matchcars company. disappeared.

Others, like the games and toys companies John Waddingion and J. W. Spear were in loss in the first half of last year. large stake in its computer large extent imported computerised games that have undermined the homebased

traditional toy makers. This week Mettoy, the Corgi £20.6m. models manufacturer, reported that 1982 losses would top £4.2m but it is raising £3.1m by making a three-for-four underwritten rights issue at par. 25p. The shares fell 3p to 36p on the news.

Debt currently shareholders' funds but the new money is intended to fund new developments.

were disappointing Christmas sider colling a halt to its heavy sales and operating inefficiences. Of course receivership need not be the end of the line, except possibility that it may raise

many famous concerned, and many nostalgic

Lomho upset

The would-be white knight of the business world. Lonrho, this week revealed that its own castle was not as well furnished as it had been. Taxable profits for the year to the end of September dived from a restated £111.6m to £75.1m and the group paying a less rosey-looking total dividend

At the same time debt has continued to soar and, at £580m, (including confirming loans) now exceeds shareholders' funds even though these have been increased by £60m on revaluation of hotels and property.

The action on the dividend front is less obvious. A 5p final, compared with 6p last time, still leaves the total at 9p but last year there was also a 1p special

Group turnover for the year Mettoy last year pulled itself rose from £2.4bn to over £3bn from the brink by selling off a helped by a 50 per cent jump to £673m by associate comcompany. Dragon, to contain panies, which include the 29.8 borrowing. Ironically it is to a per cent owned House of Fraser, the Harrods stores group. But the contribution from the associates to pre-tax profits was down from £28m to

> The main culprit of the setback in Lonrho's profits was the slump in world prices for precious metals and sugar. Profit from the latter, which is produced on estates in Swaziland Mauritius, Malawi and Netal, fell from £10m to aimost nothing.

But the leap in borrowings The nails in Berwick's coffin has forced the group to concapital spending and investment plans, and there is a

The market rallies

SO THERE we were on Thursday, twiddling our thumbs and wondering how we were going to cope with the blizzard that the weatherman has been talking about all week, when all of a sudden the bond market woke up. After weeks of merua prices at both the short and long end started to move sharply lagher, and it wasn't long before the equity market was in hot nursuit.

There were two related stories to explain the rally. lonelary policy makers at the Fed have been meeting this week to set money supply targets for the year, and next Wednesday Mr Paul Volcker, the Fed chairman is due to reveal all at a keenly awaited ession of the Senate Banking Committee. The rumour on Thursday was that his comments would point to further Fed attempts to stimulate the conomy by bringing interest rates down further.

The bond market was also pleased with the retail sales igures for January, which were much weaker than many people had expected. A sluggish economy is normally good news for fixed interest investors, and the market had been worrying that economic recovery might oon start to push interest rates

A closer look at the figures showed that if you exclude motor car sales, the retailers actually had rather a good time last month. And my own hunch is that Mr Volcker will not pull any very large rabbits out of his hat next week: it's not really his style.

has been rather quiet lately. also showed a little life this when Goodyear, the world's biggest tyre company. made an agreed bid worth roughly \$800m for Celeron, a Louisiana-based energy concern. Wali Street's immediate reaction was to mark Goodyear's shares sharply lowerwhich seemed to bit rough since it looked at first sight like quite a good deal. But investors have learnt the hard way to be wary of energy company takeovers. This week three companies which have made big splashes in this sector reported on their 1982 earnings - and none of them made very bright reading.

First came Du Pont, which acquired Conoco for about \$7bn. in 1981, and has been trying to ever since. Its carnings last year fell from \$5.81 to \$3.75 a share. have been 1.20 a share lower W and the group said they would

NEW YORK

RICHARD LAMBERT

The trouble is that althout Du Pont's traditional chemical and fibre interests are now showing signs of recovery, the off interests acquired through Conoco are coming under increasing pressure. Mr John Henry, of stockbrokers E. F. Hutton, thinks overall estraings this year will recover to about \$4.50 a share. But he is look in for much sharper gains from other chemical groups, and says that Wall Street remains disenchanted about the big

Selling on a prospective price earnings ratio of roughly 91 Du Pont's shares do not look like star performers for the time

Occidental Petroleum's bid for Cities Service earlier this year was in quite a different category. It cost a bit over \$4bn and stretched Oxy's balance sheet to the point where the whole group has come under a shadow on the stock market.

The fourth quarter figures published on Thursday show the cost of all this borrowing. Oil and gas profits are being squeezed, and interest charges have more than doubled to take a near \$100m bite auf of operating earnings, which fell to just \$152m in the three month period. At the bottom line, a loss in the quarter cut earnings per share for the year The takeover scene, which from \$7.77 to \$1.72.

The third country in this unhappy trio is Aetna Life, the insurance concern which bought out Geosource, a large oil field services business at a very handsome price earlier last year, That deal now looks expensive. but the group has another problem on its mind. - The Securities and Exchange Commission has ordered it to stop accounting for future tax credits in current earnings, a practice which accounted for roughly two-fifths of Aetna's earnings in 1982.

Aetna is very angry about the decision, and is planning a financial restructuring which it says will limit the damage to earnings in 1983. But the market has become unhange with its shares in recent months.

	··· · · ·	
ONDAY	1,087.10	+ 9.19
UESDAY	1.075.33	-11.77
EDNESDAY	1,067.42	→ 7.91
HURSDAY	1,087.75	+20.33

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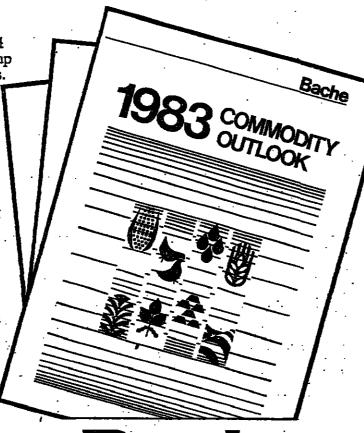
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A little explanation may help

ried? Perhans it is because you hold either South African gold shares or, maybe, those in the leading Australian base metal issues. If so read on and you may soon feel better.

UK sufferers from gold share perplexity may be those who are still trying to work out the meaning to them of the week-end decision by South Africa to end the dual exchange rate system after some 20 years. They will almost certainly have bought their shares using the previous "financial" rands whether they know it or not.

Financial rands, only available to non-South African residents, were lower in value against sterling than the country's official "commercial" rands, sometimes up to 30 per cent cheaper. Mind you, when a non-resident sold and brought the proceeds home he, or she, also got financial rands.

The main advantage was that dividends paid were in the dearer commercial rands which, of course, were worth more when changed into sterling. The whole idea was to discourage foreign capital—from sales of shares and other investments— from moving out of South Africa and if possible, to

attract it to the country.
Things have changed. Helped by a big inflow of U.S. dollar revenue from the higher gold prices, South Africa has become confident enough to dismantle this cumbersome exchange con-trol system. There is now only one exchange rate for the rand and it is below that of the old commercial rand and above that of the old financial rand.

It might seem that UK holders of South African gold shares are now worse off because their dividends will be paid in rands with a lower exchange rate than the old com-mercial rands.

But, effectively, South Africa has devalued the currency and profits. this, of course, means that the mine exports of gold, diamonds. platinum and other products will bring in a higher revenue in terms of rands. So companies applied by those who really should be able to increase their dividends and UK shareholders and risks of the mining business

should thus be no worse off.

They may be better off. The difference between the value of the commercial and financial the return on mining capital is

ARE YOU perplexed, or wor- rands was liable to fluctuate relatively small in the long run. severe economic and social presquite widel; in line with supply and demand. The new simpler metal mining profits - where for safety by staying with the arrangements will provide a they exist at all — are below existing governments much more stable exchange rate normal in anybody's book. But devil they know." and could thus attract more the industry is still investing. Hones that the buyers of shares from both in new ventures and thus pro-South African citizens and

> The most important factor remains, as ever, the course of ment rate is the most crucial the gold price which rose \$7 to \$503 per ounce yesterday. The latter needs to break the \$500 level and rise further in order to justify current share prices, even though it is argued that South African gold shares are still selling on much lower

price-earnings ratios than those MINING KENNETH MARSTON

of the North American mines. Now to worried holders of the Australian base-metal issues such as CRA, MIM Holdings and Western Mining. On the one hand there is increasing evidence of a world economic recovery which could in due course greatly transform the fortunes of these high-calibre

companies. On the other hand their share prices have been falling heavily. despite yesterday's rally, on fears that the Australian Labor Party (ALP) will come to power at the general election on March Labor has not been kind

to the Australian mining industry in the past and intends, if elected, to impose a resource rent tax. In essence it is an excess profits tax. Mr Bob Hawke, the new and popular leader of the ALP has said that the tax would

only be applied after a mine had recouped all capital outlays and had achieved "normal" Just what are considered as "normal" profits remains to be seen. Such a tax can only be remotely acceptable if it is appreciate the cyclical nature and politicians are not noted for such understanding, Despite

some popular misconceptions,

At the moment, of course, day viding new jobs. Mr Hawke is well aware that Australia's 10 per cent, and rising, unemploy-

The other major worry is the Australian labour situation where unrealistic wage demands and constant disputes have been major factors in boosting mine costs to the point at which Australia is losing its competitive edge in world mineral

issue there.

Hopes that the Consolidated

Gold Fields group may have found a new deep level gold mining proposition to the south-west of the Kloof mine on South Africa's West Rand have been raised following official confirmation that the drills have found a reef at a depth of 3,211 metres. The new area could be worked as an extension of the neighbouring Kloof.

• Cheering news for Rio Tinto-Zinc holders is that the Palabora markets.

The existing Liberal-National Party coalition government of Mr Malcolm Fraser is attempting to tackle the problem and Mr Hawke, if elected, will also have to do something about it. Perhaps the sharemarket's view of Mr Hawke as a bogeyman may have been overdone.

At all events there is a C. (46n) from 5 cents that the Palabora copper mine in South Africa has increased 1982 earnings and lifted the dividend to even better this year. In Australia the Hamersley Holdings' iron ore giant, owned as to 93.7 per cent by RTZ's subsidiary CRA. has tripled 1982 earnings and lifted its dividend to 8 cents. At all events, there is no (4.6p) from 5 cents thanks to certainty that the ALP will win higher iron ore prices and a (4.6p) from 5 cents thanks to the day. It is often the case that favourable Australian dollar-when a country is suffering U.S. dollar exchange rate.

THEY LAUGHED when we said "FT 600"

well-biot min in 4	
	Recor
London & Liverpool	
Blo isolates Pally Pack	
Security Tag Sound Diffusion	
Fobel	•
Moben Immediate Business :	Bystems 1
Fleet Holdings	
Electro Protective	
Harris Queensway Naw you know abou	t some of

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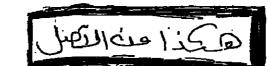
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NEW ISSUE PROFITS!

Did you know that there are thousands of investors in this country who make a large income out of "stagging" now issues every year and not just the highly publicised ones you read about in the papers? Many of them are private investors, some of them never buy any other sort of share, and most of them are not particularly brilliant or anything like that . . they are just better informed.

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THE "EW ISSUE SHARE GUIDE.

THE 'EW ISSUE SHARE GUIDE 3m Fleet Street, London EC4 :

A year of Mr Haswell NEW ANYONE expecting fireworks the results of the complaints porter of the move for shorter at Thursday's press conference. The Ombudsman adjudicated in proposal forms or plain language policy documents.

judgment.

Bureau contains no sweeping remaining 141, he confirmed the condemnation of the insurance industry, no accusations that instrance companies have been Joan Macintosh, chairman of the Council of the Bureau.

Joan Macintosh, when she wears other hats, is vice-chair—It is also interesting to note man of the National Consumer that 221 cases were not followed Council and Hon. President of the National Federation of Consumer Groups. But in the preface to the report she em-phasises that the Ombudsman is an adjudicator not a consumer advocate. Apparently some complainants are upset when they find that the Ombudsman uphoids the decision of the insilvance companies

His impartiality is borne out by two significant features of 1982. One is the large number of insurance companies, large medium and small, which joined during the year having satisfied themselves that the Ombudsman was not going automatically to award against the company. A brief talk with Haswell at the outset would have swept away any doubts long before.

The second telling factor is He is not a 100 per cent sup-

Bureau, was disappointed. The 38 did he revise the insurance 1982 annual report of the companies decision. In the

In 298 cases he did not have to adjudicate. The insurance companies concerned improved their trying to avoid paying claims, offer after being consulted by either from the Ombudsman the Ombudsman. His style is himself, James Haswell or from first to point out the facts to insurance company and allow time for them to reconsider, not to impose his authority at the outset.

> up by the complainant. Presumably the explanation given by the Bureau satisfied them. Indeed, a primary function of the Bureau is to provide an independent, impartial advisory service, explaining the situation to the complainants.

> It is clear from a detailed reading of the report that Mr Haswell feels that there is much that insurance companies and policyholders can do to avoid complaints and misunderstandings. The various causes of complaints received by the Bureau Indicate several areas of weakness, which insurance companies could improve.

· He warns insurance comwording not only of policy docu-ments, but of proposal forms and of their promotional material.

Shorter proposal forms are resulting in complex questions that confuse. While supporting wholeheartedly clarity and simplicity he warns that the policy is a legal document where accuracy is of paramount im-

The summary of the Ombudsman's decisions show that many policyholders simply do not understand their insurance contracts and consider that they are covered for every eventuality. some no doubt simply try it on to see if they can get some pay-ment out of the insurance com-

For example, he ruled that vibration from a passing train which caused a plate to fall from shelf was not as claimed impact by a train." More seriously he held that a policy-holder who did not observe special security precautions under his household policy could expect his claim to be

On the other side he decided that a company wishing to avoid a policy on grounds of dis-closure had to show on balance of probabilities that the policy holder was aware of material facts.

 Copies of the report and any other information on the Insur panies to be very careful in their ance Ombudsman Bureau can be wording not only of policy docu-Row; London WC1B 5HJ.

Eric Short

A change of trustees

I refer to "Finance and forms or plain the Family." December 11, 1982, "A change of Trustees," and shall be glad to know are your recommendations the same in my wife's case? My wife, B, has three Insurance policies (one maturing August 1984, and two whole life) under the MWP 1882 in trust for P (me) and our two daughters, in such

shares as B may determine by Deed, Will, or Codicil. The Trustee Department of of B's bank and P are trustees for all three policies. B would like the bank to retire as co-trustee

with P and to nominate P, X and Y instead. X and Y being the two sons-in-law.

By Section II of the Married Woman's Property Act 1982 the power of appointing new trustees is vested in the insured during her life. B can therefore appoint X and Y as new trustees to act with P and the Bank, by a memorandum under her hand: She cannot, however, require the Bank to retire, but must persuade it to do so.

Deductible expenses

In 1967 I bought a Lucien Pissaro which I recently gave to a grand daughter. She sold it through a London dealer for U.S.\$10,000 delivered in Switzerland which meant paying transport costs, import tax and London commission.

The CT Office says "the market value of an asset for CGT, CTT and Estate Duty has Could you please enlarge on been judicially interpreted to mean the gross sale price, without deduction for the costs that might be involved in such a sale." Is this true? We think that the market value

deducting from the gross price sale of these bonds liable to notional expenses on sale where Income Tax, when the transno sale has yet occurred. Thus to assess capital taxes on the gift by you to your daughter the expenses incurred by her sub-sequently (on sale by her) are not deductible, However, by Schedule 10 of the Finance Act 1975, paragraph 6, there can be deducted any expense actually borne by her in respect of the transaction, viz of the gift to

VAT for non-resident

and have two problems: (1) a surveyor applied for planning permission on my behalf, A solicitor in UK arranged for transfer of land I owned. Am I liable for VAT on the fees of the surveyor and solicitor? (2) Am I liable for UK Income Tax on deposit interest received from a UK bank?

I am a non-resident of the UK

Neither of the charges to which you refer are zero rated for VAT purposes even if you are not a resident of the UK. This is because there are special rules which apply to services relating to land situated in the

You will not be liable to tax on your deposit interest.

Zero coupon U.S. bonds

your reply under Zero coupon U.S. honds (January 15)? The Inland Revenue's press release on June 25 1982 indicated the intention to introduce legislation which will

would not be assessed by render the gains realised on the action takes place after April 5. 1983. However, for sales made up to that date, do not the present regulations permit the gains to be treated as Capital Gains?

> Although the teply published on January 15 was written in December, it does not need redemption) of foreign zerosignificant revision in the light of the consultative paper on the Tax Treatment of Deep-discounted Stock which was issued on January 12. Paragraph 29(a) of the new paper suggests that nearly 40 years ago. the best future tax regime for A chargeable gain (or allowzero-coupon bonds foreign current treatment of foreign stock, under which profits . . . asset provision. on disposals are brought into
>
> If a foreign z

BY OUR LEGAL STAFF

FINANCE AND

THE FAMILY

account under case V of schedule D." The fact that discount realised on the sale (or coupon bonds is taxable as income, under case V, has been clear since the judgment in

would be similar to the addition to the case V assessment, subject to the wasting-If a foreign zero-coupon bond not too far away.

accepted by the Financial Times for the answers given in those All inauiries will be by post as answered 3007

responsibility can be

were sold for less than cost price, the transaction would fail exclusively within the scope of CGT, since there are no relevant loss-relief provisions in the case V rules (and concessions).

The June press release was primarily concerned with UK zero-coupon bonds etc.: this is one of the fields where UK income is taxable on quite a different basis from similar Lomax (Inspector of Taxes) v income arising overseas. This Peter Dixon and Son Limited, discrimination between domestic and foreign income is a relic of income tax's 19th century able loss) may accrue in origins (like the treatment of married women's income), and it is to be hoped that fundamental reform of the inequity is

Information for a receiver

Solicitor took over the estate of my father which amounted to about £1,000 in investments and a terraced property. The Official Solicitor was acting as Trustee to my mother who is

They have asked me to take on Receivership and I have applied to the Court of rotection to do this. However, I have asked for a draft final account and until now they have refused on the grounds

handicapped.

About 20 years ago the Official that this is privileged information to the Court.

> am told there is no money left in the estate and the property has been allowed to fall into a bad shape. tenant of the property says she has withheld rent because of the lack of repair.

The Court Order calls for an indemnity of £1,500 but I have reason to believe the liabilities exceed the income. I have told

pursue the application unless I have the full facts which they seem reluctant to disclose. What are my rights?

We think that you are fully entitled to refuse to act as receiver without first being apprised of the full facts, and that you would be imprudent to do otherwise. The Official Receiver can be invited to apply to the Court of Protection for directions enabling him to disthe Official Receiver I will not close the relevant facts to you.

Dicing with the bank

THE SEARCH for higher in-terest than on an ordinary de-at his branch. He says he was terest than on an ordinary de- at his branch. He says he was posit account is not always a happy one. The experience of one reader Michael Baynes from London is a case in point.

Baynes was looking for a temporary home for a five figure sum and decided to put the funds with Barclays' Treasury Department on seven days notice. He assumed that the rate would change in line with the movements in the wholesale money markets but things did not work out like that.

Baynes save that "I dis-covered by chance that new depositors were getting a higher rate than I was." So he complained to Barclays and the rate on his funds was increased but not he says, to the level offered to new depositors.

When he tried to obtain written guidance on the conditions for the seven day notice account where the minimum deposit is

So ran The Times headline on 21st January, 1983. Hardly surprising, as gold has always been the

traditional haven for investors in uncertain times.

confused, Gartmore offer you the opportunity to

extend your portfolio into an area which often

performs at its best when times are uncertain.

to all of us. Inflation rates may be falling in the

unemployment is still rising, and signs of a real

world's major industrialised countries, but

Now, when future prospects have seldom been so

The effects of the current recession are apparent

economic resival are few and far between. In addition,

Small wonder, then, that the price of gold - and

The price of gold tends to move in cycles. Since

the early '70's, when the gold price was allowed to

float freely, there have been two major cycles: a first peak of \$200 occurred at the end of 1974; a second

experts believe that a third major cycle is now under

way. Though opinions differ on how high the price

will exceed its previous peak around the mid-1980's.

If you invest now, you could well gain greatly

course, as the price of gold tends to rise when many

could be regarded as an "insurance policy" against en political, economic or financial disasters.

from the rises that are widely predicted. And, of

other investments are falling, your stake in gold

The sensible way to take a stake

The high price per share of many individual

gold mining shares prevents most private investors from building up a well-balanced gold portfolio.

There is also the problem of selecting shares with

By investing through Gartmore's new Gold Share Trust, you could benefit from the much wider

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portfolios, are in a much better position to take informed decisions on the best choice of gold shares

the greatest growth potential.

will go, most, including Gartmore, believe that it

peak of \$850 was reached early in 1980, with a

subsequent trough of \$200 in June 1982. Many

the international banking system is under severe

strain as many sovereign states find that they are

of gold producers' shares - has risen dramatically

Why you should invest now

unable to meet the interest payments on their

borrowings, let alone repay the loans.

since mid-1982.

UGHE

repeatedly told when he complained that the account was for professionals rather than ordi-Bary customers.

I rang Barclays Treasury Department and was told that the onus was on the depositor to ask for a new rate if he was unsatisfied with the existing return. Unless either the bank or the customer decides it wishes to alter the rate, then it will remain unchanged. Naturthe bank will not forget to return if market levels improve.

Barclays say: "If the customer is not satisfied, he can ask for a new quote. This account is for professionals. It is dangerous if non-professionals use it and have not got the time to look at interest rates each day. Interest rates move quickly and

New Gartmore Gold Share Irust

"Investors' fears

send gold climbing"

So where should ordinary customers with more than £10.000 put their money? Barrlays suggest its seven day fixed account where the rate changes at the end of each week. In this case customers have to decide each week whether they wish to

leave the money in the bank or withdraw the funds. Michael Baynes is not very impressed by Barclays' explana tion. After shopping around he has discovered he can get a better rate elsewhere and also be cut the rate if the market sure that his return will rise eases, but it will not raise the and fall in line with wholesale money market rates.

His last word on Barclays: Without wishing to be too unkind, this reminds me of the famous crap game in 'Guys and Dolls' when gambler Big Julie ed to roll his own dicewhich had no spots."

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expect to invest primarily in quoted companies. The

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85%. However, Gartmore also intend to reap the

America (10-25%); and in Australian gold mining

ventures (5-15%). Our major investments will be in

companies principally involved in the mining of

gold and other precious metals, though it may be

We intend to spread the initial portfolio as

Applynow

1983 was 25 p.

om the strength of gold.

appropriate at certain times to invest in related areas,

such as mining finance houses and gold-backed bonds.

follows: South Africa - 70%; North America - 15%;

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unit trusts, and on Gartmore's Share Exchange

idance, the offer price of units on 11th February,

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The Truster is Midlend Benk Trust Company Limited, The Manage
Trust ten Gartmere Fond Managers Limited, "St. Many Ase, London
NASBP, Tel. 01-023 0114. (Niember of the Unit Trust Association). This
responsables not englant of the Republic of Iroland.

gross commencing yield is 3.1% p.a. For your

from them can go down as well as up.

Further information

benefits of diversification by investing in North

overwhelming importance of South African gold

the Trustee Investments Act, 1961.

Where Cartmore will invest

Rosemary Burr

Gold coinage and VAT

I have some Krugerrands purchased in UK, two years ago. and some old gold sovereigns have had for years, also some mint gold sovereigns purchased in March this year in the UK (before VAT). What is the effect when selling of the VAT?

There is no VAT problem in difficulty arises in connection connection with the sale by you with the purchase of such coins of gold coins. You will not be from a VAT registered trader. selling them as part of a busi- He has to acrount to the ness and therefore will not be Customs and Excise for part of required to account to the his sale proceeds and will in-Customs and Excise for any crease his price by reference to part of your sale proceeds. The the VAT payable by him.

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NEW LIGHTNITEREST BANK ACCOUNT

TERMS AND CONDITIONS LERIVIS AND CURDITIONS

1. Robert Fleming & Co. Limited ("Flemings") is the deposit taking bank and has authorised Save & Prosper Group Limited ("Save & Prosper") to collect deposits as agents on behalf of Flemings. Accordingly Flemings accepts deposits as principal. The minimum initial deposit is 12,500. Subsequent investments and withdrawaks must be of at least 1250. Each depositor must complete an application form in respect of his initial deposit. Cheques must be drawn on a UK bank in favour of Robert. Fleming & Co. Limited.

2. Deposits and notifications of withdrawal received on a non-working day or after 12 noon on a working day will be regarded as if received on the following working day. 3. The rate of interest will be determined by Flemings and credited daily without deduction of tax. The daily rate, annualised, will be published, usually in the Financial Times, as an estimated yield, but without responsibility for any error in publication or

In the case of town cheques and telegraphic transfers, interest normally will accrue from the date of receipt. For all other cheques, interest normally will accrue from the third

4. Payments in respect of withdrawals will be made, either by Flemings or its agents. Save & Prosper, only against cleared funds and upon receipt of written notice or, where a written mandate exists, telephone, cable or telex instruction. Chaques for withdrawals. a written manuate expest, technologic cave or technic that it is not to change in window and normally will be despatched on the working day following receipt of instructions. Interest will accrue up to and including the date that a withdrawal chaque is posted or a talegraphic transfer is executed or town chaque drawn or, in the event that use is made of a personal chaque, the working day prior to the date of presentation of the chaque

Depositors with a balance on their account of at least £5,000 may choose to receive payments under a monthly income facility. Payments normally will be despatched on the last working day of the month. Upon request, Flemings or Save & Prosper as its agents will remit some of £10,000 or

more by telegraphic transfer at the expense of the depositor by deduction from proces Withdrawal chemes will be drawn on an account of Flemings or Save & Prosper as agents for Flemings with Barclays Bank PLC. In no circumstances will depositors agents for Filmings with Barciays Bank FLC. In no Circumstances will depositors' accounts be permitted to be over-thawn. Any cheques presented for payment which would result in an account becoming over-thawn will be returned unpaid. In the case of joint, partnership or brust accounts, Filmings may, in the event of death of any party to the account, accept signature(s) of the survivor(s) as authority for withdrawals.

5. By completing the application form each depositor acknowledges and accepts these 5. By completing the application form each depositor acknowledges and accepts these terms and conditions. Each depositor also authorises Flemings to disclose details of its account with Flemings to Save& Prosper, and any third party through whom a deposit is made. Flemings reserves the right to repay all or part of any deposit and/or to recall or not issue a chaque book at any time. In the event of a depositor's belance falling below \$1,000 Flemings may, at its discretion, cease to credit interest, credit a lower rate of interest or close the account and repay the balance together with any accrued interest. These terms and conditions are governed by and are to be construed in accordance with English law. They are based on Flemings' interpretation of legislation and practice in force as at 1st January 1983. Flemings reserves the right to amend these terms and conditions at any time. Depositors will be informed of any material amendments.

with	ROBER	FLEMI	NG,BAI	NKERS
				(BLOCK CAPITALS PLEAS

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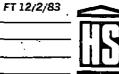
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YOUR SAVINGS AND INVESTMENTS-2

John Edwards reports on how to invest in commodities

High risk for big spenders

SPECULATIVE interest in the commodity markets has been aroused again by the recent surge in the price of metals, led by gold, and other commodities. like cocoa. In spite of the warnings about the "jungle" con-ditions facing unwary speculators the desire to jump on the bandwaggon of the supposed commodity boom appears to be growing strongly.

The best advice to anyone contemplating going into com-modity speculation for the first time is: don't. It is estimated that over 80 per cent of private speculators in commodities end up losing money.

It is a highly risky business even with the most respectable companies let alone the more dublous brokers who offer the promise of large profits which can very quickly turn into even larger losses. Above all, commodity speculation is not for the small investor since the odds are heavily stacked against him. Buying the actual metal or commodity is, for the outsider,

either impractical, or costly. Storage, retention of quality, and insurance are just some of the problems. It is possible, and practical, to buy small, easy-to-store, quantities of precious metals like gold, platinum and silver from dealers. But the price charged dealers. But the price charged for small quantities is heavily loaded and the spread between the amount charged by the dealer to sell compared with the buying price is often very wide because the dealer is in a strong position to dictate the terms. In addition with coins and ingots there is the prob-lem of Value Added Tax-

The VAT problem can be circumvented by for example, haven. But this increases the risk and cost. Even with the popular Krugerrand, the price of gold has to move up quite considerably before the small investor reaps a reasonable

There are two other basic ways of getting involved in commodities. One is speculation directly on the futures markets; the other is through simply because they haven't funds—the commodity equivalent of unit trusts.

The attraction of futures is that only a margin—on average around 10 per cent of the total outlay—has to be put up to trade. Thus £10,000 can be used to speculate in futures worth £100,000. This gives tremendous leverage and means that big profits can be made for a small outlay. But it also magnifies in a similar way the losses that can be suffered—hence the many stories of unsuspecting commodity speculators losing

The fact that the Texas billionnaire Nelson Bunker Hunt calls shows that even the big- elsewhere. gest punter is vulnerable. What not much is not generally realised is that to protect the broker from tinually topped up if prices are moving the wrong way against out of their depth.
the investor. It is not often The London Co



losses incurred. These can add frighteningly quickly fast moving markets. If the margin is not topped up on request immediately, the broker instantly closes the position out using the margin money to cover losses suffered.

The biggest single trap for outsiders is undoubtedly the frequent failure to anticipate the scale of the potential losses, over and above the margin, that can be suffered if things go wrong—which they can with frightening speed. Many small investors may get the longterm trend in a market right but be wiped out by unpredictable short-term fluctuations

It is generally agreed by London brokers that a minimum of between £5,000 to £10,000 of "risk" capital, which the client can afford to lose without hardship, is required before he should even contemplate going into futures trading. Some companies require a great deal more as a minimum before they are prepared to take on a client. It is a big money business.

The other major problem is choosing the right broker. by banks when approached about commodity futures tradand his family had to borrow ine is to suggest that the \$1bn to meet their margin customer takes his account Stockbrokers are don't like to lose potential the margin, charged essentially business to the commodity markets. where they are client losses, has to be con-faced with "splitting" meagre commissions and are usually

The London Commodity Exappreciated that to retain the change does provide a list of original margin, the client has its members who are prepared able option favoured in London

to take on private client busichange only provides a list of its memoers, many of whom are not interested in handling private speculation. Nevertheless it is much safer to deal if possible with companies which are members of the official futures exchanges, since they have reputations to maintain and can be disciplined by the exchanges concerned.

In the main it is the nonmembers of the exchanges, allowed to set up freely with no accountability, who have been primarily responsible for the serious losses suffered by the public. There have been some exceptions, however. It should also he remembered that many employees of respectable brok-ing houses are paid on the business they generate, so they have a vested interest in "churning" (persuading the client to overtrade in order to increase commissions). The client has two choices with the broker. One is just to give him the money and let him make the decisions This discretionary account is, of course, ripe for picking if the broker is at all unscrupulous. Alternatively the client makes his own decisions, not only what to huy and sell, but also when. Advice from the broker can be ably makes little difference.

Many speculators rely on computer systems, or charts, to make their decisions but these are no guarantee against losing money. They require tremendous discipline and a long pocket.

Another method is to speculate via options. This is safer in that the amount of risk is limited to the premium paid for an option to buy or sell a futures contract at a known price. But essentially the buyer of the non-transfer-

starts at a disadvantage by "losing" the premium which

distinct types. The authorised, UK-based, unit trusts have to deal in commodity related com-pany shares only. Legislation in this country prevents them from

increasing amount of support both from private and institutional investors. For the small, private investor the outlay involved can be relatively modest and most funds now guarantee that the investor is since the speculator has a much the commodities. For institu-tions' funds offer a way of into raw materials, with a limited liability and no necessity to acquire the special expertise needed to trade futures successfully. advantage of funds is that their performance depends very much on the skill of the manager, and they are open to all kinds of additional "hidden" charges front loading, management and audit fees, as well as excessive

On balance properly constituted offshore funds-run by respectable names—are prob ably the best and safest bet for the outside speculator in commodities. But the potential return is greatly reduced compared with trading futures on margins and so is the excite-

MUSTS FOR FUTURES TRADENG

• Be very disciplined in your tradicg cutting losses quickly. Preferably use a recognised rigidly.

• Make sure you deal through a reputable broker, who is a member of the London Commodity Exchange, Cereal House, 58 Mark Lane, London, E.C.3; London Metal Exchange, Plantation House, Fenchurch Street, London, E.C.3; London Gold Futures Market. 3rd Floor, East Wing, Plantation House, E.C.3; London Grain and Feed Trade Association, Baltic Exchange Chambers, 24-28 St Mary Ase, London, E.C.3.

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has to be made up later. The outside speculator also has to be very careful about the premium paid, since there are no officially published rates. A check with several brokers on option premiums is as useful safeguard. Commodity funds come in two

owning commodities directly. Unauthorised funds, based in tax havens, however, trade either in physical commodities or more likely in the futures markets, where a skilled man-ager can make the most of large resources and the leverage available. The volatility of the markets, and the leverage, imply high risk, but this is compensated for by the prospect of an above average return

on capital. Funds are attracting an

only liable for the amount put up-but that should be checked. great advantage is in taxation, greater chance of only paying capital gains tax, since he is basically investing in shares not putting part of their portfolio

 Use only risk capital you can afford to lose. A minimum of £5,000-£10,000 risk capital is required. Otherwise stick to options or funds only.

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Tim Dickson reports on Start Up funds Backing the high flyers

get another chance to back the one paying 75 per cent tax is potential high flying companies only £2,500. of tomorrow-and at the same time shelter some of their highly taxed income. But before they succumb to what will undoubtedly be a tempting on their own account. But con-opportunity, they should also scious that individuals might

carefully consider some of the possible drawbacks.

At least three new funds taking advantage of the generous provisions of the Government's known as Approved Investment for the carefully considered the right entrepreneur, the Government's known as Approved Investment for the carefully consider some of the possible drawbacks. Business Start Up Scheme, are expected to be launched in the next two to three months and certainly one big name will be among them. Electra Investment Trust, for example, whose £8.7m Electra Risk Capital (ERIC) is currently the biggest in the field, has already said it is giving "serious considera-tion" to a follow up launch.

The Business Start Up Scheme was introduced in the 1981 Finance Act and modified a year later. In a mutshell—the full conditions run to more than 20 pages—the scheme gives individuals tax relief at their top marginal rate on investments in a new company up to £20,000 a year. "New" is defined as up to five years old. Snancial businesses are among those excluded, while the shares have to be held for at least five years to qualify for relief.

The provisions are neverthe-less generous by any standards they many (taking the heat —they mean (taking the best possible case) that the net cost

cash seeking businessmen, al- suggested that fund perforbeneficially by the investors. According to the Inland Revenue, there are now 10 AIFs in the UK with combined capital resources of roughly £15m, Beside ERIC most of them are tiddlers and due as much

as anything to the unwillingness of professional advisers to come to grips with the legislation and the marketing restric-tions of the Prevention of Frauds (Investments) Act Frauds recent offers have drawn a disappointing response. The Colegrave Fund, for example, initially almed to pull in £3m but in the end only managed to raise £525,000.

-which is open ended-are now closed to new investors. But with new promoters clearly believing that the demand is still there new opportunities to invest will shortly be announced..

The first point to remember is that tax relief is not available until companies in which money is invested have the intoley is invested in the control of these make their investments in stages stretching over perhaps a year so the relief is effectively of these countaints. The investments in stages in the countaints of these difficulties Patrick Taylor, a partner with accountaints a year so the relief is effectively of the countaints. tively staggered). A subscription to a fund launched between

certainly not be offsettable against 1982/83 gross income. Whatever the tax benefits, investors should not forget that their money is still very much

The scheme was designed primarily for Aunt Agatha— or her rich doctor and dentist at risk. New businesses are to make equity commitments always vulnerable and while an AIF is professionally managed and by its nature has a spread scious that individuals might of companies, some of them will inevitably fail. The failures indeed are always likely to appear before the successes as the liquidation of Carnival Funds (AIFs). These Funds Ceramic Industries—one of the are run by professional managers who act as intermediaries between the individual and the Some observers have also

though shares in each of the mance may suffer because of companies they back are owned the obvious pressure on managers to invest the money quickly. (The sooner this happens the sooner relief is available). One fund adviser admitted, "My feeling is that while decisions may be commercially justified at the time, some managers would certainly prefer to be able to wait until better opportunities cropped

The manager of a leading institution-backed verture capital fund meanwhile, believes AIFs could be "in danger of devaluing venture capital currency." He points out that because of the relief highly taxed investors can still make a respectable gain "even if the fund makes a loss."

The same commentator is also worried that small AIFs do not have sufficient resources to help rapidly expanding companies which come back for a second or third capital injection. In this context it is notable that ERIC, which hopes to have invested £8m in about 35 new ventures by the end of this tax year, is holding back some £600,000-£700,000 specifically

partner with accountants Coopers and Lybrand and an expert on the Start Up Scheme, feels that tax relief should be say now and the end of the available when money is com-

The March issue The Banker will be discussing

- harmonising the EEC's regulations for the banking sector.
- The supervisory aspects of the banking regulations under discussion in the
- The European investment bank—a profile of the EEC's bankers. ★ ECU—the moves to create
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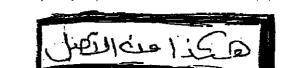
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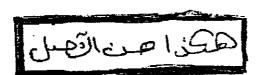
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YOUR SAVINGS AND INVESTMENTS=3

Rosemary Burr explains why you may not get that loan

Giving credit where credit is due

A MAN walks into the bank Fair Trading (OFT) suggested manager's office and asks for a that there should be a code of loan to buy a second-hand practice for credit scoring and Jaguar. He is a part-time invited users of the system to worker, living in free accommodation and unable to give his telephone number. Would you lend this man the money?

If this information were run. through a computer, the chances are according to a which?—that the answer would ted credit scoring systems."

be "possibly." But what if you Not surprised." Philip? Which? assumes you would automatically want to

say "yes" to his request.
Which? uses this example to back up its conclusion that the disquiet is based on ignordeserving applicants may be starved of loans because credit rating systems are "too mathematical and precise."

Under a computerised credit scoring system potential borrowers are rated according to such factors as age, employment record, accommodation and financial liabilities. Points are given for each factor, and loans are then granted to those applicants with a score in the right band. Which? says the system gives "a spurious impression of perfect accuracy."

perfect accuracy." from work to see his bank While Which? magazine manager. NatWest says that if accepts that credit scoring has someone's credit score does not a respectable role to play, it is add up to the right number of using this Royal example to points then the decision would highlight the need for certain be back in the lap of the mana-safeguards.

In September the Offices of arrange a meeting.

panies which use credit scoring are quick to defend the practice. Mr Basil Damer, director secretary of the Finance Houses Association, says "I feel a lot of ance and any consumer organisotion perpetuating that disquiet is doing a disservice to

credit scoring benefits both the

there is "a risk that some people

may find themselves unfairly

refused credit as traditional

National Westminster, which two years ago introduced credit scoring when assessing personal loans, argues that it "allows us to say yes, rather than no." evidence available suggests that credit scoring techniques make credit available to a wider The bank thinks credit scoring is a cheap and quick method range of people than purely judgmental techniques." Also of assessing credit worthiness and means the customer can he stresses that "for large companies credit scoring is shop for a loan by post rather than having to take time off necessary to use on the grounds

Credit scoring was developed in the U.S. and is increasingly used in the UK by mail-order operators, credit card companies retailers and finance The clearing banks,

Basil Damer adds: "All the however, have generally tended to shy away from its use claiming that they base their lending decisions on personal knowledge of the customer.

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MAJESTY

The OFT is now sifting through the responses of various associations but no decision is likely to emerge until April. Some financial institutions fear the OFT will step in and tell them exactly how to quantify various factors when totting up credit ratings. At the moment there is no uniform rating system or way of compiling a glih reply.

such ratings. Instead each organisation bases its credit scoring on its previous lending and bad debt experience.

The OFT seems particularly concerned that people should be seen to be receiving a fair deal and puts great play on flexibility. Among the points for discussion are:

Guidance. Should there be a code of practice prepared by the industry in consultation with the OFT? Alternatively, should the OFT produce guidelines? If so, what should be included?

Information. Should sumers be told when a credit scoring system is being used? Overriding. Should system include a provision for overriding the ruling based on the credit score in marginal

Reason. Should customers be told why their application was

Vetting. Should an independant body vet all new systems to ensure they do not discriminate on grounds of sex

The issue is unlikely to go away. In the meantime the best thing to remember is to shop around for a loan. As companies operate different scoring systems, you may pass muster under one but not another.

If you are turned down, ask why and don't be put off with

mediaries and tax planners are putting their clients into these bonds in case the Revenue get round to plugging this loophole. To remind readers, a Capital

Investment Bond is a highly complex arrangement of term assurances and a qualifying regular premium contract. All but £1 of the lump sum buys the term assurance contracts. but all the investment in units goes into the qualifying con-

The Revenue is well aware the structure of these schemes, because the LOA has briefed it on more than one occasion. The lack of response implies either that the Revenue accepts this concept, or else that it can only deal with one problem at a time.

It is obvious that if there is going to be a clampdown on these bonds, action will not come until the Budget, if then. And if nothing happens in the Budget more life companies can be expected to launch a similar

Eric Short

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consumers.

- HARD ON the heels of my week's notice is required before article last week about the money can be withdrawn. growth in higher interest - Interest is credited pro rata accounts comes news of a new money market fund. The latest addition comes from the stable of the money brokers Tullett

Last year the brokers hired David Hagan, an accountant who has worked in the City for 13 years (latterly with another sizeable money broker) to set up a subsidiary offering cash management vehicles for the

The first of these to come off Hagan's drawing board is the money market trust which offers depositors a rate of interest just beneath that of wholesale money market rates. Next in line will be a multicurrency roll-up fund based in Jersey which should emerge this autumn.

The money market trust is ments. managed by the brokers' new subsidiary Tullett & Riley Money Management, a licensed money market funds, the assets deposit taker. The money are invested in low risk paper market trust consists of a and are matched at all times. sterling call fund, where sums Loans by the call fund, for ex- an impressive £50m already. are available on demand, and ample, are made only at call a sterling 7-day fund, where a or overnight.

to each depositor in both funds on a daily basis. A management fee of 1 per cent per annum is deducted. The daily rate of interest of each fund is published the following day in the Financial Times.

The minimum deposit in the call fund is £10,000 and that in the seven day fund is £2,500. If clients' balances fall below these floors the managers may insist on repaying the customer the whole of the deposit.

The money market trust is similar to those run by Simco, a subsidiary of money brokers Mercantile House, and Malinhall. There is no debtor/creditor relationship between Tullett and Riley Money Management and the depositor. Clients re-tain beneficial interest at all times in the underlying invest-

In line with the Bank of . England's uno

The funds are audited quarterly by Spicer & Pegler, an independent firm of chartered accountants. Tullett & Riley Management deposited a sum sufficient to satisfy the Bank of England in the fund. This sum is subordinated to the rest of the

deposits, which ensures that in

the unlikely event of things going wrong the managers

would be the first to bear the brunt of the financial pressure. More money funds are likely to emerge over the next few months. So far, however, no British stockbroker has followed the example of his American cousins and launched a fund linked to an equity investment service, so that an investor could easily switch in and out

There is now about £275m in: money market funds and higher interest rate deposit accounts offered by licensed deposit takers or banks. Save and Prosper's high interest account launched last month is attracting £3m a day and has reached

of the equity market,

Rosemary Burr

Mouseholes revisited

LAST SEPTEMBER, an article in these columns referred to the Inland Revenue's attitude to life assurance tax avoidance schemes, under the heading of "parable of two mouse-The simple story was that if there were two mouseholes next to each other, then both must be blocked up in order to keep out the mice.

The parallel is that last year, linked life companies were marketing two highly efficient tax avoidance schemes using life bonds-the popular secondhand bond and the lesser known Capital Investment Bond.

The Revenue took great pains to announce the ending of the favourable tax status of second-hand bonds, even though the method used will not appear until this year's Finance Bill. But it did nothing about Capital Investment Bonds and the September article pointed out that like mice, when tax planners find one loophole closed they rush to the other.

The linked life companies are keeping a low profile on sales of Capital Investment Bonds, but sales are extremely l buoyant. Many insurance inter-

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No investor can afford to ignore the USM, which for sheer growth has been beating the rest of the stock market hollow. In the past 12 months USM companies such as Merrydown Wine (up 873%), Humberside Electronics (up 185%) and Rolfe & Nolan (up 162%) have enabled investors to double, and even quadruple, their capital.

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This major new WEEKLY advice service pays special attention to every new USM placing. alerting you in advance so you can get in ahead of the crowd. To give just two examples, STOCK MARKET CONFIDENTIAL tipped USM newcomer Bio-Isolates (Holdings) at 28p when it was launched last July and gave a sell recommendation on December 15 when it stood at 330p-a rise of 1,060% in just over 5 months, As recently as January 19 we tipped Wight Collins Rutherford Scott when it was placed at 150p. The following week on first days dealings it rocketed to 340p. STOCKMARKET CONFIDENTIAL is quick

off the mark. Every Wednesday we rush you by first-class post the hottest recommendations our tigsters can find. We provide you with the advice and information you need to act fast when other investment services are still tucked up in bed."

AN INVESTMENT RECORD

SECOND TO NONE So SMC is not a monthly or a fortnightly-it's a weekly service. And its investment record. with USM shares and other equities, is second to none. Consider these recent SMC recommendations. We think they are truly aslounding.

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ARLENELECTRICAL tipped at 91p. 1st December Sell recommendation 145p. 22nd December +59% in 3 weeks. AUSTIN REED tipped at 100p. 14th. September Sell recommendation 133p. 3rd November + 33%. BAKER'S HOUSEHOLD STORES tipped at

1051/2 p. 10th. August. Sell recommendation 136p: 20th-October +29%. BRITISH CAR AUCTIONS GROUP tipped at 101p. 10th. August Self recommendation 133p.

20th October +32% You can see that our advisers have an anny kneck of getting it right. What about

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PROPERTY

Searching for 'listed' homes

GETTING one's home "listed" as of architectural importance is a mixed blessing. When a house we used to own was given the accolade because it possessed "group value," being one of a terrace of 16 Regency dwellings, the immediate re-action was of having acquired

The snob appeal soon wore Cash for essential repairs did not appear to be part of the "honour," and if anything one was more often than not hampered by the various rules and regulations that applied to necessary alterations and even urgent maintenance. Nevertheless. listing obviously goes some towards preserving the

The actual categories of properties protected by the Department of the Environment are ancient monuments such as Stonehenge, the "Conservation Area" which can exist in any village, town or city, and lastly buildings which can vary from Battersea Power Station, built in 1939, to an ancient tithe barn or a period house.

Buildings are listed in three grades—I, II with a star, and II. Currently there are said to be ome 300.000 buildings listed throughout the whole of Britain, and a new scheme was recently launched to complete the listed buildings resurvey of England in three years. Phase 1 is already being undertaken by some 20 county councils, and the next phase, which involves the private sector, is due to start any time.

What can be done to help the wner of a period home? David Mitchell and Robert Brown, conservation experts at Savills consider that owners should be given an incentive to repair and maintain listed build-"We helieve there is a simple solution, make expenditure on the repair and maintenance to the fabric and out-standing architectural features

"Tax relief would be spread over a ten year period to make the scheme politically acceptable. In the event of a sale within that time the relief would stay with the house and the benefit

of a building allowable against

would pass to the purchaser." While they would like to see greater penalties for demolishing or altering a listed building without consent. they point out that it should be appreciated that the listing process is not

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sacrosanct. "As Sir Hugh Casson has said 'listing means no more than it says. It permits time for study and for second

There are various specialist services to help you to find or sell a listed house. The D.o.E.'s Historic Buildings Bureau, 1 Savile Row, London, W.1, send out free quarterly lists of places for sale through estate agents. and three fairly recent organisations started up by enthusiasts for period property, run on a commission basis, will send leaflets about how they work.

Listed Houses is a new com-pany set up by Michael and Brenda Sayers as buyers' agents for historic buildings. "Fundamentally, we aim to put poten-tial buyers of old and historic houses into contact with vendors' agents. We accept fees from successful buyers, so we are competing with nobody and the estate agents are, without exception, treating us as equals and co-operating fully," Michael Saver told me.

They are in active contact with over 200 estate agents'

offices in Shropshire, Hereford-

shire. Worcestershire, and the fringes of Gloucestershire and Wales. "No potential buyer could manage this unless doing it full-time. Most of our clients are in south-east England and seeking escape to quieter places. lecturer at Keele University, in History of Technologies, I was constantly talk-ing, reading and writing about historic buildings and their design and construction methods. I decided it was time to stop talking and do something. Having moved to Shrewsbury and with the experience searching for, purchasing organising the accurate restoration of a listed house, I left the university last year to run Listed Houses full-time. My wife, a geography graduate, is a partner in the business, and she will become more active

They will look at properties for subscribers, reporting both on the attractions and dis-"Remember that advantages.
we shall be acting for you, not
the vendor," reminds Mr Savers, who will send monthly lists of places for sale to subscribers for £10 a year from 23 Saint John's Hill, Shrewsbury, purchase following an introduc- dealing with the problems page. berry Hill tion is 1 per cent of the pur- (The magazine costs £12.75 Middlesex.

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ends later this year."



Pendell House, in 17 acres in Bletchingley, Surrey, Grade I listed 17th century house attributed to Inigo Jones, carefully restored and modernised. Offers invited in excess of £350,000 through Paul Hutchins, Hampton & Sons, 6 Arlington Street, SW1, and Savills, 20 Grosvenor Hill, W1.



Lea Hall, in 61 acres at Lea-By-Backford, near Chester, dates from before 1870. There are 6 bedrooms, 3 bathrooms, a m gallery, tennis courts, stables and paddocks plus a range of listed farm buildings with planning permission for conversion to 5 residential units. Details G C Adnitt, Jackson-Stops & Staff, 25 Nicholas Street, Chester, and Beresford Adams of Chester, who are seeking around £180,000.

chase price up to £100.000, thereafter on a sliding scale. The Historic Buildings Com-any, Chobham Park House, Chobham. Surrey, charge a registration fee of £15 for a year's mailing of their Period Property Register, which currently includes an 18th-century former cobblers' shop in Ludlow. £29,500, and a converted Victorian flock mill in Surrey. £140,000. The company also run a special marketing service to sell your house, or it costs £85 to put your property on the register.

Actress Judy Frankel, who runs the company, believes that period property does not sell by location, as traditionally expected: "Buyers are more often concerned with a particular style - manor or mansion, Queen Anne or Georgian, are more important than a particular area." Husband and co-partner Brian Leadsom, is a constructional engineer as well as the "building doctor," for Shropshire, Commission for a the magazine Period Home,

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one of the finest restoration and conversion.

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benefit of 9 acres of parkland. Price £225,000. Also available is No. 8 Abbey Mews, a

a perfect example of this. Spacious accom-

modation befitting this elegant apartment

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including postage for a year's issues, to Joan Clark-Hall, Period Home. Caxton House, Street. Tenterden, Kent.)

Home Search was started recently by Carolyn Chisholm, wife of a City merchant banker. "The idea which sparked it off came when I was determined to think of a husiness which I could run from my own home. did not need large financing to start it off, and would fit in around the life of my three children aged six, four and two and their nanny.

"Today's property buyer needs help from someone who is concentrating on their individual needs, and is ready on their behalf to put in as much leg work as is necessary."

A deposit of £100 to cover telephone calls, petrol, fares and so on is required, and 1 per cent of the purchase price of a property bought through details provided by the service. Explanatory booklet from Mrs Chis-holm. Home Search, 27 Strawberry Hill Road, Twickenham.

CHESS

LEONARD BARDEN

WHEN Bobby Fischer abandoned chess after his victorious world title match against Spassky in 1972, those who knew him well predicted he would come back only if his money ran out. Fischer's sig-nificant earnings from chess in the past decade are meagre: a mini-match against an IBM com-puter, an appearance on the Bob Hope show, an exhibition game with President Marcos in Manila, and royalties from his book My 60 Memorable Games (Faber).

Negotiations for a Fischer Karpov match in the mid-1970s failed despite three or four personal encounters between them. It was said that Bobby's initial words were: "Why don't you leave the Soviet Union?" but the major sticking point was Fischer's insistence on a time-less test with the winner the first to 10 games, draws not

Recently there have been fresh developments. One report claimed that Bobby turned up at the home of U.S. grand-master Peter Biviasis, offered to play five-minute chess, and scored 17-0. No game moves have appeared, even though one would expect a GM to be able to reconstruct parts of such games from memory. Now the Dutch newspaper De

Telegraal is trying to arrange match between Fischer and Holland's chess hero Jan Pimman. Fischer has reiterated his demand for an unlimited number of games, asks for a fee of \$1.5m, and wants to play in a hall with no public admitted. Extra requests not reported in earlier Fischer negotiations are a fee of \$5,000 per meeting (cash in envelope) or pre-match discussions; and that he should be referred to as "the" world champion. In Bobby's eyes, Karpov is only the champion of FIDE, the World Chess Federation, an organisation he has always considered "commie-dominated."

Unless there have been remarkable changes in Fischer's behaviour patterns, the Timman match looks as surely doomed to be a non-starter as all Bobby's earlier negotiations. The problem is that a normal match involves far too many logistic stages at any of which Fischer can turn tail and run. Nobody has tried to arrange what in my opinion is a better prospect: a blitz match lasting only a single day between Bobby and another strong grandmaster.

When Fischer claims he is the only world champion, few will agree. But it is worth remembering that he is still the unbeaten world champion at blitz chess. The year was 1970, Yugoslavia. Competitors in the five minutes per player per game event included Tal, Korchnoi, Petrosian, Hort and Smyslov, yet Fischer beat them out of sight with a score of 19

The U.S. Chess Federation in magazine Chess Life periodically bemoans Fischer's departure and its effect on their membership figures, which dropped from 60,000 at the peak

to 50,000 now. blitz match, but now there natural Setrawan. champion, is 22, best Karpo last year at Phillips and Drev in London, and has been des cribed as "looking like the young Errol Flynn." latest FIDE rankings, Seimwar has moved up among the to:

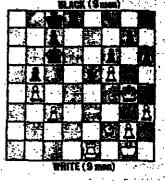
dozen 2,600 plus super-GMs.
Of course, plenty of purious would bemoon it if Fischer made a comeback only in blits chess. But we have waited a long iong time for a more orthodox return, and Fischer will be 40 next month. In any to see how Bobby would react to such a proposal: perhaps some sponsor reader of this column would like to try it?

> WHITE: V. Korchnot. BLACK: R. J. Fischer.

King's Indian
(Herzeg Nevi 1970).

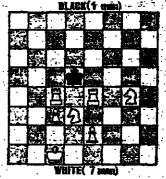
1 P.Q4 N.KB3: 2 P.Q84,
P.KN3; 3 N.Q83, B.N2; 4 P.K4,
P.Q3; 5 B.K2; 00; 6 N.B3, P.K4;
7 00; N.B3; 8 P.Q5, N.K2; 9
N.Q2, P.B4; 10 P.QR3, N.K1;
11 P.QN4, P.N3: 12 R.N1, P.B4;
12 P.R8; P.R8; 14 P.QR4, P.KN4. 13 P-B3, P-B5; 14 P-QR4, P-KN4; 15 P-R5, R-B3: 18 NPxP, NPxBP 15 P.R.S., R.-B.S. 18 R.-P.2, N.-R.B.S. 19 K.R.I., P.N.S. 20 P.P., N.N.P. 21 R.-B.S., R.R.S., 22 P.R.S., N.-N.S. 23 K.-N.I., N.-B.S., 24 B.K.I., N.-R.I. 25 R.-Q.S., N.-B.S., 26 B.-B.S., N.N.4. 27 Q.-K.2, R.-N.S., 28 K.-B.I., N.X.R.P. 29 PxN, BxP ch: 30 K-B2, N-N5 ch; 31 BxN, BxB; 32 Resigns The decisive double threat is BxQ and Q-R5 ch.

POSITION No. 461



Hulak v. Hort, Wijk aan Ze 983. White (to move), with level material against a leading world grandmaster, has to make a critical decision. Should he (a) initiate pawn exchanges by 1 QxP, QxBP, 2 QxRP, QxNP or (b) prefer the safety play

PROBLEM No. 461



White mates in three moves, against any defence (by Dr W. Speckmann).

Solutions Page 14

BRIDGE

E. P. C. COTTER

TWO HANDS from duplicate pairs intrigued me, so I pass' them on to you. Let us look first at this deal, in which everything hung on the opening lead:

ማ Q 10 OKQ9 + A K 8 6 2 ↑ A Q 10 7 ♡ K 7 ∘ 6 5 2 ♣ J 10 5 4

With neither side vulnerable. North dealt and opened the bidding with one club, to which South replied with one heart. The opener now rebid two no trumps, fully justified by his 17 points, and raised his partner's rebid of three hearts to four hearts, which became the final West did some hard thinking

pefore he selected his opening lead. It was obvious that his partner's hand was almost worthless it was no good looking to him to defeat the contract. For this reason he decided against a lead of either minor suit, and came to the conclusion that spades offered the only hope. North's rebid of two no trumps placed him with the King of spades. Should he lead Ace and another spade, hoping that East had the Knave? No. South might easily have that card himself. Finally, West decided that the only chance of collecting four tricks was to find his partner with a the suit would be blocked if he fast entry and the spades evenly ducked twice. East continued divided between declarer, with the tent declarer played dummy and Fast

dummy, and East. With his plan formed, West his ace drop led the spade Queen, dummy defeated the played the King, holding the fourth club. trick, and the declarer returned. You may trick, and the declarer returned. You may think that the the Queen of trumps from the declarer played samplify, but table. West won with the King suppose that West had held Ace switched to the diamond six and two other played in that and was delighted to see his case his performance with an

spade return allowed West to cash two tricks and defeat the contract

on adopting this play on the opening lead.

♥ K 7 6 • Q J 10 7 3 © QJ 10 9 5 C 8 3 • 8 6 2 • A 5 O A 5 A A Q 10 7 + K 76

his 16 points, and North raised to three no trumps. With a nice solid heart sequence. West led the Queen, dummy played low, East dropped the eight to give the count, and declarer won in hand with the Ace. Diamonds had to be developed, so declarer led low to dummy's ten. East had been doing his homework he could see 10 points in dummy and 10 in his own hand, and could place South with at least 16 for his opening bid. That meant that West could hold nothing outside his two heart honours except, possibly, the Knave of clubs. If he held

He took his diamond Ace at once, and switched to the Queen of clubs. The declarer, who placed the Ace with West, felt that his only hope was that East had at least four clubs, and that low egain, and East now played his Ace, dropping the King, and

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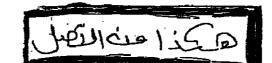
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luxurious new carpets and curtains, DETAILED WORKING DRAWINGS, SPECIFICATIONS AND ALL NECESSARY CONSENTS HAVE BEEN OBTAINED AND THE LOWEST OF SEVERAL TENDERS FOR THE BUILDING WORK IS HELD OPEN FOR ACCEPTANCE, WORK CAN START IMMEDIATELY FOR COMPLETION IN 12 MONTHS. CADOGAN ESTATE LEASE 65 YEARS - FOR SALE

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This play is not uncommon in the middle of a hand when the defender can draw some conclusions from dummy's cards but West must be congretulated

Here is the second hand, dealt by South with North-South vulnerable:

4 A Q 10 4

South bid one to trump of that card, there was just a chance of working a swindle on

the declarer... defeated the contract with his

For Cedar Key read Orlando

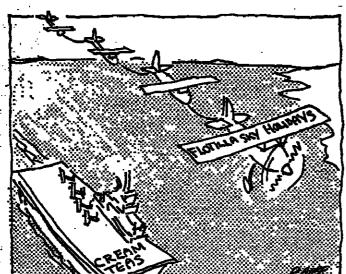
CEDAR KEY is a tiny clapboard village on the west coast of Florida. Few people know of its existence. There was a time when the rail road tracks ran into the heart of a bustling fishing centre; mountains of oysters, crab and lobster were shipped off inland. The forests of trees which gave Cedar Key its name were splintered down into pencils in the ever-busy factories. Cedar Key was a major southern city.

In those days Orlando was a dot on the map, a dot surrounded by swamps. Today Orlando is the golden magnet of Florida, and Miami, Jacksonville and Tampa are the other recognised great centres of Florida. So who has ever heard

of Cedar Key? The first I heard of it was ten days ago when howling winds and low clouds prevented a planned flight of half a dozen of us in a squadron of light aircraft from St Petersburg, the sister city of Tampa, to the Kennedy Space Center. We scoured the maps over coffee and decided on a seafood lunch instead of the more intellectually testing tour of space facilities, and re-filed our flight plans.

To be honest, my instructor had more to do with the landing than I did. After all the cutlass is a mite bigger than I had been used to until then, and the runway at Cedar Key is unstaffed and has one end of its short length hanging amiably into the Bay of Mexico. With all of three hours

lunch is that those who have to face a bevy of instruments nice Mr Hertz. Landing charges and a Babel of radio instruc- are the exception rather than



California chablis with their as the corporation car parks. stone crab claws, shrimp and palm salad, some of us had to make do with iced tea. But touring by air is a rece-

lation to those who have so far only sampled the experience by foot or car. Distances, in terms of time, are cut by two-thirds; the inaccessible becomes the accessible. Suddenly there is

The U.S. is, of course, ideal for such aerial tourism. Many Americans have come to regard the aircraft, even a private one, as simply a means of transportation. It is accordingly available. Show the right credit in my pilot's log book discretion cards, and the right pilot's took the upper hand. cards, and you are in the air The trouble with flying to with little more inconvenience than when chatting with that tions later are not allowed to drink. So while others downed their airstrips in the same light This has not proved a

Aircraft rental, even with the present strength of the dollar. cheaper and often easier in the U.S. than in Europe. basic small aircraft will cost around \$30-\$60 an hour to rent

and should run a little over

100 nautical miles in each of

those hours. Given that you have the right a remarkable licence—and number of people have these days—then a flying holiday in the U.S. is not only feasible but also, in European terms, relatively inexpensive. Naturally enough, there are problems. In spite of having four seats the average small single engined aircraft, when fully fuelled, can only cope with four people if they are slightly less than heavyweights and certainly not if they all have

This has not proved an in-

of American skies. Breyet Vacations, a specialist tour company set up by former and current Thomson Group executives (but in no way connected with that tour major), seems to have struck a sympathetic chord in many a heart in this field. Its operations of holidays to the U.S., with many flying hours thrown in, have now been ex-panded to include flying in the Virgin Islands and also flying instruction. For example, a two-week trip

Europeans seeking the freedom

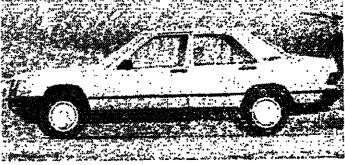
هكذا حن الآجه

to Tampa on Air Florida, with apartment accommodation, car rental and nine hours' solo flying (plus one hour dual and two hours' ground instruction) costs between £900 and £1,100 this year (December exchange rates) for the pilot member of the party and a couple of hundred pounds less for the nonpilot companions.

A touring holiday, including transatlantic flight, with 54 hours in a Cessna 152 and three nights' accommodation near to the base airport at St Petersberg would cost upwards of £1,600-and that would be for three weeks.

As for my own horizons I can only lift my hat to the valour and patience of Russ, the instructor from Saint Pete's Airworld Inc. in St Petersburg who seemed not to turn a hair at my low-level technique over the coastline of eastern Florida. His true feelings were only revealed later, for he wrote in my log: "Wave hopping and beach strafing."

It just shows what a day at Cedar Key can do-and honestly I did only drink iced tea. • Further information: Brevet Vacations. 10b Littlegate Street,



Rivals from BMW and Mercedes

AS TRAFFIC density increases there's not much point in running a large car when a medium-sized one can be as pleasing on a journey and much handier in town. That is the rationale behind the rising demand, not least in Britain, for compact cars of quality.

Last year, BMW boosted their sales here by 35 per cent to 23,000 units. They are aiming for 26,600 this year—and most of the increase will be in the smallest BMW, the new 3-series, which goes on sale next month.

Mercedes-Benz seemed to be ignoring the trend though they were well aware of their need of a smaller car than the 200. Late last year, within days of the announcement of the BMW 3series, they launched the 190, their smallest saloon car for nearly 30 years.

Both BMW 3-series and aimed at the quality-withoutmarket. Since their appearance many people have asked me how they compare with one another. The answer, at least at present, is that they

When unveiling the 190, Mercedes-Benz spoke of their objective as creating a smaller car with the same standards of safety, comfort and traditional quality as their current range of larger cars. Certain concessions, they said, had to be made where the transport of more than two people was concerned (they meant there was not much room in the back). And they listed the possibility of adopting a sporty motoring style only fourth in the requirements of potential customers.

majored on the new 3-series having higher top speed, better acceleration, improved handling and braking than the previous ones, allied to lower noise levels, greater economy and comfort. So there, I think, we have it. Mercedes-Benz and BMW are unthey have beaten different paths transmission

BMW, on the other hand,

MOTORING STUART MARSHALL

to perfection and are doing so

The 3-series and the 190 reflect their differing appeal in their looks. The BMW is a two-door, which by a slight stretch the imagination could be called a coupe. The Mercedes is a four-door saloon, a downsized version of the senior businessman's standard-setting car, the Mercedes New S Type. BMW offer one four cylinder engine with carburetter in the 316, six-cylinder engines in the 320 and 323, both of which have fuel injection. Mercedes use a two-litre four cylinder with a Mercedes-Benz 190 are clearly carburetter or fuel injection. A four-cylinder diesel is coming

> I have driven both cars only briefly; the BMW for 200 miles in Morocco, the Mercedes for about the same distance in Spain. The BMW is more overtly sporting in character, especially as fitted with ultra low profile tyres. It was a stimulating drive on mountain roads. But the Mercedes-Benz 190 has quite exceptional handling and roadholding, though one feels that fewer owners will exploit it to the full. Lighter and smaller than the traditional Mercedes-Benz it may be, the 190 still has a solid and enduring feel about it.

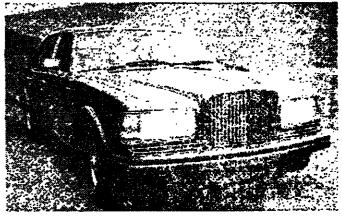
In performance, the BMWs have an edge over the Mercedes. At least, the six-cylinder 320 and 323 do, with top speeds of 122 and 126 mph respectively, whereas the 190 with the carburetter engine is good for 108 mph, the injected model 121 mph. Both makes have four or five speed manual gearboxes the five speeders with economy questionably cars of quality but overdrive tops - or automatic

mission than the three-speed one that BMW buy out.

BMW have announced 3-series prices, which range from a modest £6,775 (the 316) to It would depend entirely on my £10,015 for the 323i automatic, mood. They are both delightthough one of these with every available extra — including air they have in common is a level conditioning — would be well of quality few other manufacover £15,000. The Mercedes- turers get near.

four-speed automatic, program- until the autumn, by which time mable in performance or a four-door BMW will be availeconomy modes in which ratio able as a closer alternative to changes take place at different the Mcrcedes. I doubt that the speeds. It is a better trans- Mercedes-Benz 190 will be any cheaper than the 200 model, currently £9,130. It may well cost more.

And which car would I prefer? ful, if different. The one thing



The Bentley Mulsanne turbo: one of the few cars to keep

CAN THERE ever have been a better time to buy a new car than now? Apart from dis-counts that have made list prices meaningless except as a basis for negotiation in all but a handful of models (new S Type Mercedes and the Bentley Mulsanne Turbo, for example) the incentives get more enticing week by week. For the moment, though, no one can match Citroën

Their current promotion-it runs until the end of Aprilallows any of four Visa models to be bought, driven for up to 2.000 miles and then returned to the dealer for a full refund, no questions asked, if the buyer doesn't want to keep it.

A new Porsche is out of the financial reach of most of us but a used one might not be. Porsche Cars GB, the official importers, have put into operation a comprehensive 12-month warranty. Any Porsche under five years old and with less than 60,000 miles on the clock sold by a Porsche dealer qualifies. The warranty compliments the two-year one offered on all new Porsches sold since last September. A 13-month-old current model would be sold with 23 months' cover - the remaining 11 months of the two-year new warranty, plus 12 months of the used car

Seeds to sow now under cover

EXCEPT IN the mildest parts of the country it is too early to start sowing outdoors. But anyone with a heated greenhouse, frame or propogator or a reasonably warm indoors that can be used for a few week for seedlings can begin sowing most half-hardy annuals and a few vegetables now.

The seed catalogues often recommend optimum temperatures for the germination of particular seeds but it is usually impossible to provide a lot of different climates in a small space and one must compromise with one which will serve for all ture when they need to be usually means an air tempera-ture of around 18 degrees cen-there are more sunny hours and a soil temperature a couple of degrees lower which can be a little more economical are just a few seeds. Impatiens, it is the occasional cold spell and Gloxinia, Canna and cucumber among them, that really do need 20 degrees centrigade (70 deg fahrenite) or even more to get them started and for these special provisions must be made. A reader wrote recently to say how successful she had been germinating geranium seeds in a warm cupboard but if this option is adopted it is esential to transfer to seed pens in a light place directly seedlines appear and that can cause r problems if the drop in tem-perature is more than a few

A similar problem can arise at a slightly later stage with seedlings raised in a propagator. Here it is not the light that is lings lacking but space for the little check. plants to develop without becoming overcrowded and probably succumbing to damping off disease as a result. One means I get quicker and better way around this is to space the germination than outdoors, and seeds singly about an inch apart,

GARDENING ARTHUR HELLYER

easy with large seeds such as those of tomato, impossible with the dust-like seed of pegonias. So the precise time which sowinng should start is partly determined by the speed with which the seedlings will grow and the available space that can be kept at an adequate temperapricked out into trays. As the particularly prolonged night frosts which can occur throughout April in many places that check young plants may

severely. My advice is not start too early, if available heating, once seedlings leave the propagator is rather inadequate. It is better then to restrict the early sowings to the few plants which, because they are slow growing at first really do need an early start among these I will put autiribinums. Begonia Semperflorens and Salvia spendens, though even these seedlings from an early March sowing keep growing steadily and over-take January/February seed-

which suffer a severe

September. I certainly could damp soil from a sowing made Rose and Zinnia Ruffles Mix-outdoors in March. I also sow ture. lettuce at the same time to be less labour.

But for most people it will coming weeks. In addition to those already mentioned these include annual asters, will annual carnations and pinks, cosmos, dahlias, everlasting helichrysums, African, French and Hybred Marigolds as well as Tagetes signata. Mesembryanthemum criniflorum, nemesias nicotianas, penstemons, petunias, annual phlox, annual rudbeckais (which are really slightly tender perennials but usually best renewed every year) annual scabious, summer flowing stocks, berbenas and

gardeners because it is difficult to imagine anything better than the natural wild plants there these plants. I particularly were obtained by sowing out-recommend the Knight variety of carnations, Dahlia Collarette on outdoors throughout the bandy with charming single winter. But that means finding are constant additions to all I always sow brussel sprouts flowers each with a ring of short space for a nursery bed to conpetals often in a contrasting tain them whereas the February colour surrounding the central or March seedlings can be grown

of the season when they are Spangles, which is to be pre-ready for harvesting. This mild ferred to Bright Bikinis, the winter I'm still gathering neat little French Marigold excellent sprouts from the same Honeycomb as well as the old plants of Peer Gynt that gave but still unsurpassed single me a first picking at the end of Naughty Marietta Penstemon Earlibird and all the Resisto not have done this on my cold petunias but particularly Resisto

This is also a good time to pricked out and then planted sow sweet peas for though they out in April for June cuttings are quite hardy they need but from April onwards outdoor warmth, and germination, and sowing gives better results with in most cases cannot be sown outdoors with any certainty of success until April which means be the half hardy annuals and late flowers. Earlier flowers bedding plants that will be of can be obtained by sowing now either thinly in trays or three seeds to each 3½ in pot and treating them as if they were Seedlings will then be ready

for planting out in April and will flower well ahead of outdoor sowings. There are scores of tall Spencer varieties to chose from but I like the Galaxy varieties which give stems with to seven flowers. make a wonderful display in the garden and a fine cutting though useless for serious exhibition. I also recommend the Knee Hi and Jet Set mix-With the exception of the Mesembryanthemum's which mesembryanthemum's which peasticks.

annuals now as if they were half-hardy annuals and get flowers this summer though finer plants and earlier flowers yellow disc, the pinks named on in trays and planted out in Magic Charm and Queen of May. In small gardens that Hearts, Helichrysum Dwarf makes a lot of sense.

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abandoned trolley I HAVE never yet gone shopping in a modern super-COUNTRY

The case of the

market: In fact I have only once gone into one; in this case it was to look at the sort of job that was being made in presenting meat, a product I am very interested in. I didn't like what I saw, and was walking out through the entry passage when someone stopped me and asked me what I had been buying and saving I should go out through the pay booths where queues of

housewives were waiting He was a bit suspicious, so I invited him to call a policeman and my solicitor, and if found to have lifted nothing to be prepared to face a charge of wrongful arrest and damages which would keep me in luxury for a good many years. In any case, I told him, such was the poor-looking sample of meat on offer, that I wouldn't steal it, tolerate it. even if my cat was starving.
The next time I was in what
Could be called a mini market.
Sary. In the next village there could be called a mini market.

My wife was ill and she gave is always Vera who runs the post office and village shop as did her mother and grand-mother. Her shop is open for the was well known to me, having some time every day of the week so that any forgotten items can be hurriedly secured. Her premises are tiny; a super-store in miniature except that

HOHN CHERRINGTON

in an hour." When I came back there was a box of groceries on was produce a cheque.

So I have never had to stand in the long lines before the tills which I see through the superstore windows. It is true that the local wives, my own among them, go to be humi-liated in this way. If the tills were insufficiently manned and the queue long, I would leave my trolley and walk out. Faced with a couple of hundred abandoned trolleys, the management would soon capitulate. I am sure that Mrs Thatcher wouldn't

there is no room between the shelves for anyone but Vera and her husband. So one gets counter service of every type of grocery, dry or green. A frozen food cabinet is stuffed to the lid with fish and cooked meats, the selection of cheeses is extensive and the wine list would not disgrace a four-star Nor is there the nonsense of

wheeling a trolley of groceries across an enormous car park. You park outside, on a corner it is true, but everyone knows that for most of the day there will be half a dozen cars there and drives slowly accordingly. For those needing red meat she cannot cater, but a mile down the road in the next village the counter and all I had to do there is an excellent traditional

waiting have to exercise picking and choosing. Think patience. But this can be an again, dear Vera, think again.

EUROPE

values of Vera's little shop. But this is leading to problems. There are rumours, so far unsubstantiated, that her there is an excellent traditional premises are to be much butcher. What more can anyone enlarged, that proper shelving need? will be installed, so that she It is true that the counter has and her husband will be able room for no more than two to sit at the tills, while the customers at a time, and those customers do the hard graft of

SNOW REPORTS

Arosa (Sw) Avoriaz (Fr) Klosters (Sw) 90-210 cm Muerren (Sw)110-220 cm Sauze D'Oulx St Anton (Aus) 100-290 cm St Morits (Sw) 80-160 cm Ved D'Isere (Fr) 140-180 cm Villars (Sw)140-200 cm

base Powder on some off piste runs Good snow on hard base Good skiing on all pistes Good skiing on all slopes Good powder, good cloud Powder not yet skied out Very good snow everywhere Good skiing on upper slopes Birds nesting still possible Wonderful skiing everywhere Piste conditions excellent

Wengen (Sw) 75-180 cm Upper snow showers and and fair

spells
European reports from Ski Club of Great Britain representatives.

Battles not so long ago

by Max Hastings and Simon Jenkins. Michael Joseph, £10. 372 pages

A Message from the Falklands: the life and gallant death of David Tinker, Lieutenant, RN. from his letters and poems compiled by Hugh Tinker. Penguin Books, £1.95, 214 pages (paperback)

The Falklands War:

Team, André Deutsch, £8.95, 274 pages (hardback), Sphere Books, £2.50, 261 pages (paperback) Eyewitness Falklands:

A Personal Account of the Faiklands Campaign by Robert Fox. Methuen. £9.95. 352 pages (hardback), £1.95, 335 pages (paperback)

The Winter War: The Falklands by Patrick Bishop (The Observer) and John Witherow (The Times) Quartet Books, £2.95, 158 pages (paperback)

Gotcha!: The Media, the Government, and the Falklands Crisis by Robert Harris. Faber and Faber, £2.95. 158 pages (paperback)

Two out of every three people in Britain now believe there is 'no point raking over events." of last summer's Falklands campaign. That, at least, was the finding of a recent Gallup poll. The poll was taken in the wake of the Franks report, which exonerated Mrs Thatcher and her Government of blame for the Argentine invasion. The boredom it suggests people are beginning to feel over official preoccupation with the Falklands may or may not indicate a waning enthusiasm among actual campaign.

There has certainly been a plethora of books about those I have to admit personally to a low-level of tolerance for the more "instant" among them perhaps because I covered the takes care of the campaign). safety of my FT office) I want more than the " I was there and wasn't it exciting " touch.

without question the most

Hastings and Jenkins — distinguished journalists both say in their foreword that they hope they have produced " more than instant journalism, if necessarily less than instant fect deal (like leaseback) for history." They have done just the Fakklanders—and all of history." that — and it is no mean achievement. They manage a when the going got rough in a The Falklands War:
The Full Story
by The Sunday Times Insight
distance from their subject
which gives their analysis and
narrative both clarity and authority, yet they have not lost the immediacy and excitement of what are such recent events.

Of the books reviewed here, only the Sunday Times Insight team makes an attempt to analyse not just the campaign but how it was, last April, that Britain found itself (in the harsh words of David Tinker) with 28,000 men going to the "other side of the world to fight a colonial war over a fairly dreadful piece of land inhabited by 1,800 people." Unless, like Robert Fox, one is quite unashamedly (though quite interestingly) writing a personal account of the war itself (he covered it the uncomfortable way) there seems to me little point in a book which does not begin as near to the beginning as possible.

One may agree with the Franks committee that the government could not have foreseen the actual date of Argentina's invasion. But surely the real question is how Britain arrived at the point where the government felt it necessary to fight a war which a few months earlier opinion polls would surely have shown not only to he peripheral to Britain's interests but virtually incon-

ceivable in any circumstances.

It has been fashionable to put the blame for this state of Britons for reading about the affairs on the Foreign Office and the intelligence community. Hastings and Jenkins are also harsh on the FO (or rather brief but intense 10 weeks Jenkins is, for as political which ended eight months ago. editor of The Economist he seems responsible for the political analysis while Hastings. who was with the task force, campaign myself (though, I Surely it was the duty not of should add at once, from the officials but of politicians to "mebilise a constituency of poliltical opinion for compro-

mise." Of the books reviewed here, But a close reading of their two stand out. Max Hastings excellent account of the same But a close reading of their and Simon Jenkins' Battle for period dealt with by the Franks the Falklands is without any report (published after they'd doubt the most rounded and the gone to press) points the finger

their cabinets (Labour and Tory) relegated care of the mise with the Argentines even if that meant a less than perwhose advice was then ignored

tiny but highly effective Falk-land Islands lobby.

Parliament stirred up by the

small collection of David authors bring out clearly how Falklands Islands Committee, from the tasteless banner head-admirals but mostly of the Tinker's letters to his family is successive Prime Ministers and which so effectively lobbled line of the Sun describing the politicians back home. MPs, is surely one of the under- sinking of the Belgrano covered aspects of the whole covers the media covering the Falklands to the most junior of affair — though it is better Falklands, not, in general, a imagine that the Russians were ministers, all of whom without treated by Hastings and very edifying spectacle, though already in Bonn: not that we exception then advised compro
Jenkins than it is by the In-Robert Harris rightly points were fighting for a rocky island Jenkins than it is by the Insight team. Despite (or perhaps because) of their three editors of Defence's inadequacies as leave completely undefended by sight book is altogether much press. less balanced or thoughtful and Dovi

The Battle for the Faiklands most readable account of the squarely at Britain's political débacle occurring in February of the capture of Goose Green, increasingly war and its origins, while the leaders, not her officials. The 1981.) The activities of the Gotcha—which takes its title sceptical, so you want to be provided by Max Hastings and Simon Gorcha which takes its title sceptical, sometimes of

campaign by two young journa- the way up in the Navy, was ser-

"From the way that Maggie

Thatcher has reacted one would imagine that the Russians were nd 23 listed reporters. the In- well as those of the popular mid-April" he writes to his sight book is altogether much press.

parents on May 14. And he left David Tinker's letters are a the heroics for others: he told suspect accurate than The saintery antidote to what he his father later that "the war attle for the Falklands. himself terms the "War Mag" just happens: we do shelling of Battle for the Falklands.

The Winter War is a depression of the Tinker, recently married and on attacked by aircraft. We dislike singly slight account of the Tinker, recently married and on attacked by aircraft. We dislike The most abject lack of courage was surely when Mrs Thatcher's cabinet failed to back Mr Nicholas Ridley. before or following his "mindless harrowing" from MPs of cell parties in the House of Commons in December 1980. (In one of their few howlers Hastings and Jenkins have this courage was surely when Mrs of Robert notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists sent at short notice with the way up in the Navy, was serblists force on HMS of Clamorgan and was killed when when we are 'legging it 'away the ship was hit by an Exocet. His work account, for the Falk-lands and the time when everyting with the task force on HMS of Clamorgan and was killed when when we are 'legging it 'away the ship was hit by an Exocet. His way the ship was hit by an Exocet. His way the ship was hit by an Exocet. His shadow of Robert Perhaps prophetically (though he with the task force on HMS of Clamorgan and was killed when when we are 'legging it 'away the ship was hit by an Exocet. His shadow of Robert Perhaps prophetically (though he will part the way up in the Navy up in the Na



Putting them all out BY PHILIP BASSETT

States of Emergency: British Governments and Strikebreaking since 1919 by Keith Jeffery and Peter Hennessy. Routledge and Kegan Paul, £14.95. 312 pages

Burst pipes pumping out water into the street. Raw being discharged straight into rivers. Six million people boiling their water before use. Up to 20,000 properties cut off altogether from main water supplies. No more appropriate time could be found for the publication of this study the Government's contingency plans for dealing with

seriously-disruptive industrial disputes than a first-ever all-out national water strike-what the authors describe as " one of the contingency planners' most in-tense worries," its effects a politician's nightmare."

nalists, writing about the water tional Measures) Bill of 1919, downgrading of the current strike—is testimony to the felicity of its timing and, more particularly, to its value. As the authors put it, the missing link in news reporting and academic and other papers now available. 1951, which reinforces a belief ability may not be enough.

to do-strike-breaking. An ugly, It lays out in previously undirty word; but in their reachable detail, official plandense, careful examination of ning to deal with strikes by the Government's emergency power workers, water workers, machine, from the Industrial Unrest Committee in 1919, to drivers, and others. the Cabinet Office's Civil Contingencies Unit (CCU) today, quoted Jeffery and Hennessy show in member of the CCU" as saying great detail that administration that it was "nonsense" to sugtions' political closeness to or gest that the CCU had a "great revulsion from the unions has big machine" which could be politician's nightmare." the most draconian measures to strikes. While the authors Premature disclosures from break strikes—anything from show that high unemployment, the book, about contemporary troops, tanks and gunboats, to which restricts labour contingency planning—by jour- the proposed Strikes (Excep- militancy, tends to lead to

Drawing mainly on Cabinet this cut-off of hard detail, in great, then even manoever-

studies of industrial relations is the authors give an extrais the "vital, concealed area of contingency planning, in which
ministers and officials try to
calculate the point at which
trade union demands will
plunge the country into chaos
and privation and how best to and privation and how best to on the clandestine assistance of mitigate the effects of stop-pages in essential industries so, their work — based largely and services."

On a series of revelatory articles

Or, to put it another way—as
the book's subtitle is not afraid
in 1979 — is ground-breaking.

> cil tanker drivers, road haulage newspape: "one

not prevented any from using set in motion to deal with labour and in funding, it is precisely

not show discussion and planning similar to that surrounding the coal miners' strikes of 1921 or the docks' strikes of 1948 and 1949.

The overall conclusion, apart from a plea for greater openness from Government on such issues, is that contingency planning is a constant and extensive element of official thinking. Despite this though, it suggests that planning may not be enough to deal adequately with the sort of emergencies are the women who played an envisaged by the CCU. As one absolutely crucial role in the Whitehall insider says: cannot run a modern industrial society from the CCU. What you can do is buy time—give yourself a bit more room for manoeuvre." As the water strike showed, where strikes by steel, Civil Service, rail and which would have given govern-Government strike breaking health workers did not, if the ments statutory power to close organisation both in importance consequences of the emergency caused by the strike are too

Dickens' dames

BY ANTHONY CURTIS

Dickens and Women by Michael Slater. Dent, £15.00. 465 pages

There were many women in the life of Charles Dickens, as in that of most men-Baroness Burdett Coutts, for instance, with whom Dickens worked on various committees to improve the lot of unfortunate women. But what Michael Slater implies by his title Dickens and Women absolutely crucial role in the life of the novelist, helping to form both his personality and his art.

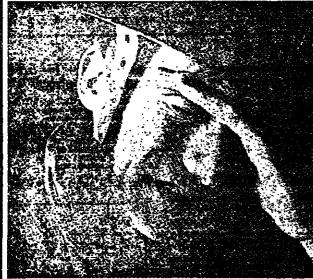
These were: (1) his mother, Elizabeth Dickens, who sent him to work in a blacking schoolboy: (2) Maria Beadnell. the banker's daughter who toyed with his infatuated love for her when he was a young man, and whose rejection of his hand spurred his ambition: (3) his wife Catherine who bore him 10 children and whom he cruelly repudiated after 22 years of married life; (4) his wife's sister, Mary Hogarth, who died young; whom he adored and whose untimely death he never recovered from com-pletely (cf Tennyson and Hallam, Victoria and Albert); (5) his wife's other sister, Georgina. who continued to live in his house after his separation from Catherine: (6) Ellen Ternan, the actress, many years his junior, who became his mistress after he had performed with her in Wilkie Collins's melodrama The Frozen Deco. who precipitated the collapse of his marriage in the

All these ladies not only played an important part in Dickens' life, but also provided material for his novels. There are character-traits belonging to his mother, for instance, in Mrs Micawber and elsewhere: and of Maria Beadnell in Estella, in

Great Expectations. Accurate information about them has been given to the public only plecemeal over the years. The obfuscation was begun by Dickens himself when, in order to scotch the rumours that were rife about his love-affair, he had to put an announcement about the state of his marriage in Household Words, the magazine he edited. The Effen Ternan affair was suppressed in the early biographies, and most modern biographers have followed Dickens friend John Forster in dealing with his treatment of Catherine. Slater has done all admirers of Dickens a service by gaving them in this volume a full breakdown of all the known facts in the light of the most recent scholarship, setting the strictly biographical evidence alongside the literary parallels. He is in a position to know what he is talking about, not only as a leading Dickens scholar, but also as editor of The Dickensian for nine years.

He sees the shadow of Maria Beadnell hovering not only over the figure of Estella but also contributing to the treacherous, cold-blooded charmer Steer-forth. Mr Slater is not prepared to swallow wholesale a Catherine blackwashed by some biographers (including, most recently, the Mackenzies). Clearly, she had much to contend with; the strain of creativity turned Dickens into a domestic monster. observe the same process at work in the lesser instances of Hardy, Gissing and Maugham (beware of marrying a novelist!); but, unlike them, Dickens was able—with amazing creative distancing—to portray his own marital monstrosity in the figure of Quilp in The Old Curiosity Shop. This is another of Mr Slater's insights in a book which no coe who takes pleasure in reading

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are the ones that don't show

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Conspiracy in Prague BY ISABEL QUIGLY

Michael Heim. Faber and Faber,

Outsiders by Gillian Avery. Collins, £6.95. 206 pages

The Good Son

Milan Kundera's The Joke was his first novel, published in Czechoslovakia a year before the Prague Spring; after which Russian tanks put an end to joking. It appeared in most of the West's languages but in English was mutilated, manipulated and cut. This is the first English version its author approves; and very finely the

English reads It is one of those rare novels that say much about more than its ostensible subject.

The joke that ruins Ludvik's life in 1948 is a pinprick to deflate his beloved's solemnity. Optimism is the opium of the people! A healthy atmosphere stinks of stupidity! Long live Trotsky!" he writes rashly on postcard and is expelled from Party and university, sent into a penal battalion and, head shaven, put to work down the mines, all progress blocked, an enemy of the system he has supported, the friends he has

Fifteen years later, back for revenge and reappraisal, he sees again the girl he formerly loved across a wire fence. Then she stole flowers from a grave-yard to bring him. Ironies of fate and personality and even history make his vengeance meaningless. The hard-liner who fixed his expulsion not just from the Party but in effect from life itself has, by the liberalised mid-1960s, joined the trendies and become liberal himself. The moral wriggles to suit ideological change affect not just opinion but feeling, action, relationships.

On the nature of these changes, of love and its effects, of the particular and the general, the time factor in love and in relationships, Ludvik (who is narrator only part of the time: others take over) speaks sometimes almost as artist, creator as well as protagonist, whose life is the source of his artistry. Louis Aragon called The Joke "one of the greatest novels of the 20th century.

On another level altogether, Gillian Avery, always intelligent, well-informed and good company, is so much a part of the Victorian world in which she is steeped that her novels are not so much "historical" as modern in another period. Onlookers has it both ways, half of it being set in today's world, half a century ago, and uses one of her familiar themes detection without crime. Who, if not Louise Fleming, looking at that is to say that wrote Louise Fleming's Diary, the amount is about to begin

bestseller to rival the Edwardian Lady's? A prickly by Milan Kundera, translated by young academic, one of those who love yet resent the world they have climbed to from humbler beginnings, is commis sioned to write a book about The hundred-year-old Diary has excited the devotion. almost passion, of a society dedicated to her memory. A half-hearted worshipper he is by Craig Nova. The Bodley Head, sickened by the maudlin cult 27.95. 436 pages sickened by the maudlin cult and suspicious of the Diary's and suspicious of the Diary's authenticity, and gets his comeuppance, social as well as literary, after an appalling Oxford dinner for the true

disciples. The second half takes us back to a beautiful, vacuous school-girl incapable of writing the diary and its real author, Margaret, the local vicar's daughter. Taking over the persona and history of Louise and therefore hiding behind her, Margaret experiences the reticent wooing of handsome Sir George, with whom she is secretly, awkwardly in love; and, as if writing a novel, she uses her own experience of the countryside, its people and its doings, to make a story out of the months before Louise's engagement. The Victorian atmosphere is superb, so authentic; it just belongs there, like the understated furniture and

fittings. Craig Nova's The Good Son is novel written in a style so make him unsuited, at times, to fied.



Gillian Avery and Milan Kundera whose novels reviewed today range from Victorian England to contemporary Czechoslovakia

notice, at first, its dramatic his father's social ambitions oddities, its at times almost gothic groresqueness. The time a rich eastern country of strong social contrasts (I was reminded of Fire Easy Pieces), the son a veteran of the second world curious, attractive American war whose experiences in it

relaxed and low-key you scarcely the life expected of him and the suitable marriage, the polo, the broad acres. As in Kunis the early 1950s, the America dera's book the narrator shifts, chapter by chapter, spreading sive novel at times, it nonethe less slips away towards the end. leaving one wondering, unsatis-

Tararaboomdeay!

Kahn prefers to talk about the

Archetype Long Cycle, which

starts with A Sobering Context

(roughly where we are now)

and proceeds through An Expan-

The Coming Boom by Herman Kahn. Hutchinson, £7.95, 237 pages

mostly stopped Thinking About The Unthinkable; his latest book often seems more like an exercise in wishful thinking. It reflects a significant shift which can be seen among many other right-wing American economic writers—all the books on crisis and slump have disappeared from the shelves, to be replaced

Herman Kahn appears to have

by tomes excitedly discussing the "new boom." The coming boom, according to the subtitle of the book, will not only be economic but also political and social, though it never becomes very clear just what a social boom might be. The reason for this shift in U.S. economic publishing is not merely that the market for doom and gloom has been satiatedthough that may have played a

part-but also that this is very

much the territory of long cycle

theory. Such cycles move down-

wards, but also, in the end, they

turn up. Kondratieff fore-

shadowed a crash bottoming

sion Psychology, eventually reaching, however, A Day of Reckoning. Perhaps all this is what one would expect from a famous scenario merchant, but it is a little disappointing that he does not concentrate upon justifying his framework. Part of the impact is lost through the vagueness of some of the writing. For example, at one point he writes; "Our conten-

tion is not entirely provable,

but it's based on more than sheer speculation." And again: "The economy will to some industrial phase, followed in the extent be dynamic, though not early part of next century by highly so." It is hard to know a transition to a post-industrial what such statements mean society (though he is vague But more damaging is Kahn's tendency to shoot off at a tangent, spending many pages in devising artful solutions to financing problems, or promoting schemes for low tax systems tin the U.S., 8 per cent VAT and 12 per cent income tax

out some time in the early 1980s, and the optimistic way of Thus Kahn's views on inflation accounting are unoriginal, mics? "Highly unlikely," thinks

across the board, he thinks).

vision of global recovery. There is too much micro in the macro. However, his central theory is certainly an optimistic one. Although the U.S. economy has been treading water as its citizens learn to deal with many current problems (for instance, high energy prices) many corrections are being achieved. The result will be revitalisation. and U.S. GNP could double between 1980 and 2000, when poverty as at present defined will have disappeared from the U.S. "except as pathology or personal choice."

A key factor underpioning this revitalisation will be the exploitation of new technology. The economy will move up an S-shaped curve through a superabout what this might be).

But what about alternative scenarios? Will we be incinerated by nuclear war, will there be an ecological catastrophe from pollution of the biosphere, will there be a would do the trick if applied genetic calamity from the use of new chemicals or will resistant pests and viruses cause worldwide famines or epide-

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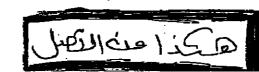
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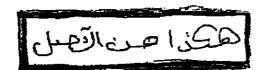
THE FINANCIAL TIMES BUSINESS PUBLISHING LIMITED Trading in Options

2nd edition An investors guide to making high profits in the traded options market Geoffrey Chamberlain is a stockbroker who has been closely involved in the traded options market since its inception in 1978. His book, Trading in Options, highly praised in the financial press, is the first comprehensive guide to the traded options market. Published May 1982.

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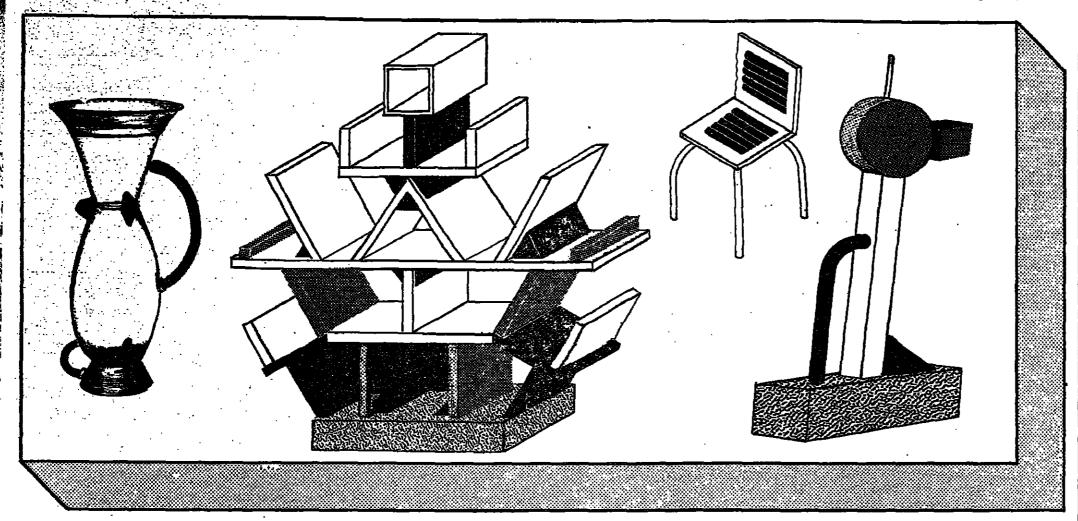
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HOW TO SPEND IT

by Lucia van der Post



THINGS SHAPE COME

Anybody who has any serious interest in what is happening to domestic design today and who hasn't already been to the Memphis exhibition at The Boilerhouse at the V and A should hurry along to Liberty of Regent Street, London WI and take a look at the whole Memphis collection of furniture and artefacts that are gathered there from Tuesday onwards.

Liberty has bravely decided to give this highly idiosyncratic collection a retail platform in London so that people may not only see but also buy any piece if it happens to appeal and if they have a cheque book ample enough. Memphis, for those readers who

have not caught up with the phenomenon, could be called the newest, most anarchistle, most avant-garde of the design movements currently around. The sketches above will give you some flavour of the collection.

Started in Milan in 1981 by a group of radical architects and designers (led by that 65-year-old enfant terrible of the Italian design world, Ettore Sottsass) it created an instant sensation among the world's press gathered there for the annual furniture show. Its bright primary colours, its deliberate flouting of all

the previous rules in the design book ("form should follow func-tion," "fitness for purpose," "less is more" et al) its use of jazzy plastic laminates, its wayward shapes, its conscious sending-up of the whole "good taste" ethic, had the design press reaching for their notebooks and polishing up their adjectives. It was variously greeted as a significant new movement, an important design statement, and, alternatively, as a self-indulgent

exercise by a small inner clique deliberately setting out to provoke. Both points of view, of course, are true. Anybody who thinks the whole husiness is just a joke should think again. If it were, it would be a very expensive joke, for Memphis, with its airy premises in Milan's Corso Europa 2, costs the kind of money to run that people don't spend just

Ernesto Gismondi, head of the highly successful Artemide company, producer of endless streams of conventionally beautiful and internationally acclaimed lights, is investing large sums in Memphis not just for fun, not just on whim, but because he believes there is no other way forward. He believes that the whole existing design language has been exploited to the

full. Everything that could be said in that language has been said. He believes that the public, perhaps as yet still subconsciously, has had enough of the whole beautiful, rational over-refined approach to design and that it is yearning for something different.

He doesn't pretend that he can be sure that Memphis is the answer. He only would claim that Memphis poses the questions that have to he asked, however expensive the exercise turns out to be. Not a man to stand on the sidelines and appland loudly while other people take the risks, he wants to be right in there in the midst of the bottest design debate for decades.

The sort of questions the Memphis collection poses have been admirably put by Penny Sparke in her "Reflections on Memphis" written for the leastet printed for The Boilerhouse exhibition, "How can we avoid the autocracy of good taste? How can we turn the meaning of the object from one of status one of ritual? How can we re inject vitality, wit and openendedness into design? How can we sidestep the overwhelming power of manufacturing companies?" Anybody who stops to think about the nature of the objects with

which most of us surround our-selves will realise at once that these questions do need to be asked. Most of us have accepted for so long the dictats of the "good taste" approach to design. The pop move-ment of the Sixties did something to break the mould, injecting some wit, vitality and freshness into the over-severe, over-rational approach, hut once the ripples closed over that particular stone Bauhaus

reigned once more. Memphis is for those who don't believe in certainties, who feel that to be alive at all is to ask the ques-tion "Why?"

So go along and view the Memphis collection. What you think of it hardly matters—it just matters

that you think.

Anyhody who falls in love with any of the pieces will be able to buy -tf the one on view has already gone, it will be possible to order another. Prices will strike most of us as irritatingly high—the cheapest item on sale is a white porcelain cup called Onega, designed by Matteo Thun at £18.50. There is also a beautiful white porcelain tray by Mattee Thun which costs £150 and on it, exquisitely arranged, is a collection of white porcelain objects
—a pepper box, salt shaker, toothpick holder and tray, £25 each. Second left is the Carlton Side-board by Ettore Sotsass. Its colours are a large part of its characterbright orange, chrome-yellow, red, olive green, pink, yellow cream and black and it all adds up to one of the most idiosyncratic sideboards I've seen but £5,250 is a high price to pay for such individuality. The Riviera chair in wood and laminate, second right, by Michele de Lucchi costs £220. The Tahiti table lamp with a black and white laminate base, bright yellow stem, pale pink globe and red outlet, is by Ettore Sottsass and is £400. Finally, the Altair Amphora. Sottsass and is £650 (shown on

Though the prices are undoubtedly high and the pieces seem quirky, there are those who believe that these will be true collectors' pieces of the future. Karl Lager-feld, designer for Chloe and now for the Chanel conture house, has filled his house with Memphis pieces. What it all adds up to is an exciting adventure. Nobody can be sure where it will all lead. As Ernesto Gismondi himself put it: "We are making a (design) never sure or certain."

Zeza Potcriptana

tracking down those beautiful little shops that specialise in exquisite Italian papers you can now buy from a small exclusive shop in London instead. Called simply The Italian Paper Shop, it is to be found at 97, Lower Sloane Street, London, SW1. There you will find all the authentic marbled papers, the printed Florentine ones, the original Carta Varese hand-£5 a sheet.

For 30p you could buy some printed Florentine paper, while your £5 would buy you a sheet of Florentine or Venetian marbled paper. The original Carta Varese hand-blocked vary between £2 and

The shop is a mecca for book-binders but the paper is also used for covering table-tops, furniture, trays and other objects—flour and water paste, the shop tells me, is the best glue to use for such purposes.

For those who like to buy their objects ready-made there are photograph albums, address books, sketch books, pads of writing-paper, box-files, desk sets, blotters and endless other small items covered in these infinitely varied and beautiful papers. There are also painted marbled papier-mache masks, wooden animals created out of marbled paper, and kaleido-scopes. Anybody who has seen the papers will remember the delicacy of the colours and the amazing variety of the hues in which they come.

There is, alas, no mail order service available as yet but the shop does sell a unique wall-stencilling kit by post. For £13.50 you can buy a Roller decor kit—this includes a machine or small tank to hold the paint plus a roller with one of the stencilled patterns they sell. There are some 50 different patterns, all of which provide a relatively easy way of giving a painted wall a hand-finished look. Extra rollers are £4.50 each. Write to the shop for each.

IT appears that something like 86 per cent of video cassette recorder owners use their machines for recording pro-grammes at an inconvenient time and then watching later when they have the time. Comforting to know we're not turning into a nation of soft-porn addicts. But for all those who having recorded something into that small black

INSTEAD OF wasting precious Warnes Wipers have an answertime in Florence or Venice to the problem.

For £1.99 you can buy a small kit which includes 12 stick on labels and a special pen, Once stuck on these labels can be used and re-used almost ad infinitum — the label has a special surface onto which is written the name of the programme recorded. When it is changed, the title can simply be wiped off with a damp cloth blocked sheets at prices that and there is a clean label, range from 30p and go on up to 'n wipe" you can buy them by post from Warnes Video Labels, 23. Werter Road. Putneu. 23, Werter Road, Putney, London SW15.

> THOSE who are threaselves left-handed will no doubt be aware that some 10 per cent of the population is left-handed and that of those under 40 years of age the preportion is nearer 1 in S. Readers who find themselves in this largish minority group will no doubt remember the Men and Matters piece just before Christmas which showed that there was a very low level of left-hended-ness among chief executives in the U.S. compared with the nation as a whole. Lest any left-handed aspiring chief executives be downcast by that information, further research assures them that this is due almost entirely to the fact that when these American executives were at school it was very much the fashion to try to turn left-handed children into right-

Be that as it may, now that it is all right to admit to being left-handed, services sprung up to cater for their needs. Left-handed by Post for instance, will sell anything. for left-handers by mailwhether it be pens, potato peclers or corkscrews.

Alastair Cowan, who runs Left-handed by Post, informs me that proper left-handed scissors are what the left-hander most needs—if not properly designed the left-hander can't see the cutting action and the movement actually forces the blades apart instead of together. He sells 22 different types of special scissors by post, from nail scissors to 12-inch carpet

Then there are tin openers, an address and telephone book with left-hand index, fountain pens and devices to help the left-handed bricklayer or gardener. Write to Left-handed by Post, Noddfa Lydart, Monmouth Gwent (enclosing two secondoblong box fail to remember class stamps) for a comprehen-eractly which programme it is, sive brochure and price list.

MENTION the word pancake from all directions, expecting to find piles of them swimming in bemon and sugar, served instead of any meal you care

to think of. If I told them that the cannelloni they had yesterday was in fact stuffed pancakes they would be howfied that I could have ruined so special

The versatility of the pancake makes it rate very highly in my culinary calendar. When the larder is suddenly lacking in all those handy items like pasta, rice, beans, or even potatoes, remember the pancake. It can stand in for almost

anything.
Take this idea, for example, which is very popular with my

CRISPY PANCAKE NOODLES With a basic pancake mix-ture (such as 2 eggs, 4 tablespoons flour, 1 table oil. I pint milk and a pinch of sait, left to stand for 1 hour) make a number of not-too-thin pancakes and allow them to cool. When cold, cut them into strips about the width of a taglizzelli and deep fry, not too many at a time, until crisp and golden.

Serve sprinkled with a little sait and offer a really concentrated tomato sauce made with onions, garlic, marjoram, chilli and anchory essence to accom-pany grilled means or even cold

Now think of the paneake as if it were lasagne or cannelloni. Just imagine the scope it offers. Use exactly the same recipes. just substitute pancake for

Layered pancakes make a change from the rolled-up, stuffed way of presenting them. Here are two recipes I have developed which work very well either as lunch or supper dishes either as lunch or supper dishes sprinkle with Parmesan and spri either as lunch or supper dishes or as a starter at a dinner party (especially the salmon recipe). Served with a very delicate mayonnaise they are also good cold. The pancake recipe above will make eight to 10 depending on thickness and the size of pan.
LAYERED PANCAKES WITH
BEEF AND SPINACH

Serves 5 or 6 (8 as a starter). 10 pancakes; 1 lb minced beef; 1 lb spinach; 6 oz cottage cheese; I heaped tablespoon Parmesm cheese; a good bunch of fresh parsiey; 2 tablespoons tomato purce; 1 glass red wine; 3 cloves garlic; juice of 1 lemon; 1 egg; 2 oz butter; 2 tablespoons cream; plenty of freshly ground black

pepper; salt.
Finely chop the parsley and two cloves of garlic and lightly fry in a little oil. Add the minced beef and brown it. Add the wine and tomato puree, then season. Cover and simmer until tender. Push the cottage cheese through a sieve and combine with the egg and Parmesan.

MENTION the word pancake and my children come running Ratter times ahear

BY JULIE HAMILTON



Cook the spinach in plenty of fast boiling water for about five minutes then puree it, add-ing the garlic, 2 oz of butter lemon juice. Season

Select a deep souffle dish or terrine that has roughly the same circumference as your pancake. Lay a pancake on the a layer of the meat over it.
Cover this with another pancake, followed by a layer of spinach, a pancake, a layer of cream cheese, pancake, meat and so on until all the ingredients are used. Finish with a pancake on too of the cream can be made with made wi

To serve, cut like a cake, in wedges. If you are serving this as a hunch or supper dish, tomato salad is all you need as an accompaniment.

> SALMON LAYERED PANCAKE Serves 4 (or 6 or 8

as a starter)

I would love to make this recipe with fresh farmed Scotch salmon but as yet the price does not encourage me to cook in such a way when tinned salmon will pass very well.

1 (220 grammes) tin pink or red salmon; 6 oz curd cheese; half tin anchovy teaspoon lemon 1 teaspoon
1 teaspoon chilli sauce; 1 egg, 2 good of marjoram; 1 lb

butter; } teaspoon allspice; salt and plenty of freshly ground black pepper; a few drops of wine vinegar; 8 pancakes.

In a food processor combine all the ingredients except the pureed French beans. Taste and make sure that it is strongly seasoned. Now proceed in the bottom of the dish and spread same manner as for the previous

An excellent stuffing for pan-cakes can be made with cream cheese (or ricotta or cottage or supper dish. curd) and finely chopped (not pureed) cooked spinach compepper and pour the cream pured) cooked spinach com-over. Cover with foil and bake in a hot oven until bubbling—beaten into the mixture. The pancakes are rolled up and arranged in one layer in a gratin dish. Spoon sour cream over them and put in a hot oven for about 15 minutes.

Perhaps you would prefer these Hungarian pancakes.

GREEN PANCAKES Batter made with 1 lb flour, 2 eggs, 1 teaspoon caster sugar; } pint milk, a pinch of sait; i ib cooked and very well drained spinach, seasoned with pepper and pushed through a sleve; 3 or 4 oz

grated cheese. Combine the batter and the spinach together and fry in the to prevent the mixture oozing usual way to make green panout too much. Place stuffed cakes but they should be a little thicker than normally. Spread seam down in one layer, cover grated cheese on each pancake, with sour cream and bake in a roll up and arrange in an oven-

heat through in a hot oven for about five minutes. Here is another Hungarian recipe which stimulates the

GARDENERS' PANCAKES As many pancakes as you need; mixed, cooked vegetables in season, drained and coarsely chopped; & floz sour cream: 4 oz grated checse of your choice.

Combine the grated cheese and sour cream. In a terrine or casserole layer the pancakes and cook as previously described for the salmon recipe. Add cubes of cooked ham or flaked smoked fish or lots of herbsalmost anything you fancy. Serve it as a first course or main course or simply as a vegetable dish to accompany roast or plain grilled meat.

You could prepare several a day or so ahead and cook them at the last minute for a party. And you can experiment with the fillings. Try different puréed vegetables, for example, paying attention to colour as well as flavour, and minced cooked chicken flavoured with paprika (which also colours it). Or try different curried vegetables, layered with slightly thickened yogurt combined with an egg. To thicken yogurt hang it up in butter muslin to let the whey drip out. Do it for an hour or so, depending on how thick you

And, of course, you can use the same technique for a dessert layered pancake -- cream flavoured with almost any fruit and an egg added. Or make a thick compote of pureed fruit alternated with sour cream or yogurt. Add chopped toasted nuts to one of the layers. Fry breadcrumbs in butter until crisp, add allspice and sugar and use as an in between layer to add another texture as well as flavour. Finally a Sunday night

3 or so pancakes per person (they could have been made ages ago and frozen between sheets of greaseproof paper); 1 small egg per person: portion of chopped mushrooms per person; 1 chopped onion; some finely chopped parsiey; sour cream or double soured cream with

a little lemon juice.

Fry the mushrooms, onions and parsley in butter, covered for about 6 to 8 minutes. Season generously with salt. Beat the eggs well and add them to the museroom mixture. Stir well and draw off the heat. Now spread this well-masoned, runny mixture over each pancake rolling them up as fast as possible pancake in an ovenproof dish,

in Next week's FT

The Technology Page – Tuesday to Friday – the latest technological developments and trends.

 The Management Page—Monday, Tuesday, Wednesday and Friday-reviewing management theory and practice in Britain and around the world.

The Marketing Page-every Thursday-news and case studies.

Building and Civil Engineering Page - every Monday—contracts, new products and industry news.

The FT brings you the information you need - read it every working day.

No FT...no comment

Doom and gloom

I complained last week about the predictability of the events the bomb she couldn't hear in a play where a railwayman. The Archers. I bet she will be marked the unwelcome end of able to. The BBC carried on his working life by walking in wonderfully between 1939 and front of a train. Last Sunday, 1945, and The Archers will be in George Baker's Just a Hunch, Capital gave us an identical Government instructions we plot, only this time it was an shall be deluged with. Much of old Polish-born lady whose 33 Radio 4's drama is deliberately years in a bread-shop were emollient. Take a play like terminated when the shop was Sirens by Carolyn Sally Jones years in a bread-shop were sold. Helena (movingly played last Wednesday. A chap takes by Miriam Karlin) didn't be- his family to Greece to spend have so predictably: she went a holiday with a former schoolto a farewell party given by her ex-boss, where she talked happily with an assorment of The schoolmaster has a young characters who might all have set off sub-plots, but in the event were only stage-dressing, and then went off to her fate under a train on her homebound route.

Two railway suicides in a week is alarming as an indicator of current thought; but When the Wind Blows, Radio 4's Monday Play, was more alarming. This was adapted by cartoonist Raymond Briggs from his own cartoon book. It

RADIO B. A. YOUNG

tells of the adventures of Jim and Hilda, chracters that have appeared in Mr Briggs's previous works, when they decide to build a nuclear shelter. Jim (Peter Sallis) is a practical chap, and with the aid of a couple of official handbooks that don't always give the same advice he runs up a shelter for the pair of them. Hilda (Brenda Bruce) pays him little attention.

being always more concerned with the details of everyday housekeeping, which she seems to imagine will continue unchanged after the bomb. They survive the explosion of the pre-emptive bomb all right, but they have only the vaguest ideas about fall-out, which they envisage as a kind of snow. So

they succumb miserably to radiation sickness. Me. I'd rather die under a train; but that is a fate that can be avoided with reasonable care. direction was by John Tydeman. decisively the other way.

Hilda was upset because after the ideal emolient between the worshipful admiration as a boy. citing the same kind of feeling in his ex-pupil (which I suspect was not altogether how Miss Jones imagines it1. We have, in fact, a good old emotional quadritateral—admirable entertainment for a Wednesday after noon in the shelter, but not much to do with life at the top. And just as well. Last Sunday

Radio 4, in a very unemoliient mood indeed, gave us an hour's talk on schizophrenia in The Image of a Troubled Mind. I found it fascinatingly interesting, but, as with all radio (or advice about health, I felt there must be a danger that we who listened to it might decide that we were sufferers. (The diseases I've caught from the pages of books!) In days of post-nuclear stress we might easily decide that we should be liable to "go mad," and it is a sort of consolation to know that schizophrenua appears to arise from physiocauses, not environmental. Less of a consolation, perhaps, to know that it may be genetically transmitted. objective test is known, or fore-(In the seen, for diagnosis. U.S. until lately "schizo-phrenic" just meant "unsultable for private psychotherapy.") At any rate it is good to know that we can rule out environmental stimuli of the kind that Jim and Hilda

undergo. Radio 1 staged an exciting debate on Tuesday on the proposal (to be dehated the following day by the Oxford Union for the second time in 50 years) On the other hand, if it's Mr that "This House will not fight Brigg's theme that we're all for Queen and country." Tariq going to have to cope with Ali proposed; the Rt Hon nuclear fallout sooner or later, Douglas Hogg opposed; Simon and might as well get used to Bates was an able chairman, the idea, he may find the trains and lots of people phoned in, ploughing through hordes of almost all under the impression dispirited citizens one day. His that they were talking specificcouple are simply-drawn simple ally about nuclear warfare. people who converse in what Telephoned voting ran 5.943 for sounds like the writing in the motion, 4,221 against. At cartoon balloons. The evocative the Oxford Union the vote went | Reviews follows; and as I am

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William Packer reviews the career of Peter Blake

Bewitched by fairies

years and more, ago?) is now He is wise enough, moreover, to acknowledge his luck in having had to wait so long in having been left out of that after all, is no great age and Blake's experience and quality. And in

his particular case, the evidence of his career so far, as it is now presented, suggests that there could be no better time for a fresh start, a redirection of creative energy and application. To criticise his work, in the true and serious sense, is not necessarily to damn it, but rather, by measuring it against an independent response, to encourage and perhaps to help:

willing. to accept the distinction. He is also honest enough to confess his hurt at adverse criticism; and the stockpile of spent slings and arrows, which he exhibits in his supplement to the catalogue, makes the point for us. There, alongside a numignorant assaults that must have hurt like mad, we read at least as many that are clearly wellmeant, perfectly legitimate, and even complimentary in their inference (a small batch of Good quoted in both Good and Bad, Ladies, with their tattoos and doors and walls, part collage

last the full retrospective at the his interests and pre-occupa-Tate that he has long deserved. tions than by the fact of the work. His particular engage-ment these dozen years past with images of Faery and childhood continues to whip up quite first, perhaps premature round a storm, but accusations of triof celebrations visited upon his viality, tastelessness and waste peers ten years or so ago. Fifty, of talent marked his Pop years too. But a painter's interests certainly not for an artist of are his own affair and what he temperament, makes of them as paintings is the real matter.

> And how good the paintings Blake's first 15 years are. from his student days to the middle sixties and most especially those of the middle fifties around the time he left the Royal College. There we see him as a true original, a natural Pop artist in that in advance of the critical label his fascinated. entirely sympathetic and unselfconscious concentration upon the bric-a-brac of his own everyday world, was as unself-consciously absorbed and expressed through his Art.

The lapel badges, the plimthe Player's Weights packets and the Spiv and Wide-Boy ties, the spotty urchins off to the Saturday Morning Pictures: it was all natural and immediate to his personal experience and yet stated with an innate formal sophistication and inventiveness that was quietly gress from the ABC Minors, and generally larger works of with their comics, to his Circus the time, the Pop and Film Star

Peter Blake, that wonder- I have nothing to complain of gew-gaw clitter. Dixie. Darling and part a bright and simple child of British Art (was it than a misprint).

To be fair, the obloquy has of Naked Madness and how failen on him pretty generously easily their balloon heads and how fair to be some years and more, ago?) is now throughout and precipitated bung: limbs were to become just turned 50 and enjoying at rather more by the nature of the commonplace of sixties student imagery.

> reconciled to the image to a nicety, the scale just so, the technique immaculate but never insistent, just enough said, or rather done. Nothing of it is very large, which is an important point: and so it continues through the wrestlers, pin-ups and strippers of the sixties, small works, certainly so by modern standards, jewel-like in both their precision and surface. For Blake is not by nature free and uninhibited in his work, but will refine and fix, if possible, Many of these absolutely. things are left unfinished, unconsummated as it were, but at this time there is imminent in the work an intelligent and practical tension,

So we move on to the end of the sixties, to the Alice water-colours and then the enduring proccupation with Titania and her Faery Court: and something of that old tension remains, here and there, and something has gone. Quite what it is, is hard -something as intangible as a personal confidence or belief in the work, perhaps. Certainly, looking back at that older work, confidence is one of its principal qualities, and with it walk a commitment to the image and a finality that remain influential. How easy his pro- impressive. Even those simpler,

modern heraldry, are full of energy still, and have lasted very

What can be said is that up to the middle, even the later sixties, Blake never seemed to doubt his own capacity to live In every case the statement is off the extraordinarily rich diet of imagery on which he had grown up. That process of assimilation and, if you will excuse the metaphor, expression was, in the best sense of the word, thoughtless. But then, perhaps, came a moment of selfawareness, and with it self-doubt. The heresy that the artist really should work upon a programme of ideas creeps in. It is not at all by chance that

the best of the fairies are the smaller studies, the lists and categories, the half-starts and early suggestions. What to do with the material is the problem; and where Blake continues to be at his most exasperating is in the amplification, in the self-conscious machine, the great work. For we live in an age that still persuades the artist that larger is better than smaller; and he forgets that Chardin, Watteau, Vermoor, de Hoogh were masters too. Blake cannot sustain the large scale in paint, which is a matter of fact and not at all of shame. Nor does he need to prove himself to us by telling a story, expounding a theme. Let him read Margaret Murray on the Little People as much as he likes: but the more like his little boys, off to the pictures on a Saturday morning. his fairies are, the more true to him they are likely to be.

Don Juan the Lover

by MICHAEL COVENEY

The thrust stage at the We have a chase on the Crucible Theatre in Sheffield saddled flying wire horses, the has been transformed into an knockabout antics of Philip Andalusian bullring of white Whitehurch's likeship Liverput heat and red dust. From an up han Sganarelle and most im-stage grandstand, the cast portant of all a growing sense observes the blood lust of an of menace and revenge as the amoral metador in red silk. Dou goes laughing to his destruc-

our most talented young directors and his own version of the legend is adapted from two principal sources, Moliere's play (1664) and the first of all Don Juan stage fables, Tirso de Molina's The Trickster of Servile (c. 1630).

The inter-weaving results in a sunburnt adventure story with a strong dialectical spine. From Moliere we have the Don and Sganarelle debates, and incidents such as the meetings with the beggar and the creditor Dimanche; from Tirso, the picturesque and evocative seductions of Aminta at a country wedding (staged like something by Lorca, complete with castanets, guitars and peasant dancing) and of the beautiful Thisbe in a Mediterranean fishing vil-

Patrick Mower dashing in style tion. Blood- stained sheets are and Hashing of smile, enters hung round the rang as each through the audience to manipu-virgin is conquered, women litter late the crowd's applause, the the circumference with dolls in theore's lighting—and the swaddling clothes. The black-affections of the world's women. Sarbed ghosts of Donna Elvira This remarkable opening to and the others drape their Michael Boyd's production of seducer in the sheets. And Don Juan the Laver is the first. Patrick Mower is last seen paths of many confidently executed tically chatting up a huge pleasures. Mr Boyd is one of Madonna, a statue that eclipses that of the Commander. It all makes for a splendid spectacle but also conveys a Catholic womanheed. Mr Mower projects the right mix of

sense of Juan's crimes acainst glamour and gice that ensures our fascination with this hedon-istic playboy who would couple with the whole world and whose blood is up at the sight of other men's happiness. The show is brilliantly

designed by Peter Ling and very well lit by Geoff Mersersan. Classical statues around the bullring double as chill marble relics in the church, the ringside scats serving as pews. An arena of macho triumph becomes at last a temple of judicial inter-

Music of America

by DAVID MURRAY

ON THURSDAY we heard the those Cauti did at least flow last of an enterprising series the recherché instrumental John's, Smith Square, for which their Cuban-born Odaline de la the various Americas and from British sympathisers. Among the latter was Conti Lunatici, a moonstruck cycle by Bernard Rands (who now lives in California) for soprano-the excellent Elaine Barry from Electric Phoenix—and nine instruments. Rands' choice of poems to set suggested that concision and variety were his aims; the sonorous texture of the music generally sounded lazier than that, heavily reliant upon rippling backgrounds and the occasional vivid reminiscence of Rands' teacher Berio. It went down easily. leaving an impression of less than met the ear. The undemanding flow of

by the Lontano ensemble at St effects of a "Concretto for 8" e, for which by the Mexican Manual director Enriquez remained a bald esta-Martinez logue of tricks, each brandished assembled recent music from briefly and then snatched away to make room for another. The Lontano players were greatly resourceful, but no coherent sequence made itself felt, nor any evident expressive intention. There were much more in-teresting promises in the only U.S.-American work Effint Schwarz's Chamber Concerto II. quick-witted and ironically selfconscious. The clarinettist Antony Pay made a dashing guest appearance, but another performance should set more of Schwarz's little vigneties-cartoons, snatches, remarks-in high relief: the music has more facets than Lontago had time to

F.T. CROSSWORD PUZZLE No. 5,096

A prize of £10 will be given to each of the senders of the first three correct solutions opened. Solutions must be received by next Thursday, marked Crossword in the top left-hand corner of the envelope, and addressed to the Financial Times, 10 Cannon Street. London EC4P 4BY, Winners and solution will be given

ACROSS 1 Fine victory by Georgesecond off Kent coast (7, 5) 5 Metal edge seen on board ... and in Germany there-

fore, endure something pain-

- ful (7) 11 Lassitude of Archbishop finding nothing in old City (7) 8 A pommy for one (14)
- 12 To those people dropping aspirate—idle in speech (5)

 9 If on this, you could be extended (10, 3) 13 Policeman has the weight to 14 Exaggerated needlework?
- be in charge of building (8) 15 Manor is got possibly for 17 He gives orders at random rural economist (10)
- 16 Wartime wardens come back 19 Organ cover (7) hy acceptable sailing boat 21 One politician has a way round? lay it on thick! (7)
- 18 Distinctive garb has no 23 Attempt to take top off chest
- limits in Bucks (4) 20 Degrees the reason for his 25 Curse Oriental destruction
- progress? (10)
- 22 Rushed back to bed I seesounds like a drug (8)
- 24 Administers a 22 (5)
- 26 Shift ground before start of dealing (7)
- 27 Titian say has energy to be public performer (7)
- 28 A Harrow number 2223
- DOWN
- 2 Master's mate is getting on
- 3 It's nullifying when many go to wrong termini (8)

†Indicates programmes

BBC 1

49.00 am Edgar Kennedy in Down A Chord. 9.30 Saturday Superstore. 12.12 pm Weather. 12.15 Grandstand including 12.50

News Summary; Football Boxing (12.20):(12.55) Highlights from last night's match between Tony Sibson and Marvin Hagler; also a look at the week's Barrett/Duff promotion; Racing from Newbury (1.20, L50, 2.30 and 3.15) and 3.00 Wessel Industries Champion Hurdle from Leopardstown; Athletics (1.40, 2.10, 3.25) from RAF Cosford, Great Britain v France: 3.45 Halftime soccer scores: Rugby League (3.55) The State Express Challenge Cup—First Round: Widnes v Leeds; 4.35

5.10 News. 5.20 Regional variations. 5.25 The Dukes of Hazzard. 6.15 Jim'll Fix It.

Saturday Film: "Fathom," starring Raquel Welch.

8.25 The Les Dawson Show. 9.00 News and Sport. 9.15 Dynasty.

10.05 Wogan 10.50 World Championship Boxing: Marvin Hagler v Tony Sibson.

11.40 Saturday Late Film:
"White Lightning," starring Burt Reynolds. REGIONAL VARIATIONS: Wales—5.20-5.25 pm Sports

News Wales. Scotland—5.20-5.25 pm Score-board. 1.20 am Scottish News Summary. Northern Ireland - 5.00-5.10

pm Northern Ireland Results (opt-out from Grandstand), 5.20-5.25 Northern Ireland News, 1.20 am Northern Ireland News Head-England-5.20-5.25 pm London

and the South-East: Sport South-West (Plymouth): Spotlight Sport: All other English Regions Sport/Regional News.

BBC 2

- 6.25 am-2.45 pm Open Univer-÷2.55 Saturday Cinema: "The
- Hasty Heart," starring Ronald Reagan, Patricia Neal and Richard Todd. 1.35 The Sky at Night. †4.55 Charlie Chaplin in "The
- Immigrant." 5.30 Bunngiorno Italia! "The Mastersingers

SOLUTION AND WINNERS

OF PUZZLE No 5,090

Mrs M. Kendrick, 14, Hatha-

Mr R. H. T. Womack, 2.

Mr D. J. Whittle. South

Wing, Hale Park, Fording-

bridge, Hants SP6 2RF.

Wicket Hill, Farnham, Surrey.

way Road, Shirley, Sollinuli.

Nuremberg," opera to mark the centenary of Wagner's death. 7.30 News and Sport, 7.45 Willoughby.

8.10 "The Mastersingers of Nuremberg," Act 2,

9.15 Diversions. 9.25 "The Mastersingers of Nuremberg," Act 3.

11.40-12.20 am World Bowls: Highlights of today's second semi-final from Coatbridge Indoor Bowling Club.

LONDON

9.30 am Sesame Street. 10.30 The Saturday Show presented by Isla St Clair.

12.15 pm World of Sport introduced by Dickie Davies; SORDER 12.20 Boxing from St 9.40 am Vincent, Italy: 12.45 On the 10.15 pm b Ball with Ian St John and Jimmy Greaves; 1.15 The ITV Seven—Part 1 from Harringay: 1.25 News; 1.30 The ITV Seven—Part 2 from Harringay and Ayr: 2.25 Pool—Holsten UK Champion of Champions: 2.45 The ITV Seven—Part 3 from Ayr and Leopardstown; 3.10 Pool; 3.45 Half-time Soccer News and Reports; 4.00 Wrestling;

- 4 45 Results. 5.05 News.
- 5.15 Luna. 5.45 Chios.
- 6.40 Punchlines. 7.10 3-2-1.
- 8.10 Murder, Mystery, Suspense. 10.00 News and Sport. 10.15 The Big Match.
- 11.15 Saturday Stayback. 12.00 London News Headlines,
- followed by Squeeze/The Q Tips. 1.00 am Close: Sit Up and Listen with Barbara Leigh-Hunt

CHANNEL 4

- 1.15 pm Tom Reating on
- Painters.

 †1.40 The Gathering Storm:

 "Address Unknown,"

 starring Paul Lukas.

 3.00 The Double Headed Eagle
 (documentary tracing the

 rise of the Third Reich
 in Germany between the

 wars).
- 4.35 Password.
- 5.05 Brookside.
- 6.00 7 Days.
 6.30 News Headlines followed TYNE TEES
- by Preview 4.
 6.45 A Week in Polities examines how the parties raise money for themselves and asks: Is there a better way? 7.30 Gastank.
- 8.30 Hollywood. 9.30 The Lady is a Tramp. 10.10 Upstairs, Downstairs 11.00 Malu Mubler.
- †12.00 Death in the City: "The Woman in the Window,
- PLACUE PARSIFAL R : 8 L y U F ECLAIR EMINENCE V O E A S D D M MPETISO TRAUMA PTO MOURNER BH U. A. S. C. F VERVES SLUMBERS S O H A E O S W VENROOST GRILSE PERVERSE FLOWER

starring Edward G. Robinson.

Son.

S4C (WALES)

1.40 pm Shakespeare Lives: "Richard III" (Part II). 2.05 Common Interests.

2.30 The Spanish Civil War 3.25 The Record with Keith Fordyce. 7.30 Signal Spanish Civil War 5.00 Classifications.

All IBA Regions as London except at RADIO 3

ANGLIA 9.35 am Welcome Back Kotter. 10.05 Star Fleet. 10.15 pm Match of the Week. 12.00 Portrait of a Legend (Petula Clark). 12.30 am At The End Of The Day.

9.40 am Kum Kum. 10.05 Star Finet. 10.15 pm Match Time. CENTRAL

9.40 am Batman. 10.05 Star Fleet.
10.15 pm Star Soccer brings three top
first division matches including a
Midlands team in top form 12.00
Profiles in Rock: Electric Light CHANNEL

5.15 pm Puffin's Pla(+)ce, 5.20 Happy Days, 5.45 Falcon Crest, 12.00 The Amazing Years of Cinema. GRAMPIAN 9.35 am Johnny's Animal Opera. 10.05 Star Fleet. 10.15 pm Scotsport: football highlights from both sides of the Border. 12.00 Live at the the Border. 12.00 Live at the Millionaire: Dave Bitelli. 12.30 am Re-

GRANADA 9.30 am Cartoon. 9.40 Secret Velley.
10.05 Star Fleet. 10.15 pm Match Time:
The north-west's own football programme. 12.00 The Late Film: Joanne
Woodward and George C. Scott in
"They Might be Glants."

HTV 9.35 am Ask Oscarl 10.05 Star Fleet. 12.13 pm HTV News. 5.13 HTV News. 12.09 Barney Miller.

9.35 am Wattoo Watto, 9.40 The Smurls, 10.05 Star Fiset, 10.15 Scot-sport, 12.00 Late Call, 12.05 am The Two of Us.

9.25 em Look and Ste. 9.30 The Saturday Show. 10.30 Gus Honeybun's Magic Birthdays. 10.33 Star Fleet. 10.55 The Fugitive. 11.45 Survival. 12.12 pm TSW Regional News. 5.15 Newsport. 5.20 Heppy Days 5.45 Felcon Crast. 12.00 The Amezing Years of Cinema. 12.30 am Poetscript.

9.35 am Secret Velley. 10.05 Star-Fleet. 12.12 pm TVS Weather 5.45 Saturday News and Sport. 5.50 Chips. 10.15 The Saturday Match, introduced by Fred Dinesge with comments from 10.15 The Securery with comments from by Fred Dineage with comments from George Best. 12.00 Making a Living. George Best. 12.00 12.30 am Company.

9.30 The Fantastic Four 10.00 Star Fleet. 12.13 pm North East News. 5.45 North East News 10.15 Shoot! 12.00 "The Mackintosh Man." 1.45 am Poet's Corner. ULSTER

ULSTER
10.05 am Ster Fleet 1.28 pm Lunch-time News 5.00 Sports Results 5.13 Ulster News. 10.14 Ulster Weather. 12.00 News At Bedtime. YORKSHIRE 9.30 am Gardening Time, 9.55 Wattoo Wattoo. 10.05 Star Fleet 10.15 Metch Time with Elton Welsby, Denis Law and Marun Tyler. 12.00 Making A Living.

RADIO 1 (c) Stereo (when broadcast on whi) 8.00 am Tony Blackburn's Saturday Show. 10.00 Mike Smith. 1.00 pm Adrian Juste (s) 2.00 A King in New York (s). 2.05 Paul Gambaccni (s). 4.00 Walters' Weekly (s) 5.00 Rock On (s). 6.50 in Concert (s). 7.30 Janica Long. 10.00-12.00 Gary Davies.

RADIO 2 8.06 am David Jacobs (S) 10.00 Sounds of the 60s (S) 11.00 Album Time (S) 1.00 pm Drop Ms Hars. Darling 1.30 Sport on 2—Football. Scores at 3.45, second-haff commentary at 3.55; Rating from Newbury; and 2.00 and 2.40; Boxing: Tony

Tuba. 5.00 Yr Avir Fawr. 6.00 Upsteirs, Downstairs. 7.00 Twyllo'r Teulu. 7.30 For You (\$), 10.00 Hilversum Greets Newyddion. 7.45 Minaton 8.30 Radio 2 (\$), 11.02 Sports Desk. 11.10 Cyngerdd. 9.10 Y Maes Chwarae. Pete Murray's Late Show (\$), 2.00-10.00 The Irish R.M. 111.00 Sam Goldwyn Presents: "Raffles."

RADIO 3
9.00 am News. 8.05 Auhade (S).
9.00 News. 9.05 Record Renew (S)
10.15 Stereo Release (S).11.15 Polish
Chamber Orchestre (S). 1.00 pm News.
1.05 Lost and Found (S). 1.40 Henri
Duparc (S). 2.00 Decade: The 1910s
(S). 5.00 Jazz Record Requests (S).
5.45 Chrics' Forum. 6.35 The Organ
Music of Jehan Alain (S). 7.10 Henri
Duparc orchestral music (S). 8.00
What Happened to the Mixed
Economy? 8.40 Muffst and Handel (S).
9.30 Benjamin Frankel chamber music
(S) 10.25 Henri Duparc songs (S).
11.15-11.18 News.

RADIO 4

RADIO 4
7.00 am News. 7.10 Today's Papers.
7.15 On Your Farm. 7.45 in Perspectives. 7.50 It's A Bargain. 7.55 Weather, travel, programme news. 8.00 News.
8.10 Today's Papers. 8.15 Sport on 4, presented by Tony Lewis 8.68 Yesterday in Parliament. 8.57 Weather, travel. 9.00 News. 9.05 Breakaway.
9.50 News 5tand. 10.05 The Week in Westminster. 10.30 Daily Service (S) 10.45 Pick of the Week (S). 11.35 From Our Own Correspondent. 12.00 News. 12.02 pm Money Box. 12.27 Alistain Cooke: The Instruments of Jazz (7) The Piano (S). 12.55 Weather, programme news. 1.00 News. 1.10 Any Questions? 1.55 Shipping Forecast. 2.00 News. 2.05 Thirty-Minute Theatre (S). 2.35 Medicine Now. 3.05 Wildlife 3.30 Scenes from Village Life. 4.00 News. 4.02 International Assignment. 4.30 Does He Take Sugar? 5.00 Asran Links. 5.25 Week Ending (S). 5.50 Shipping Forecast. 5.55 Weather, travel, programme news. 6.00 News. 8.25 Desert Island Disc. (S). 7.20 5.50 Shipping Forecast 5.55 Weather, travel, programme news, 6.00 News, 6.25 Desert Island Discs (S) 7.20 Stop the Weet with Robert Robinson (S), 8.00 Richard Baker (S), 8.30 Seturday-Night Theatre (S) 9.58 Weather, 10.00 News, 10.15 Everything at the Garden (S), 11.00 Ughten our Darkness (S), 11.05 Stop (he Week with Robert Robinson (S), 12.00 News.

BSC RADIO LONDON BSC RADIO LONDON

7.32 em Good Fishing. 8.04 London
Today. 8.33 The Magic Carpet Company. 9.03 Openings. 9.30 Corridors
Of Power. 10.03 All That Jazz. 11.30
Robbis Vincent's Saturday Szz. 11.30
Robbis Vincent's Saturday Szz. 11.30
pm Breakthrough. 3.30 The Great
Composers. 6.30 Evening Star 6.30
Radio Repties. 7.00 Close Encounters.
7.30-5.00 sm Join Radio 2.

LONDON BROADCASTING 7.00 am AM with Jenny Lacey and Magnus Carter 10.00 Jellybone with Clive Buil. 12.00 LBC Reports with Dominic Allan. 6.00 LBC Reports with Dominic Allan. 6.00 LBC Reports with Dominic Alian. 8.00 LBC Reports with Des Fahy. 7.00 Geet Mala. 8.00 Net-work 9.00 Hayes On Saturday. 10.00 Nightline. 1.00 am Night Extra. 4.00 Travel. 23 4 30 Decision Makers, 5.00 Morning Music.

CAPITAL RADIO

7.00 am Breakfest Show—Dave Cash.
10.00 Pick of the Pops Take Two with
Alan Freeman. 12.00 Mike Allen's
Music Centro. 2.00 pm Afternoon
Delight. 5.00 Soul Spactrum. 8.00
Juke Box Saturday Night with Roder
Scott. 9.00 Richard Digance and Folk
Frienda. 10.00 Roots Rockers. 12.00
Midnight Spacial.

CHESS SOLUTIONS

Solution to Position No. 461 (a). The game ended 1 QxP QxBP: 2 QxRP, QxNP: 3 RxB! PxR: 4 Q-R6 ch. Resigns. If 4 ... K-Q2: 5 Q-K6 mate, or if 4 ... K-N1: 5 B-R7 ch and 6 B-N6 dis ch forces mate.

Solution to Problem No. 461 1 R-B8. If KxR; 2 N-K3, KxN; 3 R-K8 mate. If 1...K-Q3; 2 N-B5, K-Q4; 3 R-Q4 mate.

THEATRES

ing.

ADELPHI. 5 CC 836 7611. MARILYNI
The Muzical Prevs from Mar. 3. Opens
Mar. 17. Group sales 379 5061. Eugs
8.0. Mals Wed & Sat 3 pm. Credit card
Hotline 930 9232. Hotline 930 9232.

ALBERY, S. 836 3878. CC 930 9232.
379 6565. Grp bkps 836 3962.379 5061.
Evgs 7.30, Thur & Sat mat 3.0. OLIVER
COTTON, ELIZABETN QUINN. CHILDREN OF A LESSER GOD. 2nd Seresational
year. Dinner. San Martino-Stalis £11.90.

ALDWYCH, S CC 01-835 6404/01-379 8283. Grp sales 01-379 6061. Evgs 7.45. Wed mat 3 pm. 525 5 48.30 MAUREEN LIPMAN. CLIVE SWIFT. MESSIAH by Martin Sherman. Directle by Ronald Eyre. CC Hotline 01-930 9232. AMEASSADORS. S CC 836 1171. Grp sales 379 6051. Eves 8. Tues mat 3.0 6 Sat mat 5.00. OVER 300 PERFORM-ANCES. 84 CHARING CROSS ROAD, Dorsen Mantle. Roomle Stevens.

APOLLO VICTORIA. 01-834 6177. Open-ing Mar. 5—Limited season. WAYNE SLEEP. The most exciting dancer in the world. With his record-breaking show BASH.— Tel bkgs 01-828 8665 4 01-834 0253. Group sales 01-379 6061. Party bkgs 01-828 6188. ARTS THEATRE. 01-836 2132 STEVEN BERKOFF'S DECADENCE. Mon-Fri 8.30. Sat 6 & 9 from Feb 13 Tues-Sat only.

ASTORIA. Charing X Rd. 01-437 6565. CC 930 9232. Grp sales 379 6061. The Daris. The McGann Brothers in YAKETY YAK! Mon-Fri 8.00. Sat 5.0 8 9.0 and Special Midnight Matinee Friday 11.30 pm all seats £6.00. BARBICAN. 01-528 8795. CC 01-538
8891 (Mon-5at 10 am-6 pm). Into 628.
2295. ROYAL SHAKESPEARE COMPANY, BARBICAN THEATRE. ALL'S
WELL THAT ENDS WELL ton't 7.50.
Sat mat 2.00, seats awail to 16 Feb. Day
seats 13 from 10 am. THE PIT—CLAY
by Peter Wheisn, ever 7.30 final peri16 Feb. From 21 Feb ONE YEAR ON—
RSC's Barbican Festival.

BARBICAN HALL Barbican Contro EC2.
CC 01-638 8891. Res 01-628 8795.
Ton't 7-30 pm English Barcenes Ourbayara and Choir. Leon Levett conductor, sales sourano, Filinter Sourano, Rosson countrietenor. Pike tenor. Rosson the Sales Countrietenor. Pike tenor. Rosson tenor. Jackson bass. Herford bass. Monateverál: Vespers of the Blessed Virgin, 1610. Tomor 7.30 pm. City of Lendon Sinfenia, Richard Mickox Conductor.

CAMBRIDGE THEATRE. 835 5056/1488/
7040. Grp sales 379 6061. PETER
O'TOCIE JACKIE SMITH-WOOD JAMES
GROUT. JOYCE CAREY, ROBERT
BEATTY and TONY SELBY In MAN &
SUPERMAN. Directed by Patrick Drogn30016. For 2 weeks only. 5 peris net
week. Tues to Sat evps 7.30. No Monday
peris or mais. COLISEUM, S 836 3161, CC 240 5258, ENGLISM NATIONAL OPERA. Ton't Thurs 9 30 BORIS GODUNOY, Tues, Fr 7.00 THE QUEEN OF SPADES, Wed 7.30 IL TROYATORE. Some souts avail at door each day.

COMEDY THEATRE S 930 2378 CC bkps 839 1428. Gro sales 379 5081. Mon-Fri 8.0, Sats 8.15. Mars The S. Sat 5.15. Prices £3.68 (not satisable for childrent, STEAMING by Neil Dura. COMEDY OF THE YEAR Sweet Awards 1981. NOW IN 175 SECOND YEAR. Pre-show super at Cafe Royal nius stati seats only £3.90. Mon to Thur. Over 600 performances. BUD PETFORMANCES.

CRITERION. 5 930 3216. CC 379 6565.

Gros 826 3962. Mon to Thur 7.30.

Fri 2 32 6.0 6 8.45. CAN'T PAY'S

WON'T PAY'S Stare by Dario Fo, THE

LONGEST-RUNNING FARCE IN THE

WEST END. Pro-show support at Carb

Royal clus best seats only £9.90.

Students' standby £3.50.

DONMAR WAREHOUSE, Earlham St. Covent Garden, 5 CC 014379 8585. ACTORS TOURING COMPANY CULSOR today 4.30 & 8 pm UBU from Mon 7.50. In reportaire with TEMPEST, PROVOKED WIFE & BERLINBERLIN. DRURY LANE Theat's Royal CC 51.436 8108. Grp sales 379 8051. QLIVER TOBIAS. ROMALD FRASE ROSS IN THE PIRATES OF PERCANCE. EVER 7.30. Mats Wed & Sal 3.00. Credit card Hotine 930 9232.

DUKE OF YORK'S. S 836 3121. CC 836 9337. Mon-Thur 8.00. Fri & Set 4.0 & 8.45. From Feb. 23. For claht weets only. Lyric Hammersmith's Self-bot' CMRRYL CAMPSELL. STEPMEN REA, In MISS JULIE. Seats £6, £5, £4.

GARRICK, 5 CC 01-836 4801 Eyes 5 Wed mat 3.0. Sat 5.0 & 8.0. 12th HYSTERICAL YEAR LONGESTRUNNING COMEDY IN THE WORLD. NO SEX PLEASE—WE'RE BRITISM. 2 HOURS OF NON-STOP LAUGHTED Directed by Allan Davis. Groun esless Box Office 01-379 8061. Credit garding 11-930 6252. OVER 4.750 PERFS. OF LONGON'S LONGEST-RUNNING FARCE. GREENWICH. 01-858 7735. Evenings 7.45. Mats Set 2.30. YOU SHOULD SEE US MOVE by Peter. Thiswood.

polish. Transfer of

HER MAJESTY'S THEATRE, 930 6606-7. CC 930 4025-6. Opens May 28 val price press May 16 BUGSY MALONI on stage. Advenced Box Office open Group 34/cs 07-379 60%1. KINGS HEAD, 226 1918 Dar 6 45 Skew 7.45, MR CINDERS, A musical company LYRIC HANMERSMITH, S CC 01-741 2311. 01-200 0200. Evgs -7.30. Mat Ther 2.50. Sat 6.30 6.815. Griff Rhys Jones In CHARLEY'S AUNT. LYRIC STUDIOS: Evgs 6.0m Sharp. MISS-JULIE SOLD OUT.

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CC. THEATRE RESTAURANT. CABARET
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EXTRAVAGANIZA. HIGGS
INTERNATIONAL ARTISTS. AST OF
INTERNATIONAL ARTISTS. AND ARTISTS.
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754 9198 smd all leading agents (no booking charge).

MAY. FAIR. S. CC. 879, 5036. Mee. There

MAY FAIR. S CC 529 3036. Mon-Ther 8.00. Fri and Sat 6.00 and 8.30. Richard Todd. Eyic Lander, Bright O'Nara In THE BUSINESS OF MURDER. SECOND GREAT YEAR.

MERMAID THEATRE BIRCLITIATY Toba by the river. Bex Cherr 01-236 5558. Credit card benefits 07-236 5558. Gra sales 379 5067 Menting 4505 Ft or sales 379 5067 Menting 4505 Ft or Sat 6.45 & 9.15. Noming the for COMEDY OF THE TRAFFORD TANCE by Clarets unchange TRAFFORD TANCE by Clarets unchange RIVERSIDE RESTAURANT comes for funch and dimer 01-236 0496 feav tume) 236 9521 (from 5 pm). time), 236 BS21. (from 5. Dml).

NATIONAL THEATRE. S. 928 .2252.

OLIVIER (open stage): Today 2.00 &
7.15. Mon 7.15 SCHWEYK IN THE
SECOND WORLD WAR by Brecht.
LYTTELTON (proscipilum stage): Today
3.00 & 7.45. Min 7.45. The indeposit
ANCE OF BEING. EARNEST by Wilde.
COTTESLOE (small austiculum-low price
htts): Prev Too't. Mon. 7.30 KICK FOR
TOUCH by Peter Gill.
Excellent chaps peats day of pert all 3
theatres. Also standing from 10 Am en
day of perf. Cap park. Restaurant 628
2033. Credit card bigs 928 5935.

PALACE 437 6374. CC 437 8127. BONG AND DANCE. Last 3 weeks to see MARTI WESS. From Peb 28 the workers of GEMMA CRAVEN. For 12 weeks only. Also starting STEPHIA JEFFERIES. NOW: BOOKING THROUGH 1933. Evg 30, Pri Sat 5.45 & 38. Some Dood Sasts. Still available most performances. Group sales 437 4834 or 379 5061. FRINCE EDWARD, The Rice and Andrew Lloyd-Webbar's EVITA Directed by Hel Prince. Evgs 8.0. Low price mate The 6 Set 3.0. Evgs part ends 10.15. Box Office 437 5877. C. Hedine 439 8498. Group sales 179 6001 of Box Office. PRINCE OF WALES THEATRE, 830 4881.
CC Hostipe 930 6865, Group Mer 379
8061 of booking on cetty ROY HUDD.
CHRISTOPHER TIMOTHY IN UNDERNEATH THE ARCHES The amand the
tamily mukel. ROY HUDD. ACTOR OF
THE YEAR IM A NUSICAL NOMINATED FOR MOSTICAL OF THE YEAR
SWET AWARDS. Mon-Thur 7:30. PI &
SWE 5.15 & 8.30.

QUEEN'S. 5 CC 01:718 1186, 439 3846. 4031. Credit cards 51-330 9232. Grass sales 01:379-5061. Evil 8:50. Met Wed 3:00. Set 5.19 8:50. PLAY OF THE YEAR 1982 Society of West Rus Theside Awards. Amother Country by Julian Mitchell. RAYMOND REVUEEAR. CC 01-751-1695.
Mon-Sat algeby 7.500. B pan-11-000.
PAUL RAYMOND creates 7HE
FESTIVAL OF REDITICA. 25th Secretages

ROUND HOUSE, 01-287 2524. The MSC in association with Linguis East Beased, their SHARKESPEARN TRACES WORK-SHOPS. I to 12 Mar. 24.120 pm to 2.13 and with invelopment; An easts 22.30. ROYAL COURT, 5 CC 736 1745 TOP GERLS by Caryl Churchill, Steiness 2.0 5at Mar 4.30, Mon crs 6 Set 1981 all sents 5.2 ROYAL COURT THEATRE UPSTAIRS: 750 2534. CARE by Roy Mitchell Eyes. 7:30.

ROYAL OPERA HOUSE COVERT CARDEN
240 TORSUSTIL ACTORDIVES 5 10 em7-30 pm (Mon-Set), 63 amphibeits as all
for all nerts (Mon-Set) grows 10 set of
the day. THE ROYAL COMERA Ton'
THESE PH at 7-30 "Empiritudes Day of
the Seventill THE ROYAL RELEASE
TO THE SEVENTILL THE ROYAL RELEASE
TO THE SHAPPING HEADY COVERT
TONE
ARDEN COLUMNITY CHARLES TONE
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هكذا ميكالنصل

WINE/COLLECTING

To commemorate Saint Vincent

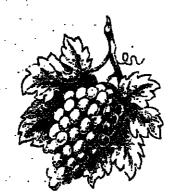
BY EDMUND PENNING-ROWSELL

THE FRENCH wine trade is addicted to large-scale banquets. in Burgundy the November auction of the Hospices de Beaune's new wine is surrounded by the three banquets of the Trois Glorieuses, when on three successive days each is attended by around 500 people. One of these is at Clos de Vongeot where a succession of these is held regularly through-

In Borocaux, too, there is a mass recourse to the wine-lader table three fines a year.
table three times a year, two

is a more intimate, domestic "restaurant-keepers"). who affair than the other two, can produce menus and service usually alternating between the surely unequalled elsewhere in town halls of Pauiliac and St Estephe. In the summer func-Estephe. In the summer func-tions, a great feature is the "intronisation" (literally en-thronement") of entrants, often foreigners introduced by the merchants, into the Com-manderic du Bontemps Médoc et des Crayes the publicity merchants, into the Commanderic du Bontemps Médoct et des Graves, the publicity per setting, white table cloths body of growers who array so that the colour of the wines themselves in appropriately could be appraised, and at medieval-type robes and who least some of the staff. After organise these three annual joliifications: no mean task.

This year, however, St Vincent was commemorated on a scale larger than ever known before in the Medoc. In Gaillan, far up the peninsular and in what is still commonly known as the Bas-Médoc a huge new building has just been completed to bottle and market the produce tion of ceremonies that began of four smaller neighbouring with a procession of the dulyco-operatives. In the vast robed Commanderie from the storage chai of this Uni-Medoc. village hall to the church where as large as an aircraft hangar, a special mass was said by the hundreds of bottle-filled pallets Archbishop of Bordeaux. There were ranged five-high around followed the intronisation of the walls to accommodate some 70 candidates who were sufficient round tables to seat not for the most part figures on more than 1.000 lunchers. the national or international



not only dined and wined, but in the summer.

Then each January there is a was owing to the existence in huncheon to celebrate the France of highly efficient, well feast of St Vincent, patron equipped outside-catering firms know as "traiteurs" (literally "metally and the company of the existence in huncheon to celebrate the France of highly efficient, well equipped outside-catering firms know as "traiteurs" (literally "metally and the company of the existence in huncheon to celebrate the France of highly efficient, well equipped outside-catering firms know as "traiteurs" (literally "metally and the company of the existence in huncheon to celebrate the France of highly efficient, well equipped outside-catering firms know as "traiteurs" (literally "metally and the company of the existence in huncheon to celebrate the France of highly efficient, well equipped outside-catering firms know as "traiteurs" (literally "metally and the company of the existence in huncheon to celebrate the France of highly efficient, well equipped outside-catering firms know as "traiteurs" (literally "metally and the company of the existence in huncheon to celebrate the firm of the company of the com the world. St Vincent's caterer came from almost the farthest southern point of the Gironde, from about 80 miles away in Grignols near Bazas. He brought the food. cooking equipment, the hot consommé three main courses were served (including delicious foie de canard with apples) followed by cheeses. Black Forest gateau, coffee and liqueurs—and all for FFr 120 a head to the organisers: little more than £10 even with the depreciated pound.

The lunch was the culmina-That this large number was wine scene, but vital cogs in the

such as a tractor driver at Latour, a vigneron with 50 service and Lafite's female vintage chef de cuisine. pre-prandial speeches better at least on such an occasion than post-prandial one-delayed the start of the luncheon until 2.45, it was no fault of the efficient service that the meal did not end until

As for the wines, they started

with an excellent Médoc 78, bottled by the Uni-Medoc, followed by Ch Liversan 74 and a particularly good Ch Meyney 73. Twenty to 30 dozen apiece were provided by the Commanderies but these were by no means all the bottles that gradually accumulated on each table. For from cartons brought in by growers bottles and magnums emerged and were circulated. By standards to which we are unaccustomed in Britain most of the wines were young, including a good many 78 crus bourgeois that might still seem a little hard and unyielding to us. For not only do the French like their wines "racy" and full-bodied, but have often noticed that in France one can somehow drink with enjoyment wines that here one would consider hardly

However, for this occasion I personally had had a good "running in." On the previous day at a buffet lunch in Ch Palmer's chai we had started with bottles of the '81, drawn from the cask; and amazingly aromatic and forward though full-bodied it was.

Moreover, St Vincent's day

did not begin for me with the lunch-of-a-thousand in Gaillan. For I was invited to a perit dejeuner vigneron at Ch Paymartin in Ordonnac in the Bas-Médoc. In earlier times, when the winter pruning began at first light, and even perhaps today when the prompt call of

production of Médoc wines, la chasse demands prior fortification, substantial morning refreshment would have been welcome, but stout adherents to "English breakfast" might still find it a little difficult to accommodate themselves at 8.45 am even to the most tender bleu entrecote steak that had barely passed over the grill fired by vine prunings. And to the carafes of the chateau's '32 that lined the hospitable long table in its sitting room. deep-coloured, big fruity wine that might be fairly described now as "hearty": though the '81 was also available to accompany the razor-thin slices of Dutch Gouda, which the French

> on any scale. This breakfast '82 was not the only cru bourgeois claret of that year which I sampled during my brief visit, and there is no doubt that it will turn out an excellent vintage: full in colour, flavour and body, with a bouquet that will certainly develop. These are surely not early-developers, but it is said that the tannins, which preserve the wines, are "soft" rather than "hard," as they are in the "75s and "78s. So they should be drinkable earlier: on this level of class perhaps after

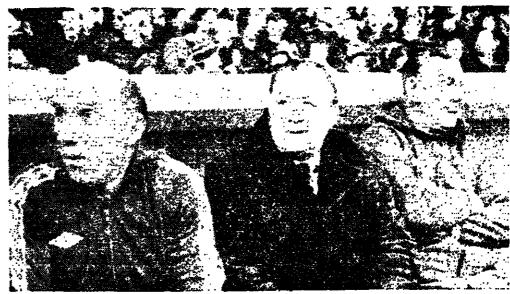
about five or six years.

mistakenly regard as the only foreign cheese worth importing

Whether, under the influence of the investment/speculation market the leading '82 classed growths come out at opening prices noticeably higher than last year, nevertheless the crus bourgeois should continue to be good value for money. To make a selection from among well over 100 must be the job of merchants in Bordeaux and, in Britain, but when the final blends have been made and, in the spring, experts at least can assess their qualities, many should be good candidates for buying here en primeur, and after bottling and delivery lay-

ing down for the years ahead.

SPORT



On the hot seat, Moran, Paisley, Fagan

Trevor Bailey looks at Paisley and Co

The wonders of Liverpool

championship has already lost basically simple. much of its appeal, as it has become a one-horse race with the main interest on who will finish second, qualify for

Europe and be relegated. Liverpool have completed 28 of their 42 League fixtures, are 12 points ahead of Manchester United, have also won their last eight League matches and have a much better goal

average.
In addition their comfortable 3-0 victory over Burnley on Tuesday in the first leg of the Milk Cup semi-final should be more than enough to guarantee them a place in the final for the third time on the trot and they are the side that the other remaining competitors would most like to see eliminated from the European and the FA

Cup.

They must be at least one, probably two classes better than any other team in the country. It therefore would come as no great surprise, if they followed up last year's double with the first ever treble, which would be a fitting note for the admirable Bob Paisley, the most successful manager in British football to retire on.

The main danger is likely to stem not so much from the opposition but from physical fatigue and injuries.

There are numerous reasons for the success of the Mersey machine and why in the last two decades they have won eight league championships, three European cups and two FA, two League and two EUFA cup competitions.

One of the most important, and satisfying for those who care about the ga has been achieved by constructive possession football which moulded to suit their players and the changing conditions, their assistant manager. Joe near the foot of the table.

basically simple.

In the first half of the recent
FA cup battle between Tottenham Hotspur and West Brom- to avoid the transitional period

play football, the remainder appeared more concerned in preventing their opponents from doing it, and were not especially worried how. This does not happen at Liverpool, because all their

players possess constructive skill which they are expected and encouraged to use. This is why they are so dangerous coming from behind, as they showed yet again against Luton last Saturday.

They have the confidence and believe in themselves which allows them to go on playing their brand of precise intelli-gent football and to rely on their creative ability to probe an In contrast, many clubs find-

ing themselves a goal down with time running out, tend to panic and begin to pump long hopeful balls into their opponent's overcrowded penalty areas, praying that urgency and pressure will produce a mistake, or a lucky

Bob Paisley believes in great players. Dalglish is possibly the most talented attacking foot-baller in the land and it is doubtful whether there is a more complete half-back than Souness. But Paisley does not believe they should be indis-

scoring is shared round the Manchester City.

of Paisley, who has been with not look as good as last year. been ammended and the club for 43 years, coach well there are a number of Ronnie Moran. 33 years, and decidedly undistinguished teams

last month at Courchevel,

Lloyd's members more than

instance, but the winners were

of a standard not far below

that of international "B" teams.

at the insurance meeting-the

14th of the series. The main

event was a giant slalom, with

more than 200 competitors from

A special slalom for inter-

national teams, incorporating

tight, fluid turns, was won by

These two events were run by the French hosts. The Lloyd's

community has contributed a

rather novel addition to the

meeting in the shape of a knock-

out relay race down parallel

The Lloyd's involvement in

the event has been master-

minded by Stephen Hobbs, of

Lloyd's brokers Rowbotham.

Hearing about the event from

business contacts in 1976, he

received permission to take out

a small contingent. With the

numbers of British growing

the Italians.

There was plenty of variety

wich Albion only Ardiles which regularly occurs at the seemed interested in trying to end of a successful run by a

> Their secret lies in the way they release players before they have really started to slide and are still more than good enough to command a regular place in most other clubs. Only two of the team who helped Paisley to his first league championship six years ago are still at Anfield.

All the others have moved on to new pastures. Last season, although no fewer than five newcomers were intro-duced into the side, they still finished with two titles. That shows superb administrative judgment and timing.

Having so much exceptional young talent with the expertise to fit into the first team means that nobody, however brilliant, can afford to relax. Everybody has to do the more mundane things like running off the ball, covering and challenging for possession which is why combined with the success the Liverpool players have retained their enthusiasm and appetite for the game.

Without in any way detracting from this outstanding side. I think it should also be men-tioned that this is very far from a vintage season in the First Division. Manchester United pensable.

His aim is 11 outstanding footballers who complement each other and this policy is reflected by the way the contact the image of the intershold of becoming a really briliant team.

Watford are exciting and Nottingham Forest may be on their way back, but the majority reflected by the way the contact their way back, but the majority reflected by the way the contact their way back. Swansea. Ipswich, Southampton, Spurs. The accumulated knowledge Aston Villa and West Ham do

with a crate of champagne as the stake. This time the result

was much closer and the first

team won by a mere couple of

sadly I have to report that we

were out-skied in the second

round and retired with the

other losers to drink vin chaud

from the specially constructed

the arrangeemnts, but was even

able to provide a race trainer in the shape of Alistair McGill.

who was captain of the British

Army Alpine ski team in the

mid 1970s. He says: "We get all stan-

where they feel like.

Rowbotham not only handled

ice bar.

What makes a champion?

NOTHING, they say, succeed like success (an aphorism that is demonstrably true in indivi-dual sports like tennis and golf. Confidence is everything, plus of course, a total belief in your own

A champion's ego is large—it must be—but unlike his technical equipment and physique which develops with growth and ized work the ezo is there from the start. It is the force which drives him on in adversity. It

feeds on success. Watching the process at work over the past 30 years among the promising young players who have become champions (and some who haven't) has been a fascinating experience. To watch John McEnroe's ego

being bruised in public during seven successive executions at the hands of Ivan Lendi was to watch a soul in torment.

barrier last week-end in Philadelphia can only be imagined. Now Lendl's own ego, built up by 66 consecutive winning matches indoors since April 1981 (which included an important win against Jimmy Connors after nine defeats in 10 previous meetings) has been dented. It is interesting to speculate

To see the way Hopman

atmosphere and environment and when he went to work in

> John Barrett tells tennis

remains the last Australian champion at Wimbledon (1971) and the remarkable, ageless Rosewall was their last finalis:

national coach, things are be-

in the world for the past two years.

world at the end of 1991 to be 44 now, thanks to winning his home courts at Kooyong in December.

quantum leap into the world's top 10 he will have that Australian tradition of success unconsciously behind him-just as Czechoslovakia's Lendl did when he jumped from 74 at the end of 1978 junior to 20 a year later, then to six by 1980, two last year and now three—a marvellous launching pad for an assault on

dards of skiers here for the which he seeks a first success week. So the important thing is to stop people holiday skiing. this year.
The Czechs had Jaroslav They have got to become more aggressive, and turn precisely Drobny, that great left-handed champion of France (1951-52) and Wimbledon (1954) to estabround the poles rather than The most common mistake lish their tradition of success. is to lean too far back and not bend the legs enough. If you Yes. national expectation of sporting success most certainly

hist a bump or rut you acce lerate away, usually in the wrong direction. And after 200 prove it. people, the French giant slalom is pretty rutted." Quite apart from skiing well.

team tactics can be critical. Go all out and you may be the fastest team, but one fall or missed gate disqualifies. more sedate pace at least ensures completion of the

course. But unlike the world cup. winning is not all-important. In the words of Stephen Hobbs:

What better way can there be to meet friends each year from the continental insurance companies with whom you do, or may do. business?" extremely useful Pearlstone.

For Auction did not manage Hurdle on January 8, For

In a race which may well turn the Waterford Crystal Champion Hurdle betting upside down Daring Run can prove that he is right back to his best by since that time. Daring Run defeating the favourite, For

NEWBURY (subject to 7.30 am course

The extent of McEnroe's relicit

why some nations produce champions while others don't All players inherit artional attitudes and traditions. I grew up alongside those legendary Australians Lew Hoad and Ken Rosewall, Rod Laver and Roy Emerson who were all helped to greatness by Harry Hopman, their Davis Cup captain and tour manager who had already established an aura of superiority for Australia through Frank Sedgman and Ken McGregor.

moulded those young egos was a revelation. Discipline was strict and sometimes resented - hiii always respected. And success was simply assumed.

Hopman's influence was paramount in creating the right

America in the early 1970s a void was left which still has not been filled. John Newcombe

success stories

(1974).Now, with Newcombe and Tony Roche home again and dedicated to developing new talent assisting Ray Ruffels, the

ginning to happen. A young man has appeared who has the credentials to put Australian tennis back on the map. Pat Cash is from Melbourne, a rugged young battler who has been the best junior

He has leapt from 332 in the first Grand Prix title on his In his attempt to make the

when he was the world's No. 1 the major championships in

exists and there are plenty of

examples from other sports to One only has to see what influence Bjorn Borg's achievements have had on Swedish juniors to know that the success syndrome works. Mats Wilander is only one of dozens

of talented coungsters there. The greatest tennis nation, the U.S., bre-ds potential champions by the dozen. Winning and success are a way of life

there-but a cruel one. Their latest potential cham-

pion is young Jimmy Arias who turned pro in January 1981 at the age of 161 and is now firmly established in the men's came at number 20 in the rankings a phenomenal rise of 653 places since he first appeared on the computer in May 1980. He too has the tough last hurdle to cross. Another to watch is Jimmy Brown who has come from 408 to 97 in one year and is still rising.

Sadly in Britain, we lack a man who can lead the present generation by example to see themselves as future champions in the way that Angela Mortimer paved the way for Ann Jones and Virginia Wade. Fred Perry's successes in the

1930s are too distant to create the aura just as Tony Wilding's achievements before the First World War are too remote to inspire present-day New Zea-land. Here, as in Czechoslovakia with Drobny and in Sweden with Borg we will have

Beasts from the theatre

BY JANET MARSH

Royal Circus. At these estabhishments the stage was extended to take in a circus arena. and the dramatic spectacies— with titles like The Battle of Waterloo, The Courier of St Petersburg, The Blood Red Knight or The Horse of Troyalways ended with an epic display of horsemanship.

These Hippodramas were first invented by Philip Astley; but wes Astley's brightest star, Andrew Ducrow, who memorably defined the aesthetic principle of this sort of thing: "Cut the dialect and come to the 'osses." Even Duorow had to share the limelight with the animal stars which did not number only osses. The rage of the 1830 London season was an elephant called Mademoiselle Djeck, who appeared at the

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Ameterdaeu P.H. Box 1296, Ameterdaeu C. Tulex: 1637, Tule 276 796.

THE LONDON theatres of the carry nineteenth century went in for thrills rather than literature; and the biggest thrills beroine gallantly rescued her were the Hippodramas and Wild royal master from the prison Beast Spectacles offered at where he had been incarcerated Astley's Amphitheatre and the by a vile ususper. by a vile ususper.

For several years after this

elephant dramas were the rage. and Wombwell's Menagerie toured The Royal Elephant of Siam for many years. In 1838, however, horses and elephants were both eclipsed by

the arrival in London of the young American lion trainer Isaac Van Amburgh, who was generally credited as the first man to put his head in a lion's mouth. A rival to Van Amburgh

YAUDEVILLE CC 01-836 9988, 01-830 9232 (8 lines). Group sales 379 6061. MOURA LISTER PATRICK CARGILL, BARBARA MURRAY. GLYN HOUSTON IN LONDON'S FUNNIEST FARCE KEY FOR TWO by John Chapman and Dave Freeman. Nominated For Swer AWARDS 1982: COMEDY OF THE YEAR, Eves Mon-Fri S.O. Mets Wed 2.45, Sats 5 & 8.

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appeared the following year, in frained from "comparisons the handsome, 6 ft 2 in shape most adjour hetween the handsome, 6 ft 2 in shape most adjour hetween the handsome, 6 ft 2 in shape most adjour hetween the handsome. of John Carter, the Lion King, who distinctly upstaged Van Amburgh by making balloon ascents with one of his leopards. In 1843 the two stars went into partnership as lessees of the English Opera House. The Amburgh the only manager



Mr Van Amburgh, the lion tamer dressed in theatrical Roman

barous warrings of lions and tigers and the more humanizing sounds of English melody . . . as the English Opera is not the only stage upon which faults against good judgment or sound taste are committed or Mr Van

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JOAN EARDLEY at BROWSE & DARBY 19, Cork St., W1. 01-734 7924.

No. 00373 of 1983 IN THE HIGH COURT OF JUSTICE CHANCERY DIVISION
IN THE MATTER OF
BXL PLASTICS MATERIALS
GROUP LIMITED
AND IN THE MATTER OF THE COMPANIES ACT 1948

NOTICE IS HEREBY GIVEN that a Pentuon was on the 31st day of January 1983 prosented to Her Majestv's High Court of Justice for the confirmation of the reduction of the capital of the above-named Company from \$5.000,000 to £1,200,100 by returning capital which is in excess of the wants of the Company,
AND NOTICE IS FURTHER GIVEN
that the said Petition is directed to be
heard before The Honourable Mr Justice

heard before the Honourable Mr Justice.

Strand, London, WC2 on Monday the
Ziet day of February 1983.

ANY Creditor or Shareholder of the
making of an Order for the confirmation
of the said conduction of capital should
appear as the time of hearing in person. annear at the time of heating in bersor or by Counsel for that purpose.

A copy of the said Petition will be turnished to any such purson requiring the same by the under-mentioned Solutions on payment of the recurred charge for the same.

o for the same. ad this 12th day of February 1953 LINKLATERS & PAINES (ARob.). Barrington House, 59-67 Gresham Street,

than to the more elevated feelings and tastes of the London public." (The play in question was Aslar and Ozines, or the Lion Hunters of the Burning Zaara.) Inevitably Lion Oueens fol-

who caters to the lower rather

lowed the Lion Kings. The first of these was Nellie Chapman. niece of George Wombwell of Wombwell's Menagerie, and after 1949 the wife of "Lord" George Sanger of Sanger's Circus. Nellie proved luckier than her

cousin Ellen Bright, who became Wombwell's Lion Queen in 1848. when she was only sixteen. Two years later, in January 1850 while appearing at Chatham in a cage with a lion and a tiger, she was attacked and killed by the tiger. The Queen of England had been rather dubious about the propriety of Lion Queens, and was apparently somewhat hesitant about seeing Nellie Chapman's performance at all. She was deeply upset by Ellen Bright's disaster, after which female beast trainers were forbidden by law.

It is proof of the public's fascination with such performances that some of them provided the subjects of Staffordshire chimney ornaments. Several of these groups figure in a Sotheby sale of English pottery and porcelain on February 22. An amusing little group, probably based on a woodcut illustration to a Wombwell playhill, shows the sagacious elephant rescuing Prince Almanasor from the upper window of his castle prison in The Royal

Elephant of Siam. A group titled in gilt "Death of the Lion Queen " would make a spirited if slightly gruesome ornament for a cottage chimneypiece. Poor Ellen is being mauled by a beast who, presumably for decorative reasons, has been spotted like a leopard. True to the facts, her lion, whose name was Wallace, sits peaceably by, having no part in the slaughter of his young mistress. The rarest item in the sale is a small group, in a rather odd porcelaineous Staffordshire ware, showing Isaac

Amburgh in Roman costume, standing between a hon and lioness whose heads he is patting. A lion cub sits at his feet. and a leopard is clambering upon his shoulder. Only a few examples of this prerty and amusing group have come to light, though it is stil surprising that the auctioneers estimate

David Freud goes skiing with Lloyd's The City on the slopes

YOU ARE standing at the top national insurance races held satisfied and the race was rerun of what seems a very long slope. It may not be particularly Lloyd's members more than steep, but your legs are held their own. The atmostrembling slightly with nerves. phere was rather more relaxed You have to ski as fast as than at the banking meets, for ski lengths. As for the FT team, possible through what seem very awkwardly positioned sialom gates, and deep ruts dug by previous runners are lurking

round the poles waiting to trip you up. The starter brings back the electronic starting rod, you more than 200 competitors from brace yourself on your sticks all over Europe, about 50 coming and then you push through from Lloyd's. towards the first gate. The A special nerves disappear in an instant; you lean forward and crouch low as you dodge back and forth round the gates.

Soon the legs have a new problem: the front of thighs are burning with the strain of holding the position. From halfway down, the ruts threaten to throw your balance, and you can lose valuable time getting back to the optimal course. The finish, when it comes, is pure relief.

The slalom course is no longer the exclusive preserve of the dedicated racer and keen recreational skiers - including British skiers - are becoming more and more likely to face the challenge. Ski meets for professional groups have become a tradition on the Continent. Now even British are catching up. and there are separate race meetings for the Stock Exchange, members of Lloyd's of London and the banking community.

And the quality of British skiing emerges as nothing to sneer at. Certainly, at the inter-

> RACING DOMINIC WIGAN

PROVIDED THAT the weather does not intervene Leopardsnown should this afternoon produce by far the most informative Cheltenham Champion Hurdle trial to date. Daring Run, For Auction,

Royal Vulcan. Boreen Prince, Brave George, Grateful Heir and Larrigans Hollow have all been attracted to the Irish course for the £25,000 Wessel Industries Champion Hurdle. On paper, at least, the race looks to be a three-cornered the Inith nair

rapidly in the following years. he organised the relay race three years ago with the help of colleagues from his firm. On the latest occasion 24 teams of four entered-including one from the Financial Times. Lloyd's members saw off all comers and the final was

between the first and second Lloyd's teams. A fall by Lloyd's Two gave their rivals an easy victory.

However, honour was not who will be attempting to give

Although I have the utmost respect for Royal Vulcan's Cheltenham chances, it cannot be in the Newmarket-trained hurdler's favour that he has not seen a racecourse since putting two lengths between himself and Gave Brief at Newbury on November 27.

His principal opponents have both put up highly creditable performances on their home soil had little to beat when landing Punchestown's 21 mile Morgiana Hurdle on December 30, and he scored with consummate ease. Making virtually all the run-ning he passed the post with

9 lbs to the English raider Royal to win last time out, but he. too, could hardly have put up a more impressive display. Running arguably the race of his life here in the Sweeps Auction failed by just a short head to give 2 st to the gambled on Fredcoteri.

Auction.

inspection) 1.20—Aaborun** 2.40—King's Parade"**

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'King Ariel' divides Israel

By David Lennon in Tel Aviv

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Saturday February 12 1983

Third World leverage

apposite But while Common Crisis is more pragmatic than the Commission's cerlier blast on the same theme, many of the underlying assumptions and global solutions remain the same. Brandt has yet to take aboard all the lessons implicit in today's recessionary melange of excessive debt, unstable currencies, contracting trade and energy uncertainty.

The origin of the present turnoil ites very largely in the approach to global economic problems, or in establishing a market lace, than the history of

In one sense the dramtic in-crease in oil prices in the mid-1970s represented a belated the bankers. Indeed one recognition by the producers criticism of the developing that the market had been rigged countries might be that they that the market had been rigged in the Western interest. But have used this leverage with too the nature of their response was little imagination. Few novel such as to preclude a co-operative dialogue with the —which is a pressing priority consumers. The show of in the absence of a much bigger Third World demands for Global Negotiations, common commodity funds and the rest And is it right to equate the developed major countries could never trust in Brazil and Argentina-with the solutions based on the notion South? of mutual interest.

Non-oil producing. developed countries, meantime, grammes with over-indebted were among the worst hit, since countries, there is certainly they tend to require more a given unit of output than developed countries. The idea of a cohesive "South," in which developing countries private credit flows if bankers shared common interests, was start to lose faith in the IMF's thus built on shaky founda-

Response

countries' funds on easier terms. made this week is welcome as Yet this, ironically, is a remedy is the recent decline in the rate that has already been tried and found wanting. The process of and elsewhere; and the con-DCs: between 1974 and 1979

regarded as having been disastrous both for borrower and lender. Absence of conditionality meant that too much debt finance was diverted into unaccumulated mountainous debts. Third World countries were confronted in 1979 with a belated western response to the inflation that was partly caused

A COMMON crisis it most certainly is. To that extent the title of the Brandt Commission's latest report, which offers a bold set of remedies for our about the fewer and are the fewer areas. a bold set of remedies for our tacular rise in prime rates. present economic ills. is wholly Measured over the four years to the end of 1980, they rose more than three-fold. In short, the Opec trick was perpetrated in reverse by the developed world through the medium of dollar interest rates.

Outcome

Paradoxically, the outcome has been to bring about a far bigger transfer of power to the Third World than was ever likely to come about through Global Negotiations. The leveroil crisis of 1973-74 and the age that debtors such as Mexico developed world's reaction to it. And nothing demonstrates their capacity to damage the hetter the difficulties inherent reserves of the western banking in the idea of a North-South system is formidable. In these circumstances any

country that is sufficiently heavily indebted scarcely needs mutual interest in imposing heavily indebted scarcely needs co-operative solutions on the to fall back on Group of 77 solidarity for support: its own leverage is probably sufficient to secure it the kind of financial solution that it wants from that helped spawn economic recovery than most people now expect—have come from the borrowers themselves.

As for the conditions laid less down by the IMF in its proroom for more sophistication and discrimination. Yet the developing countries themselves must be acutely conscious of the difficulty of maintaining weakened conditionality.

The North and the South cer-

tainly do have a common interest in lower interest rates, The nub of many Third lower inflation, and an adequate World demands today is that flow of official funds to the the developing countries should Third World. The agreement to be granted readier access to rich increase the IMF's resources petrodollar recycling was a tinuing search for cooperative non-governmental answer to the solutions to international monefinancial problems of non-oil tary problems is crucial. We also nave a common interest ir it provided them with cheap a lower, more stable oil price. That hope, carrying the pros-That policy is now widely pect of world economic recovery with it. provides much of the explanation for the recent buoyancy in financial markets. Both have an overwhelming interest in preventing a further productive channels. And having contraction in world trade and a retreat from the liberal trading order. Protectionism in the North undermines the debt servicing capacity of the South. Interdependence, as Brandt TSRAEL'S democracy has defence minister had a "whiff severely as at any time in

the Commission of Inquiry into the massacre of hundreds of Palestinian refugees in Beirut while the city was under Israeli occupation last September.

The man at the centre of this week's storm has been Ariel Sharon, the bull-like general who launched the invasion of the Lebanon. who blends considerable charisma with unassailable self-confidence and who in the past has been openly sceptical about the democratic process.

Each day rival groups of demonstrators have gathered outside the Prime Minister's office, some passionately supporting the report's recommendation that Sharon must resign, others equally contemptuous of it.

Tragically late on Thursday night, these divisions were highlighted when a hand grenade exploded among the anti-Sharon demonstrators, killing one and wounding several

It seems almost certain that this was an attack of Jew upon fellow Jew, a graphic reminder of the way in which political violence has risen so starply in recent years. For most Israelis the issue

this week has been a simple one. On the one hand there are those who argue that it is quite legitimate for Israel to use unrestrained force to crush

A 'whiff of the putsch' accusation

any opposition to Israeli rule in any Arab territory. This view is certainly associated with General Rafael Eitan, the Chief of Staff, and by a considerable number of members of the Cabinet, the Knesset and the population at large.

On the other hand are those who support the Commission's findings and accept, as a com-mentator put it in Haaretz newspaper this week, a responsibility which "stems from the obligations of rules of ethics accepted among civilised nations rather than from any legal norms; and it is those moral obligations which were violated by the Ministers named in the report."

For a few days this week the

Begin Government seemed unto make up its mind which side of this divide it belonged. General Sharon's refusal to resign posed a severe dilemma for Mr Begin who has no love for his defence minister. He refused to make him a hero of the extreme right by dismissing him, but the spectacle of three long days of inconclusive cabinet debate deeply disturbed some Israelis. Dr Yosef Burg, the veteran Minister of the Interior, even complained

at one emergency cabinet meet-

ing that the actions of the

been tested this week as 'of a putsch" about them. Dr Burg accused the defence

the nation's turbulent 35-year minister of trying to manipulate the Army's general command For the past four days the in order to save his own policountry has been deeply divided tical neck, a potentially explo-in its response to the report of sive charge in a country where the divisions between military and civilian power have been blurred by the fact that the country has essentially felt itself at war ever since it was founded.

> In addition to establishing the facts about what happened in the camp, the Commission also made a series of recom-mendations for the punishment of some of the people involved in the decision to send the Phalangists into the camp and others who failed to act sub-sequently to halt the slaughter.

> Applying the doctrine of indirect responsibility, the Commission rejected the arguments that because no Israeli soldier any of the killing, Israel

should escape the blame.
One of the most important innovations in the report is the concept of indirect respon-sibility relating not to the massacre itself, but rather to the possibility of preventing or halting it.

General Sharon has certainly made no secret of his contempt for the report. He suggested to the High Command, and later to the Cabinet itself, that they should simply ignore the Commission's recommendation that officers found to be derelict in their duty in Beirut should be punished.

Sharon was sup-General ported in this by General Eitan. The Commission said it would have recommended dismissing him too but for the fact that he is due to retire soon. General Eitan complained to the Cabinet that the Commission's strictures against some officers were too severe — they should not be judged for their only been following orders and actions during the two days of the Chief of Staff confirmed the massacre, but on their this. otherwise excellent record of

service to the state.

It was precisely this attitude to which the Commissioners objected. Nor is it only displayed in connection with the Lebanon. General Eitan admitted while appearing for the defence during a court martial in Jassa this week, that he had

AMERICAN public opinion has generally both welcomed

the report of the Israeli com-

clusion that Mr Sharon had

dission and accepted its con-

The report was widely

vindication of Israeli democ-

racy. It was seen as showing

that nobody was above the

law-or, as the New York

Times put it, "no strongman

will soon regain the power to

drive Israel's policies beyond

the shock that the massacres

caused on this side of the Atlantic, the Los Angeles

Times said this week that

"out of tragedy and anguish

has come a certain redemptive

While there is no denying

the established consensus

indeed issued orders to harrass West Bank Palestinians who opposed the Israeli occupation. The soldiers accused of brutality claimed that they had

General Sharon himself has been in hot water before. He was nearly court martialed for disobeying orders during the 1956 Suez-Sinai campaign, and losing three dozen of his men in a foolhardy attack at the Mitla Pass. But thanks to the patronage of the then Premier

A similar broad theme has

been struck by the powerful

American Jewish lobby, whose

spokesmen have said that the

enquiry and its conclusions

reflected a commitment to

moral decency in Israel that

would

strengthened as a result, said

Mr Julius Berman, president

of the Union of Orthodox

Jewish Congregations of America and chairman of the

conference of presidents of

Most, though by no means

all the Jewish organisations have also agreed that Mr

Sharon should resign—if only

for the good of Israel, rather

than necessarily as a result

major Jewish organisations.

emerge

honour."

Israel

of the war. He was hailed then as " Ariel,

King of Israel." a title which was bestowed on him again by his chanting supporters this week. Those who believe in him do so with a blind fanaticism. Those who oppose him, are aldemocracy.

David Ben Gurion his military ster conducted the war in mature to assume that this

HONOUR IS SATISFIED IN THE U.S.

career was not ended. Lebanon as his own personal Eventually he became a affair, frequently only informnational hero when he led his ing the Cabinet about military troops across the Suez canal in moves after they had been 1973 and helped turn the course carried out. In launching the invasion last June he was putting into practice his belief that Israel should use its overwhelming military power to dictate its will in the region.

His future is now cloudy as he wants to remain in the

Cabinet as a Minister without most as fanatical, convinced as portfolio. It is not certain that they are that he is a danger to the Cabinet or Knesset will approve such an appointment. The outgoing defence mini- In any event, it would be pre-

resignation marks the end of his political career. General Sharon, still wants to be Prime Many thoughtful Israelis have

been disturbed by the way that, under the influence of men like Sharon, Israel's whole political climate has been changing. The Jerusalem Post writing yester-day about the fatal grenade and about the tatal grenade attack on the Peace Now demonstrators, said, "there has developed in Israel during the reign of the Likud a propensity for political violence, And its home, is among the Government's supporters.

"It marred the election cam-paign of 1981 and it has defaced the political scene ever since. When hooligans are organised to bust up political meetings when critics are called traitors when the opopsition is equated with the PLO, when Jewish vigilantism on the West Bank is made legitimate, when ethnic differences are deliberately enfiamed for political gain—and when the leader of Government tacticly endorses by his silence those assaults on democratic norms, there is indeed cause

This new polarisation also has an "ethnic dimension." The western Ashkenazi immigrants tend to be more liberal, while the Sephardi immigrants from the Middle East and North Africa tend to favour a "might is right" approach.

Mr Begin and his Likud block have widespread support among the Sephardim, but it should not be forgotten that the Cabinet itself—like the earlier Labour-Cabinet—is predominantly Ash-

The voting patterns of the Sephardim are more a reflec-tion of their social and economic status then anything else. They support Begin because for them he still represents the

Uncharacteristic from Mr Begin

opposition to the Labour establishment they feel discriminated against them during its 29 years in power.

The Opposition Labour party refrained from trying to make political gain out of the troubles of the Government. Mr Shimon Peres, the party chairman, ordered his members to maintain a statesmanlike silence while the Government contemplated its reaction.

Mr Begin and the Cabinet in response have also maintained an uncharacteristic sitence in public in the wake of the publication of the Commission's report. The Prime Minister himself has, however made it clear that he considered resigning after he read the report and its criticism of him. But he was dissuaded by his Cabinet colleagues who warned that this could allow the Labour party to return to power. Mr Begin's greatest fear remains that Labour would be prepared to give up part of the West Bank in exchange for a peace treaty Reginald Dale in exchange residual with Jordan

implies, is inescapable. Letters to the Editor

Pay

From Mr P. Brown

are, thank goodness, head-are scrutinised by internal and quartered in the UK though a external auditors, the media, majority of their assets, staff MPs, ratepayers organisations, and operations are overseas. CBI representatives and above would I think do both them-selves and the business com- ally elected councillors. Their munity a favour if they were to record of public expenditure publish alongside the pay of the control over recent difficult highest paid director, the pay years has been shown to be, in of his counterpart in their UK aggregate, substantially better

Comparisons between the pay of Messrs Rowland, Giordano, failure always to be fair, I need Baxendale and Steel, who would only mention the reduction almost certainly carn more if from 65.5 per cent to 52.8 per they chose to run their companies from an EEC or U.S. of the rate support grant paybase, and their UK staff are no able by government to local more valid than those with government. It is a tall order their employees in the U.S., to expect rate increases no Germany, Nigeria or the Far greater than the level of infla-It is however, valid to com-

with the rewards of their top UK executives, whose earnings, aging and convincing that there under the current disclosure is a compelling argument for rules, cannot be isolated from those of senior international directors and executives. Peter M Brown. Reward Regional Surveys, 1 Mill Street, Stone, Staffordshire.

Councils

From the Chairman, Public Relations Panel. Society of Local Authority

Sir .- Mr Holland (February 4) may or may not have cause to be upset with councils in his area, and it is for them to consider whether his concern is justified. I am upset with Mr Holland who falls into the wellused trap of condemning the whole of local government on evidence which, even if substantiated, is certainly very

one in local government were Unfortunately, then to indict the whole of Revenue takes a different view. money seeking too few shares.

Rritish commerce and industric? Commodity futures transactions and little if arm of the money. British commerce and industre? Commodity futures trans

The overwhelming majority of local authorities in this country are well run organisa-Sir.-International companies tions giving, and caring greatly than that of Government itself.

As example of Mr Holland's tion, but countless authorities have achieved just that in spite pare weekly and monthly earn-ings of their British based staff. Is the record of state control of major enterprises so encour-

Gains

Clifford Smith.

more central control?

From the Managing Director,

County Hall, Ipswich, Suffolk.

Sir. - Mr Wolman's guide to trimming tax bills (February 5) was most interesting. Un-fortunately, one small item which he mentioned cannot go without comment.

While we offer congratulalations to the fortunate gentleman with the Polly Peck share certificate, we fear that the Inland Revenue will not look kindly upon his attempts to offset that capital gain with his loss on the proverbial "nastylooking cocoa futures contract.

It appears to us, along with many other reasonable investors (and evidently your correspon-Would readers condone the dent) that a capital gain is a

be assessed under Schedule D Case VI in the eyes of the Inland Revenue. Losses in these transactions can only be offset against profit on other Schedule D Case VI transactions and cannot be offset against capital gains or other income.

There is, however, the potenfunds which now exist. Provided that shares in these funds are widely beld, profits gained from them are usually assessable to capital gains tax. David M. Anderson.

Lower Thames Street, EC3.

Licences From Mr C. Rivington

Sir,—Questions similar to that posed by your correspon-dent under "Finance and the Family" (February 5) would not arise if a TV receiving set itself were licensed for use, rather than the building in which it is operated. That would bring the licensing of TV sets in line with that of motorvehicles and dogs, and would probably assist the authorities in tracing illegal operation of

At present it is anomalous that someone without a TV set who wishes to hire one for, say, a month, to cover particular broadcasts or meet the needs of a visitor, must buy a licence for the whole year, without any right to a rebate for the 11 months not used. Were the licence for the set, the hire charge could allow for the pro rata cost of the licence, as with a hired motor-car. Christopher T. Rivington. Crabtrees, Pembury Road,

Shares

From Mr O. Lewis.

Tunbridge Wells, Kent.

Sir,-Your publication (February 5) of the article by Barry Riley and Dominic Lawson was logic if, having found one or capital gain, whether it be both wise and timely. It high-two businesses who appear achieved in stocks, shares or lights a serious problem in the extravagant or inefficient, some-commodity futures contracts, whole system of share declings. the Inland There seems to be too much

of individuals generally fall to involved seems to be benefiting that restrictive practices were directly the liquidity and therefore the growth potential of the companies involved.

May I suggest that consideraof an additional commission (based on the consideration of each transfer) directly to the firm involved. This would soak tial for individuals to invest in up some of the excess floating a number of offshore commodity money and inject it directly into industry where it is so badly needed.

It would at the same time hopefully remove much of the current excess of gambling on the market, especially in the USM and make all share buyers and sellers aware of the serious and calculated, but vital, risk that is investment commitment. Oswald Lewis. Kelbuie,

14 Westbourne Terrace. Budleigh Salterton, Devon.

Railways

From Mr R. Legge Sir,—The Government proposal, in reaction to the Serpell report, to " restructure " British Rail's organisation (February 3) is a time-honoured nonto a managerial shambles. As a means of achieving the

stated aim of greater efficiency, the re-shuffling of existing personnel is, in itself, as relevant as re-arranging deck chairs on the Titanic, It offers no guarantee whatever that existing problems will at last be tackled. BR now has an annual deficit

of £1bn and traffic density is abysmally low, with less traffic per mile of route and per man employed than the railways in Thailand. Thanks to scarcely challenged restrictive practices, freight crews average only 14 train/miles per man per day and the new one-man crewed passenger stock for St Pancras-Bedford line lies unused and rusting in Cricklewood sidings.

The even worse alternatives outlined in the Serpell report could yet be avoided if BR management insisted, as the From Mr M. Blackwell.

dropped now as the only means avoiding major closures. Willpower is the prime need rather than new management " organigrams." R. F. Legge

87 Penhurst Gardens,

Engineers From Mr A. Dunn

Sir,—Sir Kenneth Corfield's letter (February 1), does not convince me that the Engineering Council can represent the interests of the engineering profession, when it cannot trust the profession to elect the means one or more tax payers members of council. The pro- and indeed most small offices blems of the CEI have been greatly exaggerated and if it had been adequately financed it would have been successful. The Council of Engineering Institutions did truly represent the profession as half the members were elected and the rest were nominated by the engineering institutions. This is to be replaced by the Engineering Council, which has been referred to by one of the local CEI branch members as a self appointed oligarchy, and by an elected assembly which will meet once a year and have no power. What is more the Engineering Council has no declared intention of retaining the local branch structure of the CEI, which has proved to be the real strength of CEI, and which has united the engineering institutes

at branch level. As a professional engineer I cannot accept that an unelected Engineering Council can possibly represent the interests of a true profession. If the profession has any self respect it will demonstrate its contempt for what is being proposed, and if not then it does not deserve to be a profession nor indeed will it be regarded as one. A. Dunn. 602 Doagh Rood,

Newton Abbey, Co Antrim.

Accountants

The Administration has declined to comment on either the report's details or the position of Mr Sharon, let alone that of Mr Begin. The official view is that this is an internal Israeli affair, and the U.S. itself has refrained from attempting to assess responsibility for the massacres.

of his own actions or inaction.

Privately, however, officials say that the report's findings reflect the extent to which Mr Sharon seems to have acted on his own authority in Lebanon. They suggest, or at least hope, that his removal will lead to a more flexible Israeli attitude on withdrawing its forces and pressing ahead with the broader peace process, as the Administra-

Christopher Cameron-Jones in

his article "A matter of tax."

(February 5) draws a compari-

son between the services offered

To say that "The chartered

accountant—has trained first as

an accountant and later moved

into the tax area" ignores the fact that our students take tax

papers in all major examina-

tions and must have experience

in tax before their qualifying

service is complete. In addition

far from limited "experience of

tax work" in a smaller practice

representing the norm it is a

fact that every business account

handle the tax work for their

clients, whether company, partnership or sole trader. This

is quite apart from the purely

individual personal tax work

which constitutes a sizeable

part of all chartered account

The real difference is between

an impersonal department of a

large organisation and a pro-

fessional service with all that

implies in the old fashioned

sense of "professional," ie the

clients interests are paramount

and there are no associated services to sell. A breadth of

view and expertise from a pro-

fessional with no limited lia-

bility who succeeds only on his

reputation. A willingness to recognise the limits of his

specialist assistance. I will not

deny that it is possible to use

the economies of scale and com-

puter facilities to reduce the

cost of routine tax and accoun-

tancy services but tax and

accounting is rarely routine and

heavy overheads negate any cost

There is a world of difference

in settling a client's tax liabili-

tles and minimising them.

Michael Blackwell

Stafford House,

10. Billetfield.

A. C. Mole and Sons.

life-time's expertise and

advise on the sources

ants' practices.

by banks and chartered accoun-

tion has repeatedly called for, The State Department says that it "does not see why" the report and its political impact should slow down still further the Lehanese-Israeli negotia-

tions on troop withdrawals, in which progress remains extremely urgent if President Reagan's September peace initiative is not to run totally

Yet while Mr Reagan has come close to accusing the Israelis publicly of dragging their feet in the talks in recent days, there has as yet been no sign of tangible pressure on Jerusalem to hurry up. Mr Reagan remains one of Israel's strongest sup-

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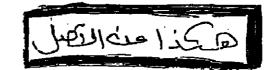
A series of summary tables provide a handy comparative digest of all the facts and figures you need from all the various schemes. Comprehensive chapters include all the information you will need on executive pension schemes, how different types of plans compare, Inland Revenue rules which apply, and the structure and workings of small, self-administered pension schemes.

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Hazel Duffy looks at the performance of the National Freight Consortium, bought out by its employees 12 months ago

A good year for the worker shareholders

chairman of the National Freight Consortium, at the end of its first year as an indepen-

Twelve months ago NFC which groups together several well-known haulage companies including British Road Services, Roadline and National Carriers, travel agency business, was sold by the Government to its employees for £53.5m—the largest buy-out of an industrial company in Britain and quite possibly in the whole of Europe.

It has been a good year for the company's shareholders a fact which was underlined last Saturday when 1,750 of them packed the main hall and djacent cinema at the Birminghame Metropole Hotel for one of the largest shareholders'

meetings ever held in Britain. The meeting was lively, well-informed and a far cry from the usual perfunctory list of motions which characterises the average

off to Norwich where he expects cuse the group's progress. All the directors have regular meetthat shareholders are fully up-

enthusiasm of those who subscribed to the shares last February—and of those employees who did not buy shares at the time but now want to ciamber aboard—has been helped enormously by the fact that the going has been good for the company in the past

The £1 shares have been revalued twice, so that they are for Marks and Spencer.
now worth £2.45. The share The changes actually began

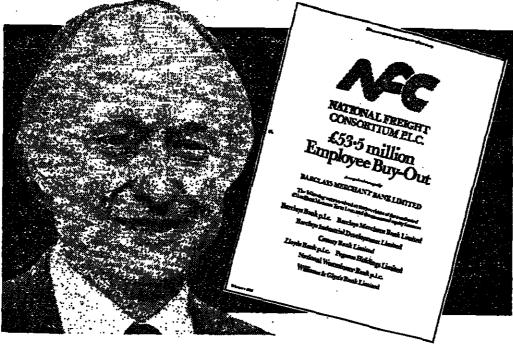
"I STILL ask myself the ques-tion why did 10,000 people buy only be traded among em-shares in their company," ployees, pensioners and their reflects Mr Peter Thompson, families. Dividend payments families. Dividend payments totalling 12p per share net were declared for the first eight months of trading under the new ownership, ensuring that those employees who borrowed money to buy the shares could more than repay the interest on their loans.

It would be tempting to ascribe the success of the new consortium—a trading profit of £11.9m on turnover of £290.1m in the first eight months—to a new mood of dedication among the employee shareholders. In fact, the success of the NFC during a very depressed period for the road transport industry is more the result of commercial decisions taken two or three years ago, as well as sales of surplus property. In the tough, highly competitive, and individualistic road transport busi-ness, NFC had been trying for some time to shake off its reputation as a rather sleepy organisation that was "featherbedded" by being state-owned.

The more successful com-Mr. Thompson is used to talk panies always played down the ing to his shareholders. Early NFC connection. Mr Geoffrey next month, for instance, he is Pygall group managing director of BRS and previously head of 100 and 200 to meet him to dis. Pickfords, says: "When I was at Pickfords, being a member of the NFC was not a good ings like this now at least four weapon to have in your sales times a year in each region so armour. Nationalisation was something we just did not talk

> . The new aggressive marketing policy has been particularly successful in contract distribution, where BRS and National Carriers have won some highly competitive contracts with such customers as Boots, Kelloggs, Procter and Gamble, Alcoa and Hoover. Fashionflow, one of the companies in the recently formed National Services group. carries all the "boxed articles"

holders thus have a capital in earnest six years ago, when



The NFC's Peter Thompson: used to talking to his shareholders

Mr Thompson, ex-Unilever, took over at NFC after a spell with BRS. He set out to inject NFC, and placed considerable emphasis on employee participation. "I went on a management Management Association about six years ago. I was sceptical, but I came back converted to the necessity for a proper communications structure," he says. (Since then, a further 70 seniorexecutives have gone on a similar course.)

At the same time, the pay structure was overhauled with a new system for senior managers which is highly performance oriented—a few high fliers who exceeded their targets substantially increased their salaries by 32 per cent last year. Clerical grades are now also benefiting from performance-related schemes. Pay

bargaining with trade unions, on the freedom with which the formerly centralised in the company can expand. Here, how-hands of the NFC, is now ever, properly sales make a handled by the individual com-

panies at local level. The buy-out has also encouraged the companies to look closely at experience elsewhere in the group. There is, for example, more willingness to use in-house facilities like engineering services and

workshops on a group basis. Mr Thompson says his own role has been sharpened under the new ownership. " I am much more involved in the success of the business. I have to be completely dedicated when I think of the people who have put their savings into NFC."

He also feels liberated now that the company is no longer state-owned, although the £50m loan which was taken on in order to pay the Government inevitably has a sobering effect

A speech to

go down in

Erskine May

was paid off in January.

Some of the shareholders think that these sales may be taking place too rapidly. The directors listen, explain that they are also investing in new properties, but are well aware that they must take on board what the shareholders have to

Indeed, they have decided to conduct an internal opinion poll with the sid of Weri to find out the kind of company that NFC's employees would like it to

The results of this poll will be an important ingredient in NFC's future planning. For Mr Thompson is one British executive who does not need to be reminded of the need to carry his employees with him.

Capital gains for the men at the depot

ERIC WARREN, a Birmingham freight warehouse foreman, married with five children, is pleased by his capital gain—more than £2,060 in less than 12 months. And so is his bank manager.

Eric, a small man engulfed by a heavy overcoat and green overalls, laughs. "My shares are good collateral, you know. I can horrow even more money against them."

He should know. He borrowed all the moneysome of it from his employers —to buy 825 £1 shares in the National Freight Corporation (now Consortium) when it was privatised. Dividends on his shareholding have so far heen worth nearly £3 a week net of tax.

But Eric, like many of his workmates at British Road Services' Bromford Mills depot near Birmingham's famous Spaghetti Junction, is sceptical about whether share ownership has brought about significant productivity advances or changes in management-worker relations.

The depot, according to management, one of Britain's higgest, husiest and most profitable road haulage sites, sprawls over 10 acres in the shadow of an elevated section

A hotch-potch of old brick huildings, formerly a wire works, was taken over by National Freight some 10 years ago and has been adapted to house computer technology and sophisticated distribution operations.

Kevin Roche, the 32-yearold manager of the contract

Columbo.

hire fleet and an enthusiastic shareholder, argues that Bromford Mills is a good example of the expanding and comprehensive range of transport facilities now being

Around 250 staff and manual workers provide services from vehicle maintenance and driving, to consultancy and computer-based freight brokerage.

But white and blue collars alike seem to be as one in stressing that even under state ownership efficiency was high and there was little scope for productivity

Ron Evans, outspoken manager for the past 14 years of the Birmingham distribution centre, has some 70 drivers working shifts throughout the day and night supplying, among others, Ford car factories with components from the West Midlands.

He prides himself on not heing desk-hound, "We are a tight-knit operation. Everyone he should be doing."

Most workers had been with National Freight for at least 10 years. "We only want goalscorers. You can't hit the sideuetting too often and still stay

He maintains Bromford Mills has always operated as a small, separate profit centre, and would not have survived without meeting its budget targets.

When drivers are asked if any cost savings have resulted from share ownership, they point only to minor things such as switching off lights.

Joe Hanson, a foreman and shareholder, sums up the feelings: "The attitude to work and the job has been fairly constant over the past

10 years. There has been little change."

But he believes that the consortium's dismatic profit improvement coald not have achieved without changes elsewhere in the national operation.

Stephen Hipkiss, computer operator, is equally at a loss to see how share ownership can bring significant cost changes to Bromford Mills. "Yes, I have shares. But it is not something you think about. We may switch off these spare afternoon, but that is about the limit."

Eric Warren, promoted six weeks ago after 12 years on the road, deals directly with his former driver colleagues.

He maintains the great advantage of the share scheme is that those workers putting in effort are now getting the benefit through profitability and higher earn-

The drivers at Bromford Mills, who earn £130 to £160 for a 52-hour week, settled for rise on January 1 of only £4. The deal is seen as an interim payment while nego tiations continue to give drivers full staff status.

The trade unions have been placed in a difficult position throughout National Freight. While ideologically opposed to privatisation of a state-owned concern, they acknowledge there may be shopfloor support in an industry noted for its spirit of free enterprise.

Ron Evans cites with amusement the case of a militant shop steward who, while voicing opposition to the concept, put up his money for the shares: "His attitude was: if that's where the action is, I want to be there.'

Arthur Smith

Weekend Brief

Jewel of the Deep South restored

the Contraction

anar Mr Rea

No slaves, no rum and no lawyers were three of the initial laws set down to govern the 35 families who—250 years ag today-climbed ashore to start work with King George II's permission on the 13th and last of Britain's North American colonies. Lack of slave labour helps explain why, given the onset of an insect-plagued and sub-tropical summer, the majority of them were dead within the year. Most of the settlers had come from the street poor of London.

Their settlement survived. however, to become the city of Savannah and the colony around grew through a revolution and a civil war and its aftermath to become the modern state of Georgia.

It seemed to an outsider a touch sentimental last Sunday, even in a sermon, for the preacher of Savannah's Indepenpendent Presbyterian Church to congratulate his congregation on making it through. But a contributions sense of its colonial past was genuine and, intense among the

select congregation. At a cost of millions of anniversary. The village of dollars, Savannah's centre has Godalming in Surrey—home of spectacularly restored. during recent years by a small but very wealthy group of the city's citizens—rewarding them, as it turns out, with a tidy pile returning Savannah to something like the beauty it once



Sunday's Presbyterian service launched a week of semiquin-

centenary (sic) celebrations in Savannah. They will culminate tonight in a ball for the restoration's affluent patrons to Art Gallery (tickets \$.5 per

Savannah's historic district.

enjoyed as the jewel of the was falling rapidly into dis-Georgia.

raise funds for the city's Telfair He had friends in the city, chose person and other tax deductible instead to President Abraham gratefully received). No effort has been spared to

Godalming in Surrey-home of among the 475 guests who will be sitting down to a pre-ball dinner in three dozen private scattered around Twenty years ago, the district for upwards of \$250,000.

squares pre-date the American Civil War and General Sherman's 1864 campaign which devastated much of the rest of

not to raze it and presented it Lincoln as a Christmas gift. But left many of the city's early associate the ball with the 250th houses all but uninhabitable by the 1950s.

Georgia's chief architect and matters goes by local tradition This investment has been made the settlers' original leader in to seven old ladies in sneakers. one of the city's most distinguished buildings being mortuary. Today, city centre houses sell

Deep South in its cotton boom repair. Its old streets and

In a sense, the general was Savannah's first notable patron.

who managed in 1955 to prevent replaced by a parking lot for a

from Tuesday lunchtime until dawn on Wednesday. In the last couple of years

he has built up a position as the key organiser and hatchetman Peter Tatchell as Labour's candidate in the current Bermondbecome the bogey man of the Left, regularly attacked and reviled in Tribune.

John Golding MP, would have

been a phenomenon even with-

out his epic 111 hour speech on

the Telecommunications Bill

which stretched, with breaks,

Through all the party rows he has remained a cheerful, even irrepressible, figure. Aged 51, he is a small, rather disorganised looking man with a dark lock of heir always threatening to fall over his brow. Educated at the University of Keele and the London School of Economics, the career has been based on the Post Office Engineering Union. This is the key to his actions and

In the Commons, representing Newcastle-under-Lyme since a 1969 by election, Golding has been the embodiment of the links within the Lebour movement between the unions and the parliamentary party He was a junior employment minister in the Callaghan administration and was chairman of the all party Employment Select Committee earlier in this parliament. Golding has always fought strongly for trade union rights and this explains his ections in opposition to the privatisation proposals in the Telecommunications Bill. He clearly believes that it is necessary to demonstrate to the trade unions that at least part

fighting. And even the most die-hard Tory would concede that Golding knows his stuff on telecommunications and has been good humoured in his interrentions-which now total over 30 out of 100 hours on the Committee Stage of the Bill. His protest is also against the way the Bill has been handled but so far he has not

changed anything. One epitaph has already been given by Kennoth Baker, who leads for the Government on the committee. Golding, he says, will probably be remembered in the consti tutional history books for his the Right on Labour's speech. Baker thinks that the National Executive Committee, proceedings will lead to He was the sole opponent on changes and so Golding is likely the party's organization committee of the endorsement of to Erskine May, the Bible of



For sale:

privatisation policy. Before my very eyes were all

my yesterdays. If only I had a few million quid to throw away, I thought what a living museum of my life I could build up. Think of the Queen's at Leeds, a 1930s building. In my circles the Queen's afternoon tea-around 2s in my time-was a certain passport to joining the middle classes. There are nobler places on

offer, Liverpool's handsome early 19th century Adelphi, the neak when the race was min on a Friday and all those effete Londoners stayed overnight and wagered good money on sliding down the stairs on silver trays. And then there was Harold Wilson. The Adelphi was his hotel when he was Prime Minister and visited his nearby

devout drinking hacks of instant The Adelphi was designed to fit in with Liverpool's golden age as a port. Its superb main banquetting room is a representation of a luxury liner's din-

Rail will be selling off a chunk of England's history and a fair amount of mine, too. Even the Grand Hotel, Hartlepool-the teahouse of the more sophisticated members of the 4th Infantry Holding Battalion back in

er's Midland, dear to Coronation Street actors, Ayrshire's Turn-bery, a golfer's paradise, and even London's Charing Cross Hotel, favourite of John Betjeman, and of some Labour Cabinet Ministers who wanted to lunch privately with journal-

lot of inquiries have been rereived-existing hotel groups, conglomerates—but also a few individuals who fancy owning a favourite hotel. The date for tenders closes on Monday. If only I had a few million to throw away.

Smith Jurek Martin Peter Riddell Alan Forrest

Economic Diary

of the parliamentary party is TOMORROW: Mrs Margaret Thomser to address National Young Conservatives conference at Winter Gardens, Bournemouth. York business promotion for UK firms at Inter Continental Hotel. MONDAY: Department of Trade issues provisional figures for approved. GLC Tory opposition ing on new links between Abbey January retail sales. Commons launch "alternative budget." Mr National Building Society and January retail sales. Commons has three hour emergency debate Parkinson, Conservative on water. Scottish banks pay Party chairman, speaks at prooffer. Palestinian Parliament-invision trade dinner at Grosvenor exile opens first session in House Hotel, W1. The Institute Algiers since being driven out of for Fiscal Studies holds seminar Lebanon. Opening of Commonon "the tax treatment of deep wealth Law Ministers meeting in discounted stock" at the Regent Palace Hotel, W1.

WEDNESDAY: Department of TUESDAY: Central Statistical Employment gives indices for

" Foreign exchange risk—1983 ' at Grosvenor House Hotel, W1 (until February 17). TUC sation Committee meets. Brief-Co-op Bank.

THURSDAY: Bank of England publishes figures for UK banks' assets and liabilities and the money stock for mid-January and London dollar and sterling certificates of deposit. FRIDAY: Central Statistical

Office gives preliminary estimate Office publishes provisional index
Office publishes provisional index
of industrial production for average earnings in December of gross domestic product based
December. Mr Patrick Jenkin, and basic rates of wages during on output data during the fourth
Industry Secretary, opens New January. FT conference on quarter.

BUILDING SOCIETY RATES

Deposit Share Sub'pn

rate accounts shares

	.6	. 15	.6	Ψ.
Abbey National	6.00	6.25	7.50	7.5
Aid to Thrift	7.00	7.25	_	_
Alliance	6.00	6.25	7.75	7.2
Anglia	6.00	6.25	7.50	7.2
Birmingham and Bridgwater	6.00	6.25	7.75	7.2
Bradford and Bingley	5.75	6.25	7.25	7.0 7.3
Britannia	6.00	6.25	7.25	7.2
Cardiff	6.00	7.00	7.75	_
Cardiff	_	*7.50	_	_
Catholic	5.00	6.50	7.50	7.5
Century (Edinburgh)	6.50	7.00	_	8.0
Chelsea	6.00	6.25	7.25	7.7
Cheltenham and Gloucester	6.00	6.25	7.25	_
Cheltenham and Gloucester	-	7.25	-	
Citizens Regency	6.00	6.50	8.00	7.5
City of London (The)	6.25	6.60	7.50	7.5
Coventry Economic	6.00	6.25	7.50	7.7
Derbyshire	6.00	6.25	7.50	6.7
Greenwich	6.00	6.50	7.75	7.7
Guardian	6.00	6.50		8.2
Halifax	6.00	6.25	7.25	7.2
Heart of England	6.00	6.25	7.50	7.0
Hemel Hempstead	6.00	6.25	7.50	7.7
Hendon	6.50	7.25	_	8.0
Lambeth	6.00	6.50	7.75	8.0
Leamington Spa	6.10	6.35	6.60	_
Leeds and Holbeck	6.00	6.25	S.00	7.7
Leeds Permanent	6.00	6.25	7.25	7.9
Leicester	6.00	6.25	7.25	7.2
London Grosvenor	6.00 6.00	6.60 6.75	8.50 —	7.1 7.5
London Permanent	6.00	6.25	7.50	7.2
Midshires	6.80	7.30	J.30	
Moroington	6.25	6.55	7.55	S.0
National and Provincial	6.00	6.25	7.25	7.2
Nationwide	6.00	6.25	7.25	7.2
Newcastle	6.00	6.25	7.50	7.7
New Cross	6.75	7.00	_	7.0
			_	
Northern Rock	6.00	6.25	7.50	7.0
Norwich	6.00	6.25	7.50	7.2
Paddington	5.75	6.75	8.25	7.2
Peckham	6.75	7.00	-	7.5
Portman	6.00	6.25	7.75	7.0
Portsmouth	6.35	6.55	8.05	8.4
Property Owners	6.25	6.75	8.25	8.2
Scarborough	6.00	8.25	7.50	7.2

6.00

6.25

6.00

6.25

6.00

Skipton

Woolwich

Sussex Mutual

Town and Country

Yorkshire

formerly Huddersfield &

Bradford and West Yorkshire

6.25

6.50

6.25

7.30

6.25

7.50

8.00

7.50

Others 25 1-year high option, 7.25 6 years sixty plus, 6.75 min. £100, 7 days' notice no interest lost .25 3 years Money Monthly £1,000

min, Interest paid monthly 25 3 yrs., 2 mths.' withdrwl. notice 25 Extra Interest Shares .00 1 m, not, or on dem. (int. pen.) 25 High I. a/c 3 m. not. (no pen.)

25 Option Bond, 7.25 2 mths.' not. - * Share a/c bal. £10,000 & over 50 6 months' deposit, £500 min.

00 2-4 years '.70 3 yrs., £1,000 min. 90 days' pen.

 Gold Account—savings of £1,000 or more. No notice-no penalty 50 3 yrs. Double Option shs. 7.40 50 Capital City shs. 4 mths.' notice 75 4 yrs., 7.50 3 yrs., 7.25 3 mths. 75-7.35 (3 months' notice)

75 2 yrs., 7.50 28-day pen./notice .25 6 mth., 7.75 3 mth., £1,000 min. 25 Extra Interest Plus, 3 months' wdl. notice or loss of interest 00 1 mth. not., 7,25 flexi tm. 3 yr.

.75 3 yrs., 7.50 3 months 00 6 months, 7.75 3 months .00 6 mths., 7.75 28 days, 7.25 3 m.

.75 5 yrs., 3 mths. interest penalty 25 3 yrs., E.I. a/c £500 min. 7.00 25 3 yrs., 7.25 3 months

.10 3 mths.' notice 1 mth. int. pen. 50 1 m, not or on dem. (int. pen.) 25 1 year, 3 months' notice no pen.

.00 28 days, 8.25 6 mths., £500 min. 25 3 years, 7.00 1 month 25 3 yrs., £500 mm. mm. wdl. with

penalty. Bonus a/c 7.00 £500 min. imm. wdl, with penalty .75 4 yrs., 7.25 28 days' notice, or on demand 28 days' int. penalty

.00-8.00 on share accs., depending on min. balance over 6 months 00 High Interest share. 7.25 3 yrs. 25 3 yrs., 7.00 2 yrs. 25 7 days' notice

50 2 y., 8.00 3 y., 8.50 4 y., 7.25 Bns.

.00 1 mth., 7.25 6 mths., 7.25 5 yrs. 40 5 yrs., 8.00 6 mths., 7.50 1 mth. 25 4 yrs., 8.25 6 mths., 7.75 3 mths. 25 Retirement Bonds (2nd issue), 7.25 Money Care + free life ins.

7.00-7.15 (1 mth.), 7.25 3 yrs. 6.75-8.00 7.50 3 yrs., 60 days' wdl. notice

7.50 imm. wdl. 28 days' interest loss 7.25 90 days (int. loss), 7.25 Special Interest Shares 90 days' not. or imm. wdl. with 90 days' int. loss

(min. £500), 7.00 immed. wdl. 28 days' interest loss 7.25 5 Star Bond min. £500, 2 mths. not, with pen., 7.25 Golden key

imm. wdl. 28 days' pen. interest

All these rates are after basic rate tax liability has been settled on behalf of the investor.

Discrimination against women in Japan

Few, if any, industrialised democracies make their nationality so exclusive as the Japanese and few countries have as little compunction in discriminating against women. trousers brigade and Japanese But last week the Japanese Government showed signs of around foreigners working in bending a little on both counts.

Next year the Justice Ministry will propose sweeping Japanese wives (not to overlook changes in the 30-year-old nationality law Specifically this would give children korn to Japanese women of foreign spouses the right to claim Japanese nationality. At present this privilege is given only children with Japanese fathers or to those born out of wedlock when the father is unknown." The reform may be sweeping by Japanese standards, but it will, if approved, have its

One of the reasons behind the Government's decision to legislate is the sharp increase in marriages between Japanese charitable work. This frustra-women and foreign particularly tion may in turn, contribute to as difficult, for Japan is com-that the Liverpool Press Club growth and the con-the high casualty rate of foreign

of any offspring. These marriages are now

believed to be running at the significant testament to the emergence of Japan from its Japanese society. cocoon of isolation. A further, women; a broader, casual look Japan (businessmen, journalists, academics etc) quickly reveals a sizeable percentage of

There are about 117m Japanese, but less than 800,000 foreigners legally residentand 660,000 of these are Korean. year, about 8,000 foreigners became Japanese citizens, believed to be an alltime high, but still a tiny

The Japanese immigration authorities tend to look askance at such Western concepts as the two career couple and will go to some lengths to try to persuade the distaff side to enter the country as a "dependent spouse"—which effectively bars her from all but casual or

sequent doubts about the status marriages in Japan and the consequent rise in the prevalence of marriage to Japanese women, whose own more rate of about 8,500 a year, a modest ambitions have been thoroughly conditioned

The labour laws limit the though perhaps statistically overtime women can work, and inconsequential, fact is that the even prohibit them from worklast 16 marriages involving ing between ten at night and British diplomatic personnel in five in the morning (where this Japan, have been between leaves the legion of bar girls is members of the striped a moot point). Menstrual leave is also required and any young Japanese woman with dreams of being a crane operator can forget about that career, for it, too, is specifically proscribed.

All of this has produced some irritation. Until now, it had been thought that the Nakasone Government would be uninterested in meeting any demands. The Prime Minister's state of the union speech three weeks ago, for example, was full of conservative references to need to restore the " family." traditionally understood, as the backbone of

Japanese society. But revising the nationality law is a substantive concession. The only trouble is that it has to be passed by the Parliament. And Mr Nakasone may find, as Mrs Thatcher has in her attempts to control immigration by limiting matrilineal rights.

All our yesterdays, the man said, have lighted fools the way to dusty death. I thought of this when I read a newspaper advertisement offering "a unique opportunity in the hotel and licensed trades"—a clutch of British Rail hotels offered for sale as part of the Government's

'Grand National hotel," at its

ing saloon. This means that soon British

The list goes on-Manchest-

Agents Druce and Co. say a

Contributors: Duncan Campbell-

IN THE year 1982, profits of Wagon Finance Corporation rose from £860,000 to £1,068,000, and the dividend is being held at on margins at Robert M. Douglas 2.3125p net with a final of Holdings. In the half-year to

The increase in new business produced little benefit as far as substantial growth in unearned substantial growth in unearned against profits of £919,000 last financial year, various factors cant impact on the profits for year-end. 1983 onwards, providing interest rates do not increase. The at 0.375p—last year's total was board, therefore looks to the 3.5p net. current year with confidence.

Net profit came out at £440.000 discernible in the construction against £410.000, after interest industries in the UK at the E7.24m (£6.15m) and tax £628.000 present time. (£450,000). Earnings are shown

costs in excess of income. Following the abolition of hire purchase controls in July contrary to expectations the rate able time and so of growth of new business con. tinued, and the amount financed for 1982 exceeded the previous year by 53 per cent.
At the end of 1982, the gross

instalment credit balances stood at a record £88.25m, compared before deducting peak unearned finance charges carried forward of £16.69m (£10.56m).

The new branches are expected to be in overall profit for the current year. Since the year order to reduce overheads, the company has merged the Wrexham branch with that at Mold, and the Manchester branch with Stockport.

Profit for 1982 includes £446,185 overprovision relating to previous years, arising on an adjustment to the percentages used in the formula for provisions for had and doubtful debts. These are based on arrears which have been increasing in these times of economic recession. Also, the Inland Revenue indicated that it was not prepared to accept after 1980 the percentages which had been used for many years in arriving at the specific pro-

Associated British Ports allocations

THE GOVERNMENT'S £22m offer of a half share in Associated British Ports has received applications worth almost £740m. Lead underwriters Schroder Wagg and Kleinwort Benson, announced yesterday that approximately 156,000 applica-tions were received for a total of about 660m shares. A considerable amount of suspected multiple applications were rejected. Of the shares offered for sale 18,863,035 will be allo-cated to the public and 736,965 will be allocated to employees. Applications from the public will be allocated on the following basis:— 100 to 2,500 shares inclusive—weighted ballot for 100 shares; 3,000 to 9,500 shares -3.3 per cent of the amount applied for subject to a minimum of 100 shares, in multiples of 10 shares; 10,000 to 24,000 shares— 3 per cent of the amount applied for subject to a minimum of 310 shares, in multiples of 10 shares; 25,000 to 90,000 shares—2.9 per cent of the amount applied for in multiples of 25 shares: 100,000 shares and above—2.8 per cent of the amount applied for in multiples of 100 shares, subject to a maximum of 125,000 shares. Following the offer for sale the Government's shareholding in ABP will represent 48.5 per cent of the issued share capital.
It is expected that letters of acceptance will be posted on Monday, and that dealings will begin on the following day. Letters of regret in respect of unsuccessful appliactions will be posted on February 15.

Throgmorton Tst. earnings move ahead

Gross revenue of the Throg-morton Trust moved ahead from £4.35m to £4.63m for the year to November 30 1982, while pre-tax figures rose to £4.1m, compared with £3.7m.
Interest charges decreased from £344,000 to £219.000. Tax took £1.23m (£1.15m) and carnings per 25p share improved from 5.856p to 6.621p. The year's dividend is raised by 0.5p to 6.5p net with a final of 3.75p (same). Net asset value per share was up from 140.7p to 172.6p at the year end, and stood at 175.9p at December 31 1982.

HB Electronic Components

Arrangements have been com-pleted for a placing of 17 per cent of the ordinary share capi-tal of HB Electronic Components, the company announced yester day. Dealings in the shares of the electronics distribution company, formerly wholly owned by W. Canning, are likely to commence on the Unlisted Securities Market on Thursday. Details and comment will appear on Monday.

Atlantic Metropolitan

Atlantic Metropolitan Corporation is offering £90 nominal of 12 per cent convertible unsecured loan stock as part of its agreed Holdings. Friday's edition omitted to state that the stock was convertible.

*Equivalent after allowing for scrip issue. † On capital increased by rights and/or acquisition issues. ‡ USM Stock, was convertible. was convertible.

Sub-contracting downturn puts R. Douglas into loss

ham-based civil engineer, builder New Zealand, but has encounand contractor fell into loss for tered particularly difficult condiprofits were concerned, but the the first time since its formation. tions in Ireland. this year should have a signification, and profits of £1.75m at the

The interim dividend is halved

Mr J. R. T. Douglas, the chair-Turnover in 1982 of this promain, says the results of trading vider of instalment credit finance by its various individual dividuanced by £3.52m to £18.76m.

He says margins in general con-tracting work, although keen, are capable of being maintained and tracting work, although keen, are tasting work, although keen, are capable of being maintained and its overseas associate companies engaged in construction are also able to make reasonable profits. engaged in construction are also able to make reasonable profits. It remains difficult to collect the full value of contracts in reasonable time and some settlements

The re-organisation of the

combine to give cause for some degree of optimism and therefore an interim, albeit reduced, is considered to be appropriate. Group turnover in the first half climbed from £56.46m to

185,37m. The pre-tax loss was after depreciation up marginally from £1.68m to £1.7m and associates profits of £103,000 (£175,000). Tax took £381,000 compared with

The loss per 25p share was 3.1p against earnings of 4.7p. comment

Success in tendering for motorway construction and reconstruc-tion and, possibly, new by-pass roads, over the coming months would bring a much needed lift

A GENERAL shortage of work in company's specialist contracting to buy business, clearly the comits specialist sub-contracting and division has been taking place in petitive market has forced the supply industries and pressure an extremely difficult business group to go in for some pricing from main contractors has environment, and further subon margins at Robert M. Douglas

The construction equipment able but the impact on profits

Holdings. In the half-year to division has continued to make september 30 1982, this Birming-ham-based civil engineer, builder and contractor fell into loss for the construction and contractor fell into loss for the cons the company's largest activity, is still producing a "reasonable" profit in the UK, with the exception of Scotland where the loss has been reduced. The focus of concern must remain on the general contracting and equip-ment divisions which are proving slow to respond to surgery, but moves away from sub-contract to direct work should breathe some life into margins on the general side. The tough environment overall has left its mark on the balance sheet where the tradi-tionally strong net cash position has been eroded, but cash flow remains positive. The group's bad debt problems persist and continue to require sizeable provisions but do not appear to be growing and there is a glimmer of hope over payment from Egypt. Overall the action to

stem hemorrhaging could allow the group to nudge back into the to the orderbook at Robert M. black in the second half. Yes Douglas. Though not a policy terday shares slipped 5p to 70p.

Stonehill plunges into the red They say the company does about as bad as the market had not anticipate any extraordinary

\$ 5369,000 downturn has olunged Stonehil! Holdings into the red for the 32 weeks to November 14 1982. Pre-tax losses came out at £206,000, against profits of £163,000, and the interim dividend is being omitted-2p net was paid last time. No final was paid from the company's year-end pre-tax profits of £21,000.

Turpover of this London domestic furniture manufacturer dipped from £9.93m to £8.51m. There was a trading loss of £52,000 against profits of £343,000. The pre-tax figure was after depreciation down from £180.000 to £154,000. No tax was payable for the period against £85,000 last time. Reorganisation costs were £187,000 and these are shown as extraordinary items. The loss per 25p share is shown as 4.43p (earn-

expenditure in addition to that already incurred this year and. with the benefit of a full 12 months of economies, next year will reflect the improved trading figures the company has been experiencing in recent months. The board believes the divi-

sidered until the end of this year when the effect of all changes that have occurred can be properly assessed. To contribute towards the growth and profitability of the group, the trade name of Beautility—one of the best

dend question should not be con-

known brand names in the furniindustry — has acquired.

comment

feared--but probably no worse. The furniture trade is in poor shape and one reason for the lower turnover has been that Stonehill has resolutely turned away the sort of unprofitable business which has done such damage elsewhere in the industry. £187,000 has been charged for reorganisation in the shape of factory moves. All now hangs on the timing of the recovery. The board yesterday reported a substantial upswing in business since the turn of the year and a return to profitability at the mid-year point. But, with the year end now only six weeks away, there was no firm news on final dividend prospects or profits: some payment will need to be made retain trustee status. 1983-84 year will bring the benefits of the current upswing in

The directors say the company A small loss and a missed divibusiness. But investors will like is currently trading profitably, dend from Stonehill was just to see the fiscal 1982 total first.

Mining Supplies £1m midway loss

interest, against £831,00, the loss eliminating areas which have year's results.

at Mining Supplies for the half been responsible for heavy In the U.S. and more particuat Mining Supplies for the half year ended October 30, 1982 rose from £677,000 to £952,000. The depreciation charge was up from £995,000 to £1.16m.

The directors state that the mining supplies division produced a profit and should continue to trade profitably. But the

for the year ended September 30 1982. Turnover of the group, formerly known as Hallam, Sleigh & Cheston, declined by

over 15 per cent to £4.38m, against £5.21m.

£60,000 to £142,000. In the

second six months sales levels

did not pick up as anticipated,

particularly in deliveries to the transport industry. Trading re-

First-half losses had risen from

Widney losses increase

WITH VERY difficult trading conditions continuing, trading losses of Widney, the general engineering concern, increased sharply from £47,156 to £319,650 Orders for Ministry of Defence for the very conded Sentember 20 works have been particularly

transport industry. Trading results were also adversely affected by a change in sales mix and items, or 4p (10.6p) after.

buoyant.

£1m taken which will assist in which will be reflected in the Enclosures closed. A management buy-out of P.P.D. Electrical Contractors should shortly be concluded

ing use of facilities at Norwich Corrective action has been improvements in performance profit of £4.000.

work have been particularly noticeable and exports are

There is no tax for the year,

against a charge of £4,387 pre

viously. After extraordinary credits of £31,848, compared with

£304,946 debits, and the prefer-

ence dividend of £9.800 last time,

the net loss for the year was £287,502 (£371,289).

losses. P.P.D. Engineering has larly South Africa, the invest-been sold and P.P.D. Electrical ment in manufacturing facilities are proving rewarding. And they should form a "sound foundation" for further expansion in those areas for the Production of A.G.R. Motors group's specialised products, the started in October thereby mak-ing use of facilities at Norwich After tax of £32.000 (extrawhich had been idle. Further ordinary credits £681.000) the

Laurence Scott division showed adjustments will be carried out half year's attributable loss arrived at after writing off losses a loss. a loss. adjustments will be carried out half year's attributable loss arrived at after writing off losses at Laurence Scott to bring about came out at £984,000, against a of £40,000 resulting from the 84,000, agai

ber 30 1982, Watsham's raised dividend is a same-again 3.75p pre-tax profits from £401,000 to net—last year, a total of 11p was £537,000, on turnover doubled at paid on taxable profits of

first six months increased from

Yorkgreen turns in £168,594 Kennedy

compared with £177,447 for the previous 18 months period. On an annualised basis, the taxable result was 42.5 per cent higer. Turnover increased by 62 per cent annualised to £1.71m (£1.58m for 18 months). The tax charge was £13,536 (£12,941 credit) and after extraordinary credits of £20.461 (£121,041 debits), the attributable surplus came out at £175.519, against £69,347 for 18 months.

Earnings per 10p share before extraordinary items were 2.42p (1.98p adjusted to a 12 month period) or 2.74p (0.72p adjusted) after the same. A final dividend of 0.2625p makes a net total of 0.525p (0.65625p for 18 months)

—a 20 per cent increase on the previous annualised rate.
Taxable profits of the Interlite
subsidiary were £256,851 for the

year, against £248.924 for the previous 18 months.

Gross revenue in the year at Yorkgreen Oil and Gas was £68,761 and after deduction of the half-way stage it stood at liabilities and operating costs, 291.5p.

PRE-TAX PROFITS of York- net oil and gas revenue before green Investments for the year depletion cost of £12,000 was to October 31 1982 were £168,594, £34,268. No revenue was received previous to this year.

The listing of the company's shares was suspended on February 4 at the directors' request to allow negotiations to be progressed on a major acquisition. tiations will be finalised by mid-March.

Improvement by Fleming American

Available ordinary earnings at Fleming American Investment Trust moved up from £1.57m to £1.77m for 1982.

The net final dividend has been lifted 1p to 7.5p—against a forecast of 6.5p—which raises the total from 9.5p to 10.5p. Earnings per 25p share were given as ings per 25p share were given as improving by 1.18p to 10.73p. Net asset value was shown as rising from 301.5p to 390.9p-at

DIVIDENDS ANNOUNCED

(2/2 , 22/2	731 1711	~ ~ 11 1 ~	ماند			
	Current	Date of	Corres- ponding	Total for	Total last	
		payment	div.	year	year	
D. F. Bevanipt	mil	· -	0.25	<u> </u>	ī	
British Assets Tstint.		Apr. 6	1.1	_	4.55	
Rbt. M. Douglasint		Apr. 8	0.75	_	3.5	
Glasgow Stockholders	1.5	Mar. 22		2.5	2.35	
Gripperrodsint	1.4	Apr. 4	1.4		3.5	
Kennedy Brookes		June 27		1.23	1.05	
River & Mercantile						
		Mar. 25		8.25	7.5	
Ruo Estates		Apr. 6	2	4	2	
Second Allianceint.	. 2.75	Apr. 5	2.25	_	9.6	
Stonebill Hidgsint.	. nil	<u>-</u>	2	_	2	
Throgmorton Trust		Apr. 5	3.75	6.5	6	
Wagon Finance		ADT. 1	1.69	2.31	2.31	
Watsham'sint.		Mar. 31			11	
Yorkgreen Invests			0.22	0.53	0.668	
				V.00		
Dividends shown pence I	er snare	not exceb	t where	otherwi		
* Equivalent after	allowing	for ser	aussi di	÷Ωτ	n canita	ы

E2.93m. Mr W: G. Haydon-Baillie, the chairman, says that trading perforamnce in the current period is satisfactory.

The chairman states that the

principal aims of maintaining a high level of independence from the increasingly volatile economic conditions worldwide and retaining a strong capital base, continue to allow the group to pursue its long-term view of development. Earnings per 25p share for the

Brookes jumps to £565,000

With group sales soaring from £3.7m to £9.49m, Kennedy Brookes reports profits before and after tax up from £267,253 to £565,312 for the 53 weeks to October 31 1982. The results incorporate Mario and Franco Restaurants for a 12-month period, but Genevieve Restaurants for a three-month period only. Had Genevieve Restaurants been included for the 12 months, Kennedy Brookes turnover would have exceeded £10.7m.

The directors expect this caterer and restaurateur to make further progres over the current year as a whole—trad-ing so far this year has shown an improvement on 1981-82. They say the general level of demand appears to have improved, and the recent fall in the exchange rate gives reason to expect the summer trade will be no worse than last year. The directors intend to con-

tinue the policy of expansion, and in particular intend to play an active role in the formation and launch in London of the Maxim's of Paris restaurant, private catering and catering Agreement has been reached

with Galleon World Wide Trave in which Kennedy Brookes currently has a 20 per cent shareholding to market Mario and Franco holidays in Italy. Galleon will also be engaged in promoting London restaurants (including many of the Kennedy Brookes restaurants) through the Table d'Hote promotion scheme which is to be sold worldwide. The total dividend is raised

from 1.050 to 1.225p net with a final 0.7p (same). Earnings per 10p share increased from 15.17p Kennedy Brookes' shares are dealt on the Unlisted Securi-

results depressing FIRST HALF figures from D. F. Bevan (Holdings) make depres-

sing reading, reports the chairman Mr John Wardle. The loss for the six months ended September 30 1982 has risen from £35,000 to £144,000 and the board feels it would be irresponsible to declare an interim dividend. Turnover of this metal merchanting, casting and general

engineering, and steel stockhold-ing group, was little changed at £7.05m (£6.97m). The past eight months or so have shown a further deterioration in demand, says Mr Wardle. The group made a trading

profit, although it fell from £118,000 to £22,000, subject to interest charges of £166,000 (£153,000). Mr Wardle says that trading results for the second half should show a "significant improvement. although pro-bably not sufficient completely to cover interest charges and expenses. There is no tax charge this

of an extraordinary debit of 550,000 (£16,000) takes the net loss to £194,000 (£58,000). The extraordinary item repre-sents the full and final settlement of a claim in respect of which the subsidiary concerned was the innocent victim of circumstances beyond its control or anticipation.

time (£7,000; but the addition

Lift for River and Mercantile

Higher revenue and dividend and a one-for-one scrip issue are announced by River and Mercantile Trust. And at the end of 1982 its asset value per share had risen over 12 months from

167.2p to 197.3p. Net revenue was up from £1.76m to £1.99m in 1982, after tax of £0.96m (£0.81m). Earnings and a final dividend of 5.6p makes a net total of \$.25p, compared

Meeting, March 24.

£370,000 for Gripperrods at halfway

Pre-tax profits at Gripperrods Holdings were £370,000 for the half year to October 30 1982 compared with a re-stated £325,000 in the corresponding period of the previous year. The comparable figure now reflects the write-off of £\$2,000 previously shown as an extraordinary item. Turnover of this manufacturer and marketer of carpet under-lay and laying fittings fell from £7.8m to £7.41m. The interim dividend is unchanged at 1.4p net-last year's total was 3.5p from pre-tax profits of £724,000 (£1.12m).

The pre-tax figure has been disposal of Cimco International.

Watsham's improvement

£969,472.

The mid-year tax charge was up from £150,000 to £201,000 and net profits came through at 336,000, compared with £204,000 last time which was after deducting minorities of £23,000 and extraordinary items #f £24,000.

Goose Green Farm receivers named

Following a request by the company's directors, Midland Bank has appointed Mr P. S. Padmore and Mr C. G. Bird of Price Waterhouse as joint receivers and managers of Goose Green Farm Poultry, based near Farnham, Surrey. Trading is currently continuing

with a view to selling the business as a going-concern.

Bevan chief says

UDS puts assets at 140p in strong bid defence

BIDS AND DEALS

BY RAY MAUGHAN

THOSE PARTS of UDS other Collier and Richard Shops than the John Collier and Richard Shops being sold to Burton for £78m are backed by assets of 140p per share. These them, or the rump as Bassishaw Investments terms them have produced pre-interest and tax profits of £21m in the year to anuary 29 1983, against £18.1m. The value and profitability of

the department stores, shoe shops, properly assets, develop-ing electrical outlets and duty free concessions which will remain within UDS form the basis of a robust defence against Bassishaw's £191m (100p per share) cash bid. No plans have been unveiled

yet to spin off the investment property portfolio but it is expected that UDS will propose

de-merger or a cash sale of these assets, excluding the empty Whiteleys store in West London's Queensway, to realise a further 25p for shareholders.

A revaluation of the John

multiples was started early in January but the exercise was halted when Burton's proposals began to crystallise, and these assets of 140p per share. These are shown in the assets estimate core businesses, as UDC describes at their book value of £91.4m. Unaudited profit estimates for the continuing group show that stores division, the " suc profits before tax, but before property disposals, amounted to £16.7m in the year just ended against £15.7m previously. The

> the entire group from £13.7m to The immediate response from Bassishaw was once again under-stated as the pension fund backed consortium said that the defence document contains noth-

surplus on disposals has risen from £2.4m to £6m to push up

not be altered despatched. Its timing, like that major retailing forces in the of the investment property hive-country."

Sir Robert Clark, chairman of UDS, sets out strong reasons why almost the whole of the

be retained. Management will extend the Clover out of town home furni-ture centre in the department potential" of the Ocean Trading duty free operations makes them an important core business, the multiple shoe retailing side is "capable of further profit growth" and the new Orbit Electronies outlets are "an exciting new development for

the future."
The old division out seems to be the Home Shopping division where profits slipped by £333,000 to E3m and where Sir Robert ing to change its view that the makes no remarks as to the 100p per share price tag should future.

of be altered.

Nevertheless, Sir Robert
Further details will be forth- asserts that "the core busicoming when, in the next few nesses, representing five-sixths of days, the circular containing the Burton deal particulars will be will continue to be one of the

Anthony Gover emerges as Northern Goldsmiths' bidder

on the offer price.

owned insurance consultancy based in Southend. company emerged yesterday as the bidder for Northern Goldsmiths with an

offer worth £3.5m.
The company and Mr H. J. Gover yesterday bought 1m Northern shares equivalent to 8.9 per cent of the equity at 110p each from Northern's direc- January 13 that a bid might be tors and their families, taking made for the company. Before their holding to 33.7 per cent. this announcement, its shares holding to 33.7 per cent.

Gover is extending its offer to the remaining shares in accordance with the City Take out London, Essex, Kent and

KCA tidying up structure Mr Paul Bristol, chairman of KCA International, is to mount

The cost has yet to be agreed. The group's main operating subsidiary, the 75 per cent owned KCA Drilling, will be linked with a second oil-related subsidiary, BW Mud, in a new

non-oil operations of his group.

publicly quoted company. The deal has two main aims, according to Mr Bristol, First, it will boost confidence in the remaining publicly quoted group by hiving off the unprofitable operations not linked with oil. Second, it would tidy up the

The company explained that executive.

KCA Minerals, which has barytes a management buyout for the mining operations in China and Malaysia, and Bengal Oil and G35. A new parent company would

Shares of Northern, a New-

castle-upon-Tyne based retail

jeweiler and bookmaker, rose 30p to 164p yesterday — 54p up

Northern first announced on

then be formed which would bid for the capital of International and the 25 per cent of Drilling not already owned by International. The offer will be a share exchange. Mr Bristol said he would

remain as non-executive chairman of the new quoted group. will devote 90 per cent of my time" to the private "rump." Mr John Wilson, who is currently deputy chief executive of reasonable and will be recomstructure of a group "which nobody really understood." remains deputy chief executive of International, is expected to

it would first sell its non-oil International's shares leapt "rump" to Mr Bristol at a price 20p on news of the buyout to be agreed by all parties. This closing at 67p. Drilling rose 5p to 48p.

Two Kode managers resign

BY CHARLES BATCHELOR

TWO SENIOR managers of Kode 40 per cent respectively of the International, the Swindon-based maker of printed circuit boards and computer peripherals, have quit to set up their own company, Micro Systems Maintenance

Mr John May, managing director of Kode Services, one of Kode International's four UK operating subsidiaries, and Mr Clive Mark-lew, formerly general manager, have obtained £100,000 worth of financial backing and plan to become operational in April.

MSM has secured £75,000 of banking finance with the rest non-executive chairman. Mr links with Slater Walker, as was being put up by Mr May and Mr Peter Smith, managing director, stated in the Financial Times Marklew, who will hold 60 and also becomes chief executive.

equity.

MSM will initially employ 40

people and is aiming for turnover of £450,000 in the year ending March 31 1984 from a base in Swindon. It will repair and maintain micro-computers.

Mr May, who said his departure from the group was at his own initiative, attributed his leaving

to "a change in management style," at Kode. Last September Mr Terry Darlow, chairman, left the company and Mr E. N. Randall. a facturer, has never heen non-executive director, became employed by or had any business non-executive director, became non-executive chairman. Mr

Anthony Gover, a privately over Code, but intends to place Surrey and had premium income any shares acquired so as to of about £3.5m in the year ended retain Northern's Stock Exchange April 30, 1982.

The directors of Northern and their financial advisors consider the terms to to fair and reason-able and are recommending shareholders to accept.

The present directors of Northern, with the exception of Mr Michael Royds, the chief executive, will resign and Mr Anthony Gover, chairman, and Mr Robert Fill, managing direcfor of Gover, will be appointed to

OFFER TO PEARSON LONGMAN: PREF.

Lazard Brothers on behalf of Pearson and Son is to make cash offers for the outstanding 171,693 5; per cent and 173,178 7 per cent cumulative preference shares in Pearson Langmaa, Of the shares Pearson already owns 33.5 per cent and 33.2 per cent respectively.

The offer for the 51 per cent is 58.5p and represents an increase of 54 per cent over the middle market quotation of 38p on February 10 while the price for the 7 per cent is 78p, equal to a 50 per cent rise on the market quote of 52p.
S. G. Warburg is representing

the outstanding shareholders, and considers the terms fair and

TARMAC SELLS COOLAG DIVISION

Tarmac Building Products is to sell its Glossop-based Coolag industrial division. It has agreed to sell the business to the Coolag management who will in future trade as Kooltherin Insulation Products.

The management is the major shareholder in the new company with the financing package being arranged by Gresham Trust, in conjunction with Yorkshire Bank.

Mr John Whelan continues as managing directors of the same page o

managing director of the new company. Kooltherm. Cooldg company, Kooltherm. Cooldg Purlboard is unaffected by this agreement

PENTOS

Mr Terry Maher, chairman of Pentos, the publishing, engineering and office furniture manu-

Results due next week

might prove to be a disappoint- analysts are now expecting even ment. On Friday, the market this forecast to be bettered when expects to see profits for the the results are announced on calendar year down by about 15 Friday by as much as £4m. Withper cent to around £330m. Fore- out heavy research and developcasts are made even more than ment expenditure in 1982, a usually difficult by the fact that higher figure would have been Lloyds is the first of the clearing banks to report and by that banking imponderable—provision for bad debts. Both Lloyds and Scottish, the Lloyds Bank Interpretational have already produced orders for its cable division, results below market expectations and LBFs provisions were veries of some systems and sharply up at £115m. For the recomponents parent bank, these are likely to division to profits of about Am. have more than doubled; a The dividend should be as forefigure of around £200m may not cast at the time of the ITT offer the far out. All the same, the and coincidental scrip issue, 6p dividend should rise, probably by net.

10 to 20 per cent.

When ITT placed 40m STC Nottingham Manufacturing, due shares last October, STC suron Monday, may prove a testing Lest yeer Int. Final FINAL DIVIDENDS 1.25 2.876 Thursday 0.1 2.2 1.25 Drake and Scull Holdings

Goods Durrant and Murray Goops

Greenfield Leien Hoover Thursday
Hunterprint Group Monday
Lancashire & London Investment Trust
Trust Truesday
Friday Lancashire & London Investment Trust
Lloyds Bank
London and Lomond Investment Trust
Macpherson (Donald) Group
Menchester Ship Canal
Meldrum Investment Trust
Newmerket Company
Nottingham Manufacturing
Pentland Invastment Trust
Mesday
Monday
Tuesday
Monday
Tuesday
Monday
Tuesday
Monday
Pentland Invastment Trust
Plastic Constructions --8.825 3.4

After a bumper year in 1981, prised the market by forecasting when Lloyds reported profits up by a third, helped along by usefull yhigh interest rates, 1982 with £30.6m in 1981. But several possible, but in the current year a stricter control of the R and D budget is anticipated. Among the factors behind the 1982

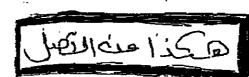
Dividend (p)*

£21m to £22.5m—but the consensus appeared last week to be towards the £50m level. America concentrating around the lower chief hope lies in North America where increased housing starts hoosted timber carpconcentrating around the lower figure. The doubts are founded in the persistence of the depression in textiles, which brought disappointing trading profits at half time, raised to acceptable net levels only by a sharp increase in investment income. Moreover, the group's margins could be pressured sometimes and species of any scale is unsharp increase in investment income. Moreover, the group's operations, which face recomargins could be pressured stonary times. But improvement further by Marks and Spencer. in profits on any scale is unthe major customer. There are likely to come through until fow doubts about the longer next year. At present, the yield the chief attraction of the Few surprises are expected in the interim results for Dalgety due on Tuesday, although

Company Ewart New Northern Ewart New Northern
Fleming Enterprise Investment Trust ...
Guildhall Property
Hampson Industries
Heelamat Heldings Press Tools
Reliance Knitwear Group Wobb (Joseph)
Worthington (A. J.) Holdings
INTERIM FIGURES

time for the share price which has defied analysts' comments on the interim report by rising to a 12-month peak over the past six months. The range of forecasts is a narrow one—from £21m to £225m—but the consensus appeared last week to be sensus appeared last week to be Other results out next week include full-years from Mate-chester Ship Canal on Monday

Announce- ment due		ividend (P)*
dua	let	Final	THE Y
Friday	4.5	9.0	
Thursday		0.25	B.O
Wednesday	. —	2.25	-
Wednesday	0.541	0.811	
Tuosday	11.0		•
Wadnesday	0.636	1.126	-
Thursday	7.1	2.0	
Wednesday		2.6	-
Thursday	20	4.5	
Tuesday	0.75	40	
Tuesday		0.5	· 2".
Tuesday		78.	
Monday		1.2	·
	0.77	0.77	
Wednesday		0.3397	
Monday	0,38	0.38	· .



WEEK'S COMPANY NEWS

Take-over bids and deals

Burton agreed to buy from UDS the Richard Shops and John Collier chains for £78m. Burton is offering UDS shareholders 40p in cash or the equivalent in its own shares to implement the deal, but Bassishaw Investments, the consortium led by Mr Gerald Ronson's Heren Corporation which has bid 100p per share cash for the whole of UDS, obtained a ruling from the Takeover Panel that if its offer goes unconditional, the Burton deal would not go ahead unless it had been previously sanctioned by UDS shareholders at an extraordinary meeting. Bassishaw's offer reaches its first closing date next Thursday, well before meetings of the Burton/ - UDS shareholders can be convened to ratify the £78m deal.

Property group Crest International Securities is in talks which may lead to an offer for the company. Seven months ago. Howard Tenens, since acquired by Espley-Tyas, made an offer for Crest, but this lapsed on Espley's move for Tenens.

After last week's decision to close the Timothy Whites chain of shops. Boots went on the offensive and agreed to acquire Optrex, a Hoechst subsidiary, in a deal worth £9.25m. The purchase is seen as part of Boots' plan for revitalising its industrial and retailing divisions.

A last-minute acceptance by Mr Joe Hyman of Vantona's offer for his 7 per cent stake in Carrington Vivelia ended opposition to the £16.4m bid. The move took Vantona's holding in Carrington Viyella to 95.26 per cent and the offer became unconditional. Vantona had threatened to pull out of the deal unless it had 90 per cent acceptances.

Anglo Metropolitan Holdings and Atlantic Metropolitan Corporation of the U.S. have finally agreed terms for a revised £5.3m offer to be made by Atlantic Metropolitan UK, a subsidiary of Atlantic. The new terms are £90 cash or £90 nominal of 12 per cent Unsecured Loan stock for every 100 Anglo shares.

Caparo Industries made an agreed 60p per share cash offer for E. Austin, the loss-making fork-lift concern, valuing the latter at £2.5m. Caparo intends to develop Austin's property management and investment interests.

Newman-Tonks, the engineering and building supplier, made an agreed bid for Jeavons Engineering. The bid was triggered by an agreement from Pentos to sell its 40 per cent stake in Jeavons. On the basis of a one-for-one share swap, the offer values Jeavons at £4m. There is a cash alternative of 66p per share which Pentos is accepting. Jeavons was taken over by Pentos in 1976, but refloated in 1981 when 60 per cent of the shares were offered at 62p. The offer was a flop with nearly two-thirds of the shares left with the underwriters.

Company		Market price**	Price before bid	Value of bid fm's**	Bidder
Pi	ices in p	ence unles	s otherw	ise indica	ited.
Aberthaw Cement	6918	- 580	420	19.88	Blue Circle
Angio Mei	90°	. 86	80	5.31	Atlantic Met
Austin (E.)	60*	57 .	. 50 _	2.54	Caparo Inds
Edin & Gen Ins	22 ł	20	13	4.90	Mills & Allen Intl
Green (R.)	1218 8	131	.81	13.93	Beazer (C. H.)
Green (R.)	135*	131	115	16.47	Throgmorton Tst
Highams	75*	75	63 ·	4.55	Largs
Jeavons Eng	688	72	62	3.81	Newman-Tonks
Mixconcrete	210*	208	115	19.52	Pioneer Concrete
Rowan & Boden 19	60*	59	40	2.42	Firth (G. M.)
Sumrie	65°5	75	70	0.95	Afcor Invs
· Sykes (Henry)	37+	36	25	3.16	'Alco Standard
UDS	100*	107	89	190.7	Bassishaw Invs

* All cash offer. † Cash alternative. ‡ Partial bid. § For capital already held. ** Based on February 11 1983. †† At suspension. not already held. ** Based on February 11 1983. †† ‡‡ Estimated. §§ Shares and cash. §¶ Unconditional.

LONDON TRADED OPTIONS

40 20

22 14 8

32

18

10 5

58 40 16

May

Oct.

48

125

27

68 44 31

Aug.

60 40 24

21 15

15 818 412

471g 371g 271g 281g 17

April

20 12 6

16 6 5

11

-4 --2

84 54 54

75

32 32 12 21: 01:

22 12 4

87 57 18

CALLS Feb.

350-

70 80 90

120

390 420 460

90 100

50 70

100

140 160

380

Feb. \$1 Total Contracts 8,155

BP (USP) 324

CGF (USP 569)

CTD (USP 88)

CUA (USP 154)

GEC (USP 216)

GMH (LESP 355)

ICI (USP 394)

LS (USP 509)

M & S (USP 207)

SHL (USP 45B)

BBL (USP 488)

IMP (USP 127)

LMO (USP 292)

LNR (USP 91)

40 (USP 122)

RCL (USP 474)

RTZ (USP 527)

VRF (USP\$127)

. .

July

16 32 56

11

19

32 48

-5 5 . 10

4 9 15

7 16 58

PUTS

8 20 40

107

3 9 17

Puts 688

3 10 24

12

26

45

9 20 38

19 35

Feb.

93

1 2 10

Oct.

31₂

17

. 24

· <u>=</u>

7 17 25

Aug.

5 10 16

4 11 19

·14 27 45

PRELIMINARY RESULTS

Сомралу	Year to	Pre-tax profit (£000)		Dividends* are (p)
Aaronson Bres	Sept	950 (543)	1.7 (—)	1.2 (1.2)
Albion	Sept	748L · (787)	L - ()	- ()
Camford Engn	Sept	733L (1,460)	L — (—)	— (-)
Crest Nicholson	Oct	6,720 (6,320)		3.15 (2.85)
DAD Properties	Dec	519‡ (468	1.9 (1.9)	1.9 (1.8)
Dew (George)	Oct		§ 28.0 ()	5.7 (3.4)
Ford (Martin)	Nov	187 (101)	1.0 (1.1)	0.75 (0.65)
Imperial Group	Oct	154,300 (106,000)	16.4 (12.8)	7.25 (7.25)
Ladies Pride	Nov	313 (623)	2.4 (6.2)	4.0 (4.0)
Ley's Foundries	Sept	2,390L (2,430)	L - (-)	(0.5)
Lourho	Sept	75,100 (111,600)	7.6 (13.5)	9.0 (9.0)
ŞAI	Dec	4,730 (4,134)	37.3 (34.5)	16.5 (14.75)
Securicor Group	Sept	11,410 (9,320)		1.3 (1.19)
Security Services	Sept	9,430 (7,960)	12.5 (10.2)	2.47 (2,25)
TSL Thermal	Oct	637L (509)	— (7.5)	1.0 (7.0)
Webber Electro	Sept	230 (189)	8.8 (7.1)	3.5 (3.5)

INTERIM STATEMENTS

Company	Half-year to		x profit 100)		ividends* are (p)
Amstrad Eletrnes		4,590	(2,590)	1.12	(0.94)
Apex Properties	Sept	275	(347)	0.7	(0.7)
Assam Trading	Sept	33L	(56)	_	()
Atlate Resources	June	82Lt		_	()
Benn Brothers	Dec	146	(384)	1.3	(1.3)
BOC Group	Dec ·	16,600÷	(23,100)†	_	()
Branon	Sept	· 144L	(23)	_	()
Candecca	Sept	71	(206)	_	()
Cantors	Oct	104	(147)L	_	()
Dale Electric	Oct	1.020	(301)	1.2	(0.7)
English Assoc	Dec	909	(917)	1.0	(0.91)
Helton Holdings	Oct	1,090±	(144)‡	_	(0.5)
Hwrd Shuttering	Oct	203	(227)	0.55	(0.54)
Meat Trade Supir	s Oct	75	(132)	1.75	(1.75)
ML Holdings	Sept	309	(453)	2.0	(2.0)
SelecTV	Sept	210L	()¶		(—)
Stocklake Hldgs	Sept	1.930	(2,290)	3.0	(3.0)
Triplex Foundrie	s Sept	781L	(371)L		(-)
Utd Real Prop	Oct	880	(859) il	1.5	(1.25)
Wiggins Group	Sept	330	(273)	1,25	(1.15)

(Figures in parentheses are for the corresponding period.) * Dividends are shown net except where otherwise stated. † First quarter figures. ‡ In I£. ¶ No comparable figure. || Revenue before tax. § For the period from March 6 1981 to November 1981.

Offers for sale, placings and introductions

Miss World-Mr Eric Morley plans to bring the company to the Unlisted Securities Market.

Newman Industries proposes to issue two new classes of voting shares and make an open offer for cash at par of 62m con-

William Sinclair Holdings is coming to the Unlisted Securities Market by way of an introduction.

Rights Issues

Dominion International is making a rights issue on the basis of two new ordinary shares for every five ordinary at 73p and/or five new ordinary 20p shares for every six £1 preference shares

Mettey is raising £3.04m by way of a rights issue on the basis of three for four at 25p per share.

Ultramar is raising £108m via a one for four rights issue at 400p

CCOUNTS IN BRIEF

Ш	RESULTS AND AC
Į	WINTERBOTTOM ENERGY TRUST
Į	(investment trust)—Results for year
	to November 30 1982 reported January 8. Investments £15.65m (£20.77m) in-
1	cluding overseas at market value
	£13.98m (£19.29m) and temporary
ŀ	deposits £863,474 (£212,160), share-
П	holders funds £13.45m (£18.84m); net current: liabilities £29.768 (£48.176
П	assets): total increase in liquidity
i	£626,000 (£169,000). Meeting: Creat
ł	Eastern Hotel, EC. March 1, 11.00 am,
ł	BARKERS HOUSEHOLD STORES
П	(LEEDS) (non-load self service stores)
l	.—Results for year to October 2 1982 reported January 8. Shareholders
П	funds £3.49m (£3.1m); fixed assets
П	E1.79m (£1.44m); net current assets
IJ	£1.91m (£1.96m); increase in cash re-

£352.814 (£724 decrease) Meeting: Leads, March

UNITED (armoured SCIENTIFIC HOLDINGS vahicle, and opyrcal and aquiment maker)—Results

tor year to September 30 1982 reported December 18. Shareholders funds £45.58m (£40.19m); fixed assets £17.99m (£12.72m); net current assets £23.06m (£31.73m); decresse in working capital £786,000 (£3.97m increase); increase t786,000 (E3.97m increase): increase in bank balances £1.89m (£971,000 decrease). Meeting: White House Hotel, NW, March 8, noon.

DURA MILL—For six months ended September 30 1982. Turnover £38,744 (£341,155). Profit £2,164 (£2,599), after depreciation £1,389 (£1,511) and interest £5,235 (£2,988), but before tax

LADBROKE INDEX based on FT Index 636-661 (+4) Tel.: 01-493 5261

BASE LENDING RATES

BASE LENI	JING KAIES
A.B.N. Bank 11 %	Gulf G'tee Trust Ltd. 12 %
Allied Irish Bank 11 %	Hambros Bank 11 %
Amro Bank 11 %	Hargrave Secs. Ltd 11 %
Henry Ansbacher 11 %	Heritable & Gen. Trust 11 %
Arbuthnot Latham 11 %	Hill Samuel
Armeo Trust Ltd 11 %	C. Hoare & Co
Associates Cap. Corp. 11 %	Hougkong & Shanghai 11 %
Banco de Bilbao 11 % Bank Hapoalim BM 11 %	Kingsporth Trust Ltd. 12 % Knowsley & Co. Ltd 11½%
BCCI 11 %	Lloyds Bank 11 %
Bank of Ireland 11 %	Mallinhall Limited 11 %
Bank Leumi (UK) plc 11 %	Edward Manson & Co. 12 %
Bank of Cyprus 11 %	Midland Bank 11 %
Bank Street Sec. Ltd. 101%	Morgan Grenfell 11 %
Banque Belge Ltd 11 %	National Westminster 11 %
Banque du Rhone 12 %	Norwich Gen. Tst 11 %
Barclays Bank 11 % Beneficial Trust Ltd 12 %	P. S. Refson & Co 11 % Royal Trust Co. Canada 11 %
Bremar Holdings Ltd. 12 %	Roxburghe Guarantee 114%
Brit. Bank of Mid. East 11 %	Slavenburg's Bank 11 %
Brown Shipley 11 %	Standard Chartered 11 %
Canada Perm't Trust 111%	Trade Dev. Bank 11 %
Castle Court Trust Ltd. 114%	Trustee Savings Bank 11 % TCB 11 %
Cayzer Ltd 11 %	
Cedar Holdings 11 %	United Bank of Kuwait 11 % Volkskas Intl. Ltd 11 %
Charterhouse Japhet 11 % Choulartons 11 %	Westpac Banking Corp. 11 %
Citibank Savings 9 %	Whiteaway Laidlaw 111%
Clydesdale Bank 11 %	Williams & Glyn's 11 %
C. E. Coates 12 %	Wintrust Sees. Ltd 11 %
Comm. Bk. of N. East 11 %	Yorkshire Bank 11 %
Consolidated Credits 11	Members of the Accepting Houses
Co-operative Bank*11 %	* 7-day deposits 8%, 1-month
The Cyprus Popular Bk 11 %	8.25%. Short-term £8.000/12-
Duncan Lawrie 11 % E. T. Trust 11 %	months 10.6%.
Exeter Trust Ltd 12 %	† 7-day deposits on sums of: under
First Nat. Fin. Corp. 131%	£10,000 8%, £10,000 up to £50,000 8%, £50,000 and over 97%.
First Nat Secs. Ltd. 13 %	‡ Call deposits £1,000 and over 8%.
Robert Fraser 12 %	21-day deposits over £1,000 9%.
Grindlays Bank‡11 %	§ Demand deposits 8%.
Guinness Mahon 11 %	f Mortgage base rate.
	

M .I H. Nightingsle & Co. 1 imited

27/28	Lov	at Lane London EC3R	8EB		Tèleph	one	01-621	1212
							P/I	
198	2-83	•			Gross			Fully
High	Low	Company	Price	Change	d(v.(p)		Açtuşi	texec
139	120		139	÷1	6.4	4.5	3.1	10.6
156	117	Ass. Brit. Ind. CULS	155	÷1	10.0	6.4	_	_
74	57	Airsprung Group	69	_	6.1	8.8	7.8	13.5
46	34	Armitage & Rhodes	34	-1	4.3	12.6	3.B	6.7
300	197	Bardon Hill	300	+2	11.4	3.8	12.6	15.9
132	100		132	_	15.7	11.9	_	_
270	240	Cindico Group	240	_	17,6	7.3	9.7	10.9
86	54	Deborah Services	54	• =	5.0	13.1	3.6	9.6
-80	77	Frank Horsell	80	_	_	_	6.7	7.2
79	757	Frank Horsell Pr Ord 87	79	_		11.0	6.6	7.1
83	61	Frederick Parker	68	-1	6.4	9.4	3.5	6,6
55	35	George Blair	35	_	_	_	6.1	12.7
100	74	Ind. Precision Castings	74	_	7.3	9.9	9.5	11.9
141	100	Isis Conv. Pref	141		15.7	11.1		
129	94	Jackson Group	128	_	7.5	5.8	3.9	8.2
185	111	James Burrough	184	-1	9.6	5.2	13.4	15.0
260	168	Robert Jenkins	170	_		11.B	1.9	27.0
83	54	Scruttons "A"	73	-	5.7	7.8	9.5	11.4
167	113	Torday & Carlisle	113	-1		10.1	5.1	8.7
29	21	Unilock Holdings	257		0.46	1.8		73
85	70	Walter Alexander	70	-1	6.4	9.1	5.0	7.2
259	214	W. S. Yeates	259	_	14.5	5.6	6.8	13.6

CONTRACTS

£7.5m work for Clugston

CLUGSTON CONSTRUCTION pany, has won an order worth has received over £7.5m worth of orders for a variety of buildg- SCADA (Supervisory Control ing and civil engineering con- and Data Acquisition) system tracts. Largest is a £2.6m superstore for J. Sainsbury at Kimber-ley, Nottingham. Further build-system will provide centralised configuration, and provide addiing contracts totalling 12m have monitoring and control of the been obtained from the Property Services Agency, City of Brad- system within the company's The ND computers will be used ford Metropolitan Council and operational area and will replace both by JET's own specialists Rileys Crisps of Scunthorpe. Civil engineering contracts worth over £2.5m have been awarded by Anglia Oils, Hull, Lingrain at Boston, Property Services Agency at RAF Scampton and British Waterways at Stoke Bardolph Lock.

The Capital-Chapman Group has secured a contract through civil engineering subsidiary RILEY & WHISHAW, to the value of £180,000. Work began at the end of February on a gypsy accommodation site at Kiln Lane for Epsom and Ewell Borough

An £800,000 design and construct contract to extend the existing factory and office of Ginsters Cornish Pasties, Callington, has been awarded to E. THOMAS AND CO. The contract includes extra baking and cooling facili-ties. A new building will be equipped with a laboratory and atest bakery. Work will be com-pleted by the end of October.

nearly £400,000 to supply a to the Sunderland and South water supply and distribution an earlier system which is now and by visiting scientists. The fully committed. The system contract also includes memory comprises a dual mini-computer and disk upgrades to the existhased master station with colour ing ND computers at JET. VDU's and printers, together with 23 remote outstations.

Under a £100,00 contract, NEW-BURY DATA RECORDING is to build a further 13 Videotex network concentrators for the Maidenhead-based micro systems company, Micro Scope, Included are 38 Newbury Data 8000 Series VDUs and eight matrix printers. R. G. CARTER, Norfolk, has won

a £2m-plus contract for building

work on a hangar at Marshall's airport in Cambridge. It will eventually house former British Airways TriStar aircraft which to be converted to RAF tankers. NORSK DATA, UK subsidiary of

to supply additional computer systems for data analysis work at the Joint European Torus

Culham, Oxfordshire. This is in radiators and the heater radia-addition to the film worth of tors per month, and 8,500 seat computers already supplied by ND for the distributed Control and Data Acquisition System (CODAS) at JET. The latest order covers another nine computers which will link to the CODAS double-star computer tional computing resources for the analysis of experimental data.

LLANELLI RADIATORS, part of

the Su-Butec Group, is to produce all the radiators and seat frames for the Austin Rover Maestro. The contract is worth over £4m in the first full year alone. The company is producing 2,500 each of the coolant

tors per month, and 8,500 scat frames Contracts worth £2,65m have

been awarded to SINDALL CON-STRUCTION. Gamuel Road housing in Waithamstow for the London Borough of Waltham Forest, for completion in September 1983, worth £962,000. Stage 4 extension to the local examinations syndicate buildings, Cambridge, for the University, for completion in December 1984, worth £1.696m.

GEORGE DEW has won contracts valued at £2.5m. A con-tract for £1.5m has been awarded to George Dew International (Dubai) to build a plant nursery and production complex at the University of Qatar, Doha. Two North-West Water Authority contracts are worth a further flm-plus to the group's UK operations for work in the North-wich and Wigan areas.

APPOINTMENTS

Retail change

The CO-OPERATIVE WHOLE-SALE SOCIETY has appointed Mr David Skinner as controller designate of its retail division to succeed Mr Ronald Byrom on NORSK DATA, UK subsidiary of his retirement in June. Mr a Norwegian computer company. Skinner has been controller of has won an order worth £1.2m the Society's non-food division since 1974.

for in the SCOTTISH DEVELOP-MENT AGENCY'S London office in succession to Mr Denzil Dunnett who retired last year. Mr Grassick retired recently from British Petroleum where he was director of group control and financial services.

Mr Eddle Poe has been appointed vice-president, char-Mr William P. C. Grassick has tering and contracts, at NAVIOS SERCK CONTROLS, a BTR com- (JET) nuclear fusion project at been appointed executive direc- CORPORATION.

TREND OF INDUSTRIAL PROFITS ANALYSIS OF 105 COMPANIES

A quickening in the pace of recovery in business profits is indicated in the table below. However, the statistics are for the month of January, a relatively slack period for corporate reporting, and are based on reports from only 105 companies, less than half the totals for the closing months of last year. Financial years of all companies reported ended in the period between April 1 and June 30 1982. The figures are in £m and the corresponding figures

for the previous year are given in brackets.

The upturn in consumer profits was continued in January but the chief feature was the increased pace of recovery in industrial company earnings.

Weak spots, however, were the motor industry, where profits remained under pressure inspite of an improve ment in sales. The oil industry, too, saw profits slip. In the related chemicals industry, however, there has been a significant upturn in profitability.

On the consumer side, from health reports household product companies show a substantial upturn. On the food industry side, the stress has been on the manufacturing companies with the retailers still showing increased profit also. The brewing and distilling sector contines to move ahead from the disappointing conditions of

The financial sector shows a marked improvement, but this will be put more fully to the test during this month when

last vear.

the clearing banks report their profits for the past year. The January profit totals include results from a number of discount bouses generally benefited from falling interest rates.

A notably poor performance has come from the mining finance houses, where profitability is strongly influenced by currency considerations. Overseas traders, too, have recorded slower profits growth. which in part reflects the fall in sterling over the past three months.

INDUSTRY	No.	Turnover	Profits before int. & Tax	Pre:tax Profits	:	Tax	Earnes Ordin Divide	ary i	Ord. div		Cash Flow	Net Capita Employed	Net Return on Cap	Not Current assets
	Cos.	(1)	(2)	(3)	chnge	(4)	(5)	chnge	(6)	chnge	171	(8)	(Ĝ) 	(10)
BUILDING MATERIALS	-	<u> </u>	(-,	(_)	<u> </u>	()	; <u>→</u> . (-)	_ :	i-1	: - 			1-1	1:-1
CONTRACTING, CONSTRUCTION	5	597.1 (490.7)	85,9 (70,9)	61.9 (51.3)	→ 20,7	13.4 (15.1)	48.4 (38,2)	+25.7	14,0 (11,0)	-27.5	38,6 (31,5)	385,4 (319,0)	22,3 ,22,2,	203.0 (192.3)
ELECTRICALS	8	1,210.6 (1,075.1)	154.0 (121.4)	134,8 (105,6)	+27.6	70,6 (48,9)	62,5 (54,8)	+14.0	26,4 (23,2)	+13.8	65.3 (59.7)	533.5 (459.0)	28,9 (26,4)	282.6 (257,7)
INGINEERING CONTRACTORS	-	; <u> </u>	(-)	(-)		(-)	(=,	- 1	(-)	:	(-)	(-1	. (-1	(-1
MECHANICAL ENGINEERING	7	720,5	40.3 (37.1)	28.6 (27.1)	F-5.5	12.2 (8.9)	15.5 (16.0)	4.4	6,9 (6,2)	÷11.3	21.7 (22.0)	268,7 (265,7)	15.0 : (14.0)	79,3
METALS AND METAL.	1	70,2 (61,4)	2.7 (1.5)	1.4	+ 250.8	0.3	0,9 (0,3)	+ 200,0	0.2 (0.1)	+ 108,0	2,7 (2.0)	41.0 (45.2)	6.6	13,4 (12,3)
MOTORS	1	110,8 (103,9)	1.3	~3.2 (~3.1)	;	0,4	-3,5 (-2,9)	-24.1	0,2 (0,8)	-75,0	-0.6 (-0.1)	68,6 (70,7)	1.9	20.7 (21.0)
OTHER INDUSTRIAL	2	168.8 (182,4)	11.1	8.6 (9.0)	4.4	0,6	6.8 (5,1)	+88.3	2,4 (2,4)	-	9.1 (7.9)	86,2 (84,5)	12.9 . 13.6	25.9 (27.2)
TOTAL CAPITAL GOODS	24	2,878,0 (2,559,3)	295,3 (243,7)	232.1 (190.3)	- 22.0	97,5 (73,9)	130,3 (111,5)	+ 16.9	50.1 (43.7)	+14.6	136.8 (123.0)	1,385.4 (1,242.1)	21.3	627.9 564.5
BREWERS AND	5	1,036.6	100.0	76.7 (66.6)	- 15,2	29,0 14.5	46.5 (51.3)	9.4	19.4 (18.5)	+6.0	53,8 (57,3)	741.5 (617.5)	13.5	154,0 /119,1)
FOOD MANUFACTURING	5	6,711.1	509.9 (272.7)	231.5	ı - 12,3	63.8 (62.6)	143.5	+ 15,6	47.1 (43.5)	-8.8	185,1 (160,5)	1,800.9 (1,672.9)	17.2 (16.5)	474,0 (455,5)
FOOD RETAILING	5	3,354.2 (8,102.8)	92,3	84.1	-16.5	30.1 (19.6)	53,ō (52,2)	+2.1	23.1 (18.9)	+ 16,9	53,8 (57.6)	598,9 (374,9)	25.1 (22.1)	-38.6 (-10,0)
HEALTH AND	2	1,080.9	153,4 (104,9)	137.7	+49.8	54,0 (27,6)	82.6 (63,1)	+ 50,9	25.0 (20.0)	-25.0	83.0 (52.8)	592,0 (533,8)	, 25.9 (19.6)	198,6 (206,9)
HOUSEHOLD PRODUCTS		108.7	10.5	8,7 (5,1)	÷70,6	3.0 (1.9)	5.7	+85.9	1,2	-9.1	12,7	29.6 (28.0)	55.5 (25.7)	1.8
NEWSPAPERS,	2	74.0 (65.0)	9.2	9,1	-1.1	3,8 (4,0)	5.3	<i>- 5.</i> 9	2,4 (2.0)	+ 20.0	4.4 (4.3)	23.7 (20.0)	38.8 (45.5)	7.7 (7.6)
PUBLISHING PACKAGING AND PAPER		1,742.71	116.9	91.3	+25.1	10.7	80,4 (62,8)	+28.0	16.3 (15.1)	+7.9	100,9	784.9 (693.7)	14.9	306.9 (273.2)
STORES	6	1,536.6; 1,000.8 (975.6)	81,2 (77,0)	70.9 (67,3:	+5,3	22,9 (19,0)	47.5 (47.8)	-0.6	18,2 (17,8)	+2.2	64.7 (52.2)	418.4 (879.1)	19.4	114.1 (107.6)
EXTILES		29.6	6.2 (5.5)	6,2	÷17.0	2.2	3.9 (3.3)	+18,2	1,0	+25.0	4.2	18,2	54.1 (34.4)	6,5 (5,2)
FOBAÇCOS	<u>`</u>	(27.7) 	(-) ·			()	()	<u> </u>	-	-			·———	<u>-</u> -\
OTHER CONSUMER	-3	228,6	12.0	8,2 110,1	-18,8	3.8 (3.7)	4,3 (6,4)	-32,8	2.0 (2.0)	, - ,	6,5 (8,4)	97.4 (93.4)	12.8 115.8	39.5 (38.1)
TOTAL CONSUMER GRP	38	15,367.2 (13,844.5)	391.6	724.4 (605,8)	+19.4	223.3 (163.9)	475.0 (419.2)	+12.8	154.7 (189,3)	+11.1	560.1 (497.1)	4,905.5 (4,428.5)	18.2	1,254.3 (1,201.4
CHEMICALS		66.2	13.2	13,5	+89.4	5,5 (2,4)	7.0	+66.7	1.7	+ 13.3	7.5 (4.5)	36.4 (35.5)	36.3 23.0	12,5 (8,7)
OFFICE EQUIPMENT	<u> </u>				; - ;	.()		i - i)	- -	_ (~)	(-)		
SHIPPING AND				(_ 1	 ;		()	<u>; </u>	<u>-</u> ,	<u> </u>	<u>-</u> 1	i- <u>i</u>	(-)	<u>-</u> ,
MISCELLANEOUS			18.1	16.1	÷30.9	6.3 (4.8)	9.3 (7.3)	+27.4	3,8 (3,2)	- 18.7	17,2 (15,4)	78.0 65.4	23.2 (25.1	30.1 (26.1)
TOTAL INDUSTRIAL GRP	62	18,466.5	1,218,2	985,1 (816,0)	+20.7	332,6 (245,0)	619.6 (542.2)	- 14,3	210.3 (187.7)	+ 12.0	721.6 (640.1)	6,405,3 (5,769,5)	19.0 (17.8)	1,924.6 (1,800.7
DILS	1	.16,590.1: 	-0.1 :0.3	-0.2 (0,2)		()	-0.3 (0.2)	1 - 1	0.1	<u>: -</u> .	-0.3 (0.2)	11.7	, ,5,5,	0.7
BANKS	<u> </u>	(_, 	(-)	——————————————————————————————————————	- i	(-)	i —	; - ;	()	- 1		 ()	· ()	 ()
DISCOUNT HOUSES	5	- ,	(-)		 		4.7 (12,0)		5.6 (5.4)	 +8.7	<u>-</u>	*1,891.0 *(1,374.9)	; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	55.7 (44.7)
NŞURANCE (LIFE)	<u></u>		——————————————————————————————————————		-	<u>.</u>	(-)	 _ 	(-)	<u> </u>	<u>(=,</u>	()	1 (3))
INSURANCE (COMPOSITE)	; -	<u> </u>	: - '		-	<u></u>	()	·	i	-	——————————————————————————————————————	()	(-)	
NSURANCE BROKERS	<u> </u>	(-)		·\	} }			╌╾		} _ }	 !		·——	 iı
MERCHANT BANKS	2	 	· (-1	(-)	·	-			0.5	 	(-)	*138.0 *1201.6)		-3.1 (17.6)
PROPERTY	14	(- 1	63,1	44.9	÷10.0	13.0	31.4	+10.6	13.5	+ 14.4	21.0	697,0	9.0	47.4
OTHER FINANCIAL	4		(59.1)	,40,81 35,9	-62.6	17,3	(28,4)	+ 58.5	11,8 1 8.0	+ 55.8	15,1	151.0	25,7	(45,2) 4,5
		(-)	101,9	(22.7) £1,8	+ 2B.8	30,3	(11.8) 42.2	-25.5	27.4	+8,3	(9,6) 36,1	1848.0	12.0	104,5
TOTAL FINANCIAL GROUP		<u>-</u> ,	(82,5)	(63,5)	+14,9	122,21	(55,2) 25,1	+11.6	(25.3)	+ 11,9.	(28,0)	1:754.4) 861.8	4,9	(111.6) —8.5
NVESTMENT TRUSTS	15	()	42.0 (37,4)	37,1 (32,3)	j.	(11.2)	(20.7)	_:;-	(20.2)	: :: : :	(0.1)	(870.7)	(4.3)	(8.5)
MINING FINANCE	1 :	1.044.2 (867.0)	109.0 (166.5)	74,4 (146,5)	-49.2	15.9 (49.0)	59,9 (97.1)	-38.5	45.8 145.81		48.8 (79.8)	919.7 (862.1)	(19.5)	85.7 (242.1)
						15,0	14,4	-49.1	2,1		15.5	144,4	; 26,5	52.8

NOTES ON COMPILATION OF THE FABLE

institute and Faculty of Actuaries, used

Col. 1 gives turnover, exclusive o unless otherwise indicated. Col. 2 gives profits before interest and taxation, that is to say profits alter all charges except loan and other interest but below deducting taxation N.B.—Certain companies, including merchant banks, discount houses. insurance and shipping companies are

The classification is that of the information required under the Compatitute and Faculty of Actuaries, used the daily Financial Times—Actuaries address.

Col. 1 gives turnover, exclusive of deducting teration provision and deducting teration processing interests.

Col. 4 groups all corporation texation including Dominion. Colonial and Forcign liability and future tax provisions but excluding adjustments relating to previous years.

Col. 5 gives the net profits accruing on equity capital after meeting—

1—Minority Interests.

2—All prior charges—sinking fund payments at and Preference divi-

Provisions for staff and employees pensions funds where this is a standard annual charge against net Col. 6 sets out the net cost of dividend on equity capital.

Col. 7 is the capital generated interncol. 7 is the capital generated internative over a year's trading. For the purposes of comparison equity earnings plus depreciation less equity dividends is the recognized method of computing this figure.

Col. 8 constitutes the total net capital employed. This is the total net fixed assets— excluding intensible such as onedwill—plus current assets.

less current liabilities, except bank overdrafts.
A For merchant banks and discount * For merchant banks and discount houses a more realistic figure to quote is the balance-sheet total.

Col. 9 represents the net return on capital employed. Col. 2 as a percentage of Col. B provides an indication of average profitability.

† Excluding merchant banks, discount houses and insurance (life and composite).

† No burnes average.

t No figures given.
Col. 10 net current assets are errived at by the subtraction of current liabilities and provision from current

Companies and Markets				Y	<u>v OKI</u>	TD SIOC
NEW YORK	<u> </u>			1		l gab i gab
Stock 10 9	Stock 10	9 Stock			Feb. Feb.	Stock 10 9
ACF Industries 343 ₈ 343 ₈ AMF 183 ₈ 181 ₈	Clorox	5g Gt Nthn.Nek	(009a 43ig 42ic	Mohasco Monarch M/T Monsanto	2014 191 ₂ 8814 885 ₃	Schlumberger 451: 451: 181: 181: 181: 181: 181: 181: 181: 1
AMR Corp 221g 217g ARA 361c 347g	Colorte Palm 195 19	Greyhound.	227 ₈ 221 ₄	Moore McCmrk Morgan (JP) Morrison Knud	257g 251g	Scott Paper 203: 2012 Seacon 2472 2476 Seafirst 1473 1439
ASA	Collins Aikman 2414 24 Colt Inds 55 34 Columbia Gas 281s 28	- Gulf Oll	"""" 9848 i 9T	Morton-Thickel	. 110 1061 ₂	Seagram 81.2 00.3 Sealed Power 47:9 48:4
Acme Cleve 185: 1858 Adobe Oil & Gas 185: 18 Advanced Micro, 35 335:	Combined Int 29 2 29 Combust'n Eng 38 4 38 Cmwith, Edison 26 3 26	le Guif Utd	! 28 281 ₈	Munsingwear Murphy (GC:	. 21% 20%	Sears Roebuck 31: 303; Security Pac 40: 39:
Aetna Life & Cas 3412 3338 Ahmanson (H.F.) 2818 2714	Comm. Satelite 703 . 70	Malliburton Hammermil	3636 3458 Ppr 35 3454	Murphy Oil Nabisco Brands	. 2414 2314	Sedco
Air Prod & Chem 4514 4258 Albany Int	Comp. Science; 221s : 21 Computervision .; 431s 41		ace 20% 20 D 30 29%	Naico Chem Nat. Can Nat. Detroit	2212 2214 2919 291	Sigma Aldrich 4031 3931
Alberto Culv 18 4 18 Albertson's 3973 : 4178 Alcan Aluminium' 2914 3856	Condec	4 Нагзоо	1814 1812	Nat. Dist. Chem. Nat. Gypsum Nat. Medical En	. 25 ¹ 4 25 ¹ 9 .	
Alco Standard, 2734 : 2778 Alexander & Al 2178 : 3158 Allegheny Int., 2814 2778	Cons Edison	Heinz (HJ)	37 3678 2314 2218	Nat. Semicduct	314, 311g 1, 303g 291g 2154, 2014	Simplicity Patt 91a : 91a Singer 217e 21 Skyline 255: 235e Smith Intl 251a : 2414
Allied Sancahra 24 23 6 Allied Corp 36 5 5 5 Allied Stores 37 5 37 14	Consumer Power 2014 : 20 Contl. Corp 2713 27	Hercules	29½ 28 54 55	Nat Steel Nat. mas	.,	Sonat 251g 247s
Allis Chalmers 1218 12 Alpha Portd 1812 184	Contl. Illinois 2012 20 Cont. Teleph 1834 18	4 Hilton Hotel	s 4178 405 ₂	NCB	1954 1978 971 ₂ 951g	Southeast Bankg, 211; 211; 26; 36;
Alsos	Contri, Data 45 44	Holiday Inne	57 387g	NY State E & G NY Times	2014 2014 5814 5758	Southern Co 153g 7 1512 Sthn. N. Eng. Tel 6712 6631 Sthn Pacific 473a 4631
Amorada Hess 2614 2576 Am. Brands 44 441a	Cooper Inds 35 32 Coors Adolph 1312 13 1558 15	Homestake.	59 ³ 4 58 ₁₈	Nieg, Mohawk NICOR Inc Nielsen (AC) A	. 1634 1634 1	Southlands
Am, Broadcast s. 53 4 52 4 Am, Can	Corroon Black 2878 28	Hoover Uni- Hormel (Geo	2714 27 2.) 2634 2638	NIKE B	~: 50.8 TA.8	Springs Inds 41 41 Square D 35!: 35!: Square D 47 46:
Am. Elect. Powr. 185s : 1812 Am. Express 6614 6353 Am. Gen. Insnee, 6312 6454	Cray Research 481e 47 Crocker Nat 291s 29	Household Ind	ntj 22 2118 s 1978 2012	NL Industries Nobie Affil NorfolkSouther	147g 141g	Staley (A.F.) 22-4 22-2 Std.Brands Paint 39 39-2
Am. Hoist & Dk 1414 1312 Am. Home Prod 4212 4214	Grown Zeli 274 28	Hudson Bay	Mng; 184 (18 L 214: 204	Nth. Am. Coal Nth. Am. Philips Ntheast Util	13 12 s	Std Oil Clifornia. 351a 33%
Am. Intl. Grp 70 675; Am. Hosp. Suppy 37:8 37:2 Am. Medical Intl. 283e 27:4	Cummins Eng 553; 53 Curtiss Wright 453e 45 Damon	Sg Numana,	614 3034	Nthn. IndianaP. Nthn State Pwr Northrop N West Airlines.	5034 3034	\$td Oil Indiana 431s 411s \$td Oil Ohio 4073 40 Stanley Wks 232s 23
Am. Motors	Dart & Kraft 54 12 53	Hutton (EF).	44 424 27 27	N. West Energy	16 g 165g	Stauffer Chem 241; 23% Sterling Drug 23% 23%
Am. Quasar Pet; 81 ₂ ! 75 ₈ Am. Standard 311 ₂ : 525 ₈	Datapoint 221g 21 Dayton-Hudson 581g 57 Deere 341g 33 Dalta Air 451g 44	ideal Basic		Nwest Inds Nwest Steel W., Norton	44% 44% 1 21% 21 36 34%	Stokely Van K 551g 53
Am. Stores	Denny S.,	Imp Corp A	mer: 1134 11	Norton Simon Novo Inds ADR. Occidental Pat.	48iq 48ig	Subara Amer 6612 653: Sun Co 3214 3114 Sundstrand 483: 49
Amfac	Detroit Edison 1372 13 Diamond Intl 4456 44 Diamond Shank. 2514 23	a inland Stee	4514 4414	Ocean Drill Exp Ogden	. 251a 2178 . 281a 2778	Superior Oll 32 s 32 Super Val Strs 26 2 26 2 Syntex 5159 50 2
Amated Inds 266a 265a Anchor Hocks 2034 20 Anheuser-Sh 6414 6314	Diebold 9032 92 Digital Equip 120 116 Dillingham 245 24	interiake	341g 3354 2634 271g	Oglivy &Mrth Ohio Edison	1473 1453	Sysco
Apple Comp 45 42% Archer Daniels 22% : 21% Arizona Pub.Ser. 25% : 25%	Dillon	7g 5a inti-Flavour		Oiln Omark Oneok	2039 2039 . 25 25 .	Tampex
Arkia	Donaldson Lifkg, 20 18 Donnelly (RR) 655g 65 Dover Corp 28 28	a inti, Harvest	ter 678 618 Prop 9 9	Outboard Marin Overseas Ship. Owens-Corning	17½ : 17¾]	Tektronix,
Armstrongd Wi 25 4 2236 Asarco	Dow Chemical 29 28 28 28 29 32 35 32 32 32 33 33 33 34 35 32 33 34 35 35 35 35 35 35 35 35	intl. Muttifo	ods 295g 295g	PACCAR	2734 2034 8514 8414	Tesora Pet 1514 1518 1518 Texaco 3214 3114
Assd D. Goods 457g 453g Atlantic Rich 463g 453g Auto-Data Prg 35 355g	Dr. Pepper 1834 18 Dr. Pepper 1234 12	48	4578 4512 29 2812	PPG Inds Pabst Brewing. Pac. Gas & Elect	; 541 ₂ ; 537 ₆ 223 ₆ ; 223 ₆ 293 ₆ ; 295 ₈	Texas Comm. Bk: 36 3634 Texas Eastern 5212 5314 Texas Gas Tm 3013 2924
Avery Intl	Duke Power 235g 23 Dun & Brad 1061g 104 Du Pont 417g 40	Jim Walter . 50 Johnson-Co		Pac. Lighting Pac. Lumber	30 301s 257a 2714	Texas instr'm ts. 1637e 1625: Texas Oli & Gas 375e 371; Texas Utilities 225: 221;
Avnet	EG & G	Johnthan Lo	ogan. 22 22 24 233	Pac. Pwr.& L Pail PanAm. Air Pan, Kand Pipe.	361g 364g	Textron
Baker Intl		78 Kaiser Alum	2612 26	Paradyne	4678 4478	Tiger Intl
Baft Gas & El 295g 2934 Bangor Punta 2014 2014 Bank America 1912 1858	Eastern Gas & F.: 214 22 Eastman Kodak 841 ₂ 83 Eaton	12 Kaiser Steel Kenab Serv	ices 17. 17	Parker Drilling. Parker Hanfn Parsons	2514 2414 25 2512	Times Mirror 633, 62:2 Timken 491, 49:3 Tipperary 61, 61;
Bank of N.Y 493g 493g Bankers Tst. N.Y. 357g 365g Barnett Eks Fl 287g 285g	Echlin Mfg 18 17 Eckherd Jack 255g 25 Electronic Data: 617g 50	4 Kellogg	274 2634	Peabody Inti Penn Central Penney (JC)	31½ : 3153 551g 52½	Tom Brown 53 5:2
Barry Wright 221g 2114 Bausch & Lomb 4412 4418 Baxt Trav Lab 4612 4612		3g Kennameta 1 ₂ Kerr-McGee	734 2814 3138 303	Pennzoil Peoples Energy Pepsico	91; 914 343, 363s	Total Pet
Beatrice Foods 221g 22	Emery Air Fgt 145g 14 Emhart	18 Knight Rdr.	Nws. 485: 48	Perkin Elmer Petrie Stores Petrolane	31% 31% 29 28½ 13% 14½	Transamerica 2314 2314 Transco Energy 2718 27 Transway 2812 2758
Becton Dick'son 42 42 Beker Inds 7 6 ⁵ 4 Bell&Howell 30 29 ³ 4	ENSERCH 2074 20	Kroehler		Pfizer Phelps Dodge Phibro Salomor	305 291a	Trans World 30% 30% 30% Travelers 23% 22% 51
Bell industries 26 2558 Beneficial 2012 21	Esmark	Lanier Bus. Lear-Siegler	r 354e 34	Phila Elect Philip Morris	175; 1756 5856 58	Tric Continental, 24% 24% Triton Energy 10% 10%
8eth Steel 2034 2018 8ig Three inds 234 2358 Black & Decker 1912 1912	Evans Prod	78 Leaseway I		Phillips Pet Pillsbury Pioneer Corp	4956 4956	Tyler
Block HR	Faberge	Levitz Furn	tr 4614 451e	Poincer Hi-Brd, Pitney-Bowss	231g 231g 501g 471g 145g 141g	Union Camp 6514 6434
Boeing	Talama 1907. 70	Lincoln Nat	5934 60	Pitiston	h. 15 ⁵ t 15 ¹ 2 92 91 25 24 ⁵ 9	umbit on oal 55 514
Borg Warner 44% 44% 51% 51% 51%	Fed. Express 801s 80 Federal-Mogul 283s 28 Fed. Nat. Mort 2114 20 Fed. Paper Brd 201s 28	Lockheed,, Locks	8958 8958 148 147	Polaroid	295g 29 374 874g	Union Pacific 4912 473; Uniroyal 1214 1134 Untd. Brands 912 914
Bristol-Myers 6414 6314 BP 1978 1978 Brockway Glass 17 1738	Fieldcrest Mi 32 31	ະ Long Island	nds 2834 2812 Ltg 17 1678 Strs. 3958 3912	Prab Robots Prantice Hall Primark Prime Compute	*** A	Utd. Energy Res. 275g 27 USAIR Group 321g 317g US Fidelity G 4314 42
Brown Forman B 35 35 ³ 4 Brown Grp 57 ³ 4 56 Brown & Sharp 14 ¹ 8 14 ¹ 8	1st. Bank System 375, 37 1st Charter Fin 2236 22	71 2	and 2719 27 ac 2912 2859	Procter Gamble Pub. Serv. E & C	6.24 2834	US Gypsum 4634 4634
Brunswick	1st Chicago	Lowenstein Lowes	39 ⁵ 4 394	Pub. S. Indiana Purolator, Quaker Oats	5756 5736	US Home
Bucyrus-Erle 161g : 153, Burligton Ind 287g 281g Burlington Nrthn, 68 67	1st interstate 331g 33 1st Mississippi 97g 9	Lucky Stra. M /A Com. I MGA		Quanex	23 231 ₈ 1	US Steel
Burndy	1st Penn	MCI Comm	### 4118 8959 Ent 934 912 2534 2578	Raison Purina Ramada Inns Rank Org. ADR	19 ¹ 2 19 ¹ 4 638 538	US Trust
CBS 561 ₂ 561 ₄ CPC Intl 38 ² ₄ · 39	Fieetwood Ent 3934 39 Flexi-van 2158 21	1g 154 Magy	5512 6212	Raychem Raymond Inti. Raytheon		VF 414 4012 Valero Energy 263, 265a
Cabot	Fluor 2258 22 Ford Motor 40 39	Micra Hand Manville Co	zant 155g 15 over 385g 385g orp 123g 135g	Reading Bates Redman Inds	131g 15 2134 21	Varian Assocs 7034 6934 Vernitron 16 1514
Campbell Red L. 295g 285g Gampbell Soup. 461g 467g Can Pacific 343g 34	Foremost Mok 3812 39 Fort Hwd Paper	778 Marine Mid Marinett	223a 221s 1 2314 2634 5414 537a	Reichhold Che Republic Air Republic Steel	834 812 1919 19	Virginia EP
Can. Randolph 60 60 Cap. Cities Com. 126 125 Carlisis Corp. 35 34	Freeport McM 2112 2	Dig Marsh McL Martin Mtt	enn 5734 37 2 4278 4214 20p 4414 4278	Republicbanc Resch Cottreil. Resort Intl A	1554 1514 29 271 ₂	Walker (H) Res 1814 1818 Wal-Mart Stores, 4819 4734
Carolina Power, 224 225		Masco Massey Fer Mass Multi		Revoc (DS) Revere Copper	3834 3836	Warnaco
Carp Tech	GEICO	May Dept 9	1934 14	Revion	3278 314 1378 1378	Warner-Lambt 2918 2914 Washington Post 59 5958 Waste Mangt 5778 5748
Centel	Gelco	Maytag McCulloch.	1412 15	Reynolds Mtls., Richardsns Vks	265g 263g	Weis Mkts
Central & Sw 17 171g Central Soya 164g 161g Certain-teed 1834 1834	Gen Dynamics 42 4 Gen Electric 1033, 103	McDonalds McDonnell	Doug 4712 4512	Roadway Exps Robbins (AH) Rochester Gas	: 603; 601a : 181a 181a : 163a 165a	Western Airlins 658 612 Westn. Nth. Am 958 834 Western Union 4168 4078
Cesana Aircraft 2512 2512 Champ HomeBid 518 512 Champ Int 243g 231g	Gen Instrumental 6014 56 Gen Mills 4614 49	McGraw Ed McGraw HI	iison 42 41½ III 75¾ 74½ 20⅓ 19⅓	Rockwell Intl.,	51åg 61¹8 85 85¹4	Westinghouse 47 4612 Westvaco 2834 2858 Weyerhacuser 3712 3718
Champ Sp Plug. 94 94	Gen Pub Utilities 713	Mediz Geni Medizonic.	484 48 1 414 404	Roim	i 451a 431a	Wheeling Pitts 181 ₈ 18
Charter Co	Gen. Reinsur 5538 55 Gen Signal 4634 44 Gen Tire 3834 33	25 ₄ Meiville Mercantile	5734 6712 Sta1171g 11714	Royal Crown	374 3612	Whiripool
Chesabr. Pond, 401g 414 Chicago Pneum., 15 143; Chrysler 163; 161;	Genetech	Merak		Ryan Homes Ryder System	4018 3832 4834 4819	Williams Co 201g 20 Winn-Dixie Str 434 431g Winnebago 153s 141g
Chubb	Gerber Prod, 2536 25 Getty Oll	Mesa Pet Metromedi Midoon	113g 111g a 3041g 300	SFN Companies SPS Tec: Sabine Corp	15 151g 195a 191a	Wisc Elec Poweri 23 225g Woolworth 274 26 Wrigley 45 444
CityInvest 2753 2618	Global Marin 914 (Goodrich (SiF) 3134 3	Mid Sth Utl	2412 24 	Safeco Safeway Stores St. Paul Cos	a 431 ₂ 427 ₈ 565 ₈ 545 ₈	Wyly
Glark Equipment 295, 305; Glave Cliffs Iron 2112 2112	Grace 36 39	Mitchell Er	M 78 76 76 76 76 76 78 76 76 76 76 76 76	St. Regis Pape Sante Fe Inds Saul Invest	r 261g 255g 24 237g 10 101g	Zapata
	<u> </u>	512	i f	Schering Plous	gh; 415g ; 417g	
1	ndices	•				
	DOW JONES	B3 Since Cmpi	יצח	, .	, ,	
Feb. Feb. Feb. 9 8	Feb. Feb. Feb.	ow High Lo	w]	Feb. 11	Feb. Feb. Feb. 8	1982-93 High Low
+ Industr'ls 1087,75 1087,42 1078,33	(10/1/85) (1		AUSTRALIA 22 All Ord. (1/1/86 //52) Motal & Minis		501.5 508.5 594.3 457.9 456.5 441.9	
H'me Binds 70.81 70.78 70.84 Transport., 479.75476,95477,68	70.32 70.88 70.94 72.58 5 (18/1/85) (18/1/85) (5,67 — — 12/2) 82,12 485,07 12,1	AUSTRIA Credit Aktien			
Utilities 123,88 123,54 125,46	(4/2/85) (1 125,74 125,05 124,45 125,78)	2/8) (4/2/88) (8/7	BELGIUM			-
Trading Vol. 000-1 93,518 84,520 76,588		_ - -	DENMARK		—— 	57 186.97 (24/1/85) \$6.42 (26/1/82)
• Day's high 1094.88 (1081.59)	low 1067.88 (1058.13) Feb. 4 Jan. 28 Jan. 21	Year' ago(Anni	Copenhagen :			[5] 105,53 (11/2/85) 190,00 (5/1/85)
indust'i div. yleid 🖫 🕌	4.99 , 5.08 5.14	6.50	ind Tendance	(31/12/82) 104.7 (31/12/82) 108.3	104.1 104.2 104.1 108.0 107.5 108.0	
STANDARD AND POORS	1982-	33 Since Çmpi	GERMANY FAZ-Akties G l'tn Commercian	1/12/68) 259.48 k(Dec 1955)/ 779.1	257.49 265.56 252.75 772.7 788.0 764.7	
Feb. [Feb. Feb. 6		ow High Lo	W HOLLAND ANP-CES Gene	oral (1976) 108,4	107,9 108,8 106.4	188,4 (11/2/85) \$4,8 (6/1/82)
tindust'is 198.36, 165.58, 184.08 (Comp's'te 147.60, 145.00, 145.70	(18/2,85) (146,93 146,14 144,26 147,77 1	12/8) (10/2/86)(60/8 12.42 147.77 4.4	ANP CBS Indu	sat (1979) 94,2 ;	94.1 92.9 82.6	
	. (13/1/85) (1	2/8) (13/1/88):1/6/		ink (\$1;7/64 551.49	815,51, 806,64, 896,6	14 1445,52 (12/1/82) 675,30 (2/12)

Swiss Bank Con. (61/12/68) 306.0 | 304.1 | 303.6 | 303.6

(**) Seturday February 5: Japan Dow 8022.89. TSE 583.97.

| 8017.56.7895.93.8027.20.8210.92 (8/1/83) | 505.22, 584.14 584.49 602.17 (8/1/83)

139.09 133.93 154.22 154.11 158.09 (11/2/88)

788.66 788.16 784.87 778.19 816.76 (6)1/82)

103.42 102.89 105.57 105.58 104.60 (1/2/85)

158,7 | 159,0

Base values of all Indices are 100 except Austrelia All Ordinary and Metals—500. NYSE All Common—50: Standard and Poors—10; and Toronto—1,000: the lest named based on 1875. I Excluding bonds. 1 400 industrials. § 400 industrials plus 40 Utilities. 40 Financials and 20 Transports. c Closed

958.7 978.9 1014.5 1099.5 (1/2/63) 850.1 828.5 824.5 851,8 (6/2/83)

Bança Comm (taj,(1972)

JAPAN**

Osio SE (4/1/88)

SOUTH AFRICA Gold (1968) Industrial (1958)

SWITZERLAND

SINGAPORE Straits Times (1998)

SPAIN Madrid SE (51:12)82)

Feb. 9

4.58

11,35

11,09

1982-88

Feb.

TORONTO Composite 2118.2.2082.5 2075.7, 2065.0 2110.9 (10/1/85) 1362.2 (7/7)

NEW YORK ACTIVE STOCKS

المرابعة ال وقد أن المرابعة المر

| Change | C

alndat'र div. yield %

Indust'i P/E ratio

MONTREAL,

Long Gov. Sond yield

N.Y.S.E ALL COMMON

Feb. Feb. Feb. High Low

85,1083,7984,1684,77, 85,10 58,80 (12/8)

Feb. 2

4.45

11,18

10.93

11.05

10,87

Rises and Falls

1,936 1,156 440 340 127

High

580,62 368,60 366,26 363,24 386,42 (10)1,88) 249,58 (21/8) 347,58 545,83 543,02 540,08 548,76 (10)1/83) 237,27 (21/8)

Jan. 26 Year ago (appro)

7.78

14.32

Low

Change of Closing on price day 28½ +1½ 68% — 46% +1½ 24 + ½

147,25 (22/7)

99,01 4/1/86)

\$57,87 (18/8)

686,5 (8/7) 887,5 (23/6)

66.22 (11/1/8

BELGIUM/LUXEMBOURG

1,122 +2 3,900 2,250 -15 1,720 95 8,950 +50

2,840 2,760 1,640 1,880 4,300 1,585 4,500 7,500

4,770 6,370 2,505 1,356 4,010 2,315 2,810 2,885

-15

+50

Varta.... Veba V.E.W. ..

verein-West Volkswagen

ACF Holding

Rise continued on Wall St

yesterday morning as Dow Industrial Average challenged the 1,100 mark.

After opening 9.91 up at 1,097.66, the DJ Average partially reacted to 1,091.50 by 1 pm, for a net rise of 4.05 on the day and 13.59 on the week. The NYSE All Common Index. at \$55.45, gained 35 cents on the day and \$1.16 on the week. Trading volume expanded 5.61m shares to 70.07m, compared with 1 pm Thursday.

euphoric atmosphere to expectations of declining interest rates, split. a more optimistic feeling among investors about economic prospects and lower inflation.

Inflation watchers were cheered yesterday by a Labour Department report showing a 1 per cent decline in U.S. Wholesale Prices in January. It was the largest one-month drop since the department started keeping records in 1947.
Technology stocks were the market leaders, with active IBM up \$1 to \$97; Teledyne \$3; to \$149;, Digital Equipment \$2; to

S122; Honeywell S2; to S93;. Prime Computer S1 to S43; and Blue Chips with gains included Procter and Gamble \$1\frac{1}{2} to \$112\frac{3}{2}, United Technologies S1 to \$631, Minnesota Mining S11 to \$791 and American Express \$11 to \$511. General Instrument climbed

\$21 to \$63—Thursday the com-pany introduced a voice recognition microchip.
ATT lost Si to \$68; in active published reports noted that nearly 50 anti trust law suits have been filed against the company charging anti company. behaviour. Last week, an Appeals Court upheld a jury verdict against ATT that awarded Litton Industries \$276.8m in damages. THE AMERICAN SE Market Value Index rose 2.02 to 378.08, making a rise of 12.12 on the

veek. Turnover 7.19m (5.38m) Commodore Corp. fell Si to S8

Closing prices for North America were not available for this edition.

CANADA

2,126.8.

With the exception of Pipelines, strong gains were recorded across the board. Increases in Golds, Oils, Metals and Rapi

halted in late morning at \$871 ompared with 1 pm Interstay.

for the dissemination of the news

Analysts attributed the that it is seeking shareholder approval for a four-for-one stock

Switzerland

Domestic shares higher across the board, with Industrials and Financials leading the advance.

Among Industrials, BBC added
SwFr 30 at 1,020.
In Financials, Adia Bearer

rose SwFr 90 to 1.500. Sika put on SwFr 180 at 2.650 in a very narrow market. Insurances were slightly higher, while Banks were neglected.

The Swiss Bond Market closed mostly steady. with sentiment helped by interest rate considera-

tions and the softer dollar.
Among Foreign shares, Dollar benefiting from the higher gold

Johannesburg

R5.50, as in Vaal Reefs at R142.50, while among "cheaper" issues, Welkom rose R1.10 to R18.35 and Modderfontein R18.35 and S0 cents to R6.80. showed gains, while Industrial

Goids, Oils, Metals and Real Estates paced markets. Pan-Canadian Petroleum were

stocks were above overnight New York levels, with Gold shares price. Dutch Internationals and Germans were firm.

gains outnumbered losses by more than three-to-one.

HOLLAND (continued)

Stocks were up sharply at mid- exceeded the 40m shares total

2.540 on rumours that a stake of the holding company would be taken over by Uovo Banco-Ambrosiano at a price well above maket quotations.

Hong Kong

Higher but off best levels in active trading in the half day session ahead of the Chinese New Year. Local profit-taking was noted around mid-morning. The Hang Seng Index closed 15.89 higher at 931.40. In selective business, buying was seen for Banking and Trading shares. Hang Seng Bank rose SHK 1.50 to 51.50 and Entelison

Whampoa 40 cents to SHK 13.10. Singapore :

Higher in active but selective

The Straits Times Industrial Index rose 10.47 to 798.60. Volume 17.4m shares, with 42 rising issues, 10 lower, and 132 unchanged. The market will remain closed until next Wednesday, following

the celebration of the Lunar New Year. Motor issue UMW led the

market in volume, and rose 12 cepts to \$\$3.20, There wasn't much movement for most Banking shares, although Malayan were 10 cents higher at S\$6.80.

1 AUSTRALIA

. Price + or

THE SPECTACULAR advance on in heavy trading after reporting weekend profit-taking which ment a fiscal second quarter loss. Yesterday morning as Dow Industrial Average challenged Canada in heavy trading after reporting in months, sweeping away pre-rise, had little impact on senti-weekend profit-taking which ment.

Canada Volume was estimated to have despite higher 1982 net turnover.

In higher Foods, Perned-Ricard

cals were mixed. In the Foreign sector, Americans, Germans, Dutch, Oils, Gold

Mines and Coppers were Sim, but Japanese eased.

Germany Share prices took the lead of Wall Street and, encouraged by Foreign buyers, moved broadly higher in active trading.

The Commerchank Index of 60

The Commerzoans index of duleading shares hit 7791, the highest level in nearly four years and well up on Thursday's 7727. Some dealers said speculation about a realignment of the European Monetary System after the French and German elections next month also brought in hivers.

buyers. Fears the Conservatives might Fears the Conservatives might lose power here have gradually dispelled this week, and markets were helped by the Bundesbank's optimistic assessment of the German economy.

In Motors, Dalmler moved up DM 4.50 to DM 398.50, VW DM 1.80 to DM 158 and BMW DM 6.9

to DM 249.10.

Australia

Firmer across a broad front in beavy trading, featuring sharp gains among Heavyweight Mines with gold interests in response to gold breaking through the U.S.5500 barrier in New York. The All Ordinaries Index rose R142.50, while among "cheaper" issues. Welkom rose R1.10 to R18.35 and Modderfontein S0 cents to R6.80. Other Mining related shares showed gains, while Industrial gains outnumbered losses by more than three-to-one.

Milan

Shipyards were mostly unchanged. Property counters were higher.

Paris

Slightly higher in moderate trading following Wall Street's rading.

News of a provisional 0.7 per cent fourth quarter rise in French Gross Domestic Product. after a 0.5 per cent third quarter

Mines 4 cents to 27 cents. 6.S to 508.2. aided by a 10.1 issues to their peak quotations after a 0.5 per cent third quarter Mines 4 cents to 27 cents.

riginvelid Sta
Hedbank
OK Bazzars
Protea Hidgs
Rembrandt
Rennias
Rustenburg
Saga Hidgs
SA Brews
Smith (C.G.)
TongantHuletts
Uniseo

500 1,620 1,230 924

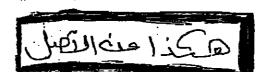
ireen Oross

: Price +or

	Stock	Feb. 10	Feb. 9	Feb. 11	Price +	or	Feb. 11	Price	+ 07	Feb. 11	Price :	+or	Feb. 10 Yen	• +o
				·	*		<u> </u>	Frs.		ANZ Group	3,45	+0.05	KonishiroRu 581	
' I	AMCA Intl	1912	231g 191g	Aarhus Olie	372	-2.2	Gist. Brocades Helneken	142.5	+4,5 +1,5	ACTOW AUST	1,23 ,	-0.04	Kubota 394	+1
	Agnico Eagle	19	1858 1558	Andelsbanken Baitica Skand CopHandelsbank	335	+10	Hooggvans	TO'S	+0.0	A.O.D Ampoi Pet	1.30		Kumagia	+90
ľ	Alberta Energy Alcan Alumin	35%	355g	CopHandelsbank D. Sukkerfab	199.6	+2,6 0,2	HunterDouglas int Muller	13.3 21.1	+0,2	Assoc. Pulp Pap	1.85	+0,01	Maeda Const 515 Makino Milling 720	2
	Algoma Steel	30%	. 29 · 101 ₂	Daneka Bank !	202.6	+3.2	KLM	153.5	-1	Aust Guarant	N.ID		Makita	+7
	Bk Montreal	26	25%	East Asiatic Forende Brygg Forende Damp	679	+3.	Nat Ned cert	131	-0.3 +2.2	Aust Nat Inds Aust Paper	4.66 :	+ 0.67 + 0.62	Marubani 280	
:	Bk Nova Scotia Basic Resources	2.29	343s 2.30	Forende Damp	158.6	0.4 2.5	Ned Cred Bank Ned Mid Bank	20.0	+0.5	Bord Hidgs	T-0 1	+0.05	Marudal	
: 1	i			GNT Hidg			Ned Lloyd	92.0	+2 -7.7	Bora! Bouganville	2,38	+0.13	Marui 887 MEI 1190 M'ta Elec Works 541) .— 1 0
:	Bell Canada Bombardier	18%	· 2314 · 13	Jyske Bank Novo Ind	316	+1	Oce Grinten Ommeren(Van)	177.5	-7.7 +0.7	Brambles Inds Bridge Oll	2.4	+0,62	Midel Benk Out	
. 1	Bow Valley BP Canada	185g	. 19 43	i Privatbanken	188,5	+30 +2,2	Pakhoed	44.6	+0.8	622	9.44	+0.06	M'bishi Corp 525	
-	Braccan A	24 le	235g	Provinsbanken	164.4	+4,8 -3	Philips Rijn-Schelde	. 4	+0,4	CSR		+0.2 +0.63	M'bishi Estate 446	
.	Brinco B.C. Forest	J.JU	3.45 93.	Smidth (F.L.) Sophus Berend			Robeco	258	+2	Cariton & Utd	: ככ, ב	+0.1	MH 227 Mitaul Co	
8 1	CIL Inc	244	24 L	Superfos	115	– 5	Rodameo Rolinco	243.5	+2.5	Castlemaine Tysi Coles (G.J.)	2.42	+ 0,05 +0,86	Mitsul Est	
•]	Can Coment	14%	. 15				Royal Dutch	181.5j 100.3i	+0.5	Comaleo	1,00	-0.05	NGK Insulators 498) +7 .
2	CanNW Energy	553.	: 581 _R	FRANCE			Stavenburgs	68.5 226	+0.5 —1	Costain	1.2	M	Nihon Cement	+10
2	Con Packers	3612	: 3610	i (1	_	Tokyo Pac Hg Unliever	198,2	+0.4	E.Z. Inds	4.85	~-0,02	Nippon Elect 923	511
2	Can Trusco Can imp Bank	20.1	327g 321e	Feb. 11	Price ·	+ or	Viking Re Vmf Stork	115 62.8	+3 +1,3	Eldars IXI	2.67	-0.03	Nippon Express. 167 Nippon Gakki 640	
2	I Can Pacific	42	4110				VNU	68.5		Energy Rea Gen. Prop. Trust	1.6	+ 0.86 0.44	Nippon Kokan 130	
2	Can. Pac. Ents	214	, ayiş	Emprunt 4/% 1975 Emprunt 7% 1975	9,270	+170	West Utr Bank	85,5	+0,5	Griffin Goal Hardle (J.)	5.00 3.38	-0.02	Nippon Saiko 404	i 1
8	Can Tire	56	55	CNÉ &	2,999	+37 -4	ITALY			Hartogen Energy	1.6	+0.02	Nippon Shimpan 792 Nippon Steel 150	3 (—8
4	Carling O'Kfe Chieftain	24 še	163 ₈ 243 ₈	Sala I	ARE I] '' ''	l i	+	HeraldW'y Times	2.12 1.52	VP# . 6 , 64%	Nippon Suisan 280	5 ē_
8	Cominco	024	52	Bouygues B\$N Gervals	755	4 +20	Feb. 11	Price Lire	or	iCi Aust	U.EU	******		
9	Coseka Res	4,50	4.50	CIT Alcatel Carrefour	870					Kie Ora Gold Lend Lease	: 3.30 !	+0.03	Nissan Motor 750 Nisshin Flour 533 Nisshin Steel 146	+5
8	Daon Davei	2.49	2.02	Carrefour	1,260 474	—1 +6,1	Banca Com'le Bastogi IRBS	35,350 220	-450 +24	Leonard Oil	0.09	·*****	Nisshin Steel 149	
4	i Denison Mines	20-3	, 307g	Club Medit	454.5	+8.5	Centrale	2,540	+ 140	Mim	945;	+0.2	Nomure	
2	Dome Mines	20	2ĕīg	Gie Bancaire	290.2 133.8	+3.7	Credito Varesino		+140 +9	Mockatharra	2.4	+0.02	Omro Teteisi 915 Orient Lessing2,500	
4	Dome Petroleum	4.10	4,10 597g	Cofirmeg Creusot Loire	58.5	+0.5	Finsider Generali (Assic)	61	+4 +2,025	Moekatharra Myer Emp Nat. Aus. Bk News	2.52	+0.02	Orient Leasing2,500 Pioneer) +60) +60
В	Dom Stores	164	1578	Darty	1 063	+9	invest	2,448	+50	News Nicholas Kiwi	2.05		Renown	_
4	Domtar	2Z 28	: 2ŏ : 521∉	Eaux (Cie Gen)	245	+1.2 +1	Montedison	57,100 123	+750 +3	North Bkn Hill	2.4	+0.05	Ricoh 677	
4	l Genstar	215a	2112	Eaux (Cie Gen) EifAquitaine Gen. Occidental. Imetal	421	+5	Olivetti	2,490	-4	Oakbridge Otter Expl	1.23	0.02	SERVO EIGOT 434	
2	Glant Y'knife' Gt. West Life	1,85	2534 1,85	imetal	252.5	+2.5 +1.5	Pirelli Co	1458	-2,4	i Pancon	1.55	+0.05	Sapporo	L]—5
8	Gulf Canada Gulf Stream Res.	1434	1412	L'Orea I	1,141	+41	Snia Viscosa Toro Assic	876 19788	+185	Ploneer Co Reckitt& Colman	13.7	+0.04	Seven-Eleven 6,190	+90
2	Hawk Sid, Can		151g	L'Orea I Legrand Maisons Phenix	1,722	+17 +1	do. Pref			Repco	0,97 4,48	+0.82	Sharp	7
B	!		1	I Matra	1,155	35 +7	Nonway			Santos Smith (H)	3,15	+0.1	Shimadzu) 1—13 1 +2
- 1	Hudson Bay Mng Hudson's Bay	217g 2054	221g 201g	Mid! (Cie)	659	+9	NORWAY			Southland Min's Spargos Expl	U.AF	M111111	Sony	
	Husky Cil	93a	858	Most-Hennessy Moulinex	855 69	+6 +0.5	Feb. 11	Price	+ or	Thos. Natwide	1.5	0,02	Stanley,,)
2 4	imp Oil A	2858	35 285g	Nord Est Pernod Ricard	55.5	+0.8		Krener		UMAL Cons			S'tomo Marina 21'	7
	Incoindai	15 եր	155g	Pernod Ricard.,	414 238.9	+4 +1.9	Bergens Bank	115	+0.5	l Vamgas	6.1	-0.7	Tzihal Matal: 160 Tzihal Danevo 469	1 —1
2	Inter. Pipe	2412	257g	Petroles (Frq.) Peugeot-SA	137.3	+0.3 +1	Borregaard Christiana	126.5	+0.5	Western Mining Westpac	2,55	+0.13 +0.06	Talsei Corp 229	5 !
*	Mac Bloedel	2814	' 28	i Pociaini	98 i	+0,5	Creditbank Elkem	138.5	+0.5	Woodside Petrol Woolworths	0.75	10.0+ 10.0-	Talsho pharm, 61 Takeda	-1
4	Marks & Spencer Massey Farg	81g	. B 4.65	Printemps Au Radiotecn	106.1 345	+0.1·	i Norsk Data	215	+9	Wormald Intl	3.0	+0.05	TDK4,120	} —20 5 —1
è	McIntyre Mines	294	2812	Redoute Roussel-Uplaf.,	851 958	+8 +1	Norsk Hydro Storebrand	202.5 151	+2.5				Teikoku Oil	
•	Mital Corp Moore Corp	- 56	307g 547g	Schneider	95	+0.5	Charles						TBS	9 ! —1_
3	Nat. Sea Prods A: Noranda Mise	101g	1012	Schneider Sefimeg Skis Rossignoi	720	+15	SPAIN			HONG KONG			Tokyo Elect.Pw1,050 Tokyo Gas	2 _7
	Nthn. Telecom	954	94	Telemech Elect. Thompson (CSF).	935	+3	Feb. 11	Price	+ or	Feb. 11	Price	نم بـ	Tokyo Sanyo 420) i —5
-	Nova Alberta	236	818	Valeo	232	+2		%	<u></u> -	100.11	H.K.		Tokyo Style 828 Tokyo Corp 226	اکت ا
i	Oakwood Pet Pacific Copper	15	1419	CEDMANN			Bco Bilbao	211		Bank East Asia	27.4	+0,2	Toppan Print 498 Toray 355	3 . – 2
_ {	Pan. Can. Pet	8879	86 Jg	GERMANY			Bco Central Bco Exterior	261 200		Carrian Invest.	0.87	+0.1	Toshiba	-4
_	Patino	21 23	21 22	Feb. 1I	Price	+ or	Boo Hispano Boo Santandar	225		Chaung Kong China Light	14.5 1.58	+0.8	TOTO	5 <u> 9</u>
	Power Corp Quebec Strgn	10%	134 77s	<u> </u>	Dm.		i Beo Vizcava	! 275	+1	Hang Lung Devel. Hang Seng Bank HK Electric	51,5	+1.5	Toyota Motor 970) i
ì	Ranger Oil	85g	848	AEG-Tele?	28.7 505	+ D.2 + 9	Dragados Hidrola	53.7	; —1,8	liik kowicon Whi	5.05 5.18	÷0,08 ₹0,05 + .	Waccai	3
-]	Reed Stenks A'	15	1478	BASF	124,5	+0.7	Petroleos	46.5	-0,5	HK Land. HK Shanghai Bk.	4,2 8,55	+0.1	Yanahouel1.260	110
]	Rig Algem	4334	48 lg 2734	Bayer-Hypo	122.6 249.5	+0.9	Telefonica	62,7	-1.7	Hk Telephone	31.5	+0.1	Yamazaki	5 ·\$
_	Royal Sank Royal Trusco A	2014	2012	Bayer-Verein BHF-Bank	296.5	+2.0 +1.8	SWEDEN			Hutchison Wpa Jardina Math	13.1 14.5	+0.4	Yokogawa Boge. 417	
- 1	Sceptre Res Sceptre Res Seagram Shell Can Oil	1004	88	I BMW	249.1	+6.9	Feb. 11	Price 1	+ or	New World Dev Orient O'seas	3,4	+0,65		
_	Shell Can Oil Steel of Can A	21 25	· 213e	Brown Boveri Commerzbank	181	-8 +1.1		Kroner	_ `- _	O'Seas Trust Bk.	4.5	+0.1	SINGAPORE	
	Teck B		1114	Conti Gummi Daimier Benz	78.7	—C,ŏ	AGA	525	+10	SHK Props Swire Pac A	11,2	+0,26		1
-	Texaco Canada	2834	281g	Degussa	251	+4.5 +7	ASEA (Free)	369	—3 +4	Wheel'k Mard A. WheelockM'time	· 3.5 !	+0.05	Feb. 11 Pric	
, i	Thomson News A. Toronto Dom Bk.		281 ₈ 435 ₈	Demag D'sche Sabcock		+3 +3	Astra (Free) Алаз (Сорсо)	1300	+50 +8	World Int. Hold's.	1.43	+ 0.01	Boustead Bhd 2.07	7
-	Transalta Trans Can Pipe	2034	207a 2578	Deutsche Bank	268	+2.5	i Boliden	376 j	+6				Cold Storage 4 64	+0.66
2	WalkerrH1 Res	22 le	224	Dresdner Bank GHH	166,2	+0,2 +1,3	Cardo (Free) Celiulosa Electrolux B	680 575	-20 +5	MAGAL			Freser & Neave 7.5	¥0.1
_	Westcoast Trans Weston (Geo)	4719	144 461 ₂	Hoechst	475 128.7	+2,0	L ENGSSON	353 i	+1 -2			į	Genting	\$0.04 S
				Hoesch	35	-0,2	Esseite (Free) Fagersta	227 i	1	Feb 10	Price	+ 0,	inchcape Bhd 2.80 Melay Banking 6,8	+0,1
i	AUSTRIA		-	Holzmann (P) Horten	120.5	+0.5 +1.8	Portia (Free)i	378 I	+6 +å		1011		Majay Brew 4.16	-0.02
-į	Feb. 11	B-2	 	Kali und Salz Karstadt	159 B	+0.5	Mo och Dom Saab-Scania	258	+8	Ajmomoto Alps Electro	865 1.800	+1	OCBG	s —O.01
}	F80, 11	PRICE	+ or	Kau thot	202.5	0,5+	l Sandvik R (Free)	279	+4	Amade	590	+1	Straits Trading 5.9	10.16
_	Creditanstalt	208		KHDKioeckner,	44.5	-0.2	Skandia Skan Enskilda SKF B	254	+3	Asahi Cham Asahi Glass	; 512 i	-1 +3	UOB	1 +0.04
,	Goesserinterunfall	190	-2 +3	Krupp Linde	50 1	+2	St Kopparberg Sven Handelsbn.	461	+11	Bridgestone	455	+5 +10	•	
-	Landerbank	204	~1			+1.7.	J ƏWEGISH Match	. 207 '		Casic Comp Chugai Pham	999	1 30	SOUTH AFRICA	
	Perimooser Steyr Daimler	262 149	-1	MAN Mannesman	147.9	+0,2	Volvo B (Free)	341		l Onzen	: 620 t	·		.
-	Veitscher Mag	175		MercedesHid Metal igeseii	356.5	-1 +2	SWITZERLAND	·		Daioi Dai Nippon Ptg		±5 +11		+0
ι				Mussel Busel	795	7 50	~ ~ EKTWI AF	•		Daires Bause	1 457		Rand	–

Bank Lett.
Brown Boveri ...
Ciba-Geigy...
do (Part Certa)
Credit Suisse ...
Elektrowatt...
Fischer (Geo)...
Connection

627: +16
4,072 + 360
1,780' -25
1,780' -25
1,445' +5
1,925 +6
2,750' -4
5,700' -4
10' 7,900' +
1.5,828' -1
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1,310;



785 214.2 192.3 281.5 311.7 772.5 71.5 178.8 143.8 143.8 125 287

132 +2 132.5 +3.5 44.0 +2 310 +5 107 +0.8 45.7 +1.2 173 -4 39.2 +3.2 35.2 -0.6 27.6; +0.8 197.5 +1.5 128.0 +0.5

+0.7 +0.3 +2.5 +7.2 +2 +2.2 +3.8 +1.1 +0.2

Companies and Markets

CURRENCIES; MONEY and CAPITAL MARKETS

FOREIGN EXCHANGES :

Dollar weaker

rather featureless pre-weekend. trading yesterday. Early profit taking accounted for some of the fall while political developments 119.5. in West Germany prompted further switching into the D-mark. Market attitudes remained unchanged with most people looking for a fall in U.S. the morning. It opened at \$1.5500 interest rates. The dollar fell to against the dollar and touched DM 2.4025 against the D-mark. \$1.5525 on early dollar weakness

terms of the yen it slipped to Y234.25 from Y235.10 and FFr 6.8125 from FFr 6.8330. On Bank dollar lost ground in of England figures its trade

Sterling was slightly easier overall. Its trade weighted index slipped to 80.9 from \$1.0, having stood at 80.9 at noon and 81.0 in compared with Thursday's close to form terms of the Swiss franc at SwFr 2,0025 from SwFr 20110, in \$1.5025 on early dollar weakness before coming back to close at the Swiss franc at Thursday's close. Against the D-SwFr 2,0025 from SwFr 2,0110, in DM 3.7275 and SwFr 3.0925 from weaker members of the European SwFr 3.1100. It was also lower Monetary System, notably the

against the Japanese ven at Y362 French and Belgian francs, with from Y3634 and FFr 10.5250 compared with FFr 10.5550. The resurgence of the D-mark against a possible re-alignment put renewed pressure on the over the weekend.

EMS EUROPEAN CURRENCY UNIT RATES

	ECU contral rates	amounts against ECU February 11	countral tom	% change adjusted for divergence	Divergence
Balgian Franc	44,9704	45.0995	+0.29	+1.66	+1.5501
Danish Krone	8.23400	8.09906	-1.64	-0.27	±1.6430
German D-Mark	2.33379	2.29021	-1.87	-0.50	±1,0883
French Franc	6,61387	6,49210	~1.84	-0.47	+1.3940
Dotch Guilder	2.67971	2.53094	-1.89	-0.52	±1,5004
frish Punt	0.691011	0.689551	-0.21	+1.15	-1.6891
Italian Lira	1350,27	1319.13	-2.31	-1.50	±4,1369
C					

Changes are for ECU, therefore positive change denotes a week currency. Adjustment calculated by Financial Times.

THE POUND SPOT AND FORWARD

Feb 17	spread	Close	One month	P.E.	months	p.e.
Ų.S.	1.5420-1.5525	1.5445-1,5456	0.32-0.27c pm	3.29	0.73-0,68 pm	1.82
Canade	1.8910-1.9000	1.8920-1,8930	0.32-0.22c pm	- 77	0.78-0.68 pm	1.54
Nathind.	4.09-4.12	4.00 -4.10	214-14c pm		6°-5° pm	5.97
Belgium	73.00-73.30	73.05-73.15	5-16c die		45-55 dia	-2.73
Denmark	13.09-13.15	13.094-13.104	57-67-ore dis		23-24 ¹ , dis	-7.25
reland	1,1175-1,1210	1.1185-1.1195	0.40-0.53p dis		1.31-1.51dia	-5.04
W. Ger.	3.70-3.73	3.70%-3.71%	12-13-pf pm		5-4- pm	-5.04 5.25
Portugal	140.00-143.00	140.50-142.50	500-1460e dis			-46.92
Spain	198.00-199.00	198.20-198.40	145-215c dis		350-485 dis	-40.92 -8.42
italy	2135-2145	2137-2139	15 ¹ -18 ¹ - fire dis			-11.60
Norway	10.86-10.92	10.874-10.884	14-57cm dis		8 ² 2-9 ³ , dis	-3.33
France	10.51-10.55	10.52-10.63	7-9e dis			
Sweden	11.39-17.44	11.40-11.41				-12.16
Japan .	360-366		hore pm-1 dis		1-1% dis	-0.50
Austria		361, 365,	1.45-1.25y pm		3.90-2,70 pm	
	26.00-25.20	26.07-26.12	113-93 gro pm		331-287, pm	
Switz.	3.08-3.11	2.08%-3.09%	2 ¹ 1-1 ¹ 10 pm	8.24	64-2,* bw	7.92
	J					

THE DOLLAR SPOT AND FORWARD

	Feb 11	spread	Close	One month	P.B.	months	p.a.
-	UK†	1.5420-1.5525	1.5445-1.5455	0,32-0.27c pm	2.29	0.73-0.68 pm	1,82
5	Irelandt	1.3790-1.383\$	1.3790-1.3805	0.90-0.80c pm		2.43-2.23 pm	6.74
4	Canada	1.2245-1.2260	1,2245-1,2255	0.04-0.07c dis			-0.34
	Nothind.	2.6485-2.6566	2.6525-2.6645	0.84-0.79c pm		2.78-2.73 pm	4.15
3	Belgrum	47.25-47.38	47.29-47.31	18-20c dis .			-5.08
•	Denmark	8,4750-8.5300	8.4930-8.4960	4-Sore dis			- 5.83
*	W. Ger.	2.3925-2.4055	2.4020-2.4030	0.62-0.57pf pm	2.97	2.04-1.99 pm	3.35
?	Portugal	91.60-93.00	. 91.00-93.00	350-850c dis		550-1550dis -	
•	Spain	128.20-128.50	128.20-128.40	110-150c dis		330-380dis -	11.06
~	Italy	13821-13861	13831-13841-	lire dia چ13-14			13.73
ï	Norway	7,0430-7.0800	7.0475-7.0625	2.20-3.20ore dis	-4.60	8.30-9.30dis	- 5.60
•	France	5.7975-6,8175	8.8100-6.8150	6-7¢ dis		2214-2414dis -	
2	Sweden	7.3770-7.3880	7.3780-7.3880	1.60-2.10ore dis		4,20-4.70dis	
Ľ	Japan	233.70-235.35	234.20-234.30	0.45-0.38y pm		1.45-1.35 pm	2.39
	Austria	16.85-16.92	16.87-16.88	414-31 gro pm		14-11 ¹ , pm	3.02
3	Switz.	1.9940-2.0070	2,0020-2,0030	1.01-0,96c pm		3.09-3.04 pm	
•			re quoted in U			brewinws ev	
	disco	usade smnív te	the U.S. dolla	r and not to th	a indívi	dual currency	' .

Belgian rate is for convertible france. Financial franc 49.07-49.17.

EXCHANGE CROSS RATES

Feb. 10	Pound St'rling	U.S. Dollar	Dautschem'k	(аралеваYел	FrenchFranc;	Swiss Franc	Dutch Guild'	Italian Ura	Canada Dollar	Belgian Fran
Pound Sterling U.S. Dollar	0,647	1,545	3.713 2,403	362,0 284,3	10,525 6,812	3,093 2,002	4,100 2,654	2138. 1384.	1.893 1.825	73.10 47.31
Doutschemark	0.259	0,416	1.	97.51	2,835	0,833	1,104	575.9	0.510	19,69
Japanese Yen 1,000	2.762	4,258	10,25	1000,	29,07	8,543	11,53	5906.	5.228	201,9
French Franc 10	0.950	1,468	5,527	345,9	10.	2,988	3.895	2031.	1.798	69.45
Swiss Franc	0.523	0,500	1,200	117.1	3,408		1.326	691.4	0.612	23.64
Dutch Guilder	0,244	0.377	0,905	58,29	2,567	0.754	1.918	521,5	0.452	17.83
Italian Lira 1,000	0,468	0.723	1,736	169,3	4,923	1.446		1000.	0.885	64.19
Canadian Dollar	0.528	0.816	1.962	191.3	5,561	1.634	2,166	1140.	1,	38,63
Seiglan Franc 100	1,568	2.414	5.079	495.2	14,40	4.231	5,609	2925.	2.583	100.

Further shortage

MONEY MARKETS

UK clearing bank base lending rate 11 per cent

(since January 12 and 13)

Day to day credit was in short supply in the London money market yesterday. The Bank of England forecast a shortage of around £750m, later revised to £800m, with factors affecting the market including bills maturing in official hands and a net take up of Treasury bills -£315m and Exchequer transactions —£140m. There was also a rise in the note circulation of £230m. The Bank gave assistance in the morning of £703m comprising purchases of £19m of eligible bank bills in hand 1 (up to 14 days) at 11 per cept and £75m in band 2 (15-33 days) at 11 per cept. It also arranged sale and repurchase agreements on £609m of bills at

11-11 per cept, unwinding on March 17. roon amounted to £51m, bringing the day's total to £754m. The afternoon help comprised purchases of £25m of eligible bank bills in band 1 and £26m in band 2, all at 11 per cent. In the interbank market weekend money

OTHER CURRENCIES

		1	<u> </u>	£
Feb. 11	2	5	,	Note Rates
Argentina Peso	87,114-87,154	55,800-56,350	Austria	26,00-26,30
Australia Dollar	1.5920-1.5940	1.0295-1.0300	Belgium	75,65-76,65
Brazii Cruzeiro	440.37 441.37	285.11-286.54	Denmark	13,09-13,22
Finland Markka	8.2520-8.2750	5,5490-5,3510	France	
Greek Drachma	126,632-129,888	82,50-82,90	Germany	3,70.3.74
long Kong Dollar	10.1834-10.2034	6,5950-6,6000	Italy	2110-2155
ran Rial	129.50°	84.25*	Japan	362 -3 68
(uwgitDinar(KD)	0.449-0.450	0.29065-8.29085	Netherlands	4.0Blg-4.121
uxembourg Fr	73.05-73.15	47.29.47.31	Norway	10.86-10.96
Malaysia Dollar	ā.4950-3.5050 :	2.262D 2.2650	Portugal	140-155
lew Zealand Dir.	2.1360 2.1425	1.3850-1.3850	Spain	1904-205
audi Arab. Riyai	5.8155-5.3210	3.4395-3.4410	Sweden	11.37-11.47
ingapore Dollar	3.1275-3.1975	2,0630 2,0660	Switzerland	3.0834-3.12
th African Rand	1.7250-1.7265	1.1165 1.1175	United States	1,5312-1,551
J.A.E. Dirham	5 6735 5 6805	3.6710.3.6730	Yugoslavia	

LONDON MONEY RATES

Feb. 11 1983	Starling Certificate of deposit	Interbank		Local Auth. !negotiable bonds		Compt by	Discount Market Deposits		Eligible Bank Balls (Fine • Trade Bills -
Overnight		5-1154		;	_	10-1134	105.1116			
2 days notice .		-	11/g-11 u	i — i	_	<i>!</i> —	. –	-	:	 .
7 days or	. –	• –		! - !	_	1115g-113;		:	. – ;	
7 days notice		11:4-1112	1116-1114	' - i		1111: 1150			! 	_
One month		217-117		11134-1136	1114		10:11	11.11	.1,.	11,7
Two months	11 1 11 16			1159-1114	11,4	114	10 - 10%			11,
Three months,	11/6 10/4	114-114		՝ 115ց.11 ել	111 ₈	1 -	101g-105	105-105:		113:
Six months	10/4-10%		107g-111g	11-105g	10%	1 -		, 🗕	101-10.7	13: ₆
Nine months	10 10 10	104-10		114-1078	1078	j		_	_	
One year	10 6 10 6	104-10	101 ₈	. 111a-10%	1078	; -	: -	- '	· .~ ·	
Two years		i —	11	— i	-	' -	. –	_		

ECCD Fixed Rate Export Finance Scheme IV Average Rate for interest period January 5 to February 1 1283 (inclusive) 11.327 per cent. 17.327 per cent.

Local authorities and finance houses seven days' notice, others seven days trad. Long-term local authority mortgage rates nominally three years 112-112 per cent; four years 112-113 per cent; five years 112-114 per cent. 45 m. bdl rate3 in table are buying rates for prime paper. Buying rate for four month bank bills 10% 16% per cent; four months mide hills 11% per cent.

Approximate selling rate for one month Tressury bills 10%, per cent; two months 10%-10%, per cent, and three months 10%-10% per cent. Approximate selling rate for one month bank bills 10%-11 per cent, two months 10%-10% per cent and three months 10%-10% per cent; trade bills 11%, per cent two months 11% per cent and tarks

onths 17₀ per cant. Finance Houses Base Rates (published by the Finance Houses Association) 11 per cent from Feetuary 1 198. Index and Scottish Clearing Bank Rates for lending 11 per cent. London Deposit Rates for sums at seven days natice 8 per cent.
Transury Bills: Average tender rate of discount 10 504.2 per cent. Contilicates of Tax Deposit. (Series 6). Deposits at \$100,000 and over held under one month 11% per cent: 0 ne-six-month 11% per cent: six-12-month 11 per cent. 10 fer cent. 20 fer cent. The rate for all deposits withdraws.

opened at 111-111 per cent and INTEREST RATES rose on the forecast to 111 per cent. However rates settled later **EURO-CURRENCY INTEREST RATES** (Market closing rates)

to around 111 per cent before falling away in the afternoon to

5 per cent.

Longer term rates were a little easier where changed with dealers noting a fall in the weekly Treasury hill tender rate to 10.6042 per cent from 10.8756 per cent the previous week.

Italian Lira		1812.2015	20% 22%	2
 Belg. Franc	113. 193.	195.135	131, 131,	,

NEW YORK

May July Sept Dec March

March May July

GOLD

March April

Dec Feb April

COCOA 10 tonnes, S/tonn

Low

75.80 76.90 77.25 7\$.70 79.90

81.45 82.30

83,20 84,50

Low 65.46 66.80 67.86 66.90 67.24 68.55

507.2 515.0 523.5 533.0 541.0 549.5 561.0 569.5

5901 598.5

76.10 73.45 72.65 72.80 73.00 73.00

76 00 76.00 77.92 77.50 79 00 78.00

106.00 103.75 105.40 104.20 106.40 105.75 107.90 106.75 107.25 107.00 108.25 107.50

108.00

High 106.00 105.40 106.40 107.90

PLATINUM 50 troy oz. \$/troy oz

495.0 501.5 509.5

COFFEE "C" 37,000 lb, cents/lb

Close High 125.23 126.10 120.77 121.50 119.50 120.00

COPPER 25,000 lb, cents/lb

COTTON 50,000 lb, cents/lb

76.60

76.90 78.06 79.46 80.50 82.15 82.50

83.85 84.90

High 65.75 67.15 68.25 67.15 67.50 68.63

High 507.0

565 D 574.0

590.1 605.0

HEATING OIL 42.000 U.S. gallons

100 troy oz, \$/troy

560.7 569.8 579.1 588.5 598.0

Close 76.34 73.53 72.72 73.20 73.09 74.01 74.60 76.00 77.25 78.25

Close 105.15 105.10 105.80 107.00

107.50 108.00 109.25 109.75 109.75

Close 480.3 482.3 484.3 489.3

July Oct Jan April

	term	notice	MONTH	MORENS	MODELL	7 (J.11
Sterling			11, 11,	11 11:	10 10	101,10
U.S. Dollar	B5 Big	819.87g	8			0., 9
Can. Dollar	715.815	89	91, 91	$9_{N_0}, w_{N_0}$	y, - 3	101, 10
			4, 4.	ના, ન	4 5.	5:-5.
	5.1	1 11		2'. 2	. 54	5 5
Deutschm'rk			5 5.	5.1.6		5. 5.
				221 24	21.221.	15 18
Italian Lira	1612 18	1812-2019	20 m 221:	22 : 23 :	22 22 3	21 17 22
Balg. Franc		1				
Conv	113, 123,	12 - 15 -	1311 1411	151: 141-	14 15 ,	:: 15
	12.121	. 12.1214	12 6-123a	12 w 12 to	12 - 12	121: 12
Yen					6 - E	Page 1
D. Krone					19 IS:	: :: :5
Asia & Sing.	n.a.	h.a.	n.a.	n.a.	11. 1.	117.
	S. Franc Deutschm'rk Fr'nch Franc Italian Lira Belg. Franc Conv Yen	Sterling	Sterling	Sterling	Sterling	Sterling

FT LONDON INTERBANK FIXING

AMERICAN MARKETS

NEW YORK, February 11

11.00 a.n. FEBROS					
3 months t	J.S. dollars	6 months U.S. deltara			
hid 9 1/18	offer 9 5.16	bid 95:16	offer 9715		

The firing rates are the arithmetic means, rounded to the neuron one-sixteenth, of the bid and offered rates for \$10m quoted by the market to two reterious banks at 11 sm each working day. The banks are Neuenal Vestiminster Bank, Bank of Tokyo, Doutsche Bank, Banque Nationals de Paris and Morgan Gustanty Trest.

COMMODITIES AND AGRICULTURE

WEEKLY PRICE CHANGES =

Free Markets o.f.f.

rimony.... Free Market 99,6%.

Platinum per oz...

Quicksiiver (76 lbs).

WHEAT Futures

Hard Winter SPICES

Groundnut 5% Lingsed, Crude Palm Malayan,

Copra (Philippines).

OTHER COMMODITIES

ago Pearl isal No. Sl.

ana (U.S.)

LONDON OIL

SPOT PRICES

CRUDE OIL-FOR (Sper barre

PRODUCTS North West Europe CIF (\$ per tonne)

Gold rose \$7 an ounce from

Thursday's close in the London

bullion market yesterday to

finish -at \$5021-5031. It opened

through in New York. The firmer trend was attributed to a further

decline in U.S. interest rates and

the dollar.

7.

Copper-Cash High Grade ... a months Do. Do.

Free Markets c.f.f. lb....

Ch'nge on week

\$80/85 +1.5 £436.5 -6.25 £450.75 -5 \$750/800 -

£152.50z +1.6

+50 +50

+10

_18

+2.5

\$535

\$350 \$250

GAS OIL FUTURES

. A vary quiet end to a lacklustra wask's trading saw prices edge higher owing to some physical demand resulting from a weaker dollar and colder weather, reports Premiet Man.
Tumover: 804 (2,002) tots of 100 tonnes.

8 U.S.
per bonne
247.25 +1.06 248.50-47.00
341.00 +1.50 248.50-38.50
235.25 +0.50 225.50-36.75
235.25 +0.50 225.50-36.00
232.75 +0.26 224.50-36.76
235.50 +4.00 235.50
240.00 +1.60 255.50
241.50 +2.60 240.00
241.50 +2.60 -

Yest'rday's' + or : Business close | - Done

Turnover: 547 (700) lots of 100 troy

£119,40z

£147.00

£6,575w \$1,775w \$1,375w

\$460w

£310 \$375x

£1,572 £1349,5 £1647,5 73.90c

£111w £275w 164p 122p

+0,45 +0,63

GOLD MARKETS LONDON FUTURES

Gold Buillion (fine Cunca)

Unquoted, (g) Madagascer. (x) April, (y) March. (z) May. (w) Fabruary

Month

2810/815/2810/815/2810/815 \$1085/115 |\$1200/1220 \$890/920

£110.50 £119.55 £108.50

£188,50 £147,00 £181.00

£6,600 \$2,000 \$1,475

\$1,500 \$1,140

REVIEW OF THE WEEK

Gold market rally boosts copper

BY OUR COMMODITIES STAFF

THE RECOVERY in the gold price, back through \$500 after mary at one stage, brought a sharp rally in the copper market too yesterday. High grade cash copper gained £16.5 to £1063.5 a tonne. £4 uo on a week ago. Earlier in the week it looked as if the market was heading steeply downwards. But when

New York prices suddenly rose, instead of fallin gas expected. London values quickly firmed. So far there is no confirmation of significant consumer buying interest developing. Copper stocks rose last week for he 18th week in succession to the highest level for nearly four

Stocks of aluminium in the

BASE METALS

terday by International Pri-Aluminium Institute dipping close to \$490 an ounce figures showing a further decline in world stocks to below 3m tonnes at end January. The aluminium cash price ended the week £22.5 up at £781 a tonne. In a surprise move Noranda

of Canada this week announced a cut in its European zinc pro-ducer price of \$50 to \$750 a tonne. This was quickly followed by other producers. Reason for the producers' decision was that the gap

between the LME zinc sterlingbased quotation, and the producers' dollar price, had widened too much. Since consumer demand remains poor, the producers had to reduce their prices to more "realistic" levels. The LME cash zinc price LME warehouses also rose. But levels, The LME cash zinc price There was little change in the market was encouraged yes- ended the week £6.25 down at don tin prices this week.

	IINI	זאו ל			unchange
		,	1	- ;-	
ηm	a.m.	:- 01	r p.m.	. '+ or	WHEAT .

96. Cathodes: Cash £1040, three months £1070. Karb: Higher Grada: Three months £1096, 97, 97.50, 98. Alternoon: Higher Grade: Three months £1093.	Aluminm a.m or p.m. + or Official — Unofficial —t
93 50, 94, 94,50, 95, 94,50, 93,50, 94, 93,50, 94,50, 95, Karb: Higher Grade: 10,50, 95, 95, 10,95, 96, 95,50, 95, 95,50, 96, 95, Turnover: 24300 tonnes.	Spot 784.5 -50.5 780.5-1.5 +13.3 months 808.5 -50 805.6 +12.3
000000	

COPPER

COPPER	a.m. Official	+ or	p.m. Unofficial	+0
High Grde	£	£	£	£
Cash 5 months Settlem't. Cathodes	1064-5 1095-6 1065	+ 50 + 30 + 30	1063-4 1094.5-5	+16.5 -16.5
Cash	1040-1 1070-1 1041	+32.2 +31.2 +32.6	1067-8	
	that in	the	Metal Tr gnimom enga	CAST

TIN

TIN	a.m. Official	+ <u>o</u> r	p.m. Unofficia	+0
High Grde Cash 3 months	8450-50 8435-40	+13,5	£ 8448-53 8433-5	£ +5.5 -7.5
Settlem't Standard. Cash 5 months	8445-8 8425-80	+9 +ō.5	8448-53 8433-5	+5.5 +7.5
Sattlam't. Straits E.		+8 +0.16	=	:

Tin-Morning: Standard: Cash £8445, tim-Morning: Standard: Cash 124-20, three months (1845, 30, Higher Grade: Three months (1843). Afternoon: Standard: Three months (1843). Karb: Standard: Three months (1843). Tumover: 710 tonnes.

LEAD

LEAD	e.m. Official	+ or	p.m. Unofficie	+ OI
Cash 3 months Settlem't U.S. Spot	4015 291	+5 +4	288.5-9.5	5 +1.5 5 1.5
months f	ree monti ree monti ree mont), 0.3 1 530 hs C	, 02, 01.9 2 , 02.50. 302, 01.	50, 01 After 300.50

ZINC

ZINC	Official	,+ or	p.m. Unofficia	i. —†
š months	£ 458,5-9,5 458-4 489,5	·+3	486-7 480.5-1 480.5-40.7	-4
Zine—1 55, 53,50	Morning: Kerb	Three Three	months months	£459, £454,

£451,50, 51, 50.50, Kerb: Three months £450, 51, Turnover: 7,650 tonnes.

NICKEL

NICKEL	a,m.	- or	p.m.	r + 0
	Official	-	Unofficia	I' —†
Spot	2725-80	;+60	2715-7	
3 months	2785-90	+50	2770-5	

Nickel—Morning: Three months £3800. 2790, 80, 76, 80, 85, 90, 85, 90, 85. Kerb: Three months £2780, 85. Alternoon: Three months £2780, 75, 80, 70 Kerb: Three months £2775, 80, 85, 90. *Cents per pound. ‡ M\$ per kilo. † On previous unofficial close.

SILVER

					late of	
10:000	ozs.	Morn	ing:	Three	months	
950.0,	47 0.	48.0.	47.5	47.1.	Kerb:	
					n: Three	
month: 948.0.	947.	D. I	Kerb:	Three	months	

SILVER per troy oz.	fixing	: <u> :</u>	L.M.E. p.m. Unoffic	· —
Spot	921.90p	-18,1	92 õ p	- 18,
ð months. 6 months.	968.60p	+18,5	- 1.ap	í
12months			.	- · · · · ·
Silver tor	was fixed spot del			

builtion market yesterday at 921.9p. U.S. equivalents of the fixing levels were: spct \$14.262, up 35.3c; three-month \$14,552, up 26,0c; three-month \$14.99, up 35.5c; and 12-month \$15.63, up 34.2c. The metal opened at 923-925p (\$14.30-14.35) and closed at 322-924p (\$14.27-14.32).

COCOA

COCOA	Close	·- or	Busines Done
	f per tonne	, -	Doile
March	. 1321-22	+24.0	1351-20
May		+51.0	1375-41
July		+30.0	1391-63
Sant	1373-74	.+26.0	1400-37
Dec	1583-84	+27.0	1405-38
March	1398.99	+25.0	1417-39
May		-29.5	1415
	6,871 (5,57		
tonnes.			_
ICCO-D	laily price f	or Feb	11: 89.9
		}	E-L 18

GRAINS

NOTION GRAINS—Wheat: U.S. Dark Northern Spring No 1 14 per cent Mar 132 75. April/May 121.75. Juna 122 transhipment bast coast seller, English feed tob April/Juna 132 paid east coast. Meize: French Feb 147 transhipment east: coast seller. S. African white/yellow Mar/April 97 50 seller. Barlay: English leed 10b Mar 122.50. April 127 50 east coast. Rear unpointed.

RUBBER 65 Pence per Kilo Spot No.1RSS (London) 60

this week.

This follows the success of buffer stock in pushing London

HGCA—Locational ex-farm spot prices. Feed barley: N. East 115.70. Scotland 116 10. The UK monetary co-efficient for the weel beginning Mon-day February 14 is expected to remain

BARLEY

115.60 - 109.60 119.45 + 0.15 113.05 122.70 + 0.10 115.90

Business done—Wheat: Mar 130.75-30 00. May 132.80-2.05. July 135.30-4 60. Sept 116.75-6.60. Nov 119.40-9 30. Jan untraded. Sales: 641 lots of 100 tonnes Barley: Mar 117.95-7.40. May 119.70-9.40. Sept 109.55 only. Nov 113.05-2.95. Jan untraded. Sales: 172 lots of 100 tonnes.

COFFEE COFFEE Yest'day's, + or Business

,		
roh 1707-0 19 1647-4 19 1556-6	8 :-11.0 8 +4.0	1712-94 1655-42

Sales: 2.076 (1.814) lots of 5 tonnes. ICO Indicator price for Feb 10 (U.S. cents per pound): Camp. daily 1979 125.65 (125.83); 15-day average 124.97 115.041

POTATOES

Following the morning's steedist one, the market cased in dull conditions, reports Coley and Harper, Yesterd'y Previous : Bu close close Done £ per tonne

Turnover: 305 (143) lots of 40 tennes.

RUBBER

The London physical market opened

easier, stracted little trade interest throughout the day and closed slightly easier. Lewis and Peat raported a March dob price for No 1 RSS in Kuala Lumpur of 212 5 (216.5) cents a kg and SMR 20 189.0 (191.0).

RUBBER

£ p er tonne ### Control of the co

Sales: 37 (464) lots of 15 tonnes,) (nil) lots of 5 tonnes. Physical closing prices (buvers) were apot 61.00p (61.50p); Merch 83.25a (63.50a); Andil 84.25a (64.50a).

Natural rubber rose to an 18-month peak in London when Preclous metels relied towards the close after being lower most of the day on expectations of further easing by the Fed. Copper prices finished stronger on good support generated by a strong tone in precious metals; arbitrage selling put a limit on the gains. Sugar prices closed higher on the No 1 RSS spot price reached 62p a kilo. It subsequently fell back to 61p. still 1.25p higher than a week ago. Both trade and speculative buying have

Cocoa values lost ground initially this week, following selling by producers at the higher levels and reports of only minor damage to West African crops from bush fires. However, the market rallied strongly yesterday on renewed

fuelled the increase.

speculative buying interest. No exports of EEC sugar were authorised this week. because for the first time ever the management committee at The price of Straits tin in the weekly selling tender Penang moved above the "floor" refused to accept the Commis-level (M\$29.15 a kilo) of the sion's recommendation of the International Tin Agreement for quantity (41,000 tonnes) to be the first time since November sold. There was apparently a feeling that a greater amount could be exported without hurtthe International Tin Council ing the market. In any event this helped firm world sugar values into line with Penang. prices; the London daily price. There was little change in Lonfor raw sugar ended the week £4 up at £111 a tonne.

INDICES

FINANCIAL TIMES Feb. 10 Feb.9 M'th ago Y'ar ago 256.41 254.99 248.90 249.33 (Base: July 1 1952-100)

REUTERS

Feb. 11 Feb.10 M'th ago Y'ar ago 1678.9 1670.1 1616.2 1623.0 (Bass: September 18 1931 = 100)

MOODY'S Feb. 10 Feb. 9 M'th ago (Y'ar ago 1071,6 1064,7 1036,5 1013,1 (December 31 1931 = 100)

DOW JONES

Dow Feb. Feb. Month Year Jones 10 9 ago ago Spot 146,89 145,63 141,61 129,12 Fut ra 151.51.149.37:147.61 186.62 (Bass: December 31 1974-100)

SOYABEAN MEAL

The market opened unchanged in dull trade, reports T. G. Roddick. Prices remained in narrow ranges in

Yesterdy's + or Business
Close - Done £ per tonne. 140,00-47,0-4,25 140,70-48,8-0,05 147,28-49,80 146,40-46,5-0,15 146,70-46,50 147,40-47,5-0,40 148,80-47,50 160,08-51,0-0,45 151,50

Sales: 359 (187) lots of 100 tonnes. SOYABEAN OIL—The market opened slightly higher in quiet conditions but came under pressure on light commission house selling. Close (U.S. Sper tenne): Feb 396.0. 400.0. 397 0-395.0: April 411.0, 412.0, untraded@June 423.50, 425.0, 425.0, 424.0-423.0: Aug 433.0, 437.0, u/t; Oct 441.0, 448.0, u/t; Dec 449.0, 480.0, u/t; Feb 457.0, 470.0, u/t. Spies: 36 (0) lots of 25 tonnes

SUGAR

LONDON DAILY SUGAR—Raw suga 111.00 (£109.00) a-tonne cil Feb-March £111.00 (£109.00) a-tonne cil Feb-March shipment. White sugar £137.00 (same).

close close tract £ per tonne

No.4 Yesterday Previous Business

March 116,30-18,49 113,50-18,76 117,40-13,50 May... 118,90-18,95 117,00-17,10 129,80-17,00 Aug.... 128,50-26,40 124,60-24,70,128,50-26,00 Oct... 134,00-34,50-181,26-31,80,136,50-32,00 Dec.... 149,00-40,50 137,90-57,50 140,00 March 148,75-48,90 145,50-46,50,148,50-47,60 May... 151,00-56,00 147,00-52,00 — Sales: 2,833 (1,874) lots of 50 tonnes. Tate and Lyle delivery price for granulated basis white Sugar was £405.90 (asme) a tonne for home trade and £216.50 (£214.50) for export.

International Sugar Agreement (U.S. cents per pound) tob and stowed Caribbean ports. Prices for Feb 10: Daily price 8.49 (6.46); 15-day average 8.73 (8.23).

the prospect of rightness on the deriving followed late in the deriving of specularities in the deriving and size specularities in the control of the specularities railled on forecasts of a major winter storm affecting the entire cost coest the market classificated technical busing on the assumption that prices are consolidating about of a major apmove, reported Heinold commodities. WORLD "11" 112,000 IS.

Low Prev 124.35 125.57 120.40 121.20 119.00 119.65

CHICAGO

117.76 118.00 117.80 117.75 114.76 115.50 114.75 114.78 112.23 112.30 112.25 112.13 109.75 — 109.25 108.00 108.30 108.30 107.95 Oct Dec 75.30 75.75 76.50 77.25 78.65 79.75 81.35 81.90 LIVE HOGS 20,000 1b. cents.'lb

High 50 10 54 20 55 00 55,75 54 10 55 60 55 45 53.62 49.75 49.37 48.50 47.50 Prev 65.66 67.04 68.15 66.86 67.24 68.60 69.55 70.10 MAIZE 5.000 bu men cents/55-le bushin

Close 274.6 284.2 290.6 289.4 290.2 299.2 306.4 High 275 0 284.4 290 6 290 0 291 0 200.0 307.4 Marci May July Sept Dec Plarch PORK BELLIES 38,000 lb, cents/lb Close PO 15 79.47 79.47 78.47 76.45 66.95 65.80 66.50 Hinh 80 50 80.29 79.97 70.85 76.60 67 40 65 80 66.60 66.50 March May July August Feb March May July

Prov 503.6 505.3 509.2 577.2 525.4 533.9 542.5 551.2 560.1 569.2 577.9 587.9 SOVABEANS 5,000 bu

High 595 4 610 0 624.0 627 4 629.0 632.0 651.0 609.4 609.4 620.0 675.4 675.4 648.7 661.6 March May July Aud Sent Nov Jen March 662.0 SOYABEAN MEAL 100 tons, 5 ton ORANGE JUICE 15,000 lb, cents/lb

March May July Aum Sept Oct Dec Jan March 189.9 184.2 185.5 186.7 187.8 191.5 190.8 198.0 104.50 105.80 107.00 SOYABEAN OIL 50,000

107.50 107.80 108.30 108.80 108.80 Close 17.28 Aug Sent Det Des Jan Morch 18.55 13.90 19.10 19.39 480.7 485.5 492.0 499.0 506.0 19.55 WHEAT 5,000 by min, chats/60-lb busing

480.5 479.5 481.0 485.5 494.0 504.0 496.3 503.6 510.9 SILVER 5,000 troy oz, cents/troy oz High 1440.0 1453.0 July Sapt Dec March 1425.0 1418.0 1457.5 1469.8 1493.8 1517.8 1470.0 1473.0 1515.0 1570.0 1561.0 1537.0

Close High 342.66 345 2 353.2 354.6 361.2 361.4 371.2 371.2 386.4 386.4 398.4 398.4 SPOT PRICES-Chicano loose lard 13. SPOT PRICES—Chicano loose lard 10... (16.05) cents per pound. Handy 21... Harman hullion silver 1400.0 (1203 cents per troy ounce. New York 5 603.0-607.0 (600.0-603.0) cents p 1589.6 1603.0 1580.0 1613.1 1619.0 1619.0

LONDON NEW ZEALAND CROSS-BREDS Close (in order: buyer, seller, Billio-Liose (in green: buyer, sener, business). New Zoatand cente per ko. Merch 356, 358, 356; May 356, 369, 369, 369, 388; Aug 390, 293, 391, 390; Oct 401, 406, 403-493; Dec 405, 407, 407, 405; Jen 409, 410, 409, 407; March 417, 423, mit May 424, 429, mit Aug 436, 441, mit. Salee: 48.

WOOL FUTURES

COTTON LIVERPOOL—Spot and shipment sales amounted to 141 tonnes. Fair buying was reported, mostly in American type varieties, but useful support also came in African and certain specialist varies.

ART GALLERIES

341.2 351 4 359.0 369.0

LEFEVRE GALLERY, 30. Bruton St. W. 01-493 1872 3. CONTEMPOPAL PAINTINGS ON VIEW. Mon.-Fri. 10-and Sats. 10.00-12-5.

LUMLEY CAZALET, 24. Davies St. W. 01-499 SOSC. ORIGINAL PRINTS Fracue. Maluser, Mirc. Pickso. etc. PARKIN GALLERY. 11. Aintomb 1. London, SWI 01-235 8144 CEC. BEATON MEMORIAL EXHIBITION Un 18 Feb. 18 FCD.
RICHMOND GALLERY, 8. Co-k Sec.
London, W1. An exhibition of panitiof GASTON DOMERGUE, 1855-19Mon.-Fr; 18-5, Szt. 10-1, 31-437 520 SOCIETY OF WOMEN ARTISTS. The M. Galleries, The Mall, SW1. Arnest Exh. Mon.-Fri. 10-5, Sab. 10-1, Until 16 Fc

(£321-32134) (£31734-3181₂) (£319,606) (£321,556) (£325-32534) (£32634-32714) (£327.085) (£326,904) 94,75 Gold Coins Feb. 11 (28344,3851e) | King Sov | \$1151e-1181e(2754-761e | (21724:17314) | Victoria Sov | \$1161e-1181e(2754-761e | (21724:17314) | Victoria Sov | \$1161e-1181e(2754-761e | (2136-261e \$366-187 \$186-187 \$561-364 \$5164-617 \$1184-1194 \$70-72

Feb. 11

(8.2)
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S93% (972)
Hillers Coron State 1926.23 ETG1. (872)
Outh Tympside (Met Boro of) 121cc 1986
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L1001.08
Outhend-on-Sea Council 17cc 1937 £797;
(4.2) Guthwark Coron 64pc 1983.86 £89 (2.5). | 114pc 1984.85 £93's (9.5). | 12 pc 1987 | E101's E1015: Special Special 10: 10: 1955 E101
Stretport (May Bare of) 10: 10: 1955 E101
Swandand Corp. 6: 10: 12: 10: 2006 E: 11
Tamesdo (City of) 13: 10: 2006 E: 11
Tamesdo (Mot Bero of) 10: 10: 1974-65; E271, (7:2)
Type West Couldty Council 12:: 1955
E1004 (9:2)
West Mertionybline Main Drain Auth Bucc 1981-83 E361, (7:2)

UK PUBLIC BOARDS OR FUDLIL BURKUS

Agricultural Martages Cores 4-toc0b
1961-91 E62. 300Dh 1979-73 525.
51900Dh 1960-85 539 77. 600Dh 1962-7
7-1967 L78 73. 6-toc0b 1973-77. 500Dh
1961-04 1973-95. 1973-95. 1980-1980-85.
1964-85 591-1981-85 592-7
91-00Dh 1971-85 592-7
91-00Dh 1971-85 592-7
1977 E60: 100-1981-95 578
144-1970-1981-85 1981-95 578
144-1970-1981-85 1981-95 578
144-1970-1981-85 1981-95 578
1577 E60: 100-1981-95 578
1577 E60: 100-1981-95
1577 E60: 100-1981-95 Commonwealth Dovet Finance Stoc Db: 1983-85 Sign: 14 C7 7 Sinance for Industrial 12 C6 Finance Stoc Db: 1983-85 Sign: 14 C7 7 Sinance for Industrial 12 C6 Finance Stoc 1983-87 (655): (4.7) 1905 E9216
Perr of Lordon Awth Spt Fert of London
1929-09 E20 (72), 31-pt 1949-99 E20.
61-pt 1987-90 E51
Sophish Agric Sec Corps 51-pt 19861986 E721, 48 21. 70cDf 1980-83 E961
17-21

COMMONWEALTH GOVT. East African High Com. 3'acc 1977-93; (RAIWAYS Marbhurs) E59: 14.21 New Zhaland 3'acc 1981-64 E69; 47.31 South Australan 3pc 1916 for aft) E24 South Australian 3pc 1916 for afth £2: -0.21 Southern Rhodesia 4 coc 1987-92 £43 COMMONWEALTH CORPN. Calcutta (Port of) Ind-x SpcDb 1954-74 E64 (7.2)

Tees and Harriscopts Port Author 5 (#CDb | 1994-99 E30 (7.2)

FOREIGN STOCKS (coupons payable London)

(COUPONS PAYABLE LORIGON)
China (Resube of) 6 ere 1193 E8 (2.2)
Spr. 1925 15123/ E5 7-21. Spren 1915
E50. Sprin 1915 E7 7-21. Spren 1915
E51.9 Sprin 1915 E7 7-21. Spren 1915
E51.9 Sprin 1915 E5. China China China China China China China China China E7 (2.2)
E52.1 1913 E7 (9.2)
Exten 1913 E7 (9.2)
Exten 1913 E7 (9.2)
Sprin 1913 E7 (9.2)
Greece (Kinadom of) 15cth 2005 E92
Greece (Kinadom of) 15cth 2005 E92
E58 (9.2) E90 1923 1965 E38 12.31
E58 (9.2) E90 1923 1965 E38 12.31 CORPORATIONS-FOREIGN łydro-Quebec 12.75ecLn 2015 £304 łowa Scotia 164pcLn 2011 £119 (7:2)

BANKS, DISCOUNT | Irish 10pctn 1985 E1270 | Ireland 7pctn 86-91 E224 | Ireland 7pctn 86-91 E224 | Irish 86-93 E78', 9 14 14 14 | Irish 86-93 E78', 18 2) Do | Irish 181', 4 9 14 16pctn 2002-07 | Irish 1912' | Irish 1816 | Irish 1912' | Irish 1 Chartered 12 poch 02-07 £184 | Bath intribat 10:pcPf (£1: 110 (9:2)

BREWERIES Allied-Lyons 51:pcPf #£13 48, 7::pcPf #£11 8:ctra# #£79:48 #£90. 6pcDb 79:84 £881; 9. 51:pcDb 79:84 £881; 9. 51:pcDb 79:84 £90. 6pcDb 79:64 £90. 6pcDb 88-93 £871; 7:pcDb 82-93 £97; 70:pcDb 88-93 £871; 7:pcDb 88-93 £871; 7:pcDb 88-93 £71; 51:pcDb 88-93 £71; 51:

Schroder Mngt Services (Jorsey) Ltd

PO Box 195. 5t Helicr. Jersey. 0534 27551

PO Box 195, 5t Heller, Jerset,
Schroder Money Funds Ltd
Sterling
U.S. Dollar, US223,1078 ± 0.0256
U.S. Dollar, US223,1078 ± 0.0458
Geutschmark DMS0,1105 + 0.0458
Swiss Franc SF50 0237 - 0.0096
Rothschuld Asset Management (C.I.)
St Julian's Ch., St Peter Pt., Guernsey,
0481 26741

Insurances—continued

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Offshore and Overseas-continued

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C F.102,50; \sim 1 \sim 1 300 | 8,50 | \sim 1 \sim 1F.110,80

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101: NL 82 86-89

OC International Reserves Ltd
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Canadian S

Daily dealings.

For Other Rothschild Offshore Funds see

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18 : 7.50 F.184,50

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15 4,20 12 | 2,80

Albany Life Assurance Co Lid
3 Darkes Laner Petters Bar. Grort 42311
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Manager 98.9 102.0 + 0.5
Ma

79 (3amue) / (2700 1928-93 272) 7916 5(3a) 77 21. 60:3rd 511 53 (4.2) 77:3mgP (51) 52 CD 1937-92 270 . 6:3rdD 1986-E71 77 21 6:4005 1994-97 522 171-72 1 6:4005 1994-97 52 171-72 544: 7:40ctn 1985-91 171-72 1 7:3rdD 1975-99 564': 171-1995-7000 157: 10:3rdD 2009-05

£95; Whithest tenet 157, 5 terbb 1930.85 £95; Starcbb 1934.49 £73';9, 6;ec Di 1937.92 £594 Welminmenton Dudley Breweres 6acPl (£1) 50 :3 2) COMMERCIAL INDUSTRIAL

A—B

rm 1494 Shanks 10octo 1989-94 581 ng-Barterd 7'secDb 1986-91 E75 hire Metal (255) 19 (97) BAT Stores 41:BCLP 2003-05 540. 61:pt Ln 2003-08 5571: 71:pcLn 2003-03 5641:

13 (2)
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15 (4 (2) 7 (4)

Authorised Units—continued Equity & Law Un. Tst. Mingrs. (a) (b) (c)
Amersham Rd. High Wycombe. 0494 53577
Euro Tst Ac. 47.7 31.2 +0.5 1.44

Lewson Find Managers Ltd (s) (c)
A3 Charloitte Sq. Ednetgh. 2. 031:225 6902
Aust & Pac. 8.30 9.30 +9.20 1.30

E—F

Excision Jewellery (5b) 8 19 2. 11.5pc
PI (£11 87 14 2)
PI (£11 87 14 2)
FMC S.A.Spt.PI (£1) 440
Fenner (J. H.; (Hidgs: 3.85pc.PI (£1; 40)
Fernari S.Spc.1817 (£1) 50 (7) 2). 3.5pc
2ndPI (£1 40): 3': 8'21
Finjav (J. Spc.2ndPI (£1) 460
Fisons 6: pc.Db 1938/189 £781;. 5': pc.Ln
2004/09 £6|: pc.PI (£1) 150, 73 (2)
Fich Lovel GrecPI (£1) 150, 73 (2)
Forein 13pc.Ln 1980-85 £83 (4/2)
Forminster 10': pc.PI (£1) 95
Forte Hidgs 6.1pc.Db 1983/88 £77 (4, 7, 7pc.Db 1985/90 £78) (8/2)
Forten Mason (£1) 830 (9/2), 7pc.PI (£1) 54 (9/2)
Forten Technology Indust Spc.Ln 1985/90
FOR Marriag 4: pc.PI (£1) 46, 8Lp.C2nd
PT 23 (2)2. 10pc.Ln 1990/95 £91 (9/2)
Francis Parker 7: pc.Ln 1985/88 £75:
Futura Hidgs 135 (3)2.

G—H
G8 Papers 18:
GF—H GS Papers 181:
GSC-Elliott Automation 61:ecDb 1981/86
586 71:
GSI Inthi 10ccln 1987/92 683
Gardred-Lillev industries (Sp) 231; (8/2)
Gaskell Broadloom 50cpf (£1) 321;2 4;
(8/2)

G F.105 22 (-6.80) - (- (- (F.111.40

51 8,50 61 9

87 18,50

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429 4.80 588 2.50 28 0.50 177 1.20

0.50 1.20 1

BASE C DM.110 -- - - - - -

TOTAL VOLUME IN CONTRACTS 10,487

A=Asked B=Bid

10 NL 82-11 86-89

73, NL 82 89.98 C F,100 P F,102,50

71g NL 88 87-90

ABN G ABN P ABN P AKZO G AKZO G AKZO P AKZO P AKZO P AKZO P AKZO P GIST G GIST G HEIN C

KLM C KLM C KLM P

KLM P KLM P NEDL C NEDL P NATN C NATN C PHIL C PHIL C

RD C RD C RD P

C F,102,50

STOCK EXCHANGE DEALINGS

Sarvices.

Unloss otherwise indicated, denominations are 255 and prices are in peace.

Unloss otherwise indicated, denominations are 255 and prices are in peace.

Unloss otherwise indicated, denominations are 255 and prices are in peace.

150 pm on Thursday and settled through the Stock Exchange Tallsman system; done with

Boots 6pcln 1978-83 £95:4 (7.2).
7/pcln 1938-93 £76 8
Boulton and Paul 5:-pcP (£1) 42 (9.2)
Boulton (William) GP E::pcln 1987-92
£40 (7.2)
Bowler Corp 5:-pcP((£1) 46:-0. 3:-pcl 1:-pcP (£1) 46:-0. 3:-pcl 1:-pcP (£1) 46:-0. 3:-pcl 1:-pcP (£1) 46:-0. 3:-pcl 1:-pcP (£1) 35
£510
Bowler Newfoundland 4:-pcP (£1) 35
£610
Bowler Hidgs 7acLn 1990-95 £55: 6
£922

Gright (John) Lip uses.

55.2) Studium (Sp.) 50 18 2/Pt (S1) 46 7
British American Tobacco Speet (S1) 46 7
R(Z) 6pc2ndPt (S1) 56 19 2), Techn

10ccln

Cattyris 10ccPi 151) 29
Catcherad Robey 110c 122 (9'2)
Calcidonian Assoc Cinemas 5.25ocPf (51)
491; (812)
Calconian Assoc Cinemas 5.25ocPf (51)
491; (812)
Calcor Go TricDh 1985-36 2754; (8:2)
Cancor (200) 55 4 (9'2)
Cape Indo 7 (6cbb 1986-69) 575;
Cape Indo 7 (6cbb 1986-69) 575;
Carlor Go TricDh 1985-36 275;
Carlor Indo 110ccPf (51) 76:2, 9'cochn 1935-91 (61) 62:2;
Carlor Indo 110ccPf (51) 77:36:2
Carlor Indo 1986-69 575;
Carlor Vlyella 61:0ccPf (51) 37: 8cc
Pf (51) 420, 7ccDb 1984-89 575 (8:2), 7.5ccbh 1984-89 575 (8:2), 7.5ccbh 1984-89 577 9 (8:2), 7.5ccbh 1984-89 57 10cchtal 1982-97 273, 10c;pcch 1991-1996 576 172; Contral 1982-97 273, 10c;pcch 1991-1996 576 172; Central Associated Pf (51) 3.34
Contral Manufacturing and Trading 1866-1986-31 1538-98 (8:7) 172; Central Associated 11ccPf (51) 83
Central Manufacturing and Trading 1866-1988-38 (8:7) 104
Cantral and Sheer wood 10ccPf (51) 83
Central Manufacturing and Trading 1866-1988-31 1538-9 (8:7) 172; Central Manufacturing 11ccPf (51) 83
Central Manufacturing 11ccPf (51) 83
Central Manufacturing 11ccPf (51) 84
Charingtons Industries 11ccPf (51) 83
Central Manufacturing 11ccPf (51) 83
Contral Manufacturing 11

18 2). Combined English Stores Grs 71/ptPf (51) 50 19 2). 91-pcL11986-91523992. Computer and Systems Engineering 9-1pcPf 1511 59 18 21 Cook and Watts 91/pcLn 1987-1992 572

17 2)
Cookson Gro 7pcPf (£1) 50 (7:2)
Cookson Himan Intal 71:scLa 1971-90 £75
_9 2)

9 21 Cory (Horace) 6:pcPl (£1) 47 (4 2) Cosalt 10.5pcPl (£1) 19 (4 2). Covatalds 5pc1stPl (£1) 39 (4 2). 6pc 2rdPl (£1) 481; 49 2), 7'spcDh 1989-1994 £70 1; 1 (4 4). 5'spcLh 1984-96 £48 9. 6:pcLn 1994-96 £54, 7'spc Ln 1994-96 £59 1; 3, 7'spcLn 2000-05

10'aocDb 1991-96 £86'; (7 2); n 2002-07 £59'; (John) Gp 8ocLh 1968-93 £71';

For those securities in without no business was recorded in Thursday's Official List. The least recorded business in the five provious days is given that the relevant case \$5arpains at special protes

Gaunt (R) 68
General Electric Spcin 1973:84 £90:
7-uscin 1987:92 £73 14 7 uscin 1988 17 uscin 1987:92 £73 14 7 uscin 1988 1987 £73 15 Ftg Rabe 1966 £992:
14 14 2 ftcc Overs Capital Core 5::xtin 1987:92 Motors Core 7:uscin 1987:92 138:33 £156
General Motors Corp 7:accl.n 1987.92
£70:-1 1987.92
£70:-1 1987.93
£70:-1 1987.93
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| Series Description | 1987-93 | 273-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8 | 274-8

| Hunting Assoc Industries DM 160 (4.2) | 1973-88 ESC: 972. 4-198-2004 E. 2004 E. 2004

Leg 170 % 1 445. Strotch 1994-96 £54. 71epch 1994-96 £54. 71epch 1994-96 £554. 71epch 1994-96 £554. 71epch 2000-05 £60 19.2 Courtailds: Knitwear 71epch 121 57 £1557. Strotch 1995-92 £72. Strotch 51 £15 £7 £1557. Courts: (Furnishers) 126 7 £1557. Courts: (Furnishers) 126 £

19 2) Staveley Indus 7-acts (1985-91) \$65 [8 2]

Tristhouse Forme 7.25rc1stDb 1986-91 577. 10.3oc0b 1991-95 520 t. 9.1oc Ln 1995-2000 576 (9.2) Turnet & Newall Bocln 1987-92 583. 10.1ocln 1990-85 570 (9.2). 114pcLn 1995-2000 577- (9.2) Tvsack (W. A.) (10e 15 (7/2)

Tveack (W. A.) (100: 18 (7/2)

UBM Go 71,0cDb 1985-91 £75: 12

UDS Gp 71,0cDb 1985-90 £83. 101,0cC
D3 1988-94 £94. 61,0cLa 2002-07

£521: 7: 7: pr. 1 2004-09 £62

Ulster Television N.V A 68 (6 2)

Unicorn Indus 100cLa 1989-94 £61

Unicare Hidgs (100) 18

Unicare 6ccPr (£1) 53: (7/2). 5',0cDb 1985-91 £784.

50cLa 1991-95 £54: 6',0cLa 1992-97 £84

(8/2)

Unicorn Tpc1stpf (£1) 611 612

TOTAL Uniterer 7pc1stPf (£11 611; 17/2), 64pcDb 1985-88 £82:; 5(pcLn 1991-2006 £471; 8 19/8), 74pcLn 1991-2006 £84

N-Q-P

N55 Newsagents 9pcPt (£1) 99 (4-2),
10cLn 1999-2000 £144

Nash Inds 45 6
Newsrichil 3-9cPt (£1) 701: 17/2)
Newsr Gp 5pcPt (£1) 31 3: (7/2)
Newsr Gp 5pcPt (£1) 31 3: (7/2)
Newsr Gp 5pcPt (£1) 31 3: (7/2)
Nocho, Chambers 5pc15tPt (£1) 26
(7.2)
Nocho 2 Land (10pt 102
Nocho 2 Land (10pt 103
Nocho 2 Land (10pt 104
Nocho 2 Land (10pt 105
Nocho 2 Land (10pt 106
Noc

- F.141.50 - F.110.70

77 5,90 5 99 4 192 2,70 20 1,20 20 2,20 8

2 7

P-Put

_ 1 80 ;

F,158,50

F.100.50

19 :DM, 124,50

Partier Knot 123 7811. 3529 1349-94 | Valor Stapper (61) 1111 11 2 | Variona Gr. 4.3529 (61) 49 | Vario

Patrion Jenks 1 15cCmpM E11 373 5
Patrion Lesine (15p 25 7) 8 31 3 57
Patrion Lesine (15p 25 7) 8 31 3 57
Patrion Lesine (15p 25 7) 8 31 3 57
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Patrion Commentations (15p 25 7) 8 31 3 4 3 14(2)
Patrion Commentations (15p 25 7) 8 31 3 4 3 14(2)
Patrion Commentations (15p 25 7) 8 31 3 4 3 14(2)
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FINANCIAL TRUSTS

INSURANCE

INVESTMENT TRUSTS Bellic Giflard Japan 1st War to sub 50 (42)
Brindongate Tst SpcPt £43 (9.2), 7pc-17pc0b 2025 £25'4 (9.2)
British Assets 1st A SpcPt (Cum) £44, 4pc Db 1980.85 £86 (9.2)
C.S.C. Inv Tst 114
Cap Gearing Tst 80 (9.2)
Const Hidgs (20s) 245 £8 20
Drayton Cons 1st SpcPt £44'2 (9.2), 61:pcBtn 1994 £143 (42)
Drayton Premier inv Tst 3.5pcPt £44 (9.2), 5pcPt £44'2 (9.2), 71:pcLn 1993 £153 [42]

brayton Premier Inv Tst 3.5ccPf £44 (9'2).

SocPf £44's (9'2). 7'sockn 1993 £153 (12'2).

Dispere and London Inv Tst 5pcPf £50 (12'2).

Electric and Gen Inv Co 7'sockn 1993 £153 (12'2).

Electric and Gen Inv Co 7'sockn 1987-91 £77 (4 2). 9pcDb 1989-94 £79's (4 2).

Egolish and Sect Inv 5ocPf £45 (4.2').

External Inv Tst £11 322 4 (8'2).

First Scottish American Tst 31-pcPf £45's (4 2).

First Scottish American Tst 31-pcPf £45's (4 2).

Fleming American Inv Tst 5pcPf £45's (4 2).

Fleming Far Eastern Inv Tst 4pcDb 1976-1986 £77 (4'2).

Fleming Mercantile Inv Tst 5pcPf £11 43 1: (7'2). 41-pcDb £35's (7'2). 41-pcDb 1985 £114's.

Fleming Overcess Inv Tst 5pcPf £1) 43's (8'2). Fleming Guersers Inv Txt 50cPf (E1) 451-16 Fleming Guersers Inv Txt 50cPf (E1) 441-17 21 50cDb 1985-90 £68 (8 2), 74pcDb 1985-94 £711- 821

Ancib E31 (8.2). 12*pc0b 2612 £27';
17'2)
Scot Mortgage and Tst 4pcPt £34 (4.2)
Scot Northern Inv Tst 3pc0b £34 (8.2)
1985-90 £731; (8.2)
TR Australia Inv Wiss to sub 84 (8.2)
TR Industrial and Gen Tst 4*upc0b £34 (8.2). 4*upc0b £34 (8.2). 4*upc0b £34 (8.2). 4*upc0b £37 (8.2). 5*upr0b 1982-87 £32 (7.2). 4*upc0b 1994-99 £178 (7.2)
TR Pacific Basin Inv Tst Wis to sub 144 6 femile Bar Inv Tst 7pcPt 1511 50 (7.2)
United States Debenture Core 4ec0b £32 (4.2)
West Coset and Texas Reg Inv Tst Wis to Sub 145 (8.2). 8*upc0b 1995-99 £70 (8.2)
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MINION SERSCELI A NITONIC 1905-94 875: / April 1909-94

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Towlet A N-V (19p) 370

Trainings House 7 funch (12) 58:: 3-2

(72) 7000 (51) 53 (82) 85cin 1994-99 556 (92) 91:pel. 2000-05

674 5 (82). 10 lunch 2001-06 5314

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Transport Dispent Go 4.2pcPf (£1) 48

14 21, 91:pel. n 1995-2000 £7542 (62)

Training 20pcPf 30 1821

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MINES-MISCELLANEOUS

| Same | Construction | South Africa | Steel Corpor | Later | Construction | Steel Corpor | Later | Construction | Steel Corpor | Later | Construction | Con

Wastand 7 aprile 1937-92 2591; (712) 48-22 48-12 19:2: Wigsins Togge (UK) 6'spc2ndbb 1981-86 186': Wilaw 9 SpcPf (E1) 82 (9/2) Wilawag and 'Riddell (Fidgs) SpcPf (E1)

19:21 - Yor: Trailer Hidgs 10ccPf (\$1) 72 (9)2) - Yorkshire Chems 10ccDt 1991-96 £841; 121-cth 1987-92 £102 (8)21 - Youthal Carecta (Hidgs) BacPf (Ir£1) 159.05

Althern Heiter Hidgs 10ect.n 1990.91 £155 Annio-Aircan Finance (71:p) £5 6 (9 £) Armour Tat 101:pct.n 1991.95 £72: 49/21 Britanna Arrow Hidgs Wis to seb 81: 6-192P (£11 54): Cred: Foncier De France 14\cot.n 2007 £110 (£)

Sock Ecchapse TupeDh 1990-95 £591; United Computer and Tech Hidgs Wis to sub 10 172; Van Diemen's Land Co A 50 (R 2) Yile Calto 111;ochf 1998-2003 (£1) 123 13 2)

Someral Acr Fire and Life Asset Coron 51:--F1 (1) 59 (4)27 Tipp(In 1987-92 1731-4: 7 June 1992-97 E69 (92) 51-31-4: 78 (1982-97) E69 (92) 51-4: 1986-91 2731 79 (4) 69 (92) 79 (In 1986-91 2731 4 M don Assurance 4ocPf (£1) 23 (8/2) Alliance and London Insurance 61:pc 1980-83 £851; (4-2)

Aberdeen 7:t 4pcPf (£11 37 (8.2) Alliance 7st 3'spCbb 1975-85 £84's (7.2). SupCbb 1880-85 £86'; Applo Am Secs Corp 4'spcPf £39. 4pcDb 1935 £86's

MINES-SOUTH AFRICAN Coronation Syndicate (R0.25) 105 10 East Rang Propy. 5170 Eastern Transvaal Consd (R0.30) £14 4 Kleinfentein Props. (R0.25) 150 Trans-Natal Coal Corpn (R0.50) 540 (9:2) Western Deep Lavels \$17.8 (9:2). 12pc Dbs -1986-93 (R1) 49

PROPERTY Alliance Prop. Hidss. SignOb 1892-97 £51 (8,2) Allicid London Prop. 10pcPf £11 102. 8:pcth 1999 £1111: Alicalt London 65ec1stOb 1986-89 £801. [7.2] Bampton Hidgs Stateta 2002-0-1 (9:2) Predior Proc. 10::pcPt (£1) 115-; (9:2). 7octa 1992-97 £6-1; (9:2) British Lead 15octs/50b 1987 .£1111; G-2). 12pcta 2002 £279 Capital Countries Stateta 1991-86 £60 to Central District 6/arc1stDb 1999-94 671, 704 (9.2) 7/arc1stDb 1991-95 247: (7.2), 7/arc1stDb 1991-2002 267: (7.2), 7/arc1stDb 1997-2002 £87: Centrornoial Ests, 6-april, 1388-93 £60 (7 2) Colman (E. Alec, Invests, 8pcin, 1991-96 £55 (2) Colman (E. Prons, 3pcib) (1983) £92 (9 2)

Commercial Props. SpeDb (1983) £93 (93) Country New Town Props, (10p) 55 1; (92) English Prop. Editon Signification 1997-2002 £95 (82), 77cln 1998-2003 £50 (82), 12ccln 2000-05 £90 4 Essive-77s-7 Props. 11-ccln 1998-2003 £50 Essive-77s-7 Props. 11-ccln 1986 £84 Euston Centre 10 decision 1992-97 Essi: (2) Ewart New Northern Sipsich 1990-95 £541 (2) Erreps. Gro. 92 64:2) Hammerson Prop. Invest. Devr. 705 £5 14359 Props. Gro. 1972-1978 Essi. 197 Hastemere Esta, Spela 2001,06 £114 4
5 61; 91:pcln 1990-95 £187
Heron Gorpa 10:upc1:pbb 1996-2001
£90:b 4:10
690:b 4:10
Hause Propy. London (50:p) 175 (9:2)
Kennans Esta 51:pcP (£1) 41, 5pc1:pb
100 1967-92 £7 (9:2)
Land Sect. Spela 55:pcP (£1) 41, 5pc1:pb
100 1967-92 £7 (9:2)
Land Sect. Spela 55:pc (7:2)
Land Land 71:pc 1962-57 £75: fr (7:2)
Law Land 71:pc 1962-57 £76: fr (7:2)
Law Land 71:pc 1962-59 £76: fr (7:2)
Law Land 71:pc 1962-57 £79: fr (7:2)
Law Land 71:pc 1962-57 £79: fr (7:2)
Law Land 71:pc 1962-57 £79: fr (7:2)
Law Land 71:pc 1962-59 1984-68 £724
(9:7) 81:pc 1992-97 £79: fr (7:2)
London County Friid Lashid, Jiacris-pob
1993-96 £844: fr (7:2)
London County Friid Lashid, Jiacris-pob
1995-59 £83: fr (7:2)
London Shop 185-pc (7:2)
London Shop 185-pc (7:2)
London Shop 185-pc (7:2)
London County Friid Lashid, Jiacris-pob
1995-2002 £86 1997-2002 £86 1997-2017 £81: Berlia 7998-680 1997-2005 £80 1997-200 (9/2) Hastemere Esta Spela 2001.06 \$114 % 5 6% Stypela 1980-95 \$187 Heron Gorpa 10/4001200 1996-2001

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71.
Nosil Ests (Inv) 64arc1st0b 1985-88
E77 (72.
Peacher Prop Scept (E1) 42. 64arc1st0b
1985-88 883 (72.)
Property Hidg Inv Tst 8-pcin 2001-06 Property Hidg Inv 15t 0 peak £95 7 (9-2) Regis Prop Hidgs 81_pcLi 1987-97 £704 19:2) -- House 6:BCL1 1987-97 1704 Town and City Props 14pcLn 1994-99 5:12 31 Town Centre Secs SpcLn 1996-2000 195 1:17 2)

PLANTATIONS

Abertovic Plants (8c) 7:
Angle-indonesian 91;pcPf (E1) 103 5.
FiloRaiden 1985-88 £651-6
Ferdanara Trea Hidds (5c) 63 (4.2)
Beraign Hidgs (5c) 38 (8c)
Consid Plantations Berhad Whyt-5ub 170
Doranakande Rubber Est (180) 112 /8 21
During Plants firePf (£1) 441; (92)
Guthrie 91;rcln 1992-97 £82; (82)
Hong Kong (Selangor) Rubber (100) £8
(62) () Reporth Kajang Rubber (10p) 3509 Rubber Plants (10p) 44 Sphall (Rubber) Dev Svo (10p) 580 (8 2) Kinta Kellas Rubber Esta (10p) 112 3 78 21 McLeod Russel 4.2pcPf (£1) 42 (9:2). 5pcPf (£1) 51: (4 2). 7pcLn 1986-91 £61 (8 2). Malayda Robber (100) 122 (8:2) Marbarough (FMS) Rubber Est (10p) 36 Mainysia narchite (MS) Rubeco (MS) A2 5 Padabo Senara Rubber (100) A2 5 Padabo Rubber Ests Serbari (SM1) 80 Rimererer Rubber Ests Berhari (\$M1) 80 (8:2) Romai Tea Hidgs (£) 360 (4:2) Romai Tea Hidgs (£) (6:2) Romai Tea Hidgs (£) (6:2) Singapore Para Rubber Ests (\$p) 60 Socomana Group (10p) 40p Surmah Valloy Tea 10; (9:2) Western Dooars Tea Hidgs Spept (£1) 65 (4:2)

RAILWAYS Canadian Pacific 71spcPfd (SC10) 450 Derment Valley Light Rivry (£1) 585 (4/2) Ontario Otebber Rivry Soc0b £39 (9/2) Toronto Grey and Bruca Rivry 4pc1stBds (2883) £26 (7/2)

SHIPPING Caledonian Invs SrcEPF (\$1) 40: 34 (8 2). 66:CDb 1980-85 687 (4 2) Live Shipping 6:QCPF (\$1) 51 (4:2) Peninsular and Orient Steam Nav SpcPtd £47: 81: 68 2) S'hampton 10W Steam Pict (\$0p) 217 (9 2). SpcPf (£1) 33 (4 2) Turnbull Scott Hidgs (£1) 355 60 (4 2)

UTILITIES Calcutta Elect Supoly (Ru10) 43 4 5 (4 2) 71-pcpl (Ru10) 241:

WATER WORKS

nouth Dist Water 2.8pcPf \$281; 34 (8 2)
Fristol Waterworks 3.5cc \$36 (6 2). 3.5cc
P1 536 (4 2). 4.025ccP1 1893-86 \$800.
P2 124-9ccD9 2004 \$234 (7/2). 4800.
\$251 (4)2)
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\$251 (4)2)
\$252 (4)2) Cambridge Water 74pcDb 1988-90 £77's (8 2) Chester Waterworks SpcDb 1992-94 £73 (8 2) (8:2) Valley Water A7pc F744 (8:2) Coine Valley Water 4.2pcPr 1985-90 £72. 74pcDb 1991-93 £58 (8:2) Eastboome Waterworks 101pcDb 1995-97 £85*

UNLISTED SECURITIES MARKET

Baltic Lessing Go (50) 213 20 2 3 4 5 7 Berkelev Hay Hill Invests (10p) 1449 4 5 14 Booth (C.) (50) 17-60 80 CAMRA (Real Alei Invests (51) 120 (72) CAMRA (Real Ale torests (61) 120 (712) (CAMRA (Real Ale torests (61) 120 (712) (Convernoor 140 2 3 5; 5 4; 100cDb 1203-65 57 (9:2) (100cDb 1203-65 57) (9:2) (100cDb 1203-65 57) (9:2) (100cDb 1203-65 57) (9:2) (100cDb 1203-65 57) (100cDb 1203-65 5

Burnti Oil Servicin (£11 47: Second Profession South 14 Morels 7000 Ber 8475; Freely (£11 67: (9 2). 7 pxLn 1281-85 Loss (1001 66 9 70) 30 18 7 2 3 4 Loss 7 7 pxLn 1957 93 871 53 19/2) Consca 7-yxLn 1957 93 871 53 19/2) Consca 7-yxLn 1957 93 871 51 19/2) Consca 7-yxLn 1957 93 872 6 Loss (1001 273 80) 2 18 80 18

Bargains marked in securities which are quoted or listed on an Overseas Stock Dochangs

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Auro Cons Milaine 770 50 50 50 70
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Petroleum Scot Aust 230 (4/2)
Petroleum Scot Canada 700 (4/2)
Prime Computer 227/2 (9/2)
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Samanta Evola 32 2-3
Score Res 110 (9/2)
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Selangur Coconds 704 (9/2)
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Standard Oil of Chio 225%
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Sharp Wall Stores (45272 (92)
Feck Con 8 550 70 5 (92)
Texas Oil and Gas 224 (4537)
Texas Oil and

RULE -163 (3)

Dealings for approved companies engaged solely in mineral exploration

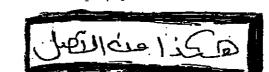
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RULE 163 (2)

Applications granted for specific bargains in securities not listed on any Stock Exchang Kenmare Oil Expl 1860.25 3 Statistics provided by

U.K. CONVERTIBLE STOCK 12/2/83

			• •		•				DAI ASTREAM International			
Name and description	Size	Current		Con- version dates	version Flat		Premium		Income			lleap(+) lear(−)¢
	(£m)	price	Terms*				Current	Ranget	. Equ§	Convi	Div	Current
British Land 12pc Cv. 2002	9.60	286.50	333.3	80-97	4.2	1.4	2.3	- 4 to 8	29.4	85.7	20.1	+17.8
Hanson Trust 9/pc Cv. 01-06	81.54	311.00	71.4	85-01	4.7	2.5	53.9	48 to 61	63.9	76.0	8.8	-45.0
Slough Estates 10pc Cv. 87-90	5.03	230.50	234.4	78-84	4.4	·····	- 7.2 ,	-13 to -3	17.7	9.3.	- 3.4	+ 3.8
Slough Estates Spc Cv. 91-94	24.72	110.00	97.5	80-89	7.3 -	6.6	6.4	3 to 15	28.9	34.3		- 12
* Number of ordinary shares into which	ի (100 որը	ninal of conv	ertible 210ci	k is convert	ible † T	he extra	cost of In					



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INTERNATIONAL COMPANIES and FINANCE

Standard Indiana near Italian sale BY JAMES BUXTON IN ROME

STANDARD OIL of Indiana is sale at the end of 1981 because understood to be close to agree of the unprofitable nature of ing the sale of its Italian sub- the Italian market where prices sidiary. Amoco Italia. The are strictly controlled at almost Italian company has told emall stages. BP and Shell both ployees that it expects a decident in the sion to be reached by February 1970s for the same reason,

The U.S. parent company is small scale. now negotiating with only two potential buyers instead of an fused to confirm that an agree-original five. Employees were ment is imminent, it is under-told that the prospective pure stood that both the groups with chasers would keep Amoco which it is negotiating are in Italia's operations going Amoco the private sector and are has a refinery at Cremona in either foreign or partially Northern Italy and a sales net foreign owned. BP and Shell work with 1,100 outlets.

Standard Indiana decided to Panies. put its italian business up for . Though Amoco Italia has the

BY JOHN WICKS IN ZURICH

asked to approve an asset trans requirements, fer proposal by Wienerwald Wienerwald

though BP has returned on a

Though Standard Oil has re-"each sold out to Italian com-

Wienerwald puts forward

new restructuring plan

writing next week, and a deci-sion is expected in early March. Wienerwald Holding

meeting in Rüschlikon, near John, would be reduced from Zurich, as well as a representa- SwFr 7m to SwFr 5m.

tive of Wienerwald Holding. After the asset transfer, After realisation of the assets. Wienerwald Holding would have

the company would be wound an estimated current liquidation

company founder Mr Friedrich

value of SwFr 21.4m.

refinery to four oil-fired power from Saudi Arabia. stations. Its purchase only makes sense to a buyer interested in acquiring refining capacity, a consideration which

would rule out Agip, the Italian

state-owned oil company, which

has much surplus refining the ending last year of the fixing of gasoil prices by the Govern-

capacity to supply only 5m ment. Esso Italy this week tonnes of products a year from announced operating losses of its refinery, which would about L300bn (\$215m) in 1982. account for about 6 per cent of Part of this, however, was due the Italian market, it has its own to its being tied to relatively pipeline network linking its expensive crude oil supplies

هكذا حن الصل

With the recent announce ment by Gulf Oil, the U.S. major, that it is selling out of its interests in Europe, there is speculation in Italy over the future of its Italian operations. The company has sold its Though the control of petroleum products operations petroleum product prices in in the Benelux countries to the Italy was recently eased with state-owned Kuwait Petroleum Company and those in Switzer-

Shipbuilding sector boosts Daewoo exports to \$2bn

BY ANN CHARTERS IN SEOUL

CREDITORS were yesterday ciently to meet Swiss legal Korean industrial group, sur-passed \$2bn in 1982, nearly 10 fer proposal by Wienerwald Wienerwald Holding's current Holding, the Swiss parent com- liabilities amount to SwFr pany of the troubled inter- 411.6m though this includes per cent of South Korea's total national restaurant group. SwFr 234.2m of disputed liabili-Approval will be called for in ties as well as a number of only exports, with ships and offshore structures replacing textiles as

ties, as well as a number of only resets with a book-value of Feusisberg, which would retain SwFr 131.8m (\$65.6m), and an its stake in German and estimated current liquidation. Austrian operations, itself invalue of SwFr 86.9m would be tends to create dividend transferred to Svido-Gastrane. value of SwFr 86.9m would be tends to create dividend certifitransferred to Svido-Gastronom-cates with a nominal value of Holding, of Schwyz, whose SwFr 30m. The proposal foreshare capital of SwFr 100,000 sees the transfer of these to would be handed over to the Svido with a 5 per cent priority liquidator. electronics products contributing \$92m and \$76m respectively. liquidator. dividend distributed to Four representatives of creditors. The capital of Wiener-creditor banks were elected to wald Holding, which beload to

Export sales are up from \$1.9bn in 1981 and \$1.4bn in 1980, giving the corporation an increase in overseas sales each year since its foundation 16 years ago. Korea's total exports on a customs cleared basis were \$21bn for 1982. Consolidated financial results for 1982 for Daewoo are due by early April. The corporation is forecasting a 30 per cent increase in exports for 1983 to over \$2.6bn.

This solution replaces the This year, Wienerwald official plan of a 60 per cent reckons on a small consolidated The shipbuilding subsidiary debt settlement. Creditors were net loss of some SwFr 200,000. is expected to be the major yield net profits of SwFr 4.7m in 1984 and between SwFr 5.6m have been guaranteed suffi- and SwFr 6.5m in 1985-87. treatment

EXPORT SALES of Daewoo scheduled for delivery this Corporation, the diversified year. The major market for Daewoo's products remains the

In a bid to enter the Korean Electronics has just acquired the country's third largest home appliance manufacturer, Taihan

The \$120m acquisition gives manufacturing Daewoo capability in consumer goods ranging from refrigerators microwave ovens, video tape recorders, televisions and other audio products to new lines of computers and office automation products. Radios and cassette recorders will be supplied to Daewoo Motor Company, the joint venture with General Motors, and communications systems and equipment will be manufactured for Daewoo's

shipbuilding undertakings. Daewoo is expected to build upon Taiwan's experience in manufacturing telecommunications equipment and electronics parts and components contributor with several semi- to increase the export sales of submersible rigs and an offshore its electronics subsidiary to plant \$200m this year, up from \$35m

Chase in talks to buy discount broker

By Paul Taylor in New York

CHASE MANHATTAN, the third largest bank in the U.S., confirmed yesterday that it is negotiating to buy a Chicago discount brokerage firm.

The move by Chase, which is expected to complete nego-tiations by the end of next week, marks a further intensification of the trend towards de-regulation in the U.S. financial services industry.

Last month Bank of America, the fargest bank in the U.S., completed the purchase of Charles Schwah, the largest discount broker in the U.S., after receiving approval from the Federal Reserve Board. The purchase is now being challenged in the courts by the Securities industry Association.

Security Pacific, 10th largest bank in the U.S., has also been expanding into the dis-count brokerage field setting up its own discount brokerage service and announcing plans to acquire a leading discount

brokerage firm in the south. Chase is planning to purchase Rose and Company, the nations' fourth largest discount brokerage firm execut-ing about 2,000 trades a day. Rose, which is privately owned, has 85 employees assets of \$41m and capital of S4m.

Mr John Rose, president of the firm, said yesterday that discussions with Chase started about six mouths ago and added that he expects an agreement to be announced after a Chase board meeting next Wednesday.

Neither Rose nor Chase revealed financial details of the proposed deal. It is understood that Chase plans to offer the discount brokerage services to its broad customer base, including its extensive Visa card network.

Imasco set for expansion as FIRA attitude changes

BY ROBERT GIBBENS IN MONTREAL

DIASCO, the Canadian tobacco, to have a review. food, products and retailing group which is 49 per cent controlled by BAT Industries of BAT will have its holding the UK, has seen a radical change in the attitude of the Foreign Investment Review Agency in the pest three operating businesses in Canada, months and looks forward to The BAT interest has been being able to expand in Canada as a full Canadian corporate revealed results which continue system according to Mr Paul

Pare, the chairman. The company has carried on two-year battle with FIRA to obtain exemption from the foreign investment review pro- C\$1.09 a share against C\$37.7m cess so that it could invest or 86 cents, on revenues of several hundred millions of C\$700m against C\$593m. surplus funds in businesses in Canada outside its present activities. Up to now, FIRA has insisted that any exemption a share, against C\$98.7m, or outside existing businesses had C\$2.22, on revenues of C\$2.08bn,

Imasco has always claimed that its principle shareholder reduced gradually to around 40 per cent by 1985, and that it is a Canadian-managed company passive for many years.

Earlier this week Imasco

to beat the recession, both in Canada and the U.S. Third quarter net carnings were C\$48.5m (US\$39.3m), or

In the first nine months ended December 31, net earn-

ings were CS126.5m, or C\$2.87

against C\$1.67bn. Earnings per share reflected last November's two-for-one stock split.

Imsco's tobacco and food products business in is Canada mainly and its fast food retailing operation in the U.S. Half of total revenues come from tobacco products which in

the last nine months showed an 11 per cent rise in revenues and a 20 per cent increase in operating profits. A new division will try to extend resource and venture capital activities. The company expects the improvement in results will carry through for the full fiscal

Dofasco, Canada's second largest steelmaker, earned CS63,Sm or C\$2.63 a share, in 1982 against C\$169.3m,

Grace and Myer property move

well provide the public battle-

Grace Brothers is already the

ation of buying, distribution, advertising and administration.

tions to this deal.

ground.

BY LACHLAN DRUMMOND IN SYDNEY

Holdings, have struck a A\$65m (U.S.\$63m) property for cash deal aimed at strengthening both of their positions in an increasingly competitive sector.

Under the deal Grace Brothers will pay A\$65m on deferred terms for the stock, fixtures. fittings and leases on 12 of Myer's department stores in New South Wales and on the stock of three other stores. It will also pass on to Myer a new department store development in Queensland.

The Grace board apparently determined to push head with recovery plans for the group regardless of the stalemate on shareholdings positions which has existed since Australian Woolworths withdrew its takeover offer last should add something like some rati year and left two rival retailing A\$400m a year. Profits to interests.

THE TWO beleaguered leaders groups holding almost 20 per July 31 last fell by 24 per cent of Australian retailing, Myer cent in Grace.

Emporium and Grace Brothers

These are Mr Alan Bond's

For Myer the deal will provide

Waltons Bond retailing arm and some relief from the cash bind

the Adelaide Steamship group, imposed on the company by inwhich owns the David Jones terest charges. These last year department store chain, both or totalled As57.8m. It will also whom are sure to lodge object allow it to keep its properties, which are likely to be bundled An extraordinary meeting up into a scleable garcel for requisitioned by the Bond group institutional investors in a furto consider board representation ings of around A\$440m. Profits for Waltons Bond at Grace may

in the July 31 year were A822.8m on sales of A\$1.071bn. Myers NSW interests have largest department store relailer only been moderately profitable the crowded New South and its retreat will allow it to Wales market and helieves that concentrate on its power base the addition of the Myer outlets in Victoria and its more successwill give it considerable advan-

tages by allowing for rationalis- Australia and Queensland, The move will also put pressure on David Jones and Wal-Grace's sales last year totalled tons, two groups which might A\$874m and its new stores have wished to benefit from should add something like some rationalisation of Grace's

the Svido board at the creditors'

tive of Wienerwald Holding.

This solution replaces the

told vesterday that this pro-posal had had to be dropped

liquidator.

Britaansa Gp. of Veilt Trusts Ltd. (a)(c)(g) Satisbury Pausa, 31, Finitery Circus, Loedon EC2 01.438 0478/0479 or 01.538, 2777. Britannia, Viewpoint 01.673 0048 AUTHORISED. **UNIT TRUSTS** 117.7] +0.7] 10.64 48.7=1 +0.2] 7.68 Canada Life Unit Trust Mingrs. Ltd. 2-6 High St., Potters Bar, Heris. P. Bar 51122 Can. Gen Dist. 65.7 6-7.7 40-9 3-57 Do. Gen. Accum. 75-3 100.3 +0.8 3-57 Do. Inc. Accum. 75-7 77-4 +0.9 7-77 Do. Inc. Accum. 75-7 77-4 +0.9 7-77-6 Git. 6 Fact. Int. I just, 128-7 30-2 at +0.1 -Cannoon Fund Managers Ltd. (2) 1, Oysupic Way, Wembley, HAP ONB. 01-902 85% Cannon Gwith, Trics. 1259. 1259.4 +0.4 4.47 Cannon Fund. 1781. 134.4 145.6 +0.2 6.55 Gill Trust | 1913 | 39.7st | 4.03 | 1140 |
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Gress | High Dist | 55.0 | 59.4 | 193 | 193 |
Gress | Reserves | 68.6 | 74 | 193 | 193 |
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Gress | Reserves | 68.6 | 74 | 193 | 193 |
Gress | Reserves | 68.6 | 74 | 193 | 193 |
Gress | Right | 193 | 193 | 193 | 193 |
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FT UNIT TRUST INFORMATION SERVICE

Smaller Cos. Div. 51.b
Pref. & Gitt. 47.1
Git Trust 44.8
Fixed Interest 49.2
Sactor Funds
Fixed Interest 55.4
OU 8 Nat. Res. 69.0
International 70.9
International 83.0
World Wide Feb 13 199.6
Overseas Funds
Australian 63.1
European 74.3
Japan Special Sits 48.3
Japan Special Sits 48.3
Pacific Sin. 69.0
American Smaller 168.7
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Exempt Funds
High Income 1b 170.1
Smir. Cos. (b) 127.4
Lapan Feb 10 150.4
Japan Feb 10 160.2
North Amer. Feb 10 2887
Global Tectanology 157.4
Manuscon Country 151.1
Manuscon 10.2
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FINANCIAL TIMES STOCK INDICES

Confidence about economic/cheaper money prospects grows and equities end spectacular week at records

Dealings tions Dealings Day

Jan. 31 Feb. 17 Feb. 18 Feb. 28

Feb. 21 Mar. 3 Mar. 4 Mar. 14

Mar 7 Mar 17 Mar 18 Mar 28

Oy talk of a possible rights issue cast in the circular to shade 1502/50 pear to 2009.

In the forthcoming dividend holders advising rejection of the Kennedy Brookes put on 12 1200 per share offer from Bassi-190p following the better-that shaw; Burton closed 10 higher at expected preliminary results.

Booming London equity markets took profit-taking in their to 380. stride yesterday. Leading shares closed higher for the fourth Finance touched 51p before 30 dearer at 164p on realisation

and cheaper international money dential improved 4 to 3849 and has grown steadily this week. Legal and General 6 to 406p. Despite substantial calls on market funds-the Associated British mism and budget spending hopes Ports' issue alone attracted \$739m imparted fresh farmness to money for next week's Superdrug

Barratt Developments rose 10 for

rum yesterday. Sales representing professional and short-term professional and short-term professional and short-term professional and short-term professional and story comfortable absorption of the selling agood market recently on the simulated a revival of selective gained 6 more to 1089 on the institutional and other support.

This trak values to new heights tors became more apparent.

ment included an annual rate cut. Whatlings, in which Epicure of UK inflation below 5 per ceut, has recently acquired a 9 per this week's lower Treasury bill rate, which further strengthened while Burnett and Hallamshire interest rate hopes, and favour- advanced 40 to 815p following

against the dollar and committed on takeover hopes and touched funds to Government stocks. The 89p before closing a net 31 up improvement for the fifth consecutive session, longer-dated issues being to the fore with games of a full point. The shorts were included by the consecutive session to the fore with games of a full point. The shorts were included by the character of the state of the consecutive session included by the character of the consecutive session in the c were inhibited by thoughts that taking lost 5 to 84p.
any new Government funding After opening a medium area.

After the official close. announced at a minimum tender Laporte, still responding to the price of £98.50, with £30 payable investment seminar, hardened 2 on application next Thursday, for a gain on the week of 25 to When trading was resumed the 272p. while Coates Brothers A longs edged forward 1 more, but firmed 3 to 89p. amount to close little changed. Stores quiet Monday's call of £35 per cent on Treasury 21 per cent 2016 continued to restrict index-linked close to the overnight positions. encountered support and gained Gilts, which again moved against Woolworth, still responding to 10 to 312p. Bejam were also in

EQUITY GROUPS & SUB-SECTIONS

of stocks per section

FIXED INTEREST

+0.23 116.97

+0.92 | 132.16

124.79

126.57 +0.72 125.67

137.90 +0.80 136.81

100.37 +0.28 100.09

76.65 +0.28 76.43

117.24

133.37

Equity section or group

Other Industrial Materials.

125.58 +8.63

British Govern

2 | 5-15 wars.

3 Over 15 years ...

ad adj. Ioday

1983 1983

1.72

8.38

0.66

0.64

31/12/90 31/12/80 30/12/77

31/12/74 31/12/74

31/12/71

31/12/71 16/1/70 31/12/70

0.32 14 Prefere

287.41

261.77

153.84 153.84 162.74

frigher for the fourth that the offer, by private insur-ive week and once again closing a penny dearer on that the offer, by private insur-in indicators of the trend balance at 50p following the pre-ance consultants Gover, consti-

ended yesterday at records with the FT 30-share index 7.7 better at 662.5 and the FT-Actuaries All-share index 1.1 per cent up at 413.08.

Investors' confidence about prospects for the world economy and cheaper international money has graphs of the prospect of the content of Continuing interest rate opti-

Stores' flotation, equities have blossomed.

Wall Street optimism based on hopes of a cut in the key Federal Reserve Discount rate gave London markets added momentum yesterday. Sales representing professional and short-term profit-taking initially checked barratt Developments rose 10 for a gain on the week of 22 to a 1982/S3 peak of 492p, while George Wimpey edged up a couple of pence to a new high of 147p. Bryant Holdings attracted a useful two-way business and moved hetween extremes of the profit-taking initially checked penny off at 64p. Cronch Grann. This took values to new heights Rawlins has increased its stake as stock shortages in many sectors became more apparent.

Robert M. Douglas shed 5 to 70p Other aids to London senti- on the interim loss and dividend cent stake, rose 4 more to 62p. able views on the U.S. economy favourable Press comment. Also from a leading American broker.
Overseas investors meantime firmed 6 to 13Sp. Galliford met were seemingly impressed by the revived support and put on 5 to pound's performance this week 66p. UBM were actively traded sector thus extended its gradual at 88p. After Thursday's jump of

After opening a couple of would come in this or the near pence firmer in the wake of Wall Street's overnight advance. ICI drifted back to 390p on profit-\$700m tranche of the existing taking before settling a net 2 Exchequer 101 per cent 1987 was cheaper on balance at 392p.

Fri Feb 11 1983

Est. Gross Est. P/E
Day's Yield %/Yield %
Change (Max.) (ACT at 30%)

Index No.

index No.

FT-ACTUARIES SHARE INDICES

These indices are the joint compilation of the Financial Times, the Institute of Actuaries and the Faculty of Actuaries

Tues Feb 8

Index Index No. No.

| CAPITAL 6000S (206) | R. | Course (Max.) | Gr. | Rel | Re. | Re.

AVERAGE GROSS REDEMPTION YIELDS

15 years...

5 years.....

25 years....

† Flat yield. A new list of the constituents is available from the Publishers, The Financial-Times, Bracken House, Cannon Street, London, ECA, price 15p, by post 28p. CONSTITUENT CHANGE: Carrington Viyella has been deleted from Textiles and replaced by Applied Computer Techniques (Holdings) (Office Equipment).

Fri Feb 11

10.58

10.80 11.35

11.57 11.18

11.53

11.78

11.37

12.53

12.76

Mining Finance

Feb 10

10.91 11.48

11.69 11.27

11.89

10.87

1261

12.76

Equity section or group

13.63

13.29 15.23

15.10 14.51

15.24 14.87 13.66

16.16 16.65 15.98

23.02 23.05 25.58 16.24 (11/1/82)

14.28 (5/1/82)

15.46 (12/1/82)

16.30 (8/1/82) 16.28 (5/1/82)

15.76 (12/1/82)

13.64 (12/1/82)

17.07 (12/1/82) 16.85 (12/1/82)

16.72 (12/1/82)

31/12/70 29/12/67

29/12/67 29/12/67

29/12/67 10/4/62 31/12/75

9.25 (11/11/82)

10.01 (19/10/82)

9.96 (3/11/82)

18.14 (2/11/82)

9.31 (3/11/82)

12.24 (12/11/82)

114.13

100.00 100.00 100.00

*First Declara- Last Account by talk of a possible rights issue cast in the circular to share 1982/83 peak of 230p.

2 cheaper on balance at 518p. Marked down to 110p at the Discount Houses attracted selective support and Smith St Aubyn were noteworthy for a gain of 4 company at that price. Northern College the price is the price of the company at that price is the price in the price in the price is the price in the price in the price is the price in the price in the price is the price in the price in the price in the price is the price in the p Marked down to 110p at the Goldsmiths rose steadily through-

> failed to hold higher opening levels, but still finished a little dearer on balance, GEC ending with a gain of 4 at 216p and Plessey 3 firmer at 538p. Bowthorpe were noteworthy for a fresh rise of 10 to 255p. Profittaking was evident in some of the security issues after recent firmness prompted by the Barbi-can crime-prevention exhibition. Automated Security reacted 15 to 453p and Security Centres 10 to 340p, while Security Tag came back 40 to 790p. Electro-Protective, in contrast, advanced 8 to 226p, while continued support in a limited market left Pifco 18 higher at 213p. Buyers showed interest in Cambridge Electronic Industries, woich gained 7 to 160p and Eurotherm, 13 up at

A good market earlier in the week, leading Engineers appeared to be overlooked yesterday and finished with small losses in most cases. Elsewhere, late support lifted Babcock 4 to 137p and Glynwed 5 to 102p. while E. Austin advanced 6 to 57p on the agreed bid of 60p per share from Caparo. Press comment stimulated occasional support for Woodhouse and Rixon. 14 higher at 22p, but D. F. Bevan eased 2 to 8p on the half-year loss and the passing of the interim dividend. Vosper rallied 23 to 228p in a limited market, while Yarrow also picked up 10 to 380p. Mining Supplies closed a penny cheaper at 57p, the poor interim results already having been discounted ML Holdings eased 10 to 280p, but Pegier-Hattersley found support and put on 9 to 275p along with Edbro, which improved 6 to 69p. Selected Food Retailers made

useful progress despite cautious Press comment. Associated Dairies, the new FT 30-share index constituent, rose 6 to 160p following a reappraisal of the recent results, while Kwik Save encountered support and gained the trend of conventional stocks. brokers' upgraded profits estidemand and firmed 4 to 146p. price on 25.84 per cent of the The major clearing banks mates, advanced 8 to record a Elsewhere, Tate and Lyle rose issued share capital. Bairstow ended the second leg of the gain on the week of 29 at 206p. 7 to 284p on investment demand, Eves rose 3 for a gain on the

three week Account on a sub- UDS gained a couple of pence while Rowntree Mackintosh week of 17 to 95p; the prelimin-dued note, sentiment not helped to 107p following the profits fore- edged up a couple of gence to a any results are due early next while Nowhtree Mackintosh week of 17 to 98p; the prelimin. The strong gains in Golds edged up a couple of gence to a any results are due early next followed a resurgence of South 1887/83 nearly of 220p.

Kennedy Brookes put on 12 to 1900 following the better-than- lead from Wall Street, Oil shares price which re-crossed the \$500

Reed Int. supported

The miscellaneous industrial leaders encountered selective demand. Reed International were outstanding at 282p, up 10, while Bowater improved 8 to 180p and at 375p. BTR edged up 6 to 426p. Elsewhere, Watshams responded to the increased interim profits with a rise of 15 to 625p, while satisfactory half-year figures left Gripperrods 4 Azarer at 122p. BET advanced 10 to 200p following a Press suggestion that Hanson Trust may bid for the company, but the reduced interim loss failed to help Stonehill Holdings, which gave up 4 to 62p. Bespak gained 10 to 205p with the aid of a Press mention. make progress, rising 4 more to 138p. Royal Worcester rose 10 to 135p and renewed buying interest lifted Charles Hill 7 further to 107p. Down to 560p at one stage, London and Liverpool encountered late demand and finished 23 to the good on balance at 5930. Still reflecting the good preliminary results. Securicor

improved 5 further to 297p.
Pleasurama attracted revived speculative demand in a thin market and rose 25 to 470p, but takeover favourite Trident TV came back 5 to 75p on profittakinz.

Continued optimism over the at 70p, possible flotation of Reuters A du prompted renewed support of rallied Fleet Holdings which firmed 3 for a sain on the week of 11 to Pearson Longman 5; per cent Cumulative Preference were marked 8 higher at 46p, and the per cent Cumulative Preference 16 up at 68p following offers for the outstanding shares by parent company S. Pearson, a penny cheaper at 290p.

Good earlier in the week on evived demand. Properties revived opened higher in line with the ceneral trend; profit-taking developed at the enhanced levels and quotations came back, only to so better again in the late dealings. Land Securities closed 4 dearer on balance at 3105, as did MEPC, at 221p. Great Portland Estates also rose 4, to 150p, while Capital and Counties firmed 3 to 152b. Elsewhere. Trust Securities put on 13 to 915 with the Deferred 19 higher at 88p; the shares were recently tipped in a newsletter. Dares Estates gained 31 to 251p on talk that the company might be mentioned in the weekend Press. Amaigamated Estates moved up 3 to 20p to match Mr Frank Phillips' put and call price on 25.84 per cent of the issued share capital. Bairstow

Highs and Lows Index

1982/83

took a distinct turn for the an ounce level to close \$7 up at better. Recent uncertainties \$503. about the crude price appeared to be momentarily ignored and both Shell and BP cosed with gains of 10 at 440p and 324p respectively. Lasmo picked up 22 to 292p. Ultramar, depressed earlier by the £10am rights issue, closed 20 higher at 523p. KCA International rose 20 to 67p following the bid approach from to the Kloof mine. GFSA, a the charman: KCA Drilling strong market of late, edged up gained 5 to 48p. Hadson were to a record £88.

South African Financials were

Excy International continued to make the running among otherwise uninspired Financials. Further consideration of the Telerate stake, via Exco's near 60 per cent holding in Unitel, lifted the shares another 45 for a gain on the week of 178p at 610p. The enthusiasm was again reflected in British and Common-wealth Shipping, which holds some 14 per cent of Exco. up 25 to record a rise on the week of 110 at 740p.

Textiles finished on a firm

note. Nottingham Manufacturing attracted revived support in front of Monday's annual figures and rose 6 more to 240p. Court-aulds, S9p. and Dawson, 147p. both rose a couple of pence. Activity eisewhere was mainly confined to speculative favourites. Nova Jersey stood out with a gain of 9 to 91p, while British Mohair gained 31 to 60p and Textured Jersey closed 5 dearer

A duil marker of late, Bats rallied 8 to 720p with sentiment aided by the proposed rationalis-ation of the troubled Mainston chain. Imperial also rallied. closing 3 better at 127p. disappointment over the merely maintained dividend outweighed by the company's growth pros-

Golds race ahead

A nerve-langling week in mining markets closed with both African Golds and South Australians in splendid form.
The South African sector. which endured a turbulent session on Monday following the lifting of the two-tier exchange rate system, staged a strong recovery after the mid-week downturn and yesterday posted a gain on the Gold Mines index 712 record achieved on Tuesday. at 7p.

Helped by a firm overnight the renewed rise in the bullion

Many of the leading heavyweights attained record levels. including Randfontein, 22 firmer at £95; V2al Reefs. £2; up at £81; and Harteheest, £1; to the good at £56; Rloof jumped £1; more to a peak 5341 boosted by hopes of a gold find by Gold Fields of South Africa adjacent

South African Financials were equally buoyant, especially Gencor, which improved 1 to 2 1982/83 high of £19 and De Beers, 13 to the good at a 1982/83 high of 515p. Auglo American Corporation hardened 1 to £12; and Transvaal Consolidated Land a full point to £37. Landon Financials mirrored the gains in precious and base-metals, firm Golds and another strong performance by UK equities. Rio Tinto-Zinc rose 18 to 580p, Gold Fields 12 to 567p and Charter

Gains in free market platinum prices encouraged good support for Rustenburg Platinum, 20 higher at 460p.

Australians shrugged off the espect of a Labor win in the March 5 election. Heavy institutional demand boosted the leading Golds and base-metal producers, such as GMK, 75 firmer at a 1982/83 high of 780p, and Central Norseman. 40 up at 633p. while Poseidon jumped 27 to 400p, CRA 12 to 245p and MHM Holdings 20 to 264p. In the speculatives, Samantha advanced

10 to 41p.

Traded Options finished the week on a buoyant note with 3.133 contracts transacted to bring the week's daily average to 2.863 Lonrho remained active in the wake of the preliminary results and recorded 497 calls and 190 puts. Money was also directed towards Commercial Union positions, particularly the April 130's which attracted 230 calls out of 434: the annual results are expected during the next Account. Most premiums were static, although Shell April 12, while sharp gains were seen in the RTZ February series which expires next Wednesday, the 500 calls advancing 25 to 55p. of 25.4 to 7115-just below the and the 550 calls closing 4 dearer

RESULTS AND ACCOUNTS IN BRIEF

WINTERBOTTOM ENERGY TRUST— Net asset value per ordinary share by February 4 1923 was 63.1p alter deduc-tion of prior charges at par and 67.5p after deduction of prior charges at market value
LONDON SCOTTISH FINANCE COR-PORATION—Results for the 65 weeks ended October 26 1382 reported on January 11. Shareholders' funds 53 19m (£4.56m); net current assets £4 03m (£3.76m); fixed assets £1.17m (5836.599). Ex-gratia payment to frace, 533; ev-grad payment to former director \$7,000 Chairman says current year has opened well with trading more buoyant. He is hopeful of a further improvement in profita-bility. Mceting, Manchester, March 2.

NEW TOKYO INVESTMENT TRUST-NEW TOKYO INVESTMENT TRUST— Pre-tax profit £25,000 for 1982 year (£47,000 adjusted for penod October 20, 1980 to December 31, 1981) Tax £20,000 (£21,000) Earnings per 500 shares 0.060 (0.260) Not asset value 145 60 (£23 70) and 141 50 (£22.50) adjusted for exercise in full of rights attached to warrants. No dividend (same).

OSPREY ASSETS (investment trust)

—Net interim dividend for the helf year to end December 1332 0.5p (xeme); estrings eer 25p shere 1.2p (1.01p); net asset value 31.34p (29.68p); gross pre-tax ravenue £41,603 (£32,622); tax £17.573 (£12,347); gross investment income £31.459 (£32,027); underwriting income and dealing subsidiary realisations profit £11.865 (£1,904).

CRONITE GROUP (nickel alloy products, metal processor and steel stockholder)—Results for year to September 30 1952 already known. Shareholders' funds £2 15m (£2.11m): current assets £4.44m (£4.34m). including debtors £2.43m (£2.67m): net current assets £1.57m (£661.000). Mr K. F. Ward, chairman, says that due to significant export orders achieved since the year end, the board is now able to face the remainder of the current year and prhaps, more particularly 1954, with a degree of optimism, notwithstanding the losses that have occurred during the losses that have occurred during the lirst quarter. Meeting: Warwick, February 22, at noon.

RECENT ISSUES

EQUITIES

laatio prioo mount sid up	1982/3	— Steck	Disco + or -	2.	Tinies Bovered Gross Yield F.E.
\$108 F.P. 11 B'P F.P. *100 F.P. 2: *174 F.P. 2: *150 F.P. 1: *190 F.P. * *155 F.P. * *120 F.P. * *1012 F.P. * *155 F.P. *	2:4 105 10 1:1 158 10 1:1 35 2 4:1 215 15 4:3 588 35 7:1 255 20 4:2 198 14 — 125 1 — 78 1	*Battic Leasing 5p., *Booth (Charles) 5p Br. Kidney Pat. As	. 230 . 17 — 1 ₂ . 105 —	b3,64 ud.42 bQ28,69 b4,0 b2,6	5.5 1.8 17.4

FIXED INTEREST STOCKS

Sald Late Sald L		1982:3		Stock	E 8	<u>+</u> °	
	50	172	High	Low		99	
97,504 99,431 99,431 497,174 98,55		6/5 8/7	92 2912 2178 1111 130 100 100 2514 2618	1534 12 11 86 10 99 100 22 234	Angic-Nordio 10% Cnv. Una. Ln. 1989 BOC 124% Uns. Ln. 2012-17	194 134 11 883 10 100 254 261	+ 12

"RIGHTS" OFFERS

izsue price	. (Rer	test iunc. ata	1982:5		Stock		+01
	•	< 2	•		High	Low	:	Clasing	i
250	: 1	Net	26:2	28,4	45pm	23pm	AGB Research 10p	45pm	
26	1	F.P.	38/1	18.2	ā70 ·	94	Arlen Elec	¥55	+11
90				18-2	. 127	108	Bellway		-2
50			. Br2		. 55	45	Cluff Oil 'B'	47	i-i
78	1	Nil		_	17am	121mm	Dominion Int. 20p	17pm	
90			21:2	7.4	54 nm	40pm	Grosvenor Group	42pm	
				11/2	78	65	ICL		;+2
46	: ;	E D	114.2	11/8	60		LCP	60	
27			21/7		5½pm	5nm	Mount Charlotte 10p.	5pm	
98					122	106	NSS News 10p	122	1+2
58		P.				- FI	Stakis 10p	684	
470				11/2	617		Wolseley-Hughes	610	1 * *

Renunciation data usually last day for dealing free of stamp duty. Pr French Franca. B Rigures based on prospectus settlement, & Dividend one paid or payable on part of capital; cover based on dividend on full capital; & Assumed dividend; cover relates to previous dividend. P/E ratio based on latest snapple servings. # Forecast dividend: cover based on previous year's seawings. H Dividend and yield based on prospectus or other official satisfants for 1983. Q Gross. T Figures assumed. © Figures or report swalted. T Cover allows for conversion of states not now ranking for dividend or ranking only for restricted dividends. § Placing price. # Pance unless otherwise indicated. It issued by tender. § Officed to holders of ordinary shares as a "myths." ** Issued by wary of contralisation. §§ Saintroduced. 11 laund in connection with reorganisation merger or take-over. §§ Introduction. ☐ Issued to former preference holders. § Allotment laters (or fully-paid). © Provisional or partly-paid elicitment letters. ½ With warrants. §§ Daslings under apacial Ruis. §• United Securities Market. 12 London Lieting. § Effective issue price after sorip. § Forestry death in under apacial ruis.

78.80 78.86 78.27 78.00 77.85 77.46 86.04 Fixed Interest....... 80.55 80.29 50.21 79.98 79.72 79.79 85.43 662,5 654,8 655.0 649,4 643.0 644,0 470,8 Industrial Ord. Ord, Div. Yield........ 4,61 4,66 4,71 4,74 4,77 4,76 8,89

Earnings, Yid, & (full) 9.95 10,04 10,10 10,15 10,21 10,20 9,05 P:E Ratio (test) (*)..... 12,09 11,98 11,90 11,88 11.76 11,78 15,68 Total bargains. 24,085 25,007 28,082 26,275 28,885 27,440 19,081 Equity turnover Em. - 257,81 259,82 207,45 205,25 259,85 165,02 Equity bargains. - 21,428 21,588 21,146 25,098 85,214 19,848 Shares traded (ml)... - 167,6 156,7 132,7 142,9 185,8 187,4

10 am 858.5. 11 am 656.0. Noon 656.9. 1 pm 868.6. 2 pm 659 & 3 pm 659 & Basis 100 Govt Secs. 18/1/25. Fixed int. 1928. Industrial 1/7/35, Gold Mines 12/10/66. SE Activity 1974. Latest Index 01-246 8026. •N:1 = 11.31,

S.E. ACTIVITY HIGHS AND LOWS

	1982/5		Since Co	mpilat'n		Feb. Feb.
	High .	Low	High	, Low	<u> </u>	
Govt. Secs	85.84	61,89	127.4	49.18- (1/1/75)	Delly Gilt Edged Bargains	150,2 161,9
Fixed Int	87.02	62.79	150.4	50,53 0:105	. Value	521.1 484.7
Ind. Ord	662.5 (11.2.83)	518,1 (6:1:82)	662.5 (11/2/13)	49_4 (28:6:48:	Girt-Edged	171.2 .169.2
						145.6 180.0 472.1 451.6

LEADERS AND LAGGARDS

since December 31 1982 based on

1 RAI SOUT LEC	Wind to then	
Office Equipment	Leisure	ŧ
- 10 05 1-1 175 75	Other Groups	4
Gold Mines Index +23.29	Mechanical Engineering + 2.	d
Packaging and Paper	Building Meterisis	Ī
Insurance Brokers +76.73	Chemicals	4
	Chemicals	3
Newspapers, Publishing +16.21	Shipping and Transport + 7.	•
Metals and Metal Forming + 16.51	Food Manufacturing + 7.	ē
insurance (Composite) +15.47	Contracting, Construction + 6	3
Mining Finance +14.39	All Share Index	. 1
Overseas Traders+13.50	Brewers and Distillers + 5.	Ē
Oversess Indeed	Insurance (Life)	5
Investment Trusts +13.47	IGADIANCE (FIRE)	ä
Other Industrial Materials +13.37	Industrial Group	2
Motors + 12,87	500 Share Index + 8.	÷
Textiles +12.65	Consumer Group + 4	a
Financial Group +12.32	Capital Goods	3
Tobaccos +12.29	Oils + 3.	3
1008CC03 Tibes	Food Retalling + 0.	3
Other Consumer +12.04	Pood netaury	E
Banks +11.24	Discount Houses	3
Property +11.19	Electricals	1
Health and Hisshold Products +10.33	Engineering Contractors ** **	-
Merchant Banks + 9.73	Stores	u
		_

OPTIONS

Deal- Declara- Settleings ings tion ment Feb 7 Feb 18 May 19 May 31 Feb 28 Mar 11 June 2 June 13 Mar 14 Mar 25 June 16 June 27

Woolworth, London Investment Trust, Simmer and Jack, Com- Knitwear.

bined Technologies, Keen In-Enterprise vestment, Associated Dairies, Audiotronic, Arien, Charterhall, Trent Arien, Charterhall, Trent Standard Industrial, Bio-Iselatus, Johnson and Firth Brown, Wheeleck Marden A. Lenthe For rate indications see end of and Sturla. Puts were taken out Share Information Screens of in Ben Bailey and General Accident, while doubles were in Bais, Slough Estates, Mellins, ment, Double Eagle, Combined and Reliance

RISES AND FALLS

			•			
				On the wee		
•	Rises	Falls	Same	Rises	. Falls	SAM
Funds	78		. 12	325	35	125
. Dom, and Foreign Bonds	14	Z	80	105	. 31	244
iels	386	126			1,091	
al and Props	202	47	265		333	
	41	15		131		315
lons	6	. 1	. 15			
	98	8	43	293	198	257
	85	27.	39	307		214
	910	294	1.248	3.787	Z.035	6,427

NE

rs		27 39 294 1,248	307 2 307 2 3.787 2.0	27 35
W HIGHS AND	LOWS	FOR 1	982/	3.
NEW HIGHS (229) . AMERICANS (5) ROCKWEII	Haziew Rownt	mod res Mackinlosi	D\$ (3) Hillards	٠
rican Medical Simplicity Patte X Union Carbide -ili Lynch Woolworths	- urend	Met. Cuse Forte	ELS (4) Queens Ma Bo. 104% LNCES (5).	E? Cny
CANADIANS (3): of Nova Scotta Royal Bank Can imp. Bank		r Vers Accident & General	Pearl Refuge	,
d-Lyons Irish Distillers	· Long Se	rvice	ORS (1) APERS (1)	•

CHEMICALS (8)
Cibs Gelgy 814 % Cn
Coates A
Dixor-Strand
Nechst

Coates A

Laporte Inda. Plysu Reatolcii Scot. Agric. Inds. ES. (4) S&U Stores 25% Pi Wcolworth Green helds
Northern Goldsmith
Northern Goldsmith
Northern Gellectricals (9)
AB Electronic
Audiotronic
Cable & Wireless
Cable & Wireless
UEI

ENGINEERING (Z)

INDUSTRIALS (25)
LC inds.
Monsento 5 % 62-86
Pitner Bowes Ln.
Reckitt & Colman
Relyon
Otherit
Schelby Ind.
Trafelpar House
Transcentions 13 Serve

TEXTILES (7) Ailled Textile Brit. Mohair TRUSTS (73) OIL AND GAS (2) OVERSEAS TRADERS (1) PLANTATIONS (2) MINES (31)

NEW LOWS (6).
ELECTRICALS (1)
Whitworth Elec.
Berein (D.F.)
Castings Bevan (D.F.) Castings FOODS (1) Most Trade Suppliers INDUSTRIALS (1) Sale Tiles OIL AND GAS (1)
Ginbal Nat. Res.

5-DAY ACTIVE STOCKS Based on bargains over the five-day period anding Thursday

Stock Arien Elec ondon & Liver. Bic-Isolates De Beers Defd. SEC Mellins	97 92 92 90		Day's change +13 -58 +10 + 5 +125 +14 +44		78 72 72 66	Day's change -25 -28 + 5 -16 -17 +13 +12
7	THUR	SDA	YS A	CTIVE ST	OCKS	

	D126	2000	dans Lec	iologo in PF Amici	at fist			
Stock Exco Mailins Arisn Elec, Bio-Isolatea mpenal Grp anden & Liver. GEC	23 18 18 19 15 15	Thurs, close 565 226 350 430 124 570 212	Day's change +50 -18 -11 - 6 - 8 -33 + 2	Stock Sacurity Centres BAT Inda. Glazo Land Sec Nat. Wast. 8k. Shell Trans. Woolworth	13 12 12 12 12		Change Day a + 15 - 3 + 2 - 12 + 6 + 8	
. Above	everage a	AC	TIVE	STOCKS	stocka y	baterday,	- <u>-</u>	·
Canala	•	Clasing				Clasing	• •	_

Above svarage			in the followi	/eaterday	2
tock water ant Seets Dafd. of Fields S.A.	180 64 515 610 £881	change + 8 1	Stuck Klent Gold Land Sec. Reed lat UBS Waolworth	234 310 282 88 107	+ 12 + 4 + 10 + 31

Isis Services at £236,000

Pre-tax profits at Isis In-Action has been taken to counter-dustries. Services amounted to act this problem.

£236,000 for the six months to High hopes in the early spring the end of September 1982, on were promptly followed by a a turnover of £15.55m. This unsharp downturn in turiness quoted company, which has in-levels in the summer, says Mr terests in construction, plant Park, from which there has been hire and property management, an recovery so far.

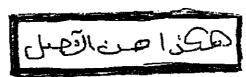
was incorporated in October In the past five months, 11 of

He says that the profit, after \$\frac{2}{6}14,000 from which there was tax and \$170,000 extraordinary \$278,000 interest payable. There was no tax charge for defificulties encountered by the the six months after preference company's national hire dividends of \$132,000 retained businesses during the period.

was incorporated in October. In the past are mounts, at an 1981, and no meaningful community as 28 hire depote parative figures are therefore have been closed and this has resulted in the extraordingly available. Mr L. A. B. Park, chairman, debits, which could amount to expresses "cautious optimism" as much as £400,000 for the year, for the 1983-84 year and says These policies will help increase profits will increase "sig profits for the next year.

Trading profits frading profits stood a

na de la companya de la co



	هکار صن اقعل
Column C	Hambros Fd. Mgrs. (C.1.) Ltd. Output
Secretarion Sec.	Pension latered Feb. Dis September Dispersion D
Consider Life Group Life Group C. L. Super Fd. [172.7 176.8] C. L. Super Fd. [18.638] C. L. High St.: Potters Bar, Heist. P. Bar 51122 Generation Royal Exchange Exchange Construction	Property (P) 130.2
Control Cont	Final Int. Fd. Acc. 137.9 +0.4 72.5 Equity Pents. Fd. 22.41 +23 Equity Pents. Fd. 23.9 +0.3 Equity Pents. Fd. 23.9 Equity
Proc. Bond East. 221.73 21.21 - 0.00 Pear. Equity initial 219.5 21.3 1.7 Bill Sel Essel Mint. (21.61 2.293 - 0.00 Pear. Equity initial 219.5 21.3 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 21.3 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 21.3 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 21.3 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 21.3 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 21.3 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 219.5 1.7 Bill Sel Essel Mint. (21.61 1.293 - 0.00 Pear. Equity initial 2	Common C
Gerrett tyles Feb 10. American Acc. 201.6 212.3	Australization (22) 970 13 Managed (10) 110 Man
High Income & Growth 102.13 107.51 + 10.55 Pec. 8.5. Acc. 25.23 202.01 High Resortions 138.46 105.72 + 11.75 Pec. D.A.F. Cap. 157.01 Back Resortions 138.46 105.72 + 11.75 Pec. D.A.F. Cap. 157.01 Anterican U. 156.02 105.72 + 12.75 Pec. D.A.F. Acc. 108.7 Pec. D.A.F. Acc. 108.7 For Easter A.U. 156.02 166.02 166.02 167.02 167.02 167.02 Control 106.02 166.02 166.02 167.02 167.02 167.02 Control Million Regions MiNO 2.4. 0768-605.101 Handler February Resolution 109.0 109.02 109.02 West Prog. Plant 109.02 109.02 109.02 109.02 West Prog. Plant 109.02 109.02 109.02 109.02 Million Region February Resolution 109.02 109.02 Million Region February Resolution 109.02 109.02 109.02 109.02 Million Region February Resolution 109.02 109	De (Accum) 728.4 20.4 De (Ca) 728.3 101.4 De (Ca) 775. 102.6 De (Ca) 7
Reministed Fund 173.4 173.5 173.1 174.7 174.5 17	Manufacturers Life Insurance Co. 174.0 187.8 + 1.5 17.9 187.8
Expositive Agreement Parameter Param	19
Clerked, Medical Managed Flands Ltd. 590, 574 Managed Cray, Food 190, 4 116.3 +60.4 152.5 153.1 Lannets Square, Skitty 40.0 01.990, 574 Managed Cray, Food 190, 4 116.3 +60.4 110.2 110.3 +60.4 110.4 110.3 +60.4 110.4 110.3 110.	Emity Pers
Confederation Life Insurance Ca.	Militable Health and Life Assur. Co. Ltd. 136.2 + 0.6 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2 136.4 + 11 137.2
Continential Life Insurance PLC 64/70 High St. Corother CRU 900 00.680 S225 Mataged Forcis Cap 1879 1871 8 8 8 10 10 10 10 10 10 10 10 10 10 10 10 10	Reiex Eq. Across 257.9 257.4 11 Save & Princes Group 18, Canging Road, Bristol 19.47 19.45 1
CCI Has, Necessage Laur., ECSA 500 01-283 2411. CCI Depotit Fiel 115.0 122.0 — Languate Har., Holisbrook Dr., NW4, 01-203 5211 CCI Early Fed. 119.0 145.0 — Languate Har., Holisbrook Dr., NW4, 01-203 5211 CCI Early Fed. 129.0 145.0 — Languare Nr. Pian. 62.4 86.7 — CCI Fixed int. Fiel 262.0 27.8 — Pron. Bond 277.4 228.0 — CCI May Chip Fed. 112.0 115.0 — Wrop. 59 Mair Kd 199.2 113.9 — Wrop. 59 Mair Kd 199.2 113.9 — CCI Intl. Fed. 112.0 115.0 — Lagal & General (Unit Asser.) Ltd. CCI High tensors Fed. 120.0 115.0 — Lagal & General (Unit Asser.) Ltd. CCI High tensors Fed. 120.0 115.0 — Lagal & General (Unit Asser.) Ltd. CCI High tensors Fed. 120.0 115.0 — Cast Jettla 116.8 125.0 + 0.1 — 14 New Bridge Street, EC4V 64U 01.953.6931 — Dr. Ascum. 138.3 145.0 — Dr. Ascu	St. Grand Cayman B.W. 134
Fixed int. 1125 125 - 0.7 infl. initial 160.7 255.0 + 1.8 infl. initial 160.7 255.0 + 2.8 infl. initial 160.7 255.0 initial 160.7 25	For East Initial 122, 123, 402 Equity Persion 170, 170, 170, 170, 170, 170, 170, 170,
France for, Fel. Scott. 177.9 26.1 11.00 Exempt Prop. Inst. 152.5 16.07 40.1 177.9	New Zealand Sth. Brit. lusce. PLC Other price on report. Other pr
Springer im. Fe. 194.1 1441	Deposite Front. 155.9 164 140 155.9 164 140 155.9 164 140 155.9 164 160 16
Tower Has, 30 Trickly St. ECOMPO. 466 2221 Pres. B.F. (c). Jan 3. 1294. 475.2 — Tower Has, 30 Trickly St. ECOMPO. 466 2221 Pres. B. Bac Ar. In 3. 1441.9 45.2 — Grouph Prop Feigle. 107 9 119 07 — Pees. B.Mc (c). 5m 31 522.7 339.7 —	Inv. Prop. Dist. 11315 1317
Engin Star Instar/Michael Asser. 1. Threathnecks 2, EGZ. Capterfield, Units. 197.2 180.8 + 1.3 5.05 Am Spec Sits Feb 9 184.7 197.2 180.8 + 1.3 5.05 Am Spec Sits Feb 9 184.7 197.2 180.8 + 1.3 5.05 Am Spec Sits Feb 9 184.7 197.2 180.8 + 1.3 5.05 Am Spec Sits Feb 9 184.7 197.2 180.8 + 1.3 5.05 Am Spec Sits Feb 9 184.7 197.2 180.8 1 197.5 180.8 197.9 180.0 186.3 197.5 180.0 186.3 197.5 180.0 186.3 197.5 180.0 186.3 197.5 180.0 186.3 197.5 180.0 180.0 186.3 180.0 180	Managed Foat 1832 1648 — index Set Fed. 1848 125 — bissential set of 1832 1648 — cas Fed. 1848 125 — shall be set of 1834 184 — cas Fed. 1848 125 — cas Mile Seat Series, Rossian Group 68, Sax Series, Rossian 68, Sax Series, Rossian 1832 184 — cas Mile Seat Series, Rossian 68, Sax Series, Rossian 68, Sax Series, Rossian 1834 185 — cas Mile Seat Series, Rossian 68, Sax Series, Rossian 68, Sax Series, Rossian 1834 185 — cas Mile Seat Series, Rossian 68, Sax Series, Rossian 68, Sax Series, Rossian 68, Sax Series, Rossian 1834 185 — cas Mile Seat Series, Rossian 68, Sax Series, Ro
Family Assistance Society 68. Rend Societ Hookand. 9403 50255 Species Sits Feb. 5. 123.3 127.8 Family A. Manageri 196.8 200.0 22.9 Gin Feb. 8. 101.5 106.7 Family A. Manageri 196.8 200.0 22.9 Gin Feb. 8. 101.5 106.7 Family A. Manageri 196.8 200.0 22.9 Gin Feb. 8. 101.5 106.7 Family A. Manageri 196.8 200.0 22.9 Gin Feb. 8. 102.5 12.5 12.5 12.5 12.5 12.5 12.5 12.5 1	Bate Many Feb. 1920 134.0 +1.0
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igh -	2/63 Law	Shek	Price	-"	Hert.	CY	Ċ.	PÆ	198 High	283	Stack	Price	+_=	Net	C'er	ė
ð l	340	Bank Scotland £1	445		:2L0	42	6,7	3,8	62		Crods les. Defd.	62	+1		<u>-</u> .	-
0	351 210	Barctays £1 Brown Sholey £1.	432 265	-3 -5	\$22.0 7.0	38	7.3 3.8	l —	39 26	23.	#Deimar Gra Desar-Strand 50	37 26	+1	n) 68	24	-
5	275 70	Cater Allen £1 Charterhouse Go.	340 89		23.8 4.93	īs	18.0 8.5		1761 ₂ 102	107½ 38½	Ellis & Everard. Halsteat (J.) 10c	170 95	ļ	15.91 12.4	31	3
3	14	Clive Dis'm 20p Com'ztik DM 10	33 680		†1.6	<u> </u>	6.9	=	350 330	200° 242	Hiso, Welch 50p Hoechst DM5	345 330	-5	75	갭	3.
0 141,	750 7	Chon.Hbk.Kr100 Dawes (G. R.)	11312		10015%		8.5	=	(1)00 400	£90 270	ing Chem fl	£107 392	_2	19.0	17	19. É
3	1562 112	Destricte Bask DASC English Assoc	ញ់ 127	-3	0314€ 3.0	=	6.0 3.4		511 ₂	355 167	Do. 5%Pf. £1.	45 178		35	31	ų
₿ -	16.	First Nat. 10p	411 ₂	+12	-	-	-7	ф	272 111	122 50	Lat. Paint Laporte (eds. 50p	272	+2 -1	7.0 #5.63	18	3.
5	238 30	Do. Wirts. 75-83 Gerrard Natril	573 `	+3	125,75	=	6.0 2.5	=	36	13	Leigh Ints. 50 Morey (R. r.) (00	17	[<u>.</u>]	v015%	6.0	0.
6	1745 1	Goode D': Mry.5p Grandlays	50 158	+1	0.88 4.13	2.9	3.7	113	E163 180	6951 ₂ 945 ₂ 195	Physic ICo	180	#1	123	43	į
5	700 100	Gunness Peat Hambros 5p	112	<u>-1</u>	5,28	[=]	6.7	=	262 220	144	Ransom Wm. 10c Rentokal 10c	勰	- <u>1</u>	6.5 12.85	27	1
7	[142]	Hill Samuel Hong Shng 52 50	280 25 46		18.0 1055c	=	5.7 6.3	-	쬁	170 791,	Scot, Ag, Ind. E1. Stewart Plastics	250 103±	+7	16.5 Hdl.74		Ş
2	68 50 175	Jesel Toyn & Gilles Jaseph (Leo) [] King & Stax 20p .	205	÷2	5.25 10.45	=	컝	=	邊	10 ⁻	Thorgan Barden (Co Wolstenholme	121 ₂ 114		#09 6.25	25	7.
5	7B 206	King & Shax 20p . Klentwort B, L	器	-2	6.5 10.0	=	83 45	1 —	40	38	Yorks Chems	57	L	0.5	-1	1
	353 24	Lloyds £1	452 36	-3	121.38 2.0	5.4 2.3	6.8 79	3.2 6.4		ח	RAPERY	ΔΝ	? מ	STO	RF	s
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ر. چي	287	Buckley's Brew Bulmer(H.P.)	59 51212		1126	21 50	1,4	70.0 18.4	248 248	19	Greenfields 10p	240	Ι	10.5 4.0	21	٤
4	162	Clark (Matthew). Distillers 500	259	-ï	144.12	27	5.6 6.5 1.8	1 6.B	[1]77	떓	De Marc Can 48 2001 Harris Guerra Rain.	310	-2	097,7% +4.33 \$5.6	38 22 16	1 2
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5 6 8 7 8 7 8 7 8 8 8 8 1 8 1 8 1 8 1 8 1 8	42 123	Tomatin	42 220	+2	8.25	23	5.4	10.4 10.6	143 138	117	Liberty	103		13.02 2.4	6.7 1.2	2
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<u>.</u>	310	Aberthaw Cem. Alifed Plant 10s.	580 8	-12	\$11.5 88007	41	28	10.6 12.3	230 43.	132 9 44	Owen Owen Paradise (B) 10p.	138 9# 76	10	3.0	-	3
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Ď	318	BPR Ings. 50p Baggeridge Brk	560 74	+7 -1	I T10 5	32 17	27	14.4 9.3 (21)	15 58 48	75 342	Rama: Yext. 50 Ratners 100	41	+1	12.26 12.26	69	8
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9 4 61 ₂		Brit. Dredging	19 82 64	- <u>i</u>	0.5 0.25 3.7 h2.0	0.7 3.7	19 19 64 45	193 178 176	100 60 391	32 33 12	Steinberg 10p Sumrie 20p Tern-Consulate. Time Prods. 10p.	100 75 34 151 ₂	+2	號,	3.0	2
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994 612 973 15 22 22	14 56 36½ 588 3中2 60 40	Brit. Dredging Brown Jisn. 20p Browniee Bryant Hidgs Burnett & Hailam C. Robey 'A' 10p Carr (John) Cement Roadstone	19 82 64 815 461 ₂ 162	- <u>i</u>	0.5 0.25 3.7 h2.0 15.5 2.7 1.9	0.7 3.7 5.6 2.6 4.1	13 13	6.2 20.8	100 391 ₂ 107 33 142 85	5231254 96	Steinberg 10p Surrie 20p Tern-Consulate. Time Prots 10p UDS Group Upton (E) 'A' Vantona 20p WW Group	100 175 107 107 107 107 107 107 107 107 107 107	+2	+15 #25 #173 +46	3.0	2
850380042016 850380042016 850380042016	14 56 588 342 60 40 35 46	Brit. Dredging Brown Jisa. 20p Brown Jisa. 20p Brownies Bryant Hidgs Burnett & Hallam C. Robey 'A' 10p Carr (John) Cement Roadstone Comben Gp. 10p Conder int.	19 82 45 46 16 46 46 46 46 46 46 46 46 46 46 46 46 46	-1 -1 +40 +2	0.5 0.25 3.7 h2.0 1.5.5 2.7 1.9 0335% 2.55 64.0	0.7 3.7 5.6 2.6 4.1 9.3	83 17 181 63 63	6.2 20.8 9 (8.0)	100 391 ₂ 107 33 142 85 66	25 27 33 12 54 97 64 30	Steinberg 10p Steinberg 10p Steinberg 20p Tern-Consulate. Time Prods. 10p. UDS Group Upton (E) 'A' Vantona 20p Walter (Jas.) Do. N.V	1075 145 157 157 157 157 158 157 158 157 158 158 158 158 158 158 158 158 158 158	+2 +11 ₂ +2 +3	1555 88512 1555 88512	3.0	2 6
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9946297522287794900	14 56 586 586 586 586 60 40 35 46 176 176 176 176 176 176 176	Brit. Dredging. Brown Jen. 20p Browniee Bryant Hidgs. Burnett & Hallam C. Robey A' 10p. Cenert Roadstore Comben Gp. 10p. Conder int. Costain Group. Countryside Crouch (E.) 20p Crouch Group.	19 82 45 46 16 46 46 46 46 46 46 46 46 46 46 46 46 46	-1 -1 +40 +2	0.5 0.25 3.7 h2.0 1.5.5 2.7 1.9 0335% 2.55 64.0	0.7 3.7 5.6 4.1 2.3 4.9 2.1 4.9 2.1	8.3 1.7 18.1 6.3 6.4 7.7 7.3 7.9 6.4	6.5 20.8 (8.0) (6.5) 4.7 6.5 9.6 (8.7)	100 60 391 ₂ 107 33 142 85 66 62 87	25 27 33 12 54 99 64 90 45 45 45 45 45 45 45 45 45 45 45 45 45	Steinberg 10p Sumrie 20p Tern-Consulate. Time Prods. 10p. UDS Group. Upton (E) 'A' Vantona 20p Www Group. Walker (Jas.) Do. N.V. Ward White	1075 1075 1075 1175 1185 1175 1185 1185 1185 1185 11	+2 +11 ₂ +3 +1 -2 -1	1555 1555 1555 1555 1555 1555 1555 155	3.0	2 6
29.44473 15.22.287.0499.057	14 56 588 589 60 40 35 46 176 176 176 176 176 176 176 176 176	Brit. Dredging. Brownie. Brownie. Bryant Hidgs Burnett & Hailam C Robey 'A' 10p. Carr (John). Cestert Roadstone Comben Go. 10p Conder int Costain Group. Countryside	19 82 64 815 462 462 404 58 64 214 184 92 108 110 70	-1 +40 +2 -2 +2 +5	0.5 0.25 3.7 h2.0 115.5 2.7 1.9 033.5% 2.55 64.0 611.5 6.24 5.05	0.7 3.7 5.6 4.1 2.3 4.9 2.1 4.9 2.1	8.3 1.7 18.1 6.3 6.4 7.7 7.3 7.9 6.4	6.2 20.8 (8.0) (6.5) 4.7 6.5 9.6 (8.7)	100 391 ₂ 107 33 142 85 66 62 87 122 105	25 33 12 54 29 66 49 34 5 6 7 40	Strinberg 10p Sumrie 20p Tern-Consulate. Time Prods. 10p. UDS Group. Upton (E) 'A' Vantona 20p. WW Group. Walfer (Jas.) Do. N.V. Ward White Warung & Gillow Weatwell 5p Weatwell 15p Weatwell 15p	175 175 175 175 175 112 185 177 185 185 181 185 185 185 185 185 185 185	+11-2 +3 +1-2 +1-2 -1+8	41.5 †2.5 †1.13 44.6 8.0 66.6 1.0 4.2 2.0 42.75 F6.0	13.01	2 6
90 34 39 35 37 36 46	14 56 588 589 60 40 35 46 176 176 176 176 176 176 176 176 176	Brit. Dredging. Brown Jisa. 20p Browniee Bryant Hidgs Bryant Hidgs Bryant Hidgs Carr (John). Carr (John). Contert Readstore Comben Go. 10p. Conder int. Costain Group. Countryside. Crouch (L.) 20p Crouch Group. Dev (Gearge) Z5p Baugias Roht. M. +Dumbon Grp. 5p. Erith.	19 82 64 815 461 162 404 184 92 106 110 102	-1 -40 +2 -2 +6 -5	0.5 0.25 3.7 h2.0 1.15.5 2.7 1.9 033.5% 2.55 64.0 5.05 4.24 5.05 4.24 5.05 4.24 5.05	0.7 3.7 5.6 4.1 9.3 1.9 1.9 1.9 1.9	8.3 18.1 18.1 18.3 18.3 7.3 7.3 7.6 4 7.6 4	6.2 20.8 (8.0) (6.5) 4.7 (8.7) (8.7) (8.7)	100 391 ₂ 107 342 85 66 62 87 122 105 206	25 25 23 25 24 29 26 40 30 45 40 159	Strinterg 10p Sumrie 20p Tern-Consulate. Time Prods. 10p. UDS Group. Upston (E) A' Vantona 20p Waffer (Jas.) Ward White Warung & Gillow Wearwell 5p Wanderfill Hids 50p	1754 1572 1175 1175 1175 1175 1175 1175 1175	+112 +3 +3 +12 +3 +12 +8 CA	41.5 12.5 12.5 11.13 41.6 8.0 66.6 1.0 1.0 4.2 2.0 4.2 2.0 4.2 5.0 4.2 5.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4	3.0 1.2 2.2 3.1 1.3 0.1 2.7	1011337434
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如外的心态扩展。 1949的态度,1948年,	1455/887664554766759555778641617951795715056597785987197810485594174702057880881665884857540175160811851605	Brit. Dredging Brown Jesn. 20p Brown Jesn. 20p Browntee igs. Bryant Hidgs Bryant Hidgs Carr (John). Centert Rudstone Comber for 10p. Centert Rudstone Comber int. Costain Group. Countrysite Crouch (E.) 20p Crouch Group. Dew (George) Zip Bouglas Roth. M Phumbon Grp. 5p Erith French Kier Galifford Sp French Kier Galifford Sp Gabts O'dy A 10p Francis Pir. 10p - French Kier Galifford Sp Gabts O'dy A 10p - French Kier Galifford Sp Galifford Sp Galifford Sp H.A.T. Grp. 10p - Heyerood Wins Higgs & Hill - Howard Shut 10p - Lafarge Cop. Flo Lafarge Cop. Flo Lafarge Cop. 10p - Lafarge Cop.	92355424555454526557562549256264534535526526455655226575555255525552555525555	-1-44 +2 +1-5 +1-4 +1 +4 +1 +4 +1 +4 +1 +4 +1 +4 +1 +4 +1 +4 +1 +1 +4 +1 +4 +1 +1 +4 +1 +1 +1 +1 +1 +1 +1 +1 +1 +1 +1 +1 +1	0557055053054513 1425255727438855 10260412 1026053 126540533 145545085660 1990400 1990	0375661	237139739464 64 62444887488	64200 + 6000 17 + 601 17 17 17 17 17 17 17 17 17 17 17 17 17	100 0 37 11 38 44 85 64 28 7 12 15 66 28 7 12 15 7 12	522315429.6493457459 9788918550428147628915201689347789214486498151018205312016248 93144724951162068915201689347789214486498151018205312016248 931447249511620689150689150	Steinberg 10p Steinberg 10p Tern-Consulate. Time Prods. 10p Tern-Consulate. Time Prods. 10p UDS Group UDS Group UDS Group UDS Group Upton (E) A Wartora 20p WW Group Waller (Jas.) Do. N V Ward White Warney E Gillow Wearwell 5p Wasney E Gillow Wearwell 5p Wasney E Gillow Wearwell 5p Wasney E Gillow Wearwell 5p Shab Call Arten Elect. A 6c Set Bio 5p Shab Call Arten Elect. A 6c Set Bio 5p Shab Call Arten Elect. A 6c Set Bio 5p Shab Call Arten Elect. Ballogin A* 10p Cate an Weies 50 Call Bowthope 10p Shab Konson (Bio) Campridge Elect. Chlonde Grp Ballogin A* 10p Cate an Weies 50 Dale Elect. 10p Dewfurst A* 10p Shab Konson (Bio) Caystalate 5p Dale Elect. 10p Dewfurst A* 10p Shab Konson (Bio) Caystalate 5p Dale Elect. 10p Dewfurst A* 10p Shab Konson (Bio) Caystalate 5p Dale Elect. 10p Dewfurst A* 10p Server 10p Fleet Renable 25p Entess Lighting Elect Comps 10p Fleet Renable 25p Entess Lighting Elect Tomps 10p Fleet Renable 25p Freethack 10p Frarent 10p Fraren		+2 112 +3 +1 12 +54 15	15573 18691042076 57575 12757 12757 12757 12757 18691042075 18757 1877	-38 1 -231 -1317 25308 521743328898588 46737247 32489 1223	2 16 101 337 434
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如外的机5770GTM等让价格对52度将外5银后的发车5002255TXBB0%770,251557N4%61704712228125505507070666542	1455/2840045547607595557884161795179587150265972250077973104465041714702057880816668841557840151681155560572887	Brit. Dredging Brown Jesn. 20p Brown Jesn. 20p Browniee Bryant Hidgs Bryant Hidgs Bryant Hidgs Carv (John). Carver Hodging Conder Haddstore Comber 6p. 10p. Content Raddstore Comber int. Costain Grouth Costain Grouth Costain Grouth Countryside Crouch (F.) 20p Crouch Group. Dev (George) 25p Dauglas Robt. M	923554245554445265575562542525675335535525565555555555555555555555	1144 + 12 + 12 + 14 + 14 + 14 + 14 + 14	05570527935 055705527935 0557055055 0557055 0557055 0557055 0557055 0557055 055705 057705 057	0375264	2371139:3946# 624448887488 45258282 77711176661947724607819883 117874 30258 186873767	84220 ◆ 80647 634 637 ● 1311514 5918 831 51 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	99.93 1 3 4 5 6 2 7 2 1 5 6 2 7 2 1 5 6 5 7 2 1	5233155496493467459 978898555442845702891512168934778927148548475108205312144848 931437495511622888752288	Steinberg 10p. Steinberg 20p. Terri-Corsulate. Time Prock. 10p. Terri-Corsulate. Time Prock. 10p. UDS Group. Upston (E) A'. Ward White Warnup 3 Gilbov , Ward White Warnup 3 Gilbov , Ward White Warnup 4 Gilbov , Ward White Warnup 5 Gilbov , Ward White Warnup 6 Gilbov , Warnup 6 Gilbov , Warnup 6 Gilbov , Warnup 6 Gilbov , Warnup 8 Gilbov , Warnup 15p. Warnup 15p. Warnup 15p. Sala Call , Anstrad	国行为中国的过去年日本公司经 C 的经济现货中经行中共经行中的经济中央经行中共和国的经济中国的政治的对象。中国是中国的政治的政治的对象	+2 12 +12 +13 +12 +13 +14 +15 +15 +15 +15 +15 +15 +15 +15 +15 +15	[15] [15] [16] [16] [16] [16] [16] [16] [16] [16	3. 1 231 1317 250389 1827 43328038858 46732747 32349 12229 48544 24 449 111 17 17220239	2 16 101 337 434
知外のわられのはか神器は中心なからと思います。	1455/2840045547607595557884161795179587150265972250077973104465041714702057880816668841557840151681155560572887	Brit. Dredging Brown Jesn. 20p Brown Jesn. 20p Browniee Bryant Hidgs Bryant Hidgs Bryant Hidgs Carv (John). Centert Rudstone Comber Gr. 10p Countryside Crouch (Froup Countryside Crouch (Froup Crouch Group Dev (George) 25p Douglas Robt. M Phunton Grp. 5p - Erith - Phunton Grp. 5p - Erith - Phunton Grp. 5p - Erith - Phunton Grp. 5p - Fritan (John) 10p Francis For. 10p - Halian (John) 10p - Glossop - H.A.T. Grp. 10p - Helical Bar - Henderson (P. C.) - Hewden St. 10p - Helical Bar - Henderson (P. C.) - Hewden St. 10p - Helical Bar - Henderson (P. C.) - Lewend Wins - Higgs & Hill - Howard St. 10p - Heyeroud Wins - Higgs & Hill - Latham (J.) - Hilley F.J. C - London Brick - Lorell (Y. J.) - May End - Miller (Stan) 10p - Moconcrete - Mod. Engineers - Hiddy Wins - Hidger Is Schns - Monter (A) - Movelen (J.) - Reventer (J.	92355464555454896517956695925765614733553528556114734516437555522457451715693725528267259572565725625 92356495657566575666675666756756756756756756756	1144 + 12 + 12 + 14 + 14 + 14 + 14 + 14	05570571935 055705571935 055705505505545755 - 00525574274338575 - 1020505050505050505050505050505050505050	0375264	2371739;3946# 624448887488	64200	1900年1970年1970年 1970年 19	523315449.6493457459 97889185544284762089120188294778927144544841571018205320448 913437455191622487125224871115	Steinberg 10p Steinberg 10p Terri-Coresulate. Time Prode. 10p. Terri-Coresulate. Time Prode. 10p. UDS Group. Upston (E) A Upston (E) A Ward Group. Weller (Jas.) Do. N. V. Ward White Warnup & Gilber Warnup &		+2 112 +1 +1 +1 +1 +1 +1 +1 +1 +1 +1 +1 +1 +1	15573 18681042056 15573 14787 15773 1577	3. 1 231 1317 25038 527432030858 46732743 1222 448 1222 449 171 17 17822233227	2 16 011337434 1020 05 22982322 1112445312110 95311111103 01 56 2 0 11743431
如外的心污了心虚了种语证的法グラ交替科与银行场站的运行已经经可适行中,是一位15才的44场对的外汇之外建位为55的方面内域方方的42时补持56分,2017年,1918年,1918年,1918年,1918年	1455/2840045547607595557884161795179587150265972250077973104465041714702057880816668841557840151681155560572887	Brit. Dredging Brown Jesn. 20p Brown Jesn. 20p Browniee Bryant Hidgs Bryant Hidgs Grav (John). Centert Rudstone Comber Gp. 10p Contest Rudstone Comber int. Costain Group Dew (Geerge) Zip Douglas Robt. M. Dountryside Crouch (F.) 20p Crouch Group Dew (Geerge) Zip Douglas Robt. M. Dountryside Crouch Group Dew (Geerge) Zip Douglas Robt. M. Dountryside Crouch Group Dew (Geerge) Zip Douglas Robt. M. Dountryside Crouch Group Dew (Geerge) Zip Douglas Robt. M. Dountryside Crouch Group Dew (George) Zip George Feb. Intl. 10p Do. 'A' 10p Firstan (John) 10p Francis Fr. 10p French Kier Galifford Sp. Glossop H.A.T. Grp. 10p Helical Bar Henderson (P. C.) Glossop H.A.T. Grp. 10p Helical Bar Henderson (P. C.) Helical Bar Henderson (P. C.) Glossop H.A.T. Grp. 10p Heyernod Wans Higgs & Hill Lawrence (W.) Laftam (J.) Latham (J.) Marchails (Hidg) Mar	92355464555454896667956625545556567633553558556014784564565520457457855235785585575665535564785654578655457865	1144 + 12 + 12 + 14 + 14 + 14 + 14 + 14	055705570550550554575-055557457488875-008075-0083-0083-0083-0555384508554085-3875-00808-00	0375264	2371139;39464 64684887488 45258282 77 11176641947724607819883 117874 6305550317 186873767	64206 + 60647 65 + 617 + 617 + 618	1900年1970年1970年 1970年 19	523315429.6493457459 97889185544281476289152168893578972149544841510182015320148 911497455916224878772528121919	Steinberg 10p Steinberg 10p Terri-Corsulate. Time Prock. 10p. Terri-Corsulate. Time Prock. 10p. UDS Group. UDS Group. UDS Group. Upton (E) 'A' Ward Group. Weller (Jas.). Do. N. V. Ward White Warney & Gillow Warney & Sec. Ban Sp. SAlir Call Amstrad Anstrad An		+2 12 +12 +1 +12 +14 +15 +15 +15 +15 +15 +15 +15 +15 +15 +15	[15] [15] [16] [16] [16] [16] [16] [16] [16] [16	3 12 231 1317 23338 52274322832032858 42732747 32348 1222	2 16 101 337 434
如外的心污了心虚了种语证的法グラ交替科与银行场站的运行已经经可适行中,是一位15才的44场对的外汇之外建位为55的方面内域方方的42时补持56分,2017年,1918年,1918年,1918年,1918年	1455/2840045547607595557884161795179587150265972250077973104465041714702057880816668841557840151681155560572887	Brit. Dredging Brown Jest. 20 Brownies Bryant Hidgs Bryant Hidgs Bryant Hidgs Carr (John). Centert Rudctone Comber Gp. 12 Conter Int. Costain Group Countryside Crouch Group Dew (Geerge) Zip Daugkas Robt. M. Dunton Grp. 5p. Erith Dew (Geerge) Zip Daugkas Robt. M. Dunton Grp. 5p. Erith Dew (Geerge) Zip Daugkas Robt. M. Dunton Grp. 5p. Erith French Kier Goston Feb. Int. 10p Dr. 'A' 10p French Kier Galifford Sp. Glesson (M.) Latham (J.) Latha	92255464554545265975562545456264334534534585635055488565588655855655655885655888586558885865586558655865586558	1 1 4 1 2	05570512793% 05570512793% 055012793%	0375264	237139739464 624448887488 45258282 77 11176641947224607819883 117874 302559037745 28 83746873767 153363458392 45335756 77 1175642 3531624554452 3514 633594 630559037745 28 83746878787878 8375874 838392 838374888 837878 838378 83878 83878 83878 83878 83878 83878 83878 83878 83878 83878 83878 83878 83878 83878 83878 8	64200 ◆ 80647 634 637 ● 131514 659 88 88 5 12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	993 1 3 3 4 5 6 2 5 7 2 5 6 2 5 7 2 5 6 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	52311529649345745 97889185544281476289152168893578921495448415111821531248 91148249511624888772288121111211	Steinberg 10p Steinberg 10p Tern-Consulate. Time Prods. 10p. Tern-Consulate. Time Prods. 10p. UDS Group. UDS Group. UDS Group. Upton (E) A. V. Ward White Walker (Jas.). Do. N. V. Ward White Warwell 5p Sale See See See See See See See See See S		+ 112 + 12 + 14 + 154 + 154 + 157 + 154 +	1557年 1867-1949年 1577-1955 1477-	38 1 223 1302 2338 52074392898262 42737247 32489 1223 44844 4 449 171 17 17 17 17 17 17	2 16 011337434 1020 05 22982322 11244531210 95311111103
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如外的心污了心虚了种语证的法グラ交替科与银行场站的运行已经经可适行中,是一位15才的44场对的外汇之外建位为55的方面内域方方的42时补持56分,2017年,1918年,1918年,1918年,1918年	1455/887604554760555770041617231725715025217782500179731048503417470207783081665884857540526081155160547489734569510978466	Brit. Dredging Brown Jest. 20p Corr (John) Conder Int. Costain Group Country Jest. 20p Crouch Group Dew (George) Zip Daugias Roth. M. Pulmon Gr. 50 Erith Deugias Roth. M. Pulmon Gr. 50 Erith French Kier Golden John) 10p Francis Pir. 10p Jo. A' 10p Francis Pir. 10p Jose Britis Higgs & Hill Howard Shut 10p I.C. 20p Heyenoud Wins Higgs & Hill Howard Shut 10p I.C. 20p Jones Erived. 10p I.atham (J.) El. Lawrence (W.) Lawrence (W.) Leech (Win.) 20p Leytand Paire Rediand (February 10p Rediand (February	9235540455414896566666692362362673335358585203734735658265582557557855288872565785786655786685375588	-144 + 2	055705570550530530550550550550550550505050	0375264	237139739464 662448887488	64200 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	99.9 元 1 3 4 5 6 6 6 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	52331544966433467459 97889855540284702891510168294778927140540841571018205320448 91343745519162248371752882211115102117	Steinberg 10p Steinberg 10p Tern-Consulate. Time Prods. 10p Tern-Consulate. Time Prods. 10p UDS Group UDS Group UDS Group UDS Group Upton (E) A Ward Group Waller (Jas.) Do. N. V. Ward White Warner (Jas.) Ward White Warner (Jas.) Warner (Jas	国行系的国际日本的国际,一个 3.66万元数日级内部的150万元的数据到5.25万元的150万元的150万元的150万元,中国150万元的150万元	+ 112 + 12 + 14 + 154 + 154 + 157 + 154 +	1557年 1867-194956 1577-1955 1577	-3. 1 231 1317 258389 58272492858 42797247 3248 1223	2 16 011337434 1020 05 22982322 11244531210 95311111103
如外的心污了心。打样通过的法打污这种外方限后通知为500之后打造格位法打印之后打造对外体场打的外打之物是亿方方的方面办法方方体之外外活动的内部的场面之下。	1455/8876045547667595557788416179531795871530569778558978410341743700578898888666884855549155168811551685744856957845686884855549155168811551685744856954978486828486868848555491551688115516857448569549784868284868486884855549155168811551685744856984868868886888688868886888868888888888	Brit. Dredging Brown Jesn. 20p Bryant Hidgs Carr (John). Centert Rudstone Comber Jon. 10p. Conder Int. Costain Group. Country Side Crouch (E.) 20p Crouch Group. Dew (George) Zig Bougsas Roth. M. Phumbor Gry. 5p. Erith. Brit. 10p Erith. Brit. 10p Erith. Glossop H.A.T. Grp. 10p Heyarood Wins. Higgs & Hill Howard Shut 10p Heyarood Wins. Higgs & Hill Howard Shut 10p Laftarg Cop. Tiol Laftarge Cop. Tiol Laftarge Cop. Tiol Laftarge Cop. Tiol Laftarge Cop.	923564245554545265756265742556267534535453521387455642855422564557555226528282828282828285725572657265542542828	-1-140 +2 +1-5 +2 +1-15 +2 +1-2 +1-2 +1-2 +1-2 +1-2 +1-2 +1-2 +	0557057193500124568375 -05555724338875 -1085055425 -0537053 -1555505 -1555505 -1555507 -05560 -1986075 -1086075	0375264	2371739;39464 648887488 45258282 77 1176644947724607819883 17874 63055503178 92317 186873767 [53363458392]45335756 73 115642 3531624554452 3514 63394 63055503178 92317	64200 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	993 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	52315429664346745 9788915542481470289152016893477892148548215101820548 91143245 51162248787228121111111111111111111111111111	Steinberg 10p Steinberg 20p Terri-Corsulate. Time Prock. 10p. Terri-Corsulate. Time Prock. 10p. UDS Group. Upton (E) A. Walker (Jas.) Upton (E) A. Walker (Jas.) Do. N. V. Ward White Warney E. Gilber Warney E.		+ 112 + 1 + 1 + 1 + 1 + 1 + 1 + 1 + 1 +	1557年 1845-1947年 555年 1555年	-3 1 231 1317 253089 5217439289858 42737247 4231249 1223 44544 2 449 171 17 178223343 +435 19	2 16 011337434 1020 05 22982322 11244531210 9531211103 01 156 2 0 174843111 1320 10
如外的心污了心。打样通过的法打污这种外方限后通知为500之后打造格位法打印之后打造对外体场打的外打之物是亿方方的方面办法方方体之外外活动的内部的场面之下。	1455/887604354766775055537788415172531725511513556177752518175731014455341741057388138866584183754115568115514875455681547435681547415568154741556815474454568154474456815474474681547447468154744746815474474681547447468154744746815474681547447468154746816816816816816816816816816816816816816	Brit. Dredging Brown Jest. 20 Brownies Brownies Bryant Hidgs Bryant Hidgs Bryant Hidgs Carr (John). Centert Rudctone Comber Gr. 10 Contert Rudctone Comber int. Costain Group Dew (George) Zip Douglas Robt. M. Dountryside Crouch (F.) 20p Crouch Group Dew (George) Zip Douglas Robt. M. Dumbin Grp. 5p - Erith - Whithou Grp. 5p - Erith - Whithou Grp. 5p - Erith - French Kier Galifford Sp - George H.A.T. Grp. 10p - Francis Fr: 10p - Francis Fr: 10p - Francis Fr: 10p - Francis Fr: 10p - Francis Sp - Glesson (M.) - Gles	92356464553465966975666949355555655565556555555555555555555	-144 + 2	0557057795% 055705719359 055705795% 0557057059 055705795% 055705795% 055705795% 055705795% 055705795% 055705795% 055705795% 055705795% 055705795% 055705795% 055705795% 05570579 055705795% 0557057959	0375264	2371739;39464 64624448887488 45258282 77 11176642 94724607819883 117874 302559037745 28 24521792	84220 + 8967-101-13997-1518 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	99 0 5 1 1 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	52315429664346745 9788918554244762891510168893477892144544415101821531214474555116244 9114774551162644 9114774551162644 9114774551162644 9114774551162644 9114774551162644 9114774551162644 9114774551162644 9114774551162644 9114774551162644 9114774551162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644 911477451162644	Steinberg 10p Steinberg 10p Terri-Consulate. Time Prods. 10p. Terri-Consulate. Time Prods. 10p. UDS Group. UDS Group. UDS Group. Upton (E) A. Ward Group. Waller (Jas.). Do. N. V. Ward White Warney S. Warney S	自行系的自分过多年中央经过处 C 3条符页数中级图象的经行名数据图片之条户设计系统全部的图象及来通行加强设计者,中的通过对 S 2条件的 S 2 条件的	+ 112 + 1 + 1 + 1 + 1 + 1 + 1 + 1 + 1 +	15573 1868-1942 1958 1557	3 1 231 1317 2338 5217492888 4279747 43319 1022 444 12	2 16 011337434 1020 05 22982322 11244531210 95311111103
如外的机造了06万种溶孔的流行与2度外类器后接着出版的元文与扩张器的流行中型6万万字,15万万种4条万种,1750万种20万种,1850万种20万种20万种20万种20万种20万种20万种20万种20万种20万种2	1455/8876045547607505557884161725172587150262972250075973101485504013788088106688418555405216811551605172897345169512997886020244426	Brit. Dredging Brown Jesn. 20p Brown Jesn. 20p Browniee Bryant Hidgs Bryant Hidgs Bryant Hidgs Carv (John). Centert Ruadstore Comber Gr. 10p Countryside Counter Group Dew (George) Zip Douglas Robt. M Dout Group Crouch Group Dew (George) Zip Douglas Robt. M Phunton Grp. 5p - Erith - Whutton Grp. 5p - Erith - Phunton Grp. 5p - Erith - Phunton Grp. 5p - Fritan (John) 10p Francis For 10p - Halian (John) Lo. C. 20p - Halian Bar - Henderson (P. C.) - Hewden St. 10p - Heyerood Wins - Higgs & Hill - Howard St. 10p - Latham (J.) - Hilley F.J. C - London Brick - Loneon	9235646455454896667656695255565656555565656556555655565565565565	1144 + 12 - 12 + 12 + 12 + 13 + 14 + 14 + 14 + 14 + 14 + 14 + 14	055705719350124563575 -05525727433675 -10805541250 -053 -058028020553440053344005330 -095400 -98361554875 -108057-10805-114150445 -053 -05802801505534400533 -095400 -98361554875 -108057-108057-10805	0375664	23771397464 632448887488	84228 + 66547 654 + 67 19594 6598 1 1 1 1 1 1 1 1 1 1	999 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	52315429.649346745 9788918554241772889121016889347789214854948215101820548 911432455116224887252081219110111219188 34545451170	Steinberg 10p Steinberg 20p Terri-Coresulate. Time Prode. 10p. Terri-Coresulate. Time Prode. 10p. UDS Group. Upston (E) A' Upston (E) A' Ward Group. Walker (Jas.). Walker (Jas.). Ward White Warney 3 Gilber Ward White Warney 3 Gilber Ward White Warney 4 See Ben 5p. SAlle Call Anstrad An		+ 112 + 12 + 12 + 13 + 14 + 15 + 15 + 15 + 15 + 15 + 15 + 15	1 1 1 1 1 1 1 1 1 1	-3 1 231 1317 253089 5217439289858 42737247 4231249 1223 44544 2 449 171 17 178223343 +435 19	2 16 011337434 1020 05 22982322 11244531210 95311212103
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如外的机步打机场扩展通讯的通灯步交换外步骤步骤场场与加速区步步战略的通行中央上步打造了时间,被打造的大型,一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个	145.553.76645.76675.5555.768416172517255715026297225001797310445500171437205738081666884153540152160811551605722897345169126973460202444244437	Brit. Dredging Brown Jest. 20p Brown Jest. 20p Browntee S. Bryant Hidgs Bryant Hidgs Carr (John). Centert Rudstone Comber Gp. 10p. Centert Rudstone Comber Gp. 10p. Contert Fit. Costain Group. Countryside Crouch Group. Dew (Geerge) Zip Beuglas Robt. M. Dunton Gr. 5p. Frith Forman John 10p Francis Fir. 10p Laborat Stat. 10p Heyerood Wins Higgs & Hill Heyerood Wins Higgs & Hill Lawrence (W.) Lech (Wan.) 20p Ladrage Cop. F100 Laing (John) Latham (J.) £1. Lawrence (W.) Lech (Wan.) 20p Leyland Paint Lifley F. 1.C Lonson Brick Lovell (Y. J.) Moviers Adolon Marchwich Sthm. Manders (Hidg) Marchwich Sthm. Singart (J.) 10p Francis Footon Tibury Grp. Shupe Fisher Shup	92356¥16₹535659995569348565016733453546851978554685765528565528565588585555885755557855786578653485888888559585	-1-140 +2	055705719350124563575 -05525727433675 -10805541250 -053 -058028020553440053344005330 -095400 -98361554875 -108057-10805-114150445 -053 -05802801505534400533 -095400 -98361554875 -108057-108057-10805	0375664	23771397464 632448887488	64200 ◆ 60647 634 617 ◆ 131544 61988 214 988 62 1 1 1682 1 ◆ 174 1425 1316 175 ◆ 1425 14	993 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	523315449.649345745 978891855442847628915268893477897214954841510182151312448 913437495 1916249787121911219188 15545561710130154	Steinberg 10p Steinberg 10p Terri-Coresulate. Time Prode. 10p. Terri-Coresulate. Time Prode. 10p. UDS Group. Upton (E) An Upton (E) An Ward Group. Weller (Jas.). Do. N. V. Ward White Warney E Gillow Warney E Gillow Warney E Gillow Warney E Gillow Warney E Sp Warney E Sp Warney E Sp Warney E Sp Anstrad Arten Elect. Ap. E Se Ben 5p Salar Call Arten Elect. Ap Arten Elect. Ap Arten Elect. 10p Fillow Bangiar A Arten Elect. Ap Arten Elect. 10p Fillow Bangiar A Bangiar A The Charles Sp Charles E C Date Elect. 10p For the Minesse (Nat.) Dectronic Marth. Dectronic Marth. Dectronic Marth. Elect. Render Date Elect. 10p. For Fobel I Do. Afficial Carp. II. First Castle 10p. For Fobel Filler Carp. II. Filler Carp. II. Minesse Elect. 10p. Filler Carp. II. Minesse Elect. 10p. Filler Carp. II. Minesse Elect Minesse	国行系的国际设计的企业的通过,	+2 112 +3 +1-2-18 C +1915 +54-151 182 +57 -1 12 +12 +12 +13 +14 +15 +154 182 +14 +1 182 +14 +1 182 +14 +1 182 +14 +1 182 +14 +14 +14 +14 +14 +14 +14 +14 +14 +14		3 1 231 1317 253389 58272432033852 42732221 32248 1222	2 16 011337434 1020 05 22982322 11244531210 95311111103
如外的机步打机场扩展通讯的通灯步交换外步骤步骤场场与加速区步步战略的通行中央上步打造了时间,被打造的大型,一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个	145.553.76645.76675.5555.768416172517255715026297225001797310445500171437205738081666884153540152160811551605722897345169126973460202444244437	Brit. Dredging Brown Jest. 20 Brown Jest. 20 Brownies Bryant Hidgs Bryant Hidgs Carr (John). Centert Rudstone Comber Gp. 10p. Contert Int. Costain Group. Country Frit. Costain Group. Country Fil. Costain Group. Dew (George) Zip Daugias Roth. M. Pulmon Gr. 5p. Erith. Pulmon Gr. 5p. Erith. Pulmon Gr. 5p. Erith. French Kier Galifford 5p. George Jr. Geor	92356¥16¥554659165756166594850645545556555555555555555555555555555	1140 +2	05570057193% 05570057193% 05570057193% 05570057193% 05570057193% 0557005712571375005727727438675 1020050112106425 10200501121054500501121054500501121054501121054501121054501121054501121054500501121054011210540112105401121054011210540112105401121054	0375664	2371739;39464 64 624448887488 45258282 77 1176641 4947246078 19883 117874 63255503 178 923179217 1176642 3531624554452 3514 63394 63255503 178 2452123 10 92 54	64200 0 000 139 139 149 150 12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	993 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	52315479649345745 9788985544284762891226889478972149544317118215312448 91149149598787258812191211112111883871456431111111111111111111111111111111111	Steinberg 10p Steinberg 10p Tern-Consulate. Time Prods. 10p Tern-Consulate. Time Prods. 10p UDS Group. UDS Group. UDS Group. UDS Group. Upton (E) A. Ward White Ward White Ward White Warner 15p Warner 8 Gillow A. B. Electronic #4. & 6. Set Bro 5p **All Call Arter Call Arter Call Arter Call Arter Call Arter Elect. 10p Back 1 Group #4 Group #4 Group #4 Group #5 Duthiller 5p Date Elect. 10p #6 Terner 10p #6 Terner 10p #6 Terner 10p #7 For Fobe! Forward Tech. Forward	国行系的国际发生的影響的影響的影響的多数是不可能通過行列系统,但是一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个	+ 112 + 12 + 12 + 13 + 14 + 15 + 15 + 15 + 15 + 15 + 15 + 15	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3 1 231 1317 253089 5217432089858 42737247 32489 1223	2 "6 01 337434
如外的机步打机场扩展通讯的通灯步交换外步骤步骤场场与加速区步步战略的通行中央上步打造了时间,被打造的大型,一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个	14556840455476675955578841617951795715956977876144659417470597880846668418575405719514057487145695189784688244424444755589574	Brit. Dredging Brown Jest. 20 Bryst & Hallam C. Robey 'A' 10p. Conder Int. Costain Group. Countryside Crouch (E.) 20p. Crouch Group. Countryside Crouch (E.) 20p. Crouch Group. Dew (George) Zip Bouysas Robt. M Phumbon Grp. 5p Erith Erith.	923564045545666756669442656264833535685614874565858585858585858585858585858585858585	-1-140 +2	0557055719350134563375 1022250727438857 1020554 1020554 1020554 102555 10256	0375664 038147912 01 18884692513512 2 442 0 3 124 2 2683 0 226 0 1 1	237139739464 64 62444887488 45258282 77 1117666194724607819883 117874 30555503178 9231792 117646 194724607819883 117874 30555503178 9231792 117646 183394 163394 1632745 28 2452123 17 92 5483	64200 0 000 139 139 149 150 12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	993 100 100 100 100 100 100 100 100 100 10	52315479649345745 9788918554428147628915216180955789214954431511821531214849511482495116248187220812111111111111111111111111111111	Steinberg 10p Steinberg 10p Tern-Consulate. Time Prods. 10p. Tern-Consulate. Time Prods. 10p. UDS Group. UDS Group. UDS Group. Warder (Jas.). Do. N. V. Ward White Warner (Jas.). Do. N. V. Ward White Warner (Jas.). Warner (J		+2 112 +3 +1-2-18 C +1915 +54-151 182 +57 -1 12 +12 +12 +13 +14 +15 +154 182 +14 +1 182 +14 +1 182 +14 +1 182 +14 +1 182 +14 +14 +14 +14 +14 +14 +14 +14 +14 +14		3 1 231 1317 23338 521749288 42797247 53349 1222 448 11 1 1 1 1 1 1 1 1	2 16 011337434 1020 05 22982322 11244531210 9531211103 01 156 2 0 174843111 1320 100 01 124
如外的机步行心。好种特别以他给打ち记得外步骤后被发布与心力与了一次影响的行动,又影打造了种体的行动,也是这个人的一个人,一个人们的一个人们的一个人们的一个人们的一个人们的一个人们的一个人们的一个人们的	145.553.76645.76675.5555.768416172517255715026297225001797310445500171437205738081666884153540152160811551605722897345169126973460202444244437	Brit. Dredging Brown Jest. 20 Brownies Brownies Bryant Hidgs Bryant Hidgs Bryant Hidgs Carr (John). Centert Rudstone Comber Gr. 1 (John). Centert Rudstone Comber int. Costain Group Dew (George) Zip Douglas Robt. M. Dountryside Crouch (F.) 20p Crouch Group Dew (George) Zip Douglas Robt. M. Dumbon Grp. 5p Frith Francis Fr. 10p Francis	92356¥16₹535659555656565656565555565556555655556555555	11 +41 +41 +41 +41 +41 +41 +41 +41 +41 +	0557051279350134563375 10222507274838675 108005412 033 1888020 115655 40538460 138 128 128 128 128 128 128 128 128 128 12	0375264	237139739464 64 62444887488 45258282 77 1117666194724607819883 117874 30555503178 9231792 117646 194724607819883 117874 30555503178 9231792 117646 183394 163394 1632745 28 2452123 17 92 5483	64200 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	993 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	52315439.649346745 97889155944817728915101889347789714854815101821531020448 911474551162098787228812151112151121511215112151121511	Steinberg 10p Steinberg 10p Terri-Corsulate. Time Prods. 10p Terri-Corsulate. Time Prods. 10p Terri-Corsulate. Time Prods. 10p UDS Group Uptor (E) A. V. Ward Group Walker (Jas.) Do. N. V. Ward White Warney & Gillow Warney & Sec. Bac Sp. SAla'C Call Anstrad Aristrad Ari	国行系的国际发生的影響的影響的影響的多数是不可能通過行列系统,但是一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个	+ 112 + 12 + 12 + 13 + 14 + 15 + 15 + 15 + 15 + 15 + 15 + 15		3 1 231 1017 25308 55312432858 42751247 32348 1223 44544 2 449 111 11	2 16 011337434 1020 05 22982322 11244531210 95311111103

CHEMICALS, PLASTICS

BANKS & H.P.—Cont.

| FOOD | GROCER | ES-2011 | 1922 | 1922 | 1923 | 1924 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 19 CHEMICALS, PLASTICS-Cont. # 15 56. | The property of the 38 1619 Hild Decreas 20. 38 400 282 Und. Scientific... 385 75 20 Victor NV 9023... 26 125 35 Warn's Good... 67 170 87 Hwether El 12g... 188 40 34 White Select 20. 48 144 80 Whitehorth El. 59 80 345 188 Whitehorth El. 59 80 346 188 Whitehorth El. 50 80 ### COLOR | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 ENGINEERING MACHINE TOOLS 8.7 - 14.26 0.75.7.91 - 1.11 - 1.88 - 1.10 -FOOD, GROCERIES, ETC.

Public Board and Ind. 771₂ 573₄ Agric. Mt. 5pc '59-89 733₂ 6.83 10.92 38 243₄ Riet. Wtr. 3pc 'B' 313₄ d 9.40 12.07

> Tomorrow the Observer Business section examines the problems of the Coal Industry.

With other nationalised industries coming under increasingly critical scrutiny, the Government has yet to grapple with coal's problems.

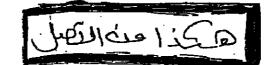
Our Labour Editor reports on the task that will face the new chairman in any attempt to cut back on the enormous losses.

Our City office examines the effects of the abolition of South African exchange controls. And we look at Hong Kong's economy in the Year

of the Pig'-will it be fat or lean? With News, Sport, Review sections and a magazine,

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هكذا صن الق

NOUSTROLS—Commend

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SHOW THE COLUMN AND THE COLU Rinancial Times Saturday February 12 1983 27 PROPERTY—Continued INVESTMENT TRUSTS-Cont. OIL AND GAS-Continued Price - Net CV Gr P/C MINES—Continued 300 |+30 | 025 | 10 3 53 19 |-1 | 103 | 1210.7 26 |-1 | - | - | **Australians** SHIPPING SHOES AND LEATHER -2 65.04 1.5 7.3(12.9)
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ent Trusts

| Page | 1 | 125 | 126 | 131 | 135 | 135 | 136 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 Rand 281 394 226 614 513 533 549 291 531 TRUSTS, FINANCE, LAND Investment Trusts 1982/93 Migh Law Aberdeen Trust
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bi A science of Option traded is given on the London Stock Exchange Report page

"Recent Issues" and "Rights" Page 24

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MAN IN THE NEWS

Banking's **Buster Keaton**

BY PETER BRUCE

DURING A somewhat desultory stab at the Foreign Office exam in 1952 and bored with law at Oxford, Peter Grant took off to a party one evening. It seemed to him strange at the time, but he soon found the late David Bowes-Lyon, the Queen's uncle, at his side, offering him a job

in merchant banking.
"I didn't even know what a yield was," he remembers. When I was at Oxford the fashionable profession was advertising." But he took the job and has become, at 53, one of four vice-presidents of Lazard Brothers, the merchant bankers, and, as of the begin-ning of 1983, chairman of Sun Life Assurance.

Yesterday proved to be some-thing of a milestone for Mr Grant, who has spent a good deal of the past 18 months per-sonally orchestrating one of the wide-ranging private sector rationalisation schemes ever negotiated in Britain. Under his direction capacity in the country's general steel castings sector is to be cut by

a quarter, 10 foundry companies have agreed to withdraw from the industry; 1,800 people will lose their jobs. The closers are being paid to leave but neither Mr Grant nor Lazards will get a penny. We didn't know whether w

could do it," he says. "So what would we be charging for?" In



fact, the rationale was a little more calculating than that "We also thought that it would probably lead to some quite good publicity for us. We've had quite a lot of enquiries and next time we would charge." Lazards, he hopes, will estab-

lish itself as a rationalisation specialist in Britain. He has also been flying kites over the European steel industry but admits that his chances of co-ordinating similar schemes in Europe are remote.
"But the need is great," he

says. " If I talk about it publicly I'm staking out a claim. The only man who can rationalise the European steel industry is Viscount Davignon, EEC Steel Commissioner. A need for rationalisation is obvious to everyone but all the people involved have obvious reasons

why they can't," Home for Mr Grant is the family estate in the Scottish Highlands, where he indulges a passion for deerstalking every "Nothing interfered October. with that. Clinging on to the land is the one thing my family has achieved."

He describes himself as the younger son of a younger son. "That is why I have to work for a living." Which does not imply any lack of ambition. But it's a tempered ambition. I like to be successful at my job but I'm not trying to be Prime Minister.

Despite the self-effacement friends warn that Peter Grant's rather straight-faced, even dour. manner is wholly misleading "He's very shrewd, extremely commercial and tough," said one, who described him as the Buster Keaton of merchant banking.

over a broad front; as the share holders representative during the creation of a nationalised aerospace industry, as Lazard's link with the British Steel Corporation, as chairman of the financial committee of the British Red Cross ("A bit of charitable work is very important in this life.") as financial advisor to S. Pearson and to his old school, Winchester.

I don't think I am untypical of merchant bankers," he says the establishment route into the not happen overnight. dockers. You can't be a docker | ment's strategy was creating the unless you're the son of a conditions

Lawson stokes up MacGregor speculation

BY PETER RIDDELL, POLITICAL EDITOR

MR NIGEL LAWSON, Energy Secretary, last night issued what amounted to a public invitation to Mr MacGregor to co mr lan consider becoming chairman of the National Coal Board.

This follows a week of speculation about whether Mr MacGregor, 70-year-old chairman of the British Steel Corporation, will take over when Mr Norman Siddall. the present Coal Board chairman, retires at the end of

In a speech in his Blahy constituency, Mr Lawson said the coal industry deserved the best man we can find.

"I cannot say whether Mr Ian MacGregor will be that man. But I'do know that this is the calibre of man we need to help this great industry to realise its full potential." These remarks were seen

last night as a clear attempt to entice Mr MacGregor to

On Thursday Mr Mac-Gregor confirmed his interest in heading the Coal Board, hut said many factors had to be considered before a decision was taken. His family would prefer him to return to the U.S., but be was tempted by a challenge similar to that which he had undertaken at British Steel.

Mr Lawson stressed in his speech the problems which governments had had in finding the right people to head nationalised industries.

He said that in the field of energy the Government had already sought and found "distinguished and successful men to fill vacant seats, not only as chairmen, but elsewhere in the boardrooms of these massive industries."

MINISTER QUITS AFTER MASSACRE INQUIRY

Sharon bows to pressure for Defence resignation

BY DAVID LENNON IN TEL AVIV

GENERAL ARIEL SHARON, the Israeli Defence Minister, he intended to remain in the whose dismissal was recommended by the Commission of into, the Berrut Inquiry massacre, announced yesterday that he would resign. He will However, it is not certain hand his portfolio back to Mr that this scenario is also

step down follows the Cabinet's have to be brought before the role in the tragic events in acceptance of the Commission's Knesset (Parliament), where report and recommendations. When the report was published on Tuesday the Defence Minister refused to go, insisting that the entire Cabinet must share responsibility with him.

At the Cabinet meeting on Thursday evening, General Sharon again refused to quit, saying: "You can operate the guillotine: I will not cut off my own head." However, after the Cabinet voted 16 to 1 in favour of accepting the report, the Minister apparently realised he had no hope of retaining his

Last night Gen. Sharon said Cabinet, probably as a Minister without Portfolio. General Sharon referred to this as a ministerial reshuffling.

Menahem Begin, the Prime favoured by the Premier and Minister, on Monday, most Cabinet members. In General Sharon's decision to addition, such a move would opposition is likely to be Mr Danny Rosolio, a leading

Knesset member from the opposition Labour Party, said yesterday that retaining Gen Sharon in the Cabinet would be contrary to the spirit of the Commission's recommendations. Mr Begin has already decided to ask Prof Moshe Arens, Israel ambassador to Washington, to serve as Defence Minister. Dr Arens, who was considered for this post in the past, has not yet indicated whether he would

Gen Sharon was unrepentent about the political turmoil caused by his refusal to resign when the report was published last Tuesday. He told the Tel Aviv Lawyers' Association yesterday that he rejected the Commission's use of the concept of indirect responsibility, which placed blame on senior Israeli officials and officers for their

The outgoing Defence Minis ter said Israel's enemies would make use of the report and that Israel would not be free from guilt for years to come.

Beirut.

The events surrounding Gen Sharon were pushed out of the headlines in yesterday's Israeli papers by reports of the handgrenade attack on an anti-Sharon demonstration outside the Prime Minister's office on Thursday night. One Israeli demonstrator, Mr Emil Green-

zweig--a 34-year-old reserve paratroop officer-was killed

Steel casting companies agree on scheme to shed 25% capacity

BY IAN RODGER

UK general steel castings sector

The 12 companies participating in the 12m scheme, which been under discussion for over two years, agreed to close 10 of their 22 foundries, eliminating 25,000 tonnes a year capacity. About 1,800 jobs will

Operators of the remaining 12 foundries will compensate

those which close. Steel casting companies have suffered losses averaging about 4 per cent on sales in the past year, according to Mr Town Bailey, managing director of Lake and Elliot and former chairman of Scrata, the industry association.

Compensation will be made in the form of a levy of just over 2 per cent for the next

was settled yesterday, despite that close will receive an last-minute hitches.

This is the third such scheme £24m scheme was agreed by terday morning. eight groups in the steel wire high alloy castings was settled.

The general steel castings scheme has been difficult to settle, partly because there are this year.
many small companies involved. Mr Bail Although agreement in prinwas announced three weeks ago, there have been several defections from the scheme.

companies - Alfred Steel, Aurora, Black Clawson

A VOLUNTARY self-help five years on the turnover of and Bolton Crucible—decided scheme to close about 25 per the foundries that stay open only this week not to particicent of capacity in the depressed This, together with grants from pate, while William Cook and the Government, means those Sons (Sheffield), Robert Hyde and George Blair are trying to amount equivalent to about set up a separate scheme for one third of their annual turn- high-volume, machine-moulded

Lazard Brothers, organisers to be completed in the UK in of the scheme, said the final the past year. In December, a shape was not known until yes-

The scheme was well received drawing industry to cut by industry leaders. Mr John capacity by about 20 per cent. Pinkard, chief executive of A year ago, a small plan for F. H. Lloyd, the largest company in the sector, said the Wednesbury foundry, which is closing, would have lost £1m

> Mr Bailey said he would have preferred to see more capacity close but was optimistic that Lake and Elliot's foundries could return to profit, provided they picked up a reasonable share of the business given up by those that are closing.

COMPANIES INCLUDED IN THE REORGANISATION

CLOSERS Triangle Alloys (Triangle International) H. Broadbent (Triangle International) Sheffield Forgemasters railway founds Craigneuk light foundry (British Steel Corpn.)
Wednesbury foundry (F. H. Lloyd)
Holcroft Castings (Renold) Head Wrightson, Thornaby (Davy Corpn.)
Head Wrightson, Billingham (Davy Corpn.)

Wolsingham Steel (British Shipbuilders)

Craigneuk medium foundry (British Steel Corporation) River Don heavy foundry (Sheffield Forgemasters) River Don heavy roundry (Sheffield Forger Brockhouse Castings (Brockhouse) Lake and Elliot Founders and Engineers National Steel Foundry (Lake and Elliot) Lloyds Burton (F. H. Lloyd) Parker Foundry (F. H. Lloyd) Armadale foundry (North British Steel) Bathgate foundry (North British Steel) Catton and Co. (Weir Group) E. Ionling and Sons (Weir Group) E. Jopling and Sons (Weir Group) Holbrook Precision Castings (Weir Group)

Continued from Page 1

Inflation

yesterday by other senior ministers to argue that the Government's economic strategy is working. Mr Patrick Jenkin, Industry Secretary, said the essential ingredients had been created for

inflation figures were seized on

sustained industrial recovery

INFLATION RATES						
Average % increase to	December					
Italy	16.4					
France	.9.7					
Canada ·	9.3					
Belgium	8,1					
Switzerland	5.5					
UK	5.4					
West Germany	4.6					
Holland	4.3					
U.S.	3.9 .					
japan	1.8					
EEC average	8.4					
OECD average	6.5					

and makes no apology for taking and new jobs, though this would City. "I don't think the City is any more elitist than the trade unions. Look at the figures showed that the Govern-

recovery.

The second secon

Building Continued from Page 1

the rate at which the Bank of England accepted bids in the weekly tender for the bills confirmed signs in the past two days that money market conditions, and hence pressure on interest rates, might be starting

On both Thursday and Friday some discount houses are said to have offered to sell bills to with an eye to sterling's un- pared with its previous expectacertain trading on the foreign tion that the surplus would exchanges, the Bank was not vanish.

points yesterday in the average tempted to do anything which Treasury Bill discount rate — would signal a desire for a would signal a desire for a downward move.

Nevertheless, most of the economic indicators are consistent with a lower level of interest rates fairly soon. This week saw well-received figures for the money supply and government borrowing, and yes-terday's inflation rate figures add to the general impression. There are also suggestions that the Government may revise the Bank of England at rates its forecast for this year's below its current dealing rate current account balance of payof 11 per cent. But, perhaps ments to a surplus of £1bn, com-

Continued from Page 1

Coles Cranes from Manchester announced. into the Sunderland headquarters. The benefit will come through some time after the cost has been absorbed.

dancies, although on a substan-

Acrow lost £3.81m in the six months to September after a deficit of £2.67m in the whole of the previous year. External Certain peripheral operations forecasts show a likely £5.5m have been closed. More redun- pre-tax loss for the current tially smaller scale, are to be changed yesterday at 46p.

£740m bids THE GOVERNMENT'S offer of

49 per cent of the shares in Associated British Ports has been 34 times oversubscribed by the public. Almost £740m was put up for shares with an official

Schroder Wagg, a joint lead underwriter with Kleinwort Benson said after applications had been sorted vesterday: Partly as a result of Britoil, a larger than usual number of institutions would not under-write the issue. New issues now tend to be either feast or

ted: "The City and the Govern-ment have clearly got to find a new way of privatisation. What has happened with Britoil Amersham and now ABP is clearly not satisfactory."

Britoil attracted less than 30

tional, like ABP (formerly the British Transport Docks Board), was heavily oversubscribed. The Department of Transpor aid: "The Government placed

experts and it's their show. Let's not talk about the taxpayers' loss until we see what dealings start on Tuesday." In the City the 112p shares

were expected to start life between 125p and 140p. Mr Keith Stuart, ABP chair man, said: "Over 90 per cent of

industrial relations." buy and hope to make an instant profit when the price rises-may soon be sharpening their antiers

Superdrug Stores, which operates 143 self-service retail outlets, announced yesterday it would offer 8.8m of its shares at 175p each, capitalising the whole company at £61m.

dealings are due to start on February 23. Details, Page 18

Weather

UK TODAY SNOW SHOWERS. Cold in the south.

London. S.E., Cent. S., Scattered snow showers, sunny

E., Cent. N. England. W. Midlands, Wales

Mostly dry, perhaps some snow later. Max. 4C (39F).

Snow, turning to rain, dying out later. Max. 5C (41F). Outlook: Snow showers in the south, otherwise mainly dry.

WORLDWIDE

Ports share sale attracts

price of £22m. Mr Derek Netherton of

A merchant banker commen

per cent of the total shares offered. Amersham Interna-

the pricing in the hands of

our employees applied for their allocation of free shares, which is a good sign for our future

on another City offering.

Application lists for Super-drug opens next Thursday and

S.W. England, E. Anglia, E. Midlands, Channel Isles

intervals. Max. 3C (37F).

Elsewhere

C-Cloudy. F-Fair. Fg-Fog. R-Rain. S-Sunny. Sn-Snow. T-Thunder.

THE LEX COLUMN

Equities take up the running

to new highs yesterday, closing the Year of the Dog with a flourish. And the enthusiasm now seems to have infected giltedged, which ended the week nearly 2 points up in longs, and some 5 points above the depths plumbed in January. Hopes of renewed decline in U.S. interest rates were making the rounds. and the pressure seems to have off sterling, while the Lord's curt dismissal of Labour's Boundaries Commission plea paves the way for a possible early election. Small wonder that the market took a £700m tap announcement, designed to refinance maturing stocks, in

its stride.

Nevertheless, equities have risen a long way ahead of gilt-edged. Since early November the reverse yield gap has widened from about 5 to 6) per cent. Historically this may be unexceptional but not in the context of a low inflationary environment. Even building in profits expansion of up to 20 per cent in 1983—helped by the decline in sterling—and dividend growth of 10 per cent, the cap looks demanding. According to the Wood Mackenzie equity risk premium model. at these levels the market is discounting real dividend growth of 2 per cent a year for the forseeable future: whereas in the last decade real dividends have declined. So it looks as if the market is now building in optimistic assump-

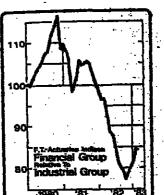
tions about renewed world economic growth. The strength of equities has been fuelied partly by some switching out of gilt-edged, and also diversion of cash flow back into the domestic market once sterling's fall was completed and the urgency of foreign investment reduced. But the most marked movement in the market has been switching from last year's high flyers-stores and electricals-to financials and industrial recovery stocks. In part this reflects the expected underporformance of profits this year from electricals and other sectors which have done

The UDS defence to the Bassishow bid leans heavily on that predictable old standby of a property revaluation. The principle is not stretched too far: the assets involved in the proposed sale of John Collier and Richard shops to Burton. Superdrug is the first non-once in some cases using the for instance, are included at Government flotation on the device of discounted note their former book value—which grown-up market for several through Finance for Industry.

well during the recession. One

exception is pharmaceutical stocks, which are expected to

benefit from the fall in sterling.



sale has been arranged at a discount of around 15 per cent. UDS argues that a rapidly arranged bulk sale of that kind. involving streets full of lossmakers, is not as inherently profitable as piecemeal disposal. But such a striking discount must cast some doubts over the similar figure at MFI, about 19 238.8m surplus thrown up by at Kwik Save and 23 at Maria the revaluation of the other and Spencer. properties.

On the trading front, UDS has a more convincing case to offer. While what it calls its The modest profile in the state of continuing core businesses" lo not look particularly coherent, they managed to incerase trading profits by 16 per-cent last year. The sharp improvement at the Allders department stores, up from film to £7m, was admittedly helped by the closure of Whiteley's now boarded up and on the market with a price tag of at. least £11.8m. But profits from the duty free business and the two shoe shop chains also rose respectably, leaving the doorto-door catalogue division as the

only dud performer.

Much of this trading improvement was, of course, achieved during a period when retailing profits received a sudden boost from returning consumer confidence. But given that share-holders already have the offer of 40p in their pocket from Burton, it is difficult to see how Bassishaw could get away with just 60p for assets which UDS —but not that inexact.

Superdrug

In spite of the frenetic new issue activity on the USM,

Index rose 7.7 to 662.5 retail sector, to which new entrants are a rankly. The conpany has the key ingredient to appeal to institutional holders, in the shape of a clear-cut suc-cessful trading formula. Through tight management and stock control it has developed a discount chain that undercuts most of the competition by 10 per cent or so: a Kwik Save of the toiletries world; no less.

malia.

From a standing start in 1984 the company now has 143 stores, predominantly in the South East. Plenty of growth potential remains, however, with the company turning its attentions to the North. Even at 350 stores the company-would probably not have reached saturation point. Nevertheles, the flotation is priced at a level that relies heavily on buil market enthusiasms. the business mean that not tangible assets total a mere 52p. against the 175p offer price. On forecast earnings of £5.2m. the p/e emerges at 241 times, fullytaxed, which compares with a

The modest proportion of Lazard's plans for reorganising the UK's chronically sick general steel castings industry illustrates yet again the inherent problem of persuading a number of compensive pro-ducers to sink their differences for the common good.

The principle of these cooperative schemes is to persuade one bunch of manufacturers to drop out of production in the interests of a second group. which then pays the first group for the market share which is being surrendered. At the present time, when the weakness of the pound makes it less likely that there will be leakage to importers, the projects ought to be more acceptable. But their main attraction is that they allow companies to close lossmakers without putting undue strain on their balance sheets.

Many recession-hit companies just 60p for assets which UDS are reluctant to cut back now values at 140p a share, because of the write-offs that Valuing a sprawling, under this would imply. But the reperforming retailing conglo- organisation projects mean that merate may be an inexact affair they can get an immediate cash payment to cover redundancy and closure costs. While the companies that stay open put this finance up over a five-year which stay open is paid out at once in some cases using the device of discounted notes

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"placing power" to obtain the best results from this dynamic new market. The Britannia investment team has developed considerable expertise in the analysis of smaller quoted companies and unlisted securities. New companies are joining the U.S.M. weekly — often at high premiums to their issue price but only favoured clients receive these initial placings. Britannia as a leading institution negotiates and obtains these favoured placings to the benefit of holders of the

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